glee Fresh Inspiration e-Guide

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11-13 September 2017

dition

CONTENTS

2. Contents	NON-WEATHER DEPENDENT	FOOD & CATERING	GARDEN LEISURE
3. Introduction	12. Bon Bon's	22. Catering Design Group	30. Hang-in-Out
BEST OF BRITISH	13. Boody	23. Compass Group UK & Ireland	31. Laminvale
4. Crest Garden	14. Besp-Oak Furniture	GARDEN CARE	RETAIL SERVICES
5. Hum Partnership	15. Davies Products	24. Darlac	32. Fordingbridge
6. Unipet	GREEN HEART	25. Fiskars	33. Creative Products
7. Burgon and Ball	16. Bristol Tropical Centre	HOME, GIFT & CLOTHING	PET
INNOVATORS	17. Anglo Aquatic Plant	26. Klass	34. PetFace
8. Copley Developments Ltd	18. Hawkesmille Nurseries	27. Jeremie Corp	35. Alfred Franks & Bartlett
9. Chimella Ltd	19. Chamberlarin Nurseries	DESIGN & LANDSCAPING	PLANTS & NURSERIES
10. HandiWorld	BUYERS SELECT	28. Cadix UK	36. KinderGarden Plants
11.Master Outdoor Leisure	20. Nathan James Dodd	29. Fitrite	37. Javado
	21. Daniel Murry		





WELCOME TO THE SECOND EDITION OF FRESH INSPIRATION

With less than a month to go, Glee is really heating up. This edition provides a great first look at some of our fantastic exhibitors. Pass through these pages and discover the freshest and most inspiring products, available now or being launched exclusively at this year's show. From all of the team here at Glee we hope you enjoy what you see. Think of this as an insight into the new face of garden retail and design.

A NOTE FROM MATT:

Welcome to the 2nd issue of Fresh Inspiration, with Glee 2015 now just a few weeks away, I hope we can give you an insight into some great products and give you some ideas before seeing them live at the NEC.

In this issue we have asked two industry buyers their thoughts on great products, this issue is bigger and better than issue 1.

We look forward to welcoming you all at Glee 2015 on 14th-16th September, and Matthe if you haven't registered for your free ticket please log onto <u>www.gleebirmingham</u>.

Matthew Mein Event director

BEST OF BRITISH

Aimed at buyers looking to source suppliers who have contemporary British-designed ranges.



CREST GARDEN

The extended range of Kent \mathcal{B} StoweTM garden tools will be showcased at Glee including the all new 'Garden Life' range designed for ladies, younger gardeners and those with restricted movement or mobility issues.

These new introductions are designed to give maximum comfort and enjoyment from a lighter and more compact tool. The K&S range brings a traditional look with the benefits of modern manufacturing offering functionality, strength and cosmetic appeal.



Left Stainless Steel Digging Fork Right Stainless Steel Hand Trowel Bottom Long Handled Tools



www.crest-garden.co.uk 028 877 21009 enquiries@crest-garden.com Stand 19G20-H21A



HUM PARTNERSHIP

FROM BOLD GEOMETRIC PATTERNS TO ACID GREEN DESIGNS



British start-up venture Hum is adding four striking new designs to the line-up of funky Hum Flowerpots, extending the range to 16 variations.

The new patterns have a deep blue rim and rich colours which complement the existing designs.

A new product, launched by a British start-up venture, these outdoor plastic plant pots really stand out from the crowd.





Clockwise Left - Right Hum Partnership's Range of Outdoor Plant Pots, from the Blue and Green Collection, Bright Collection, Cool Tones and Pink and Blue

> www.hum-partnership.com 033022 33414 hello@hum-partnership.com Stand 20B33



UNIPET



Unipet is a leading UK manufacturer specialising in pet and wildlife products.

They have over 25 years' experience as a leading innovator within the pet food industry with their design, research ϑ development and core manufacturing business, based at their extensive site in Kent.

Clockwise Left - Right Suet Pellets, Suet Balls and Suet Coconuts



Working with their international partners in Europe, USA and Asia, Unipet is able to service companies worldwide.

Through all of this Unipet leads the way in quality $\boldsymbol{\vartheta}$ innovation...Naturally!





Burgon and Ball

AT THE CUTTING EDGE OF GARDEN TOOL DEVELOPMENT SINCE 1730



With a lifetime guarantee and backed by endorsement by the Royal Horticultural Society, Burgon & Ball stainless tools are the clear choice for premium garden tools.

Burgon & Ball's Weed Slice quickly became the best selling garden tool of 2015 for many retailers and this sales potential was recognised with the GIMA Sword of Excellence in July.





www.burgonandball.com +44 (0) 114 233 8262 enquiries@burgonandball.com Stand 19C26-E27

INNOVATORS

Helping the industry to grow, the Innovators at Glee are companies that are completely new, introducing a revolutionary product or start-up companies just launching to the gardening sector.

These guys have some fantastic new products that they are keen to get into the wider world. Make sure you stay ahead of the trend and see what they have to offer!



COPELY DEVELOPMENTS LTD

UK based hose manufacturer, Copely Developments Ltd, is certainly on a roll with new hose product launches.

RHS Everflow Garden Hose features patented Evercore® technology, unique to Copely Developments.

All hoses have a tendency to kink and become tangled from time to time. But it is this Evercore® 'flow protect' technology which allows the continuous flow of water in all states, whether knotted or crushed making this very special garden hose truly "unstoppable".





www.copely.com +44 (0)116 276 5881 sales@copely.com Stand 19E67

CHIMELLA LTD

THE CHIMNEY UMBRELLA

One blustery night in October, with eerie howls descending the chimneys and terrified kids bombarding the bed, 'Lucky Dad' was squeezed out yet again and he prepared himself for another sleepless night in one of their beds.

Lying awake with the noise from the chimney still howling in his ears, his mind began to whir. A joke that one of the kids had told him during the day jumped into his head...

"What goes up a chimney down but will not go down a chimney up?"... AN UMBRELLA... BOOM BOOM! The idea of The Chimney Umbrella was born.

Your chimney flue acts like a forgotten open window and could be one of the biggest contributors to heat and energy loss in your home.

With this revolutionary British innovation you can quickly and efficiently close off your chimney flue when your fireplace is not in use and immediately start saving heat, energy and money!







Clockwise Left - Right Chimella Packaging, Chimella Open, Chimella Handle

The Chimney Umbrella is a fantastic British innovation which has been designed to easily and efficiently close off your chimney flue when you are NOT using your fireplace



www.chimella.com +44 (0) 208 5333 888 Stand 20A30

HandiWorld

HandiWorld Ltd - the company that brought you the inflatable roof rack has broken new ground again with the development of the world's first all-terrain, off-road trolley, the HandiMoova.

The HandiMoova makes easy work of steps, kerbs, sand, gravel, cobbles, shingle, mud, grass, uneven ground - the very type of terrain that gardeners, DIYers, motorhome owners, families on outings, festival goers and many other hobbyists encounter.

Left HandiMoova Loaded with Orange HandiDuffel

Right HandiMoova

Top HandiRack









Master Outdoor Leisure

The all new eco space gazebo from Masters Outdoor Leisure, combines innovation and style, specifically designed for the smaller garden, patio or terrace, the eco space will look great in any setting.

Measuring 2M x 2M available in two stylish colours sage green or mocha, the eco space Gazebo is strong to benefiting from its single bar construction and heavy duty 3'' square steel sections.

Once secured in place using the large fixing plates the Eco Space Gazebo will offer its new owner years of trouble free pleasure!



Left Eco Space Gazebo Sage Green Right Eco Space Gazebo strength test Bottom Eco Space Gazebo Mocha



www.mastersoutdoorleisure.co.uk 01384 638040 sales@mastersoutdoorleisure.co.uk Stand 17V09





NON-WEATHER DEPENDENT

Diversify the categories in your garden centre, by offering ranges which your customers will want to buy whatever the weather.

Bon Bon's Gourmet collection combines delicious "best in class" confectionery that will delight your customers, with distinctive upmarket packaging and a clear point of difference.

The extensive range includes handmade Cornish fudge, indulgent chocolate slabs, authentic Dutch liquorice made by some of Holland's most prestigious producers, fluffy marshmallow and British made "sugar-free" sweets.



www.bonbons.co.uk sales@bonbons.co.uk Stand 17T59

BON BON'S







BOODY

BAMBOO ECO WEAR

Introducing Boody Bamboo Eco Wear – the game-changing Australian brand of fashion underwear and outerwear which has finally arrived in the UK. Meeting the needs of women and men who want a fashionable garment that fits perfectly.

Boody fabric has been exclusively sourced and developed with up to 95% organic and chemical free bamboo yarn mixed with a touch of nylon and elastin to create a fabric that is soft, stretchy and wrinkle free.









www.boody.com.au 01702589990 Stand 17T50

Clockwise Left - Right Scoop Top & Hipster Bikinki, 3/4 Leggings & Shaper Crop Bra, Tank Top & 3/4 Leggings, Mens Crew Neck & Boxers

BESP-OAK FURNITURE

E

THE ULTIMATE SUPPLY SOLUTION

Besp-Oak Furniture offer a diverse and truly inspirational portfolio of products which includes the genuine and original Vancouver $\ensuremath{\mathbb{B}}$ oak collections.

Situated in the heart of the midlands, our 6 floor Coventry showroom is an experience like no other. Our diverse catalogue includes indoor, outdoor, christmas, lighting, kitchen, giftware and accessories.

We stock over 50 stunning collections which can fully furnish and accessorise any property inside and out, all year round. We are committed to supplying products that offer market leading design and exceptional value for money and our collections are available to purchase on a wholesale and container basis.









www.besp-oak.com 02476632148 sales@besp-oakfurniture.co.uk Stand 17T10-U11 Clockwise

Clockwise Left - Right Vancouver Petite Expressions, Anteak Coffee Table, Vancouver Petite, Vancouver Select

Davies Products

Established over 70 years ago, Davies Products is still owned and run by the Davies family and has grown to be a major supplier of seasonal décor, celebration and homewares across the UK and Europe.

At Glee we are featuring our Spring and Easter collections. Focusing on a wide range of themed decorations, as well as traditional chicks, bunnies, baskets and seasonal craft products, plus our co-ordinating Home & Living products in willow and natural finishes

We are specialist suppliers for all seasons! It's not too late for last minute Halloween or Christmas, our friendly team will be happy to assist you.



www.daviesproducts.co.uk 01519224246 sales@daviesproducts.co.uk Stand 19D11







GREEN HEART BRISTOL TROPICAL CENTRE

The Green Heart in 2015 will provide an unrivalled source of inspiration, retail best practice and the latest 2016 ranges.



www.bristoltropicalcentre.co.uk 01454 806115 Stand NB95 - 96





Adrian ϑ Sara Clover have always had a great interest in tropical and unusual plants and after turning their garden into a jungle they decided to take their hobby to the next level by setting up a nursery that is open to both the general public and the trade.

As their interest in plants went from one stage to another they realised that there are very few nurseries in the immediate area that specialise in tropical and unusual plants. After selling plants online and via local independent garden centres they decided to set up Bristol Tropical Centre so that they could share their love of plants with everyone.

They have an extensive network of contacts across the world, priding themselves on keeping their fingers on the pulse and constantly looking for something different. There are so many plants that are yet to be introduced to the UK and it is their intention to find them and bring these beautiful treasures to our shores.



ANGLO AQUATIC PLANT CELEBRATING 50 YEARS OF GROWING AQUATIC PLANTS



Their high quality, reliable service and unrivalled availability make them the leading supplier to garden centres, landscapers and internet companies in the UK.

They are the supplier of choice for top designers and their plants frequently assist in the winning of RHS Gold medals.

Their superior products are delivered direct to Garden Centres, landscapers and home delivery customers ensuring instant impact purchases, happy clients and repeat business.





Left Selection of Aquatic Plants Right Nymphaea Attraction Bottom Butomus Umbellatus

www.angloaquatic.co.uk 020 8363 8548 sales@angloaquatic.co.uk Stand NB



HAWKESMILL NURSERIES



www.hawkesmillnurseries.co.uk 01676 532 334 sales@hawkesmillnurseries.co.uk Stand NB18 - 20 Hawkesmill Nurseries has been a family run company since 1976, accumulating years worth of experience in growing and supplying quality plants to garden centres, nurseries, landscapers and garden designers.

They offer an extensive range of over 1,100 varieties in various pot sizes and currently produce over 4,000,000 plants per year.







Clockwise Left - Right Armeria, Wildflowers, Alpines, Herbs

CHAMBERLAIN NURSERIES FLOWER AND VEGETABLE GROWERS FOR WELL OVER 100 YEARS



The company is based on two sites one in Newent, Gloucestershire (main office site) and one in Evesham (main production site).

They operate from a total production area of 10 acres (40,000 square meters).

Their passion for growing and desire to offer the best product to our customers are in the heart of their business drive.

95% of production is in packs of 6, 12 and 24 (the 24 packs are popular with garden centres for multi buys and price led promotions), the other 5% being 'ready made' hanging baskets and planted containers.









www.chamberlainnurseries.com 01531 820636 info@chamberlainnurseries.co.uk Stand NB29 - 104

BUYERS SELECT



Nathan James Dodd Marketing Director

Hall's Garden Centre and home of GardenSite.co.uk

Utilising our live top 100 product chart, key buyers who are on the hunt for fresh and diverse products at this year's Glee have chosen their top three favourites not to be missed! Read what they have to say about them here.

ZEST 4 LEISURE: DORSET ARBOUR

We awarded this arbour a GardenSite Award in 2015 for it's great design, storage capacity and solid build. Available for home delivery in mainland UK, it is one of our best selling arbours and when you sit in it in our garden centre you can see why. It is a great addition to any garden however big or small. Every home should have one.





NORLOGS PONDS

The growth in accessible, low maintenance gardening has meant that the Norlog range of raised wooden ponds have become increasingly popular, as they are ideal for moving around, cleaning and creating an instant effect in your garden or patio. The ponds are not only suitable for the home market they also can be used in schools, hospitals and retirement homes, where access to the water edge can be problematic or wheelchair access is important.

VIVID ARTS

Garden ornaments have come a long way from concrete gnomes. Vivid Arts have raised the ornaments benchmark in the UK with their every growing range of resin sculptures, ranging from farmyard animals, pets to safari and jungle creatures. We love the diversity, detail and product support we get from this company and they sell well both in our garden centre and online at GardenSite.co.uk.





DARLAC

BUYERS SELECT

Daniel Murry Assistant Buyer - Gardens

The Range

I chose the Tri-Blade Sheer as it represents a tool that will make gardening easier for the consumer.

The extra blade on the product will make gardening more efficient than the traditional 2 blade option.

Combined with the telescopic handles and the reduced weight of Darlac tools, this could be an appealing product in the market.



DECO-PAK

The Bird Feeders from Deco-Pak are innovative and different to the standard bird feeders seen in the market.

I chose these due to the appeal these would have to the younger adult consumer as well as those with children. This is an item that would bring an element of fun into the garden.

BURGON & BALL



In a period where the younger adult consumer is building a greater market segment, this product has great appeal for those consumers looking to begin to experiment with gardening, those with small gardens or those with young children. These tools from Burgon & Ball are well packaged, informative and easily identify to the consumer the job they are designed for.



FOOD & CATERING



This growing category is a must visit for any garden retailer. See the cutting edge catering equipment in action and discover speciality food brands.



www.cateringdesign.co.uk 01327 314860 info@cateringdesign.co.uk Stand 17W46



CATERING DESIGN GROUP

From small beginnings in 1990, we have grown to become one of UK's leading restaurant and commercial catering design companies, offering a full design service to clients throughout the hospitality, retail, leisure and education sectors.

We are more than just a design company. We have a great team of talented and creative people who are passionate about every project and love what they do. With an impressive skills base, a wealth of experience and a real understanding of how a restaurant or kitchen should look, feel and operate we will create an inspiring environment for you that your customers will love.



Compass Group UK and Ireland



Compass Group is one of the world's largest foodservice providers.

With a strong background in retail catering we are excited to be exhibiting at Glee for the first time and look forward to meeting garden centre owners and managers to discuss how we can drive customer loyalty and transaction value through the introduction of a great catering provision.





www.compass-group.co.uk 07979702623 tracey.butchard@compass-group.co.uk Stand 17W65



GARDEN CARE

Providing you with the most comprehensive range of garden care products, make sure you pay a visit to the Glee Garden Care sector and discover new products on the market, plus network with the industry's leading brands.



DARLAC

Darlac, one of the UK's leading suppliers of quality, value-for-money garden tools, is a third generation family business that has been offering a range of superb horticultural equipment for almost half a century.

Specialising in unusual and lightweight tools for almost half a century.

Specialising in unusual and lightweight tools for easy gardening, many of our products are designed to be extra light and incorporate extending handles for greater reach.



Top Left Tri Blade Shear Top Right Stainless Steel Hand Trowel Bottom Left Expert Drop Forged Pruner Bottom Right Hand Trimming Shear



www.darlac.com 01753547790 Stand 19A58



FISKARS TALKING ABOUT A REVOLUTION



The driver for the Fiskars 2015 campaign is to revolutionise gardening. It's to change our perception and experience of growing and this is what Fiskars will be bringing to Glee 2015.

Ethnobotanist and TV celebrity James Wong, brand Ambassador for Fiskars, will be on the Fiskars stand speaking with retailers and trade about the importance of getting more people involved in gardening; from kick starting a new generation of garden lovers to rejuvenating the gardening experience for those already growing.

And it's not just words, James will be demonstrating just how enjoyable, fun and relaxing gardening and growing can be.





Clockwise Left - Right James Wong, Xact Spade, Xsharp Splitting Axe

www.fiskars.co.uk 0121 796 0444 ukconsumercare@fiskars.com Stand 19G56

HOME, GIFT & CLOTHING

Glee's Home, Gift & Clothing will showcase products including home, gift, clothing and kitchenware. You will find all the latest trends and products that will help diversify your retail offering and add to your customers' experience.



KLASS

Klass was established in 1985 and has progressed to have over 150 stores including standalone stores and concessions throughout the UK.

Klass has a fantastic range of affordable coordinated ladies fashion in sizes 10 to 22. From casual daywear, outerwear to occasion wear as well as accessories, the Klass range aims to make the latest seasonal trends accessible to a wide age range whilst capturing a look and fit that gives confidence.

Klass is already a thriving part of garden centre businesses and is trading within many sites throughout the UK including big brands as well as independent centres.







www.klass.co.uk 01706868002 enquiries@eleganze.com Stand 18N50

JEREMIE CORP



For over 36 years, Jeremie has been well known as the number one manufacturer and designer of garden miniatures and other wonderful home accessories.

All of Jeremie's products are exclusively designed by us and handcrafted by our master craftsmen around the globe.

We track current trends and capture them in wood, metal, ceramic, glass, wire, coconut, stone and other materials to create beautiful home and garden accessories.



Clockwise Left - Right Garden Miniatures

www.jeremiecorp.com +441243780501 CustomerService@JeremieCorp.com Stand 19B60





GARDEN DESIGN & LANDSCAPING

Glee Landscape & Garden Design is packed with the biggest landscaping brands. See new and existing ranges for garden and landscaping products.



Left Capi Tuch Grey Right Capi Row Nature Ivor Bottom Row by Capi Nature Ivoor



CADIX UK

In 2014 Cadix launched the revolutionary Capi Tutch range of planters for the 2015 season.

This range of premium plastic planters are extremely lightweight, unbreakable, and all come with a 10 year guarantee. With a look and feel of a stone planter at a fraction of the weight, Capi Tutch planters offer the most versatile range of planters that Cadix have ever launched.

For the 2016 season Cadix will be launching the Capi Row planter. Capi Row is a new planter from Cadix with a stylish, contemporary look and a traditional, rustic feel.





www.cadix.co.uk 01440 713704 Stand 20E26-F27



Fitrite

FENCING AND DECKING



Fitrite is the ultimate decking ϑ fencing company in the marketplace, delivering the very best products, solutions and designs for the home improvement sector.

Universal in its applications, Fitrite's decking ϑ fencing range is sure to add value to any property including caravans, park ϑ holiday homes, not to mention private residential properties across the board and adding a touch of class to conservatories.

Fitrite is now the only UK & Irish distributor for Easy Connect. With IP67 rating and 230V, easy connect outdoor lighting systems, address all aspects of Landscape design.







Clockwise Left - Right Fitrie Decking, Fitright Easy Cooect Lighting system, Fitrite Decking & Fencing

www.fitrite.info 0845 402 5502 info@fitrite.info Stand 20L20-M21



GARDEN LEISURE

Glee's Garden Leisure Section is packed with the biggest outdoor living brands. See new and existing ranges for garden furniture, giving you a chance to make any final purchasing decisions for 2016.



HANG-IN-OUT

Just hang your nest!

Cacoon is the new hangout chillout space, the new hanging chair, the new concept for relaxation and simple fun.

It's your swing chair; your hammock; your hanging garden seat; it's whatever you want it to be, inside or out.

It's for after that hard day at work, or something fun for the weekend.





www.cacoonworld.com 01752343714 Stand 17R02

Left Bonsai- For 1 child Right Double Cocoon- For 2 persons Bottom Single Cocoon- For 1 person



LAMINVALE COMMITMENT TO CUSTOMER SERVICE THAT IS SECOND TO NONE





Laminvale is a specialist sales and distribution agency dedicated to the provision of quality products and overall product/brand development within the sports and leisure industry.

The customers we supply to include garden centres, department stores and into niche mail order sectors, amongst others.

We pride ourselves on having a commitment to customer service that is second to none and as such offer a daily direct delivery service for the products we manage.







www.laminvale.co.uk 01949844871 Stand 17W23

RETAIL SERVICES

How to enhance your customers' entire retail experience.



FORDINGBRIDGE

Fordingbridge has more than 50 years' experience in the designand build of innovative canopy, walkway and sustainable building solutions to a wide range of sectors.

Our customers are at the forefront of everything we do.

We have earned an excellent reputation for creating aesthetically pleasing, affordable, sustainable solutions.

This is evident with 70% of our business coming from repeat customers and recommendations.







Left Walkers Garden Centre Right Top Hillier Braishfiled Right Bottom Ashton Park Garden Centre Bottom Ashtead Garden Centre



www.fordingbridge.co.uk 01243 55 44 5 info@fordingbridge.co.uk Stand 17T65

CREATIVE PRODUCTS



Creative Products specialise in retail promotions.

They have consistently delivered exceptional sales through the combination of innovative products and in-store video promotion.

For the many retailers already stocking Creative Products, this has proven to be an incredible sales opportunity that is one of the most profitable uses of floor space in their stores.



Clockwise Left - Right Aqua Flavour, Easy Weeder, Card Caddy, Wiggle Pots

www.creativeproducts.ltd.uk 01476564230 sales@creativeproducts.ltd.uk Stand 18N30-P31







Innovative pet products to keep your offering fresh and current.



Clockwise Left - Right LokTop and Signature Feeders



www.petface.com +44 (0)1462 744500 info@petface.com Stand 18M30-N31

PETFACE

Petface, the leading pet care experts, will have on display their recently launched and widely acclaimed, Wild Bird Care Range.

This includes their unique and contemporary styled LokTop and Signature Feeders. They look great, are packed with features and are also outstanding value for money.

The Loktop system keeps the lid closed so that feed is kept drier and safe from predators.





The unique perches give feeding access to a wide variety of bird species.

A central fixing pin and feed port 'wrist band' allows easy disassembly for cleaning.

Each feeder is constructed using quality fabrications including; die cast alloy, stainless steel components and bi-mould technology.

Alfred Franks & Bartlett PLC



Clockwise Left - Right De-Tangling Dog Brush, Doggy Cool Dry Shampoo, Puppy Fresh 2 in 1 Shampoo & Conditioner



www.afb.co.uk +44 (0) 1727 833 877 sales@afb.co.uk Stand 18J51 Hectic, chaotic and busy lifestyles can leave little time to wash man's best friend.

The MESSY MUTTS TM range is the quick, easy and affordable way of keeping your dog clean and smelling great at all times.

Our range of accessories will help turn the Messiest of Mutts into Doggy Dazzlers!







PLANT AND NURSERY

Glee's Plants ϑ Nursery provides a showcase for future trends from UK and international growers.



KINDERGARDEN PLANTS

KinderGarden Plants are the leading supplier of Baby Plant Products to the UK Garden Centre sector, visit our stand to see the Winter Colour KinderPlanter and learn of our new 2016 product listing.

Our range of Seedlings and Young Plants has been carefully selected to provide you with the most comprehensive collection of the best new and traditional varieties from around the world.





www.kindergarden.co.uk 01406371200 enquiries@kindergarden.co.uk Stand NB70 - 99



JAVADO CHELSEA FLOWER SHOW WINNERS OF PLANT OF THE YEAR 2013, 2014 & 2015



Javado have become one of the most successful plant supply companies to garden centres across the UK in recent years.

At Glee will be some of their latest plants from their many high quality growers across the continent.

With exchange rates the most favourable for 7 years they represent outstanding value.

New this year Javado will be exhibiting in cooperation with two plant breeding companies to bring greater depth to the plant offer.

Javado's idea is to demonstrate the advantages of the latest varieties available to UK garden centres for the discerning buyers.



www.javadoplant.com/?lang=en +31 (0) 174 - 615 444 info@javadoplant.com Stand 20C30





WISH LIST

WHY NOT CREATE YOUR OWN GUIDE TO GLEE USING THE WISH LIST FUNCTION ON OUR NEW WEBSITE.

CLICK HERE

Get Your, Frees Ticket Now

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