

Melcourt[®]

Professional Growing Media

PROVEN • SAFE • SUSTAINABLE

Professional Growers' Range

Sustainable peat-free growing media.

Bark-based media ingredients.



The future of growing is peat-free, and Melcourt is leading the way.

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We have a peat-free compost or ingredient which has been proven in use by growers – like you – to suit virtually any crop requirement. We can arrange introductions so you can compare notes and see commercial results for yourself.

Plant for plant, Melcourt growing media and pot mulches can **save you time, water, herbicide inputs and money as well as improving the appearance of the plant at point of sale.**

Our range is at work across the UK helping growers both achieve commercial success *and* our range can help keep growers ahead of government targets for peat reduction. **Many growers have found that using sustainable growing media can help them access new markets.**

The barks from which Melcourt growing media are derived originate in well-managed FSC®-certified forests and other controlled sources. See details on pages 8, 10 and 12.

We have access to ample raw materials ensuring that your compost volume requirements are available now and into the future.

Many of our products are suitable for organic use and certified by the Soil Association. These are flagged up throughout this brochure.

Our qualified, experienced personnel are trained commercial horticulturists who fully understand your requirements and provide **practical expertise from seed to saleable plant.**

We undertake trials and product monitoring throughout the UK, in conjunction with existing Melcourt customers, as well as recognised research bodies, including AHDB, ADAS and STC. Our state-of-the-art mixing equipment and meticulous production systems backed by rigorous quality assurance procedures ensure **consistency, batch after batch.**

We have a unique distribution network to service your orders promptly and our **typical order turnaround time is 5–10 working days.**

Melcourt are active members of the Growing Media Association and the Responsible Sourcing committee. **We work to drive standards up in our own business and throughout the industry.**

Look out for our FSC®-certified products. Only products identified as such are FSC®-certified products.



Growing with Melcourt

Proven growing media, rigorous quality control, unrivalled technical support and consistent results. Melcourt ticks all the right boxes to help professional growers move to more sustainable production. From seedlings and cuttings to mature trees, Melcourt's sustainable growing media range **Sylvamix®** is helping to deliver top quality crops for many of the UK's leading commercial growers. Primarily driven by the better quality they can

achieve with **Sylvamix®**, many businesses featured throughout this brochure have nevertheless successfully switched from peat-based products, enabling them not only to satisfy a growing interest from garden centre operators and amateur gardeners in environmental awareness and sustainability, but also to access new markets that demand peat-free plants.

Growing with Melcourt

Frank P Matthews Ltd

Market-leading containerised fruit and ornamental tree growers Frank P Matthews Ltd – valued by their customers for both quality and innovation – have been **Sylvamix®** users for many years.



"Quality is the real driver for us, but the fact that as well as growing a great product in Sylvamix® we can also save significant time at potting, is a real bonus and one we can put a price against. We also appreciate the close working partnership that we have with the technical staff at Melcourt." PRODUCTION MANAGER, DALE SWASH

Sustainable and renewable sourcing

Our product ingredients are sustainable & renewable

The government-supported cross-industry **Sustainable Growing Medium Task Force** is working towards a responsible sourcing scheme that amongst other criteria, rewards renewability and resource use efficiency – two of the many factors on which our products will score extremely well. Melcourt have been active members of the task force since its inception – call us for more details.

Main picture: our products are constantly tested for efficacy and consistency at our trials site near Cambridge.

Inset: unrivalled technical support is available to our customers at any time. Our technical sales managers are professional horticulturists with first hand experience of the production challenges facing commercial growers.



Dan Glover of Glover's Nursery with Neil Gray, our Senior Technical Sales Manager



Melcourt[®]
Professional Growing Media

Growing with Melcourt

Hardy's Cottage Garden Plants

Multiple Chelsea Gold Medal winners Hardy's Cottage Garden Plants are now recognised as one of the UK's leading plantsmen's nurseries stocking over 1,200 plant varieties, including many rare and exciting species you'll simply never see in your average garden centre. They are breeders and introducers of interesting new perennial varieties and are big fans of Sylvamix®, growing everything in a Sylvamix® Special prescription mix.



Rob & Rosy Hardy, Hardy's Cottage Garden Plants

"We love using Sylvamix® because of its consistent quality and because it simply does the job. We know the importance of a growing medium for great plant growth. We are busy like many nurseries with so many demands on our precious time that having a reliable product is fantastic. Sylvamix is delivered on time, performs brilliantly, lasts the course and we can rely on it to let us get on with other tasks. It's a fundamental building block of our business, and we love that we can now sell the same product in a retail pack to our customers." ROSY HARDY

Sustainable Growing Media (Peat-free)

The Melcourt Sylvamix® range of professional peat-free growing media provides growers with consistent, cost-effective solutions to growing superb ornamental and edible crops. It does so without the use of peat and thus places growers in the right position for the Government's target to phase out the use of peat in horticulture.

Melcourt Sylvamix® is formulated from a blend of Melcourt's unique wood fibre 'Sylvafibre®', composted bark, and coir from known, ethically sound sources in India. It has an attractive, dark brown, friable appearance. It is uniform and very easy to handle, flows through potting machines with speed and ease and neither compresses nor slumps with time.

Sylvamix® Nursery Stock

Description	An open-structured, free-flowing, ready-to-use peat-free growing medium that supports strong rooting and superb top growth.
Use for	A wide range of nursery stock, trees, herbaceous perennials and alpine in pot sizes from 5cm to 250 litres or more. Also for vegetative propagation and seed sowing.
Key properties	Very resistant to structural breakdown, giving good long term porosity and excellent year-round root health. Consistent, reliable and cost-effective.
Nutrients	Supplied with enough nutrients for the first 4–6 weeks and is compatible with the use of controlled-release fertilizers and liquid feed programmes.
Available in	50L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓

Sylvamix® Potting

Description	A fine, free-flowing, ready-to-use peat-free growing medium that supports the rapid development of excellent top and root growth.
Use for	A wide range of applications including bedding plants, herbaceous perennials and pot plants, in all pot sizes. Also for vegetative propagation and seed sowing.
Key properties	Consistent, reliable, easy to use and cost-effective.
Nutrients	Supplied with enough nutrients for the first 4-6 weeks and is compatible with the use of controlled-release fertilizers and liquid feed programmes.
Available in	50L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



Sylvamix® Hanging Basket

Description	A fine, free-flowing, ready-to-use peat-free growing medium specially formulated to give enhanced moisture retention for superb quality hanging baskets, tubs and troughs.
Use for	Specially formulated for hanging baskets, tubs, troughs and any application where a higher moisture retention is required.
Key properties	Contains H2Gro® water management aid giving enhanced moisture holding capacity. Free-flowing and easy to use.
Nutrients	Supplied with enough nutrients for the first 4–6 weeks and is compatible with the use of controlled-release fertilizers and liquid feed programmes.
Available in	50L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓

Sylvamix® Seed and Cutting

Description	A free-flowing, ready-to-use peat-free growing medium.
Use for	All types of vegetative propagation and for all but the finest of seeds.
Key properties	Provides the perfect conditions for excellent root initiation and development and for the successful germination of a wide range of plant types.
Nutrients	Supplied with enough nutrients for the first 4–6 weeks and is compatible with the use of controlled-release fertilizers and liquid feed programmes.
Available in	50L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓

Sylvamix® Natural

Description	An approved, organic, free-flowing, ready-to-use, peat-free growing medium.
Use for	A wide range of organic applications including ornamental and edible crops from seed-sowing to potting on.
Key properties	Soil Association approved (as a restricted input). Easy to use, consistent and cost-effective.
Nutrients	Supplied with a base fertilizer and requires supplementary feeding at an early stage.
Available in	50L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



Sylvamix® Special – prescription mix

Sylvamix® Special is the prescription mix service fulfilling the specific requirements of individual growers, incorporating modifications to any of the standard **Sylvamix®** formulae, for example by the addition of controlled-release fertilizers, sterilized loam or other ingredients.

Available in	50L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓
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H2Gro® is a registered trademark of ICL and its affiliates.



More about our core values

Quality

Melcourt Industries was founded in 1983 and since then our aim has been to provide the best possible products at affordable prices together with excellent customer care. The outstanding reputation that Melcourt has earned is testament to these guiding principles. We also understand the importance of our part in providing the building blocks for our customers' products and to that end we offer as much technical assistance as required in close and supportive relationships.

Consistency

All Melcourt products and ingredients are extensively tested in a rigorous quality assurance programme that ensures product quality and consistency, year in, year out. Results from our in-house labs are also routinely verified by an independent, accredited laboratory.

The sustainability of our raw materials

Melcourt products are part of a virtuous forestry circle which ensures that a use is found for every part of the tree – and that new trees are planted every time one is felled and processed. To that extent we are working with renewable resources which we can be confident are sustainable. Continued certification by the Forest Stewardship Council (FSC®) is something we are proud of. We're also proud of the fact that, with one or two minor exceptions, the bulk of our raw material is from UK sources and that all of our manufacturing takes place here.

Come to Gloucestershire and see for yourself

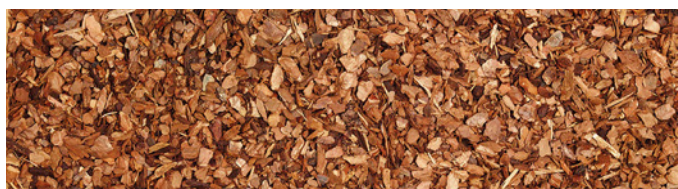
We're always happy to welcome visitors to our office and production facility near Tetbury in Gloucestershire. Of course, it's a working site so we need to plan such visits in advance. Please contact us to set something up.

Sylvamix® does not compress readily and does not slump in the pot – every cubic metre goes further.

Melcourt®
Professional Growing Media

Pot Mulches & Growing Media Ingredients

Potting Bark™



Particle size	3–15mm
Description	A matured pine bark chip, mid to dark brown in colour, with virtually no fines.
Primary use	Incorporation into peat-based or peat-free growing media, to improve both air-filled porosity and long-term structural stability.
Secondary use	Also an excellent pot mulch to suppress weed, moss and liverwort growth.
Available in	60L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



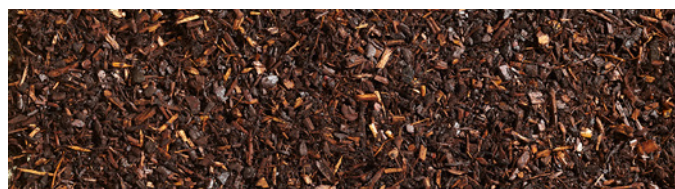
Propagating Bark™



Particle size	2–7mm
Description	Substantially dust free, matured, pine bark.
Primary use	In mixes with peat or suitable alternatives for the vegetative propagation of nursery stock and a wide range of other plants.
Secondary use	Also an excellent finer pot mulch to suppress weed, moss and liverwort growth giving a very smart appearance for premium lines.
Available in	60L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



EcoBark™ Topper



Particle size	0–12mm
Description	Attractive, dark-coloured, mixed-conifer bark.
Primary use	Pot mulching where it offers excellent natural cohesion and effective suppression of moss, liverwort and weed growth.
Secondary use	Can also be used as an excellent growing medium ingredient and for heeling-in.
Available in	60L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



When sold in loose bulk, EcoBark™ Topper is only available with FSC certification on request.



Pot Mulching

Save yourself time, money, water and herbicide and improve presentation by using **Melcourt Potting Bark™**, **Propagating Bark™** or **EcoBark™ Topper** to:

- reduce the spread of moss and liverwort on top of the compost;
- reduce the effect of evaporation from the compost;
- help prevent hostile weed seeds and spores germinating within the container;
- substantially improve the visual appearance of the potted item before leaving your nursery.

Melcourt Pot Mulches are:

- coarse enough to present a dry surface and allow free passage of irrigation;
- free-flowing, easily covering the entire surface of the pot with no gaps;
- evenly graded so ready to knit into a resilient, wind resistant surface;
- resistant to shrinkage on drying so no gaps appear;
- very easy to apply either by hand or by machine, with minimal requirement for protective clothing and no formal training required;
- non-damaging to stock – non-phytotoxic and no restriction on protected crops;
- competitively priced against herbicide use – a 2cm layer is all that is needed;
- long-lasting enough to maintain an attractive appearance until the time of despatch – a single application is all that is required;
- approved by the Soil Association, so suitable for organic weed suppression.

You can ask for
technical advice
from Melcourt
at any time.

Melcourt®
Professional Growing Media

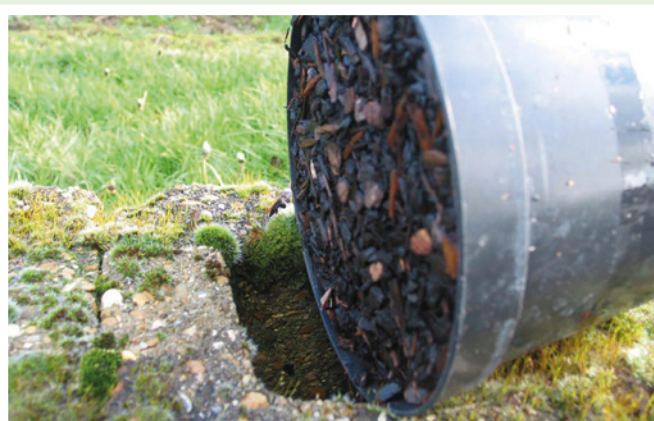


A newly potted *Ceanothus* crop pot mulched with **Melcourt Propagating Bark™**



As well as providing a hostile surface for moss and liverwort, pot mulching has been shown to enhance growth by restricting evaporation from the pot surface and reducing competition, as shown in the picture above taken six months after potting: *Choisya Aztec Pearl* with no mulch (left), and with a 2cm layer (right).

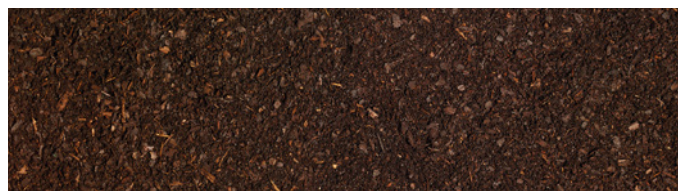
The picture below shows the stability achieved with **EcoBark™ Topper** four weeks after application.



Growing Media Ingredients

A range of highly consistent, effective growing medium ingredients that provide excellent results when blended together or with other materials.

Growbark® Pine

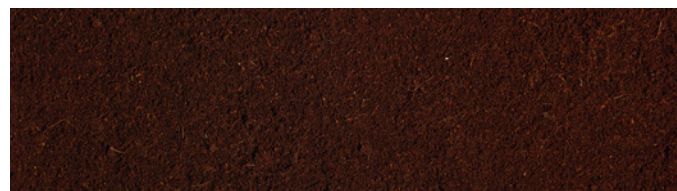


Particle size	0–6mm
Description	Fine, matured, British pine bark.
Primary use	As a major growing medium ingredient. An ideal additive to peat and its alternatives.
Key attributes	It imparts long-term structural stability and resistance to slumping. Uniform, consistent, free-flowing and easy to blend with other materials.
Available in	60L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



We attend all the major trade shows so please look us up if you are visiting.

Coir



Particle size	0–6mm
Description	Fine, consistent, washed coir fibre from known, socially compliant sources in India.
Primary use	Ideal as a growing medium ingredient.
Key attributes	Imparts a good moisture-holding capacity and excellent re-wetting qualities.
Available in	60L bags ✓



Growing with Melcourt Bridge Nursery Perennials

Bridge Nursery Perennials, run by the Lodge family partnership of David, his wife Gaynor and sons Steve and Pete, have found a route to profitability and good, steady garden centre markets for their excellent quality 1 and 3 litre herbaceous perennials.

"We like both the weed control the EcoBark™ Topper gives us and also the way it looks. By the time the plant is ready for sale, the top just looks like compost and we save a lot of time at despatch through not having such a big clean up job. We used to top up with compost but the bark costs less and looks better." DAVID LODGE, MANAGING DIRECTOR



David Lodge, Bridge Nursery Perennials

Plant Heritage and Knoll Gardens

At Melcourt we really value the relationships we have with various charities and other bodies such as horticultural colleges. The lack of new entrants to the horticulture industry is never far from industry news and at Melcourt we are very aware of the potential difficulties that this presents employers. Over the years we have always responded positively to requests from colleges and workplaces for visits and training sessions at our Gloucestershire headquarters site or to give talks and

lectures at their sites. If you would like us to organize a tour for your staff or students do get in touch.

We are involved in many sponsorships and as such have been supporters of Plant Heritage for many years, supporting their aims of preserving the uniquely diverse garden flora within Britain and Ireland. Many of our grower customers are national collection holders one such being Neil Lucas of Knoll Gardens who for many years has grown his grasses and other perennials in Sylvamix Special. Holder of the National Collection of Pennisetum. Neil says: "I love the way my wide range of perennials grows in Sylvamix®. As a National Collection holder the fact that they are also supporters of Plant Heritage means a lot to me."



Neil Lucas, Knoll Gardens

Plant
Heritage

CONSERVING THE DIVERSITY
OF GARDEN PLANTS

Melcourt®
Professional Growing Media

Orchid Barks

Orchid Bark™ Coarse



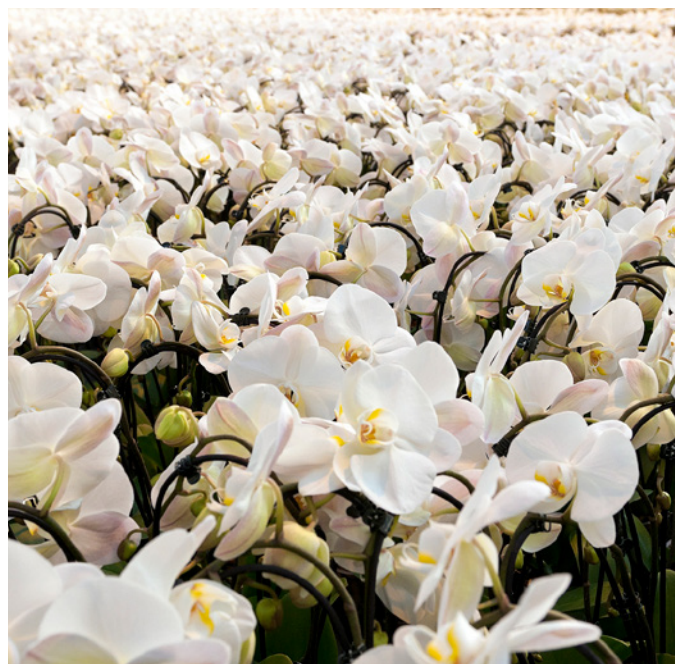
Particle size	15–35mm
Description	Chunky, fine-free pine barks.
Primary use	Orchid composts.
Key attributes	Provide extremely free drainage and excellent long-term structural stability.
Available in	60L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



Orchid Bark™ Medium



Particle size	5–15mm
Description	Chunky, fine-free pine barks.
Primary use	Orchid composts.
Key attributes	Provide extremely free drainage and excellent long-term structural stability.
Available in	60L bags ✓ Bulk bags ✓ Maxi-bales ✓ Loose Bulk ✓



We're proud of the fact that the vast majority of the ingredients in our products are British and that we manufacture in the UK.

Growing with Melcourt **Seiont Nurseries Ltd**



Long time Sylvamix® user Seiont Nurseries Ltd is a well-known plug and liner producer with an annual production of 850,000 liners and 500,000 plugs. New and unusual varieties are their speciality, in particular Cordylines, interesting new shrubs, ferns and Heucheras. Managing Director Neil Alcock enjoys the better growth he observes in Sylvamix®, notably achieving richer foliage colour which is so important for Seiont's range of crops and also the almost complete lack of moss and liverwort, the bane of so many protected nursery stock crops.

Moving to Sylvamix® all those years ago has greatly helped us as a business. We can rely on the product, it produces a better, easier to manage crop and we find Melcourt an excellent company to work with all round. MANAGING DIRECTOR, NEIL ALCOCK



Neil Lucas, Knoll Gardens

Lineside Nursery

Also producing liners, Lineside Nursery is well known for the quality of its output.



Martin Mobbs, Lineside Nursery

"With Sylvamix® Seed and Cutting, virtually everything across a wide range roots quickly, consistently and prolifically without needing to tailor the mix to the subject."

MARTIN MOBBS

Reducing the use of plastic on the nursery and in retail sales.

Growers purchasing product in 50 or 60 litre bags may be interested to know that an equivalent amount of product bought as a Maxi-bale would use five times less plastic by weight. No special machinery is required to handle our maxi-bales as Sylvamix and the other products are free-flowing and do not become compacted in the bale.

Product	Available in	Bags per pallet/pack size
Sylvamix®	50L	60 bags per pallet
Growing medium ingredients/Pot mulches	60L	50 bags per pallet
Sylvamix/Growing medium ingredients/Pot mulches	Bulk Bags	1.0 m ³ or 2.5 m ³
Sylvamix/Growing medium ingredients/Pot mulches	Maxi-bales	Typically 2.5m ³ or 3.0m ³
Sylvamix/Growing medium ingredients/Pot mulches	Loose bulk	25m ³ – 80m ³

All of Melcourt's bark and wood originate from forests that are sustainably managed.

If you want to further reduce single-use plastic in your business, here's how Melcourt can help.

We've all seen the issue of plastic use in UK horticulture take a far higher profile in recent months. At Melcourt we take this seriously and are looking to play our part in reducing the amount of single-use plastic. For those customers who want to do the same, we have developed a unique system to suit some of those retailers which builds on some pioneering work undertaken by edibleculture in Kent.

THE BIG IDEA – MELCOURT BAG FOR LIFE

1. The following Melcourt products retail are available in maxi-bale format:
 - Melcourt SylvaGrow® Multi-purpose
 - Melcourt SylvaGrow® With Added John Innes
 - Melcourt SylvaGrow® Organic
 - Melcourt SylvaGrow® Tub & Basket
 - Melcourt SylvaGrow® Ericaceous
 - Melcourt Composted Fine Bark™ soil conditioner
 - Melcourt Spruce Ornamental™ bark mulch
 - Melcourt Ornamental Bark Mulch™
 - Melcourt Pine Mini Chips™
2. Each maxi-bale contains 2500 litres of product, is spun wrapped, labelled and comes complete on a recycled and recyclable 'one way trip pallet'.
3. With every maxi-bale you also buy a new returnable **Melcourt Bag for Life** which you can sell to your customer, to fill repeatedly with their chosen product.
4. All products and the **Melcourt Bag for Life** concept are uniquely endorsed by the Royal Horticultural Society.

HOW IT WORKS

1. You select and order which products you need (see catalogue and stockist trade price list) together with a suitable quantity of Melcourt Bags for Life.
2. Your customer decides which product they require from your stock.
3. One of your staff fills the material required into one of your **Melcourt Bag for Life**
4. Customer pays for the material plus the **Melcourt Bag for Life**, returns home and uses product
5. Next time the customer requires product, they return with the **Melcourt Bag for Life** which is refilled.

MELCOURT'S ROLE

Our research tells us that there is a niche, yet growing, market for this type of scheme. We'll promote it throughout our marketing activities and website and refer all enquiries for this customer group to suitable stockists. Remember: Melcourt does not have an 'online shop', but works in partnership to help build our stockists' businesses.

BAG FOR LIFE FACTS

Choosing the **Melcourt Bag for Life** means that a bag only has to be used twice before less plastic (by weight) has been used compared to normal single-use bags. But additionally the **Bags for Life** can be used over and over again and there is no reason why they shouldn't last for several seasons. Then they can be recycled at the end of their useful lives.

Melcourt
Professional Growing Media



Melcourt's retail range*

* Packs and bulk bags not to scale.
† 15 litre packs feature a convenient carry handle.
‡ Maxi Bale for Bag for Life refill bags.
¶ Melcourt Playsand™, Melcourt Horticultural Grits and Sands, and Melcourt Decorative Aggregates are not covered by RHS endorsement.

Peat-free SylvaGrow® Compost



Soil Improvers & Planting Media



Topsoil & Lawn Dressing



Natural Play Surfaces



Bark Mulches



Horticultural Grits & Sands



Decorative Aggregates



The Melcourt range for gardeners comprises a full range of tried and tested non peat-based professional quality:

- composts and growing media
- topsoil, soil conditioners and lawn dressing
- bark mulches
- horticultural grits and sands
- natural play surfaces.

Available in various useful pack sizes.

Talk to us to find out more.

Our products are available in a delivery form to suit you: in maxi bales, bulk bags, 50L bags or in bulk loose loads.



¶ Please note: Melcourt Playsand™, Melcourt Horticultural Grits and Sands, and Melcourt Decorative Aggregates are not covered by RHS endorsement.

The Royal Horticultural Society (RHS) endorsement of Melcourt products is boosting sales – and those sales could be going through your checkout. The RHS is widely recognised as the world's leading authoritative garden voice with over 500,000 members, over 2.3 million annual visits to their gardens, and over 9 million monthly page impressions to their website (rhs.org.uk). Melcourt Industries Ltd are the only supplier of these kinds of products that fulfil the requirements of, and are endorsed by, the RHS.

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Endorsed by the Royal Horticultural Society
Registered Charity No. 222879/SC038262
rhs.org.uk

"Melcourt products are made to a standard not to a price and many of them are endorsed by the Royal Horticultural Society. We've been selling them since launch and it has made a huge difference to be able to supply our customers with composts and other materials knowing that we're offering them first class gardening products." ROSY HARDY, HARDY'S COTTAGE GARDEN PLANTS

Unrivalled technical advice

Switching growing media is a big step for any grower – something of which at Melcourt we are well aware. We will be delighted to give all the help you need to discuss the right mix and to help set up any trials. Just call us to set things in motion.

Our Technical Director Catherine Dawson and Technical Sales Managers Neil Gray and Richard Cave are among the most respected people in the field. Catherine has worked with bark products and growing media for more than 30 years and is widely consulted for her unrivalled expertise.

Both Neil and Richard have many years experience of commercial horticultural production with a wide range of crops and are thus well placed to deliver sound advice to growers. Above all, they are known for their integrity and their commitment to building productive long-term relationships.



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Find us on:   

Melcourt professional grower products are available from our unique network of appointed horticultural distributors.

Clydeside Trading Society

Tel: 01555 894151
www.clydesidetradingsociety.co.uk

LS Systems

Tel: 01772 812484
www.lssystems.co.uk

BHGS Ltd

Tel: 01386 444100
www.bhgsltd.co.uk

BHGS Hayle

Tel: 01736 755766
www.jfcmmonro.co.uk

East Riding Horticulture Ltd

Tel: 01904 608157
www.eastridinghorticultureltd.co.uk

Dejex Supplies Ltd

Tel: 01775 821800
www.dejex.co.uk

Fargro Ltd

Tel: 01206 735467
www.fargro.co.uk

Fargro Ltd

Tel: 01903 721591
www.fargro.co.uk

Membership/Association/Affiliation/Endorsement



Look out for our FSC®-certified products. Only products identified as such are FSC®-certified products.



The information in this brochure was correct at the time of printing. Melcourt reserves the right to make changes to product specifications if deemed necessary for the purposes of product improvement.

The future of growing is peat-free, and Melcourt is leading the way.