

A photograph of two women at a trade show booth. The woman on the left has blonde hair and is wearing a grey jacket. The woman on the right has brown hair and is wearing a dark blue patterned top. They are both smiling and looking at glass fishbowls on a table. The background shows other trade show displays with pillows and furniture.

SPRINGFAIR

2-6 FEBRUARY 2020

NEC BIRMINGHAM
EVERYDAY SECTOR OPENS 1 FEB

Pitch it

Discover new Speed Networking opportunities

springfair.com

New ways to network

Discover **Pitch It**, our brand-new speed networking opportunity at Spring Fair 2020.

Connect with up to **20 pre-qualified buyers** you wouldn't normally meet, all in the space of an hour.

How it works

A set of 5 minute meetings will run across 3 categories: **Home**, **Gift** and **Sourcing** giving you the opportunity to connect with prospects looking for your type of products.

High quality introductions

Both buyers and exhibitors are pre-qualified to ensure relevance.

Business-focused

Open to buyers with significant budget.

A large number '1,000' is centered on a light beige rectangular background.

1,000

participants

A large number '15' is centered on a light beige rectangular background.

15

sessions

A large number '3' is centered on a light beige rectangular background.

3

product areas

Who will you meet?

Available sessions

- **Home** sessions takes place everyday at 2pm, Stand 18D80.
- **Gift** sessions take place at 10.30am, Stand 5H100.
- **Sourcing** sessions take place at 10:30am, Stand 18D80.

Key buyers attending

- B&Q
 - Blokker
 - Glasgow Museums
 - John Lewis
 - Photobox Group
 - Strata Group
 - Universal Screen Arts
- And many more...





Apply Now

The only way to reserve your space is by using the Spring Fair Match app. Apply today in 6 easy steps.

1

Register for an exhibitor badge with your unique email on the exhibitor zone

2

Login to Spring Fair Match with your credentials (sent by email)

3

Go to Event Programme

4

Filter down to "Speed Networking"

5

Apply to your session of choice (only one session per company)

6

Your application will be reviewed and you'll get a confirmation of date and time

What did buyers say about Speed Networking at Autumn Fair 2019?

“The speed networking sessions were fantastic! It felt a lot more productive the suppliers coming to us. It is a lot easier for both the vendor and buyer. I was also able to see products that I may not have seen. Can't wait to do this again.”

Andre Harris, Head of Graphic Design, Photobox

