

EXPERIENTIAL RETAILING: CREATING MEMORABLE EVENTS & SOCIAL INTERACTIONS...THE OPPORTUNITY TO ESCAPE THE DAILY ROUTINE

Orla McDonald, Head of Business Development, Trouva

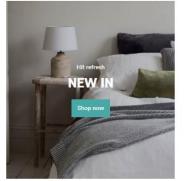


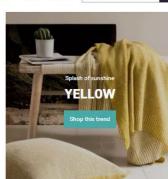
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New In Homewares Accessories Clothing Gifts Boutiques

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SHOP NEW INDEPENDENT BOUTIQUES









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New In Homewares Accessories Clothing

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"It's the web equivalent of those cool curated shops you find off the

beaten track."

RETAIL IS CHANGING



Image via The Guardian, Alamy Stock Photo

JD.COM: AUGMENTED & VIRTUAL REALITY



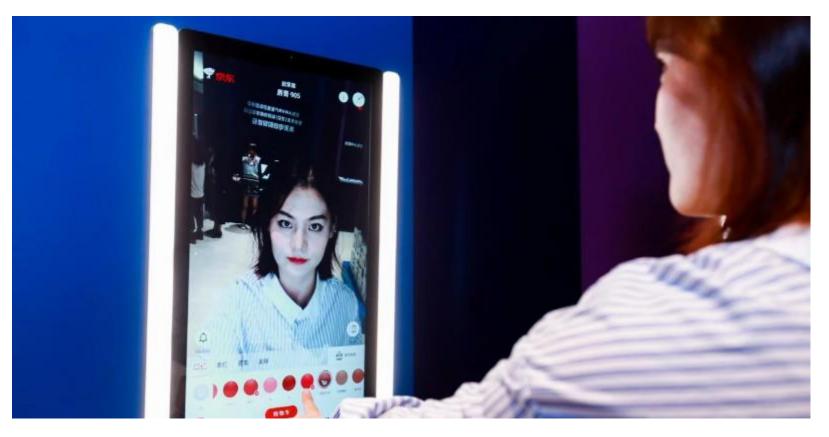


Image via South China Morning Post

LUSH: VALUE DRIVEN



Image via Lush.com

HOUSE OF VANS: BEYOND RETAIL

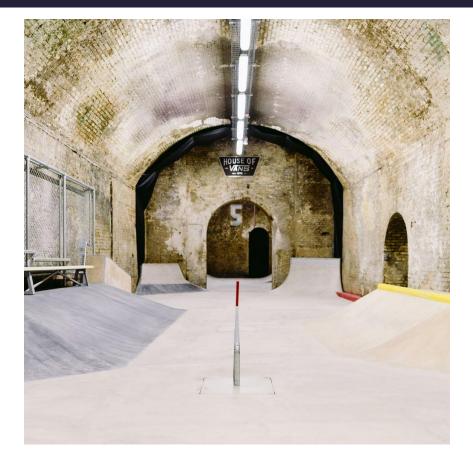


Image via @houseofvansldn

ARTISANS & ADVENTURERS: COMMUNITY



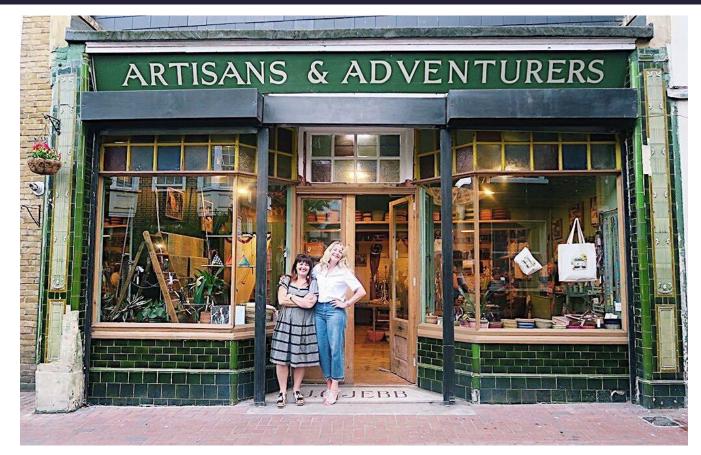


Image via @artisansandadventurers

FOREST LONDON: CREATE A DESTINATION



FEATURED PRODUCTS



Asplenium Fern FOREST



Bath Salts L:A BRUKET



Box of Mixed Succulents FOREST



Conpots CONPOT



FOREST LONDON: CREATE A DESTINATION



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Forest 🥬

Houseplant and lifestyle store in South East London. We specialise in unusual house plants and succulents. Sister company to @thefreshflowercompany www.forest.london

FOREST LONDON: CREATE A DESTINATION



Image via @forest_london

BONDS HACKNEY: EXPERIENCES AS PRODUCTS



BONDS HACKNEY: EXPERIENCES AS PRODUCTS







Crain & Knot are a London-based studio, focusing on the craft of woodwork.

Founder, Sophie will be on hand to guide you throughout the process of hand carving your own spoon.

£50pp - next class 26th Sept





Come and learn how to make your own terrarium with Emma from London Terrariums

£40pp - next class 12th September





Listen to the problems your customers are facing

Engage with the issues your customers care about

Understand what is missing from your customers experience

Use your place and space to add value and gain loyalty far beyond a simple transaction



QUESTIONS?



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