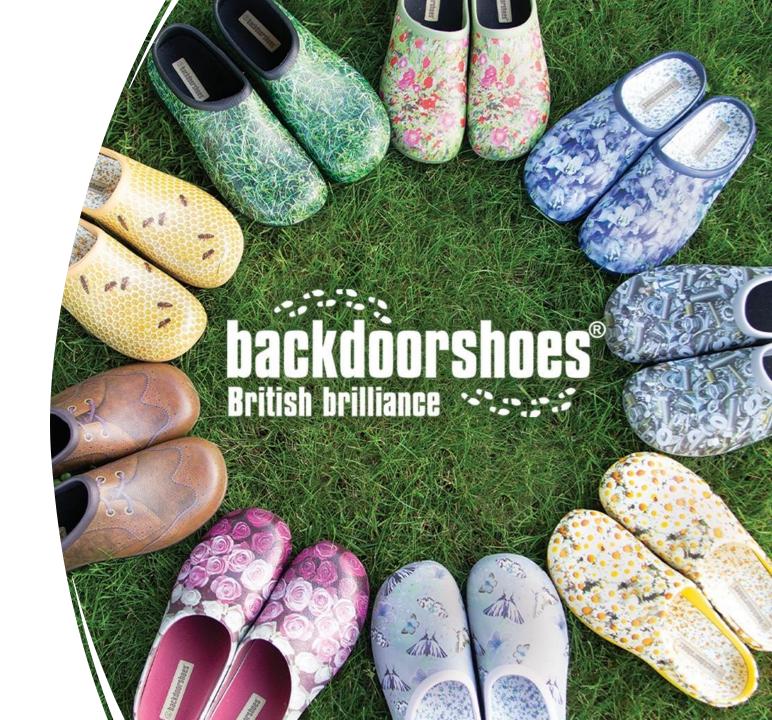
# STEPPING IN TO SUCCESS

COMPANY INTRODUCTION & BRAND PRESENTATION 2024



# WELCOME TO BACKDOORSHOES LTD

- We are a British company that designs inspirational, original leisure & lifestyle footwear with a purpose
- All our shoes offer comfort, practicality, long-lasting quality and creative, original design
- We've been doing what we do for over 16 years, so we know what's important to our customers





# OUR MISSION - MAKE FOOTWEAR THAT IS MORE

- All-day, all-weather comfort
- Great to wear, great as a gift
- Fits with your lifestyle; for gardening, camping, sailing, beach, holiday, after sport, yoga & more
- Lasts a very long time
- Unique & inspiring designs



## **OUR PHILOSOPHY**

**BE PURPOSEFUL** 

OUR SHOE BRANDS MUST EXIST FOR A REASON; OFFERING PRACTICAL SOLUTIONS AND WEARER BENEFITS 2

**DESIGN FOR COMFORT** 

CREATE DESIGN PROFILES AND CHOOSE MATERIALS THAT ARE EASY TO WEAR FOR ALL FOOT SHAPES 3

**EMBRACE SUSTAINABILITY** 

USE RECYCLED AND RECYCLABLE
MATERIALS. MAKE SHOES THAT LAST
AND CONSIDER THE CIRCULAR
ECONOMY

4

PUT CUSTOMERS FIRST

ALWAYS LISTEN, GIVE
ATTENTIVE SERVICE AND
SATISFY ALL OUR CUSTOMERS

5

BE DIFFERENT IN A GOOD WAY

CHALLENGE & BE ORIGINAL,
BUT ONLY TO MAKE A BETTER
PRODUCT AND EXPERIENCE

# IT ALL BEGAN WITH WET SOCKS...

Let's face it, we've all needed to dash out of the door for a trip up the garden, to put the garbage out or just fetch a parcel.

Do we go in our slippers, wellington boots, a pair of old shoes? Or just, as in our founder's case, his soon to be soaking wet socks!

So germinated an idea! A simple easy-on pair of shoes to keep by the back door (or front door for that matter) suitable for a quick step outside, but practical and robust enough to use for all day gardening or leisure too.





### TRADING HISTORY

- Starting with a design form evolved from all-day comfort surgical theatre clogs, we launched a range of 5 floral designs at the BBC Gardener's World event in 2007. We sold out!
- So began our journey and over the years the company has introduced many additional designs, all created from photographs we take ourselves.
- We have also remained committed to a sales strategy driven by live events and have attended over 800 high profile retail shows where presentation and demonstration have been key factors in building our brand.
- Through regular attendance at shows such as RHS Chelsea Flower Show, Crufts, BBC Gardener's World and Country Living, supported by our website, we've built a loyal customer following and enjoy over 7000 fivestar customer reviews more than any other UK footwear brand!
- Backdoorshoes have deliberately not been available on the high street.



#### WHAT OUR CUSTOMERS SAY...







"This was about the 10th pair of back door shoes we've bought. We have them and bought them for family and friends too.
Comfy, different and fun."

"These shoes are a revelation. My wife bought a pair for herself and raved about them. So I ordered a pair (brogues style!!) and was absolutely delighted with them. They are comfortable, well made and a delight. Backdoor shoes were so easy to deal with"

\* \* \* \* \* Verified Reviewer

@REVIEWS.io

Backdoorshoes Ltd

"Purchased in the hope they would be comfortable as I have arthritis of the ankle and plantar fasciatis and I can say I am not disappointed at all. Highly recommend these! ..."

"THIS FIRM IS A RARITY IN
THE MODERN WORLD!
Great products, high
quality, practical and
unique. Great firm to deal
with, courteous, very
responsive and go out of
their way to help."

"Delighted with my outdoor shoes just what i needed.
They are soooo comfortable cannot now live without them."

★★★★ Verified Reviewer



### **CELEBRITIES LOVE US TOO...**













The genius is in the name - Backdoorshoes® live by the door & slip on and off with ease; no bending and no laces.

For Gardeners, Campers, Dog Walkers or just loungearounders; our super lightweight, waterproof clogs are the ultimate solution.

There's a reason why we have more 5\* online reviews than any other brand; with our original full colour designs, comfortable real arch support and super soft insole technology.

What's more, they can be moulded to any shape of foot so they are always comfortable even if you suffer from bumps, bunions or Plantar Fasciitis.

So no more soggy socks or wet slippers; just Backdoorshoes® – the original lightweight long-lasting clogs with funky, colourful designs

#### LONG LASTING PERFORMANCE

SUPERIOR COMFORT

Recyclable Vegan

EVA foam construction

Designed to mold to the shape of your feet

SUPPORTIVE

Built in arch support and advanced insole technology

WASHABLE

Easy to freshen up clogs and insoles in warm water

100% WATERPROOF

No wet toes or pesky holes to contend with!

EASY TO WEAR

Easy to slip on and off; no more bending down!



#### **2024 RANGE – WOMEN** UK SRP £34.95

















NOSTALGIA ROSE HONEYBEES

BLUEBELLS



#### **2024 RANGE - MEN** UK SRP £34.95





**GRASS** 



CHILLI





## CONTACT

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