



## A COMPLEX SECTOR REQUIRES SPECIALIST ADVICE

We understand that the needs of defence and security firms are different to other businesses. With a wide range of often complex compliance and regulatory issues to deal with, professional, relevant and appropriate advice is crucial.

From SMEs to primes we can help your business with:

- reviewing and negotiating MOD contracts
- export licences
- intellectual property protection and advice
- supply and purchase agreements
- advising on the application and relevance of procurement regulations
- all aspects of trading internationally
- joint ventures and partnering arrangements, acquisitions and disposals
- investment opportunities and raising finance
- GDPR and data protection
- anti-bribery and corruption policies and procedures
- services to those regulated by the Security Industry Authority (SIA)
- regulatory prosecutions and investigations, and resolving disputes
- strategic business, defence procurement and commercial advice
- HR and employment advice.







#### **CASE STUDIES**

#### Safeguarding our business

"Octaga Security Services provides security solutions to a wide base of clients nationally and internationally. On occasions we have had to deal with complex contracts involving international law. HCR's appointed experts have managed to successfully conclude and confirm our procedures will be safeguarded. They have the experience and in-depth knowledge that means they can deal with 'the small print' while we can continue to concentrate on our business."

#### David Allison (Msyl)

Managing Director, Octaga Security Services Ltd

## OCTAGA SECURITY SERVICES

#### In our corner

"Serbus Ltd recently had cause to seek professional legal advice after the threat of a commercial injunction was raised against us. This was a major concern for our company and a distraction to our business. Upon recommendation, we contacted Harrison Clark Rickerbys who very quickly established the facts and professionally started correspondence on our behalf. Throughout this period our appointed solicitor provided us with calm, professional advice, delivered in a reassuring manner. The outcome was favourable for Serbus Ltd and we are extremely grateful to Harrison Clark Rickerbys for the professional services they've provided to date."

#### **Seb Wiles**

Managing Director, Serbus Group

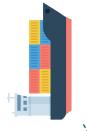




The UK is the second largest global defence exporter with orders totalling over

**1863** 

in 2017 alone



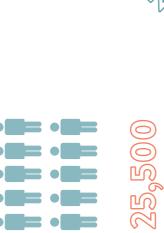
Our largest export markets are the Middle East, the USA and Europe

In each of the last eight years,
only the UK and five other
nations have achieved this
target



2000000

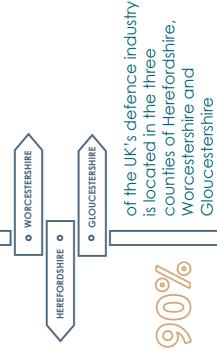
people work directly or indirectly within the sector



apprentices work within the sector gaining valuable skills and insight



The MoD's budget for 2019/2020 is set to be £37.6bn marking a £1bn increase in defence spending





The defence sector contributed £22billion to the UK economy in 206



Whether working for you as an individual or on behalf of your business, our expert team has the knowledge and experience that matters within the defence and security sector. We understand how the sector works and what you would expect from us. With a team that includes ex-military personnel and the security clearances required to operate across the entire defence industry, we speak your language.



#### TAKING YOUR NEXT STEP

If you're about to leave service we can support you with setting up a business. This can include advice on the most appropriate structure, shareholder agreements, raising finance, protecting your intellectual property, reviewing and writing contracts, tax advice, employing a team and everything in between.

Most importantly, we have the connections within the defence, security and forces sectors in the UK and beyond, to help you start up and grow. Our network of individuals, businesses and other trusted advisors is second-to-none, and we'd be happy to put you in touch with the people that will help you take your next step.

#### **Connecting you**



#### **Richard Morgan**

Partner, head of defence, security and the forces sector

T: +44 1432 349 661 M: +44 7890 304 469 E: rmorgan@hcrlaw.com



#### SPEED, INTEGRITY, HONESTY

We know you're used to working with speed, integrity and honesty, and we are too. Our helpline is available – give us a call no matter what time zone you're in, and we'd be happy to advise and support you.

# TALK TO US TODAY 07715 063470 ON OUR HELPLINE

And if you're in the UK and would prefer to see us in person we have eight offices conveniently located across the country.



We are proud to offer serving personnel discoun ranging from 5 to 15 on legal services for yo and your business. From resolving disputes and employment law to buying a home, wills and probate ask us for details.

## PRACTICAL ADVICE WHEN YOU NEED IT

Wherever you are in the world, you'll want to know that your personal affairs are in order, and that if the worst should happen to you while you're serving, your family are looked after. We provide practical advice when you need it, and can support you with:

- making a will
- lasting powers of attorney (including temporary powers of attorney to cover the duration of your overseas posting)
- buying and selling property
- assistance following a relationship breakdown
- issues surrounding children and/or family
- inheritance tax planning.

We understand that you might be moving around the country or indeed overseas every few years. We'll move with you. We're flexible, approachable and work across borders.



