ANDY NEWS Issue 15 - June/July 2022



OFFERS INSIDE!



See us at Glee - Stand: 20G30-H31 from 28th-30th June 2022 at the NEC Birmingham

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• This month's dealer exclusive deals include: - Cramer 40V and Blaupunkt 1600w **High Pressure Washer**

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DEAR DEALER

Glee - the UK's most loved garden and outdoor living trade event!

We are excited to return to Glee this year 28th-30th June 2022 at the NEC, Birmingham (Our stand located in Hall 8-20 Stand 20G30-H31) to showcase our latest and best-selling brands.

With our Webb, Greenworks, Q Garden and The Handy brands, we encompass the full range of gardeners and gardens, from the beginner to the experienced enthusiast, from the tiny urban back yard to the expansive country garden. We have invested in a considerably larger stand than the previous year as we want to show retailers first-hand the breadth of our product ranges and, just as importantly, their quality. We are also keen to demonstrate how we can support retailers and make their customers' experience easy and enjoyable, be that through the supply of thoughtfully designed, highly visible point of sale material, through to excellent stock availability, including spare parts.

In this edition, I take a look at the 'Supply Chain' and why garden machinery suppliers need to be proactive, not just reactive.

Plus, don't forget to plan ahead with our Autumn Promotions on page 15

All the best,

Mark

(Webb) (Handy Handy Parts) CRAMER greenworks SOLO Q Garden

Mark Moseley | Handy Sales & Marketing Director



Call 01793 333220 or visit www.handys.co.uk

The Home of -

+ lots more!

HURRY!

LIMITED TIME

| E200 OFF | | y & Charger | Margin 28% | CR40CS15K6 40v 18" Chain £200 OF | saw with 6Ah Batter | ry & Charger | Dealer Margin 28% |
|--|------------------|--|---|--|---------------------------------|---|--------------------------------|
| Normal Supply Pr | - 7 | Suggested Pron £129.99 | no NEW Supply Price £77.99 | e Normal Supply £209.99 | ۲ Price SSP Inc. VAT £349.99 | Suggested Pro £149.99 | omo NEW Supply Price £89.99 |
| CR40PSK6 40v Long Reach E200 OFF | Pole Saw with 6A | h & Battery | Dealer Margin 28% | | vith 6Ah Battery & C BOFFSSP | harger | Dealer Margin 28% |
| Normal Supply Pr | | Suggested Prom | | e Normal Supply | Price SSP Inc. VAT | Suggested Pro | omo NEW Supply Pric |
| £203.99 | £339.99 | 129.99 | £77.99 | | | | |
| | | | • BLA | AUPUNK | T \ | | |
| | | HIGH PR 5m \$PRAY A 0°~60° | ESSURE HOSE | AUPUNK | | 8m | |
| | | 5m 5pray A 0° ~ 60° 5m POWER 0 5m | ESSURE HOSE | AUPUNK | | SPRAY A O° ~ 60° POWER O Sm | CORD |
| | | 5m 5pray A 0°~60° 5m 90WER 0 5m | ESSURE HOSE NGLE CORD FUL PUMP | | | 8m SPRAY A O° ~ 60° POWER O Sm POWERF 2100W | NGLE CORD PUL PUMP |
| | | SPRAY A O°~60° SPRAY A O°~60° POWER O Sm POWERF 1600W AUTO START | ESSURE HOSE NGLE CORD FUL PUMP VSTOP IRE 135bar 261/h APPLICATOR | | | 8m SPRAY A 0° ~ 60° POWER C Sm POWERF 2100W | INGLE CORD FUL PUMP |

To place your order, please contact our Sales Team via email: Sales@handys.com or call: 01793 333220

Handy Parts CRAMER greenworks SOLO Q Garden





Affordable and Reliable Garden and DIY Tools

> Electric 'H' Frame Mixer THLCHCM



Petrol Mini Transporter THLC09715



Heavy Duty Spreader THS70HDUTY



Electric Log Splitter THLS-4G

THE HANDY - BE PREPARED FOR ANY TASK!

'The Handy' brand offers a range of affordable and reliable garden and DIY tools, including petrol-powered devices as well as those powered by electricity or simple hand-operated tools.

Whether it's for DIY, tilling, moving, clearing, logging, cutting, shredding, sawing, spraying, spreading or rolling. – we have a tool for you!

Handy machines are built to the highest standards with durable materials and ergonomic designs. Where petrol engines are included, they offer a range of powerful, modern engines, alongside engines from industry leader Briggs & Stratton.

Dealer Support

We recognise the importance of strong aftersales service and support. As a result we have a full spares parts backup on all The Handy products, most of which are available for next day delivery through **www.handys.co.uk**.

Become a Handy Stockist

For peace of mind, all Petrol and Electric machines will have a domestic 2-year warranty. All other products are supplied with a 12 month domestic warranty. If you would like to become The Handy stockist please email **sales@handys.co.uk** or visit **www.handys.co.uk** to register for an account.

... NOW THAT'S HANDY!

167 mph (270 km/h) 2600w Garden Blower



THEV3000





FOCUS

POWERED BY BRIGGS&STRATTON

NEW Supreme 53cm (21") Self Propelled WER21HW4



2 in 1 Electric Scarifier & Lawn Rake



NEW 46cm (18") Lawnmower WFR18HP4



40cm (16") 2200 Watt Electric Chainsaw WEECS402200

WEBB - POWER IN YOUR GARDEN

British brand Webb stands for quality, superior build, simplicity of operation and flexibility of use

All Webb products are built with practicality in mind. They are easy to use and easy to maintain, with a wide range so that you'll always find a machine to suit your needs.

Whether it's cutting your lawn, clearing the weeds or trimming the hedges, you can trust Webb to make light work of the toughest gardening jobs and give you perfect results you can be proud of.

Award Winning

Webb has been awarded numerous recomendations over the years - including:



Classic 33cm (13") Electric Lawnmower WEER33

20V Cordless Hedge Trimmer WEV20HT

SEE AUTUMN

DEALS!

(Handy Handy Parts) CRAMER greenworks SOLO Q Garden

Classic 46cm (18") Self Propelled WER460SP

Classic 51cm (20") Self Propelled WFR510SP

Become a Webb Stockist

The Home of -

Webb[°])

For peace of mind, all Webb products will come with a 2-year warranty. If you would like to become a Webb stockist please email sales@handydistribution.co.uk or visit www.handys.co.uk to register for an account.

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Cordless Convenience **For Home And Garden**

Power Range:





48V (2 x 24V) 46cm Lawn Mower GWGD24X2I M46SK4X

24V Brushless Jigsaw GWGD24JS



greenwork

24V 47cm Hedgecutter GWG24HTK2

GREENWORKS - ONE BATTERY, ANY TASK

From mowing the lawn, pruning hedges, cutting back branches, collecting leaves, mending fences, or just cleaning the patio, Greenworks offers world-leading cordless products with Lithium cell batteries that feature the very best electronics and cell technology.

Light to use and easy to store, the range emits no fumes or odours and offers an environmentally friendly option, suitable for any size garden. Greenworks cordless gardening and DIY equipment gives you the freedom to get the job done all whilst avoiding any mishaps from trailing cords!

Award Winning

Greenworks has been awarded numerous recomendations over the years - including:

www.t3.com

The Best Cordless Lawn Mowers to buy in 2022 - Greenworks 40V 35cm Lawn Mower GWG40LM35K2

Become a Greenworks Stockist

For peace of mind, all Greenworks products come with a 2-year warranty. If you would like to become a Greenworks stockist please email sales@handydistribution.co.uk or visit www.handys.co.uk to register for an account.

24V 33cm Cordless Lawnmower

GWGD24I M33K4

24V BRUSHLESS IMPACT DRIVER GWGD24ID3

glee **EXCLUSIVE OFFER**

Purchase any 48V Lawn mower and receive a FREE 24V Line Trimmer. Offer only available for orders placed at the show.

Whilst stocks last!

SEEAUTUMN

DEALS!

From page 15





48V (2 x 24V) 41cm Lawn Mower

The home of brands

GWG24X2LM41K2X

Distributors of - Flymo BOSCH MCCULLOCH KARCHER LUCEC

<u>A P P R O V E D</u>



POWER TOOLS greenworks

Lightweight yet powerful LED hybrid worklight, perfect for jobsites, home or camping thanks to 24V battery or mains AC plug. With 3 brightness settings of up to 2000 lumens and a 360 degree rotating head.

GWG24WL 24V Work Light

Non Stockist £37.58

Stockist £32.99

SSP Inc £54.99

GWG24SS 24V Speed Saw

High performance 24V speed saw with a high no load speed of 27,000 rpm. The saw features toolless depth setting for quick adjustments when making cuts in different material. Accepts 1/8" and 1/4" bits for various applications.



GWG24SWP 24V Submersible Water



Webb[°])

GWG24HG 24V Heat Gun

Versatile 24V heat gun with a quick 9 second warmup time. Featuring a high 580 Celsius maximum temperature and integrated LED status indicator.

| Power | 24V |
|-----------|-------------|
| Airflow | 6 CFM |
| Max Temp. | 580 Celsius |
| | |

Non Stockist £51.24

SSP Inc £74.99

greenworks

NEW

for 2022



Stockist £44.99

Stockist **£43.99**

Non Stockist £44.39

(Handy Parts) CRAMER greenworks SOLO Q Garden

SSP Inc £73.99

6

The Home of -





QG40-145SP

Garden Blower & Vacuum SKU: QGBV3000



500W Electric Hedgetrimmer QG500ERHT



39cm (16") Petrol Rotary Lawnmower QG39-130



150kg (330lb) Poly Garden Dump Cart OGPGC

500 W Electric

Hedgetrimmer

Q GARDEN - RELIABILITY AND PERFORMANCE YOU NEED AT AN AFFORDABLE PRICE

Q Garden can serve two purposes, firstly to capture sales where customer wish to simply purchase a low value item on a budget or for infrequent use and secondly, to help trade customers up into products that deliver higher specification and performance more fitting for the customers desired application.

The Range

With 12 products in the range covering both petrol and electric lawnmowers, line trimmers, hedge trimmers, garden trolleys and blower vacuums, we have a core range to meet most homeowners small garden applications. With suggested retail prices starting as low as £24.99 for a line trimmer or £164.99 for a petrol rotary push mower, the Q Garden brand truly provides that all important opening price message whilst maintaining good quality.

Become a Q Garden Stockist

For peace of mind, all Petrol & Electric machines will have a 2-year warranty. If you would like to become Q Garden stockist please email **sales@handys.co.uk** or visit **www.handys.co.uk** to register for an account.

QG500ERHT 30cm (12") 500W Electric Linetrimmer & Edger QG500ELT

38cm (15") Electric

Rotary Lawnmower

QG38-1600

SEE AUTUMN DEALSI

From page 15

Garden Blower & Vacuum SKU: QGBV3000

Distributors of - Flymo BOSCH MCCULLOCH KARCHER LUCEC

Review TRIED & TESTED



Electric Scarifier and Lawn Rake



Mars and Kirsten moved to the countryside and gave up their city careers in exchange for wellies, nature, fresh air and sustainable living.



Reviewed by Mars and Kirsten from www.myhomefarm.co.uk

The lawn in our back garden has not been in great condition, so this year we decided to take action and refresh it. To get started, we used the Webb electric scarifier and lawn rake to remove moss and shallow weeds, and to give the soil some much needed aeration.

This is the first time that we've ever used a scarifier, and it can be quite scary when you see the lawn getting stripped of its greenness. We were, however, prepared for this and as soon as we finished scarifying and aerating, we sprinkled Gro-Sure's Aqua Gel Coated Smart Grass Lawn Seed onto any areas that were bare.

As a task, it was really quick and easy, and the Webb scarifier, with its 1500W motor makes light work removing moss and dethatches the lawn providing space for grass to grow.

All in all, we're very pleased to say that this exercise has been a success. Within 2-3 weeks, the grass has started to bounce back nicely. There are still some areas that have weeds like buttercups – we will remove as much as of these by hand as possible and then repeat the scarifying in the late summer on a much 'softer' level to allow the grass to recover for the autumn and winter.

Webb[°])



Watch the full video review online: www.myhomefarm.co.uk

WEESR





(Handy Handy Parts) CRAMER greenworks SOLO Q Garden



2 in 1 Electric Scarifier & Lawn Rake

Equipped with a premium 1500 watt Motor, offering a sizeable 36cm working-width and supplied with a 45-litre Collector, the top-quality Webb WEESR Electric Scarifier is a powerful, fast and convenient way to refresh your lawn! It features large wheels for easy pushing; an adjustable working-height for superior flexibility of use; and space-saving foldable handlebars.

Supporting **OUR COMMUNITIES**



Coventry Utd Under 16 Girls Football Club

At Handy, we're committed to helping causes that mean something special to us. This includes many of the local charities and sports teams in our community.

This month, it's been great for us to support the Coventry Utd Under 16 Girls' Football Club. We donated a Greenworks Linetrimmer to help raise funds for the club to continue.

Get in touch

Whether you are a small or large charity or sports club we would love to hear from you. Please contact us via **Marketing@handys.co.uk**

| С | Ζ | L | В | Ρ | С | Ζ | F | I | R | В |
|---|----|---|---|---|---|---|---|---|---|---|
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| I | awnmower | Deck | Handle | Grass | Cordless |
|---|----------|--------|----------|---------|------------|
| | | | | | |
| | Power | Engine | Electric | Battery | Greenworks |
| | | | | | |

Closing date for entries 29th July 2022. Winner announced in next issue.

Web

Winner Announced

Handy

The home of brands

With last month's Wordsearch competition finished, we are pleased to announce that our winner of the Webb Petrol Lawnmower is **Ben Turner** from Turners Garden Machinery.

Be sure to enter this month's contest below!



Congratulations Ben!

Handy COMPETITION

WIN a Greenworks Lawnmower

Welcome to our monthly entertainment feature where you can win big prizes while taking part in our quiz with a cup of coffee

This month's competition is a word search feature - simply find the 10 lawnmower words below and send a photograph of your completed word search along with your name, company and telephone number to: partspromo@handydistribution.co.uk

Win this





WORTH

£269.99

Review TRIED & TESTED

BRIGGS&STRATTON

48cm (19") & 53cm (21") Alloy Deck Disc Bladed Self Propelled Petrol Rotary Lawnmower



What I liked 🗸

Build quality, Power, Retractable cutting blades, Large strong wheels, HUGE collection bags.

The Webb Petrol Aluminium Deck Mowers are both built like tanks and you'll soon be conquering the grounds or garden with them in no time!

Perfect for?

Large areas of lawn and would be ideal for someone wanting to maintain grounds, paddocks or pasture without having to go to the great expense of a commercial grade mower. This aluminium decked machine is available in 2 sizes and both are more than capable of tackling even the most grandiose of gardens - I set both models to work on an area of paddock grass lawn approximately 0.8 of an acre in size. with the lawn roughly 4 cm in length - and they provided great results - as would be expected from a brand whose heritage is based on mowing machinery excellence!

Both machines look the part too - the iconic Webb logo and the classic "racing green chassis" topped off with a premium Briggs and Stratton Engine. The 21"/53cm uses the 163cc Briggs and Stratton Engine while the smaller (but not by much!) 19"/48cm has a 150cc engine. The body looks and feels strong as too do the pilot handles - all secured tightly into place using the quick release levers . The wheels are big, grooved and rugged enough to withstand the verges and gravel paths/areas in the yard and grounds. Ideal for maintaining traction over terrain, but it was in the rough stuff where both mowers really come into their own - I was able to devastate the dandelions, blitz the banks and mow down the meadow grass in the paddock without either unit skipping a beat.

(Handy Parts) CRAMER greenworks SOLO Q Garden

Down at the business end the clever cutting blade comprises of 4 retractable steel blades - much shorter than a conventional mower blade - these are secured on individual mounting nut allowing the blade to push back into the main rotary disc - meaning if - as we did - you hit the odd stone/brick/manhole cover you will avoid causing either your mower or the driver any damage! But this is NO gimmick - both units gave crisp consistent cuts on formal and paddock grass - and the generous grass boxes (a HUGE 70LTRs! on the 53cm unit) filled up evenly without any noticeable "side spray" or jamming.

The 53cm unit comes with a side discharge which is great on paddock or meadow grass! Webb could have been forgiven for compromising here but the side chute felt strong and attached easily and securely leaving neat lines of fine mulch across the lawn! The single lever height adjustment felt strong and smooth as too did starting both units. The self drive is smooth and powerful - finding the sweet spot somewhere between pedestrian and pacey! It was also a real asset on the steep banks around the garden.

Webb[°])

The **NEW** Supreme models are the flagship of the Webb Lawnmower Range. Powered exclusively by Briggs & Stratton engines and fitted with a host of premium features for exceptional performance, ease of use, and durability.

WER21HW4 46cm Lawnmower

Offering best-in-class features, at an supremely affordable price, this superbly well-equipped petrol rotary-mower from long-established British brand Webb is worth serious consideration if you're looking to get that bit of extra quality for your money.

| Non Stockist £276 2 | 4 | Stockist 5222 | 20 | |
|---------------------|-----|---------------|----|--|
| Power | 140 | сс | | |
| Collector | 65 | _itre | | |
| Engine | B& | S 500e | | |
| Cutting Width | 460 | m / 18" | | |

SSP Inc VAT £389.99

NEI

WER18HP4 18" Lawnmower

Solidly built, flexible in use and simple to operate, the British-designed Webb 'Supreme' will impress gardeners looking for a classic petrol rotary-mower at a price that won't break the bank!



| | | < | R | 450E |
|--------------------|------|------------------|-----|---------------------|
| Cutting Width | 46c | m / 18" | 1 | 7 |
| Engine | B&S | 450e | | |
| Collector | 65 L | itre | Med | |
| Power | 125 | сс | | |
| Non Stockist £226. | 16 | Stockist £191.99 | 9 | SSP Inc VAT £319.99 |



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WEPCS16 Petrol Chainsaw

With a 45cc 2-Stroke engine & 16" (40cm) guide bar makes this a lightweight yet power machine. Capable of tackling your garden jobs; such as chopping firewood, pruning & DIY tasks.



WER21HW4 21" Lawnmower

The largest lawnmower in the 'Supreme' range, 4-in-1 capability and a Briggs & Stratton 725EXI engine. Large 65 litre easy fit collector fabric bag with hard top, or can be discharged to the side or rear, or mulched, using an innovative 4-in-1 function.

Handy

500E

EX1725

The home of brands

-) WEPCS18 Petrol Chainsaw

The ultimate in power and performance in the Webb petrol chainsaw range. The Webb 18" 2 stroke petrol chainsaw includes a 50cc engine and longer bar and chain for more demanding tree felling and lopping. This little workhorse delivers an impressive 3hp in performance.









Supply. CHAIN

WHY GARDEN MACHINERY SUPPLIERS NEED TO BE PROACTIVE, NOT JUST REACTIVE

By Mark Moseley, Handy Sales & Marketing Director

2020 saw garden retailers shut their doors to the public in an unprecedented and wholly unpredicted UK wide lockdown as the COVID pandemic took hold. Suppliers cancelled orders and manufacturers stopped manufacturing. Yet the industry was caught out, with demand for garden equipment soaring in the heatwave that swept the UK in May 2020 outstripping supply. Even our own well stocked warehouse was emptied in a single month!

and have

The industry played catch up for over a year, but manufacturers weren't able to produce equipment fast enough. Furthermore, the majority of that equipment is produced in China, but ships were unavailable coupled with a severe shortage of container availability, so the products weren't making it to our shores in time and those that did saw a huge increase in shipping costs. Lawnmowers, which were the first to sell out, took over 12 months to catch up to demand. Faced with such lengthy delays and stock arriving out of season and therefore unsellable, a number of companies sadly were unable to weather the storm.

The industry's response has, by and large, been to rely on retailers to increase their warehousing capacity to hold more stock. But we believe this isn't the right approach. It's not the job of the retailer to do this. The onus should be on suppliers. It is our opinion that many suppliers simply aren't stepping up to the challenges faced within the industry and are carrying on in business as usual fashion.

Why do I say this? Well, COVID may have been a bolt from the blue, but supply chain issues were already presenting

Webb[°])

themselves several years before, both on the back of Brexit and also as a result of climate change initiatives which were leading to Chinese factories operating at 50% capacity. At Handy we could see the writing on the wall and had already implemented key changes. The pandemic just accelerated these plans.

Suppliers need to directly address supply chain issues, rather than leave retailers to carry the can. Firstly, suppliers need to increase their stock holdings and storage capacity. At Handy, we have made an extra £1m stock investment along with a significant expansion of our warehousing which has seen two extensions completed and a third, due for completion this year, increasing capacity by a further 30%. Secondly, suppliers must ensure stock arrives in plenty of time. Pre Covid, stock would generally arrive in January / February, but with the ongoing delays and issues we are all facing, November would be a safer option.



Handy Handy Parts CRAMER greenworks SOLO Q Garden

"At Handy, we have made an extra £1m stock investment along with a significant expansion of our warehouse"

Why haven't garden machinery suppliers reacted accordingly? Well, in some cases - especially with smaller companies working so far in advance puts a huge strain on cashflow and the risk of overtrading prevents these companies from making that investment. Also, the cost of building and energy prices have gone through the roof, so new buildings and extensions are a serious investment. In the case of larger brands, however, it often comes down to a long, corporate decision making process, stifling their ability to react swiftly to the changing geopolitical landscape we find ourselves in. One thing is for sure though: the industry needs to be more forward thinking and ensure retailers are not left with bare shelves. Thankfully, Handy is a family run business, enabling us to move relatively speedily as the decision making process is quick with less sign off levels and red tape.



Manufacturers, distributors and retailers have all experienced some incredibly challenging times over recent years, and we must all work together to ensure our future is a prosperous one. However, garden machinery suppliers need to be more proactive to ensure a seamless product supply and correct the balance between supplier and retailer stock holding. If not, we are at risk of jeopardising the garden trade business, turning what is currently an impulse buy into a considered purchase, and we all know how that will affect sales.

Order Today, Have It Tomorrow

In an ideal world you would always have products available for consumers to take away from your business, however in the event that your customer requires a product you do not have in stock, we operate on a next day delivery policy for all orders placed before 4pm.

All machine orders over £150 nett and parts orders over £50 nett qualify for FREE delivery, ensuring that you get the products you need when you need them, and retain your margins at the same time.

*Orders under the above order values incur a delivery charge, some postcodes exclude next day delivery.

Get in touch via **Sales@handys.co.uk** for further information.

Handy The home of brands

For retailers looking to reduce the impact of supply chain issues, they need to scrutinise their suppliers' ability to deliver the goods, so to speak. We recommend retailers assess their suppliers' ability to do this by examining the following aspects of their business:

1. Product availability

Ideally the supplier should be able to show at least 90% product availability. We are seeing some suppliers fall to as low as 50%. Anything below 60% really is untenable as, whilst you may find your first order is fulfilled, any further orders may well have gaping holes in them or be entirely absent. At Handy, we currently are operating at 97% availability but are always looking to improve on that figure.

2. Depth of range: choice is key!

At handy we stock over 900 different garden machinery equipment products to meet different price points, different garden sizes and types and, of course, gardeners with varying levels of experience. Linking back to product availability though, there's no point in offering a wide range unless it's actually available for sale! For suppliers with small ranges this is easy, but less so for larger companies, so check that 90% plus availability covers the full range not just the best sellers.

3. Straightforward business T&Cs

Why make life difficult when it doesn't need to be? Don't we all want to work with companies that are easy to do business with? Avoid suppliers with high minimum orders or tortuous T&Cs and ensure next day delivery is available.

4. Fast access to spare parts

This is a personal pain point for me as it drives me to distraction when you have a product but are unable to use it as spares are not stocked. And it's not just me; it makes for a bad customer experience, who (unfairly!) lay the blame at the door of the retailer. Both small and large suppliers are guilty here; we are aware of one major brand who was unable to supply spare parts for an incredible six months! Handy has 75,000 spare part lines and we always have the basics in stock, but it's not an easy thing to do.

NEW WEBB 20V CORDLESS RANGE



trimmer designed for tall hedges due to its extendable shaft with articulating cutter-head - up to 45 minutes runtime (2 Ah).

For jobs closer to the ground, the 20V Cordless Linetrimmer is designed

to put the finishing touches to a lawn with 25cm (10") cutting width,

trimmer can be used to trim or edge your lawns and pathways with its

Also available in the range is the 33cm Cordless 20V Rotary Lawnmower

WEV20LM33 allows for easy manoeuvring while mowing. An integrated

gardens. Supplied with 5 cutting heights from 25-65cm, with one easy

For the more demanding task of tilling the soil, the 20V Cordless Tiller is

a lightweight, easy-to-handle model. A 19cm (7.5") working width and

capable of depths of 15cm(6") this is ideal for your flower bed or small

with integrated finns for up to the edge mowing. Featuring a 33cm cutting width and a spacious 35-litre easy-empty grass collector, the

handle also enables it to be easily transported around smaller

adjustment lever - up to 35 minutes runtime (2 Ah).

using an auto-feed head and adjustable telescopic shaft. The line

rotating head, up to 35 minutes runtime (2 Ah).

Now available for 2022, from British garden equipment manufacturer Webb, is the latest Cordless range of hedge and lawn care products with new fast-charging and long-lasting interchangeable 20v Lithium-ion batteries for optimum performance.

Light but powerful, the new Webb Cordless range of garden tools offers customers convenience and flexibility. Each tool in the range comes complete with a battery charger that features a fast-charging 1.5Ah slot, so each battery only takes 80 minutes to charge (2Ah only). The Lithium-ion batteries hold their charge and don't degrade in storage, which is an important consideration for choosing garden tools, which may not be used on a daily basis. However, if you do find yourself with an uncharged battery and don't want to wait, you can easily swap it with the battery or any other Webb 20v products in the range as they have been designed to use the same, easily interchangeable battery.

Featuring a new design, the 20V Cordless Hedgetrimmer comes equipped with generous 50cm dual-action blades for a sharp finish and clean cut. Lightweight and compact, it is ideally suited to smaller gardens and lighter trimming jobs, with a runtime of up to 45 minutes (2Ah).

Recently updated to form part of the new Cordless range, 20v Long Reach Hedgetrimmer is a lightweight, versatile long-reach hedge

| 20V Cordle | ss Hedgetrimmer WEV20HT | allotment. Up to 40 minutes runtime from its 2Ah Battery. |
|---|---|--|
| Equipped with expansiv | Charger included we 50cm-long double-sided blades, f cutting-edge lithium-ion te cutting time. | "2022 Webb 20V now comes with a faster battery charger - reducing the charging time from 4 hours to |
| Non Stockist £53.1 | .7 Stockist £46.87 | 80 minutes for a 2Ah battery" |
| RRP £89.99 | SSP £74.99 | |
| | ss Linetrimmer WEV20LT Charger included | 20V Cordless Rotary Lawnmower WEV20LM33 4Ah Battery & Charger included |
| lightweight and easy-ha | es to your garden with this premium andling cordless line-trimmer/lawn-edger. | Makes light work of a small to medium garden. With integrated grass fins for up to the edge mowing and central height adjustment for a quality finish and ease of use. |
| Non Stockist £49.5 | 8 Stockist £43.74 | Non Stockist £127.49 Stockist £112.49 |
| RRP £79.99 | SSP £69.99 | RRP £189.99 SSP £179.99 |
| | ss Tiller WEV20TIL Charger included | 20V Long Reach Hedgetrimmer WEV20PHT 2Ah Battery & Charger included |
| The Webb Tiller makes With a run time of up to | light work of cultivating soil for anyone. o 30 minutes | Maintain the sides and tops of tall, hard-to-reach hedges without having to balance precariously with a pair of ladders. |
| Non Stockist £70.8 | 3 Stockist £62.49 | Non Stockist £70.83 Stockist £62.49 |
| RRP £129.99 | SSP £99.99 | RRP £119.99 SSP £99.99 SEE AUTUMN SEE AUTUMN DEALS! Deal.S! |
| | | SEE DEALS |



CHAINSAWS Autumn **Hedge Trimmers**

DEALER PROMOTIONS

Minimum £1500 spend - offers only available on orders placed before the end of August 2022 with extended payment terms until 21st November 2022. Goods purchased and delivered from the 1st September will revert to standard payment terms.

HURRY! LIMITED TIME



The Handy Foldable Saw Horse With Chainsaw Support THSHWCS

All steel construction, folds flat for storage, holds wood up to 25cm (10") in diameter, portable / flexible feet, weight: 11kg





The Handy Electric Saw Bench with Guard

THSBENCH-G

2200W rated power, 140mm diameter cutting capacity, blade: 405x30x3mm - 40 teeth, weight: 36.30kg



Greenworks 48V (2 x 24V) Chainsaw with 2x 4Ah Battery & Charger GWGD24X2CS36K4X

36cm (14") bar & chain, brushless motor, automatic oiler with translucent tank, weight: 5.90kg*



*Chainsaw weights do not include battery





The Handy Deluxe Saw Horse with **Ratchet Strap** THDSH

Easy load, ratchet strap, holds timber and logs securely, log capacity diameter: 50 - 250mm



To place your order, please contact our Sales Team via email: Sales@handys.com or call: 01793 333220



Autumn **DEALER PROMOTIONS**



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greenworks



NEW FOR 2022

46cm (18") 50cc Petrol Chainsaw WEPCS18

46cm (18") Oregon[®] bar & chain, 50cc 2 Stroke Engine, 260ml oil tank capacity, weight: 6.9kg

| SSP | RRP | PROMO SUPPLY |
|---------|---------|--------------|
| £169.99 | £189.99 | £96.33 |



40cm (16") 2200W Electric Chainsaw WEECS402200

40cm (16") Oregon[®] bar & chain, 2200W electric motor, automatic oil pump, 240ml oil tank capacity, weight: 4.89kg



McCulloch 46cm (18") Petrol Chainsaw MCCS50S

46cm (18") bar & chain, 50cc 'oxy power' 2 stroke engine, soft start, safety chain brake, weight: 5.90kg

| SSP | RRP | PROMO SUPPLY |
|-----------|---------|--------------|
| £344.95 | £344.99 | £215.59 |
| 1 - 1 - 1 | | |



NEW FOR 2022

Webb 40cm (16") Electric Chainsaw WEPCS16

40cm (16") Oregon[®] bar & chain, 45.2cc 2 Stroke Engine, 260ml oil tank capacity, weight: 6.65kg



McCulloch 35cm (14") Petrol Chainsaw MCCS35S

35cm (14") bar & chain, 35cc 2 stroke engine, soft start, double activated chain brake, weight: 4.60kg

| SSP | RRP | PROMO SUPPLY |
|---------|---------|--------------|
| £199.99 | £199.99 | £124.99 |



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(Handy) (Handy Parts) CRAMER greenworks SOLO Q Garden

(Webb[°])



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Autumn **EALER PROMOTIONS**



Webb Electric Silent Shredder with Box WEESS

2800W electric motor, 55 litre collection box, 45mm maximum cutting capacity, 10 metre power cable, weight: 27kg



Easicut 18V 45cm Hedge Trimmer inc 2 ah battery

FEC45018VK2

42cm (16.5") dual action blades, 20v 2.5ah li-ion battery, 16mm blade gap, blade sheath included, weight: 3kg





The Handy Petrol Drum Chipper Shredder

THPDS65

208cc Briggs & Stratton engine, self feed design, handle & tow bar for easy transportation, 6cm (2.25") capacity, weight: 52.50kg

| | 0 | 1 , 0 |
|-------------------------|---------|---------|
| PROMO SUPPLY | RRP | SSP |
| £503.99 | £899.99 | £839.99 |
| Dealer Margin 28% | Flymo | I |
| | | |

Flymo EasiCut 460 45cm (18") Electric Hedgetrimmer

FEASICUT460

45cm (18") dual action blades, 450W electric motor, 15mm blade gap, blade sheath included, weight: 3.16kg



50cm (20") dual action blades, includes 20v 2ah battery (wev20b2) & charger, 16mm cutting capacity, extendable shaft, weight: 4.05kg

| SSP | RRP | PROMO SUPPLY | | SSP | RRP | PROMO SUPPLY | |
|--------|--------|--------------|---|--------|---------|--------------|---|
| £74.99 | £89.99 | £44.99 | • | £99.99 | £109.99 | £56.66 | |
| | | | | | | | - |







The Handy 3.6V Lithium-Ion Cordless Shrub Shear & Grass Blades THGSS

108mm cutting length, 8mm cutting capacity, 80mm cutting width, interchangeable cutting heads, weight: 0.53kg



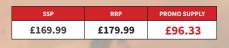
Webb Classic 51cm (20") Electric Hedgetrimmer WEEHT500

51cm (20") dual action blades, 500W electric motor, 18mm cutting capacity, knuckle guard, weight: 3.25kg



WEPHT26

42cm (16.5") dual action blades, 26cc full crank 2 stroke petrol engine, loop handle, 28 teeth, weight: 6.79kg

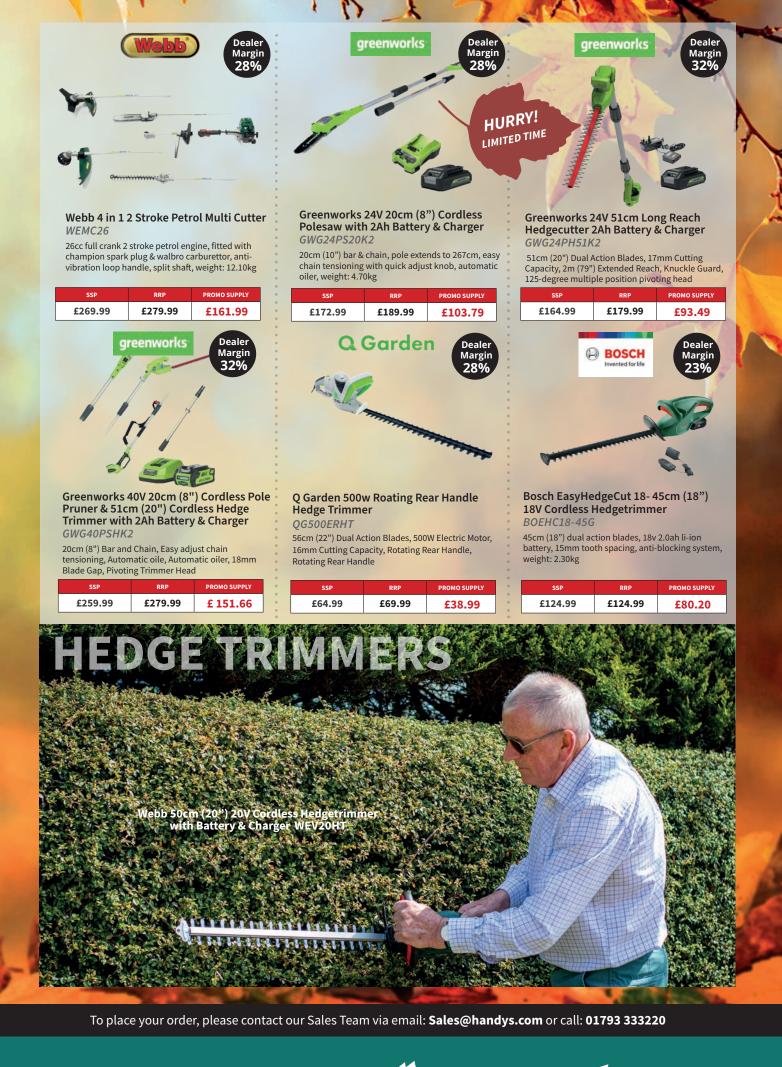


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Webb[°])

(Handy Handy Parts) CRAMER greenworks SOLO Q Garden



Autumn **DEALER PROMOTIONS**



<mark>The Handy 167 mph (</mark>270 km/h) 2600w **Garden Blower & Vacuum THEV2600**

167 mph (270 km/h) blow speed, 2 functions: blows or vacuums & shreds, 2600W electric motor, 10:1 mulching ratio, weight: 3.70kg



Webb 114 mph (183 km/h) 26cc Petrol Blower & Vacuum

WEBV26

114 mph (183 km/h) maximum air speed, 26cc full crank 2 stroke petrol engine, fitted with champion spark plug, 12:1 mulching ratio, weight: 4.50kg



Handy

The Handy 167 mph (270 km/h) Variable Speed 3000w Garden Blower & Vacuum **THEV3000**

93 - 167 mph (150 - 270 km/h) variable blow speed, 2 functions: blows or vacuums & shreds, 3000W electric motor, 10:1 mulching ratio, weight: 4.30kg



Webb Walk-Behind Vacuum & Blower WFWBVAC

580mm suction width, Briggs & Stratton 500e engine, self propelled, 10:1 mulching ratio, weight: 38kg





Q Garden 167 mph (270 km/h) 3000w **Garden Blower & Vacuum** QGBV3000

167 mph (270 km/h) blow speed, 2 functions: blows or vacuums & shreds, 3000W electric motor, 10:1 mulching ratio, weight: 3.75kg

| SSP | RRP | PROMO SUPPLY | | | | |
|---|--------|--------------|--|--|--|--|
| £44.99 | £49.99 | £28.11 | | | | |
| t44.99 t49.99 t28.11 Pealer Margin 30% The Handy 66cm (26") Push Lawn | | | | | | |

Sweeper **THPLS**

66cm (26") working width, ideal for lawn debris and leaf collection, 25cm (10") wheels and brushes, easy lift out hopper, weight: 16.80kg

| SSP | RRP | PROMO SUPPLY |
|---------|---------|--------------|
| £179.99 | £189.99 | £104.99 |



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(Handy) (Handy Parts) CRAMER greenworks SOLO Q Garden

Webb[°])



Greenworks 24V 100mph Cordless Axial Blower with 2Ah Battery & Charger *GWG24ABK2*

100 mph (160 km/h) maximum air speed, variable speed, cushion over mold grip for operator comfort, weight: 1.53kg



Greenworks 48V (2 x 24V) Blower & Vacuum with 2 x 4Ah Battery & Charger GWGD24X2BVK4X

199 mph (321 km/h) maximum air speed, variable speed, digipro brushless motor, 10:1 mulching ratio, weight: 6.43kg



Greenworks 48V (2 x 24V) 99mph (160km/h) Variable Speed Cordless Axial Blower with 2 x 24V 2Ah Battery and Charger

GWG24X2ABK2X

120 mph (193 km/h) maximum air speed, variable speed with cruise control, weight: 3.80kg



Greenworks 40V DigiPro 185 mph (300 km/h) Variable Speed Cordless Blower & Vacuum with Two 2Ah Batteries & Universal Charger

GWGD40BVK2X

114 mph (185 km/h) maximum air speed, variable speed with cruise control, digipro brushless motor, push button start, weight: 6.47kg



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Margin

200 mph (321 km/h) maximum blow speed, 26cc 2 stroke engine, cruise control, variable speed, weight: 4.80kg



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Distributors of - Flymo BOSCH MCCULLOCH KARCHER LUCEC

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Autumn DEALER PROMOTIONS





179 mph (288 km/h) 33cc 2 Stroke Backpack Blower

WEBPB33

179 mph (288 km/h) maximum Blow Speed, 33cc Petrol Engine, Cruise Control Throttle, Adjustable Shoulder Straps



40cm, Webb 40cm DV0212 212cc petrol Scarifier (NEW) WEPS400

WEPS400

2800W electric motor, 55 litre collection box, 45mm maximum cutting capacity, 10 metre power cable, weight: 27kg



GWG20HG

Maximum pressure: 120 Bar, maximum water flow: 400l/h, 1500W electric motor, high pressure gun, adjustable fan jet nozzle, rotary nozzle, water filter, 450ml detergent nozzle, weight: 9.40kg

| SSP | RRP | PROMO SUPPLY |
|---------|---------|--------------|
| £104.99 | £119.99 | £61.24 |



Masterplug Garden Spike 15m 10A 2 Gang

LUIPGS152

2 Socket 15m 13A Weatherproof Garden Spike



Webb[°])



Greenworks 40V Cordless Pressure Washer (Tool Only) GWG40GDC40

650W electric motor, 70bar max pressure, 300 l/h flow rate, total stop system, weight: 7.90kg



150kg (330lb) Poly Garden Dump Cart QGPGC

150kg (330lb) Load Capacity, 100kg (220lb) Tipping Capacity, 25.4cm Pneumatic Wheels



To place your order, please contact our Sales Team via email: Sales@handys.com or call: 01793 333220

(Handy Parts) CRAMER greenworks SOLO Q Garden



Handy Parts

The Handy Blow Vac Collection Bag

Fits THEV2500, THEV2600 & THEV3000 also fits:

Platinum BV2600; Q Garden QGBV2500, QGBV2600,

TH100-28

PARTS PROMOTIONS



Masterplug Promotional Weatherproof box with 8m 4 way extension lead & 24hr timer LUWBXBFG8TMS24

Dust protected, splash-proof (IP54 rated) box, fits bulky large adaptors, transformers and timer and suitable for use with up to four-socket extension leads



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HURRY LIMITED TIME



1 Litre Chainsaw Chain Oil HP-146

High quality chainsaw chain oil with anti-fling formula, chainsaw oil is also suitable for all long reach pruner attachments using a bar chain

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