

# Highland Soap Co.

## WHOLESALE RANGE

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2025



## Wild Nettle & Heather

Fresh heather flowers from the Scottish Highlands combine with nutrient-rich wild nettle to create a subtle fragrance with a lovely woody yet floral scent.

wholesale@highlandsoaps.com

Scottish Handmade Soaps & Skin Care



I bought these products because I love that they are organic and that the bottles are made of sustainable sugarcane rather than traditional plastic

# Hello and a very warm welcome to The Highland Soap Company.

## ABOUT US



The Highland Soap Company was founded by Emma Parton in her kitchen 20 years ago and we remain a small, family-owned maker of soap and skincare products based in the Highlands of Scotland. We use organic and natural ingredients and ecological packaging to make what we believe are the finest and most sustainably made products made in Scotland.

These days, we've moved on from the kitchen table to a purpose-built workshop that is open to the public with a visitor centre, a beautiful shop and Larder Café. Being retailers with our own shops as well as manufacturers, we understand how to help you make a success of our range.

We love to show people round our new workshop, so if you're in the Highlands, drop by for a VIP tour!

Our products are:

-  ORGANIC & NATURAL
-  PARABEN FREE
-  NATURAL INGREDIENTS
-  NOT TESTED ON ANIMALS
-  SUSTAINABLE PACKAGING

## How to Order:

Phone: 01397719186

Email: [wholesale@highlandsoaps.com](mailto:wholesale@highlandsoaps.com)

Online: [highlandsoap-wholesale.com](http://highlandsoap-wholesale.com)

Minimum first order:

£250 + VAT, £100 + VAT thereafter

Carriage:

UK paid carriage on orders over £300 + VAT  
For orders under £300 + VAT carriage is £10 + VAT

Scan me



[highlandsoap-wholesale.com](http://highlandsoap-wholesale.com)

Scottish Handmade Soaps & Skin Care

# Wild Scottish Raspberry Wholesale Range

Sweet and fruity with raspberry seed oil for its high levels of antioxidants, vitamins and minerals. Reputed to be good for sensitive, dry or inflamed skin.



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### AVAILABLE PRODUCTS:

Wild Scottish Raspberry Organic Glycerine Soap  
150g GLY14/150GX10

Scottish Raspberry Cranachan Handmade Soap  
190g CP14/190GX10

Scottish Raspberry Shampoo Bar  
140g CP14/140GX12

Wild Scottish Raspberry Organic Hand Wash  
300ml HW14/300X6

Wild Scottish Raspberry 1 Litre Glass Hand  
Wash Refill HW14/1LX2

Wild Scottish Raspberry Organic Hand  
& Body Lotion 300ml HBL14X6

Wild Scottish Raspberry Organic Hand  
& Body Cream 120ml CRE14X6

Wild Scottish Raspberry Organic Bubble Bath  
500ml BB14/500X6

**NEW!** Wild Scottish Raspberry  
Organic Lip Balm 12ml LIP14X10

Wild Scottish Raspberry Soya Wax Candle  
30cl CAN14X6

Wild Scottish Raspberry Reed Diffuser  
120ml DIF14X6

Wild Scottish Raspberry Hand Care Gift Set  
HC-GS14X3

Wild Scottish Raspberry Soap & Cream Gift Bag  
SC-GS14X3

Wild Scottish Raspberry Bathing Box Gift Set  
BB-GS14X3

**NEW!** Wild Scottish Raspberry Organic Body  
Wash 250ml BW14/250X6

**NEW!** Wild Scottish Raspberry Organic  
Shampoo 250ml SH14/250X6

**NEW!** Wild Scottish Raspberry Conditioner  
250ml CON14/250X6

# Lemongrass & Ginger Wholesale Range

Our best-selling fragrance, Lemongrass & Ginger has a wonderfully sharp, earthy and citrusy aroma that is stimulating, refreshing and energising. Strongly antiseptic, it firms, cleanses and refines dull skin.



AVAILABLE PRODUCTS:

Lemongrass Organic Glycerine Soap  
150g GLY06/150GX10

Lemongrass & Ginger Handmade Soap  
190g CP06/190GX10

Lemongrass & Ginger Organic Hand Wash  
300ml HW06/300X6

Lemongrass & Ginger 1 Litre Glass Hand Wash  
Refill HW06/1LX2

Lemongrass & Ginger Organic Hand & Body  
Lotion 300ml HBL06X6

Lemongrass & Ginger Organic Hand & Body  
Cream 120ml CRE06X6

Lemongrass & Ginger Organic Bubble Bath  
500ml BB06/500X6

Lemongrass & Ginger Organic Body Wash  
250ml BW06/250X6

Lemongrass & Ginger Organic Shampoo  
250ml SH06/250X6

Lemongrass & Ginger Conditioner  
250ml CON06/250X6

Lemongrass & Ginger Soya Wax Candle  
30cl CAN06X6

Lemongrass & Ginger Reed Diffuser  
120ml DIF06X6

Lemongrass & Ginger Hand Care Gift Set  
HC-GS06X3

Lemongrass & Ginger Soap & Cream Gift Bag  
SC-GS06X3

Lemongrass & Ginger Bathing Box Gift Set  
BB-GS06X3

# Whisky & Honey Wholesale Range

Like a traditional hot toddy! Our Whisky & Honey organic range has a luxurious scent reminiscent of the finest oak-aged single malt with notes of heather honey and skin-conditioning barley.

AVAILABLE PRODUCTS:

Whisky & Honey Organic Glycerine Soap  
150g GLY12/150GX10

Whisky & Honey Handmade Soap  
190g CP12/190GX10

Whisky & Honey Organic Hand Wash  
300ml HW12/300X6

Whisky & Honey 1 Litre Glass Hand Wash Refill  
HW12/1LX2

Whisky & Honey Organic Hand & Body Lotion  
300ml HBL12/300X6

Whisky & Honey Organic Lip Balm  
12ml LIP12X10

Whisky & Honey Soya Wax Candle  
30cl CAN12X6

Whisky & Honey Reed Diffuser  
120ml DIF12X6

Whisky & Honey Hand Care Gift Set  
HC-GS12X3

Whisky & Honey Beard Oil 30ml  
BO12X6

**NEW!** Whisky & Honey Organic Moisturiser  
120ml CRE12X6

**NEW!** Whisky & Honey Organic Body Wash  
250ml BW12/250X6

**NEW!** Whisky & Honey Shave Soap 175g  
SHAV12X6

**NEW!** Whisky & Honey Shave Soap & Brush  
Gift Set SHAV-GS12X3



# Highland Lavender Wholesale Range

Lavender essential oil has a light, soft aroma of fresh flowers and is very comforting, calming and relaxing and is known to help bring on sleep.

AVAILABLE PRODUCTS:

Highland Lavender Organic Glycerine Soap  
150g GLY04/150GX10

Highland Lavender Handmade Soap  
190g CP04/190GX10

Highland Lavender Organic Hand Wash  
300ml HW04/300X6

Highland Lavender 1 Litre Glass Hand Wash  
Refill HW04/1LX2

Highland Lavender Organic Hand & Body Lotion  
300ml HBL04X6

Highland Lavender Organic Hand & Body Cream  
120ml CRE04X6

Highland Lavender Organic Bubble Bath  
500ml BB04/500X6

Highland Lavender Soya Wax Candle  
30cl CAN04X6

Highland Lavender Reed Diffuser  
120ml DIF04X6

Highland Lavender Hand Care Gift Set  
HC-GS04X3

Highland Lavender Soap & Cream Gift Bag  
SC-GS04X3

Highland Lavender Bathing Box Gift Set  
BB-GS04X3



# Wild Gorse Wholesale Range

The sultry scent of rich coconut, warming vanilla & wildflowers leaves skin soft and smelling divine. Made with the extract of wild-harvested gorse. In cosmetics, organic gorse extract helps to address the signs of aging thanks to its skin firming and tightening effect.



**AVAILABLE PRODUCTS:**

Wild Gorse Organic Glycerine Soap 150g  
GLY19/150GX10

Wild Gorse Handmade Soap 190g  
CP19/190GX10

Wild Gorse Organic Hand Wash 300ml  
HW19/300X6

Wild Gorse Organic Hand & Body Lotion 300ml  
HBL19X6

Wild Gorse Organic Bubble Bath 500ml  
BB19/500X6

Wild Gorse Hand Care Gift Set  
HC-GS19X3

Wild Gorse Bathing Box Gift Set  
BB-GS19X3

**NEW!** Wild Gorse Soya Wax Candle 30cl  
CAN19X6

**NEW!** Wild Gorse Reed Diffuser 120ml  
DIF19X6

# Hebridean Seaweed Wholesale Range

Seaweed has been used for centuries as an antioxidant and for its anti-aging properties. We wild-harvest kelp near our workshop on the Moidart peninsula and love its minty-fresh fragrance.

AVAILABLE PRODUCTS:

Hebridean Seaweed Organic Glycerine Soap 150g GLY03/150GX10

Hebridean Seaweed Handmade Soap 190g CP03/190GX10

Seaweed Shampoo Bar 140g CP03/140GX12

Hebridean Seaweed Organic Hand Wash 300ml HW03/300X6

Hebridean Seaweed 1 Litre Glass Hand Wash Refill HW03/1LX2

Hebridean Seaweed Organic Hand & Body Lotion 300ml HBL03X6

Hebridean Seaweed Organic Body Wash 250ml BW03/250X6

Hebridean Seaweed Organic Shampoo 250ml SH03/250X6

Hebridean Seaweed Conditioner 250ml CON03/250X6

Hebridean Seaweed Hand Care Gift Set HC-GS03X3



# Rose & Patchouli Wholesale Range

An enchanting blend of rose absolute and patchouli oils that leaves skin smelling beautiful. Rose is an anti-inflammatory while patchouli is used in natural skincare for dry and aging skin.

AVAILABLE PRODUCTS:

Rose & Patchouli Organic Glycerine Soap 150g  
GLY06/150GX10

Rose & Patchouli Organic Hand Wash 300ml  
HW09/300X6

Rose & Patchouli Organic Hand & Body Lotion  
300ml HBL09X6

Rose & Patchouli Soya Wax Candle  
30cl CAN12X6

Rose & Patchouli Reed Diffuser  
120ml DIF12X6

Rose & Patchouli Organic Hand & Body Cream  
120ml CRE09X6

Rose & Patchouli Organic Bubble Bath 500ml  
BB09/500X6

Rose & Patchouli Organic Body Wash 250ml  
BW09/250X6

Rose & Patchouli Organic Shampoo 250ml  
SH09/250X6

Rose & Patchouli Conditioner 250ml  
CON09/250X6

Rose & Patchouli Soap & Cream Gift Bag  
SC-GS09X3

Rose & Patchouli Bathing Box Gift Set  
BB-GS09X3



# Wild Nettle & Heather Wholesale Range

Fresh heather flowers from the Scottish Highlands combine with nutrient-rich wild nettle to create a subtle fragrance with a lovely woody yet floral scent.



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### AVAILABLE PRODUCTS:

Scottish Heather Organic Glycerine Soap 150g  
GLY02/150GX10

Wild Nettle & Heather Handmade Soap 190g  
CP02/190GX10

Wild Heather Shampoo Bar 140g  
CP02/140GX12

Wild Nettle & Heather Organic Hand Wash  
300ml HW02/300X6

Wild Nettle & Heather Organic Hand & Body  
Lotion 300ml HBL02X6

Wild Nettle & Heather Organic Hand & Body  
Cream 120ml CRE02X6

Wild Nettle & Heather Organic Bubble Bath  
500ml BB02/500X6

Wild Nettle & Heather Organic Body Wash  
250ml BW02/250X6

Wild Nettle & Heather Organic Shampoo 250ml  
SH02/250X6

Wild Nettle & Heather Conditioner 250ml  
CON02/250X6

Scottish Heather Soya Wax Candle 30cl  
CAN02X6

Scottish Heather Reed Diffuser 120ml  
DIF02X6

Wild Nettle & Heather Hand Care Gift Set  
HC-GS02X3

Wild Nettle & Heather Soap & Cream Gift Bag  
SC-GS02X3

Wild Nettle & Heather Bathing Box Gift Set  
BB-GS02X3

# Juniper & Lime Wholesale Range

We love juniper for its fragrance of peppery gin and woody muskiness. Native common junipers are used by distilleries to flavour gin and make antiseptic, clearing and cleansing skincare products.

**AVAILABLE PRODUCTS:**

- Juniper & Lime Organic Glycerine Soap 150g  
GLY05/150GX10
- Juniper & Lime Handmade Soap 190g  
CP05/190GX10
- Juniper Shave Soap 175g  
SHAV05X6
- Juniper & Lime Shave Soap & Brush Gift Set  
SHAV-GS05X3
- Juniper & Lime Organic Hand Wash 300ml  
HW05/300X6
- Juniper & Lime Organic Hand & Body Lotion  
300ml HBL05/300X6
- Juniper & Lime Beard Oil 30ml  
B005X6
- Juniper & Lime Organic Body Wash 250ml  
BW05/250X6
- Juniper & Lime Organic Shampoo 250ml  
SH05/250X6
- Juniper & Lime Conditioner 250ml  
CON05/250X6
- Juniper & Lime Soya Wax Candle  
30cl CAN12X6
- Juniper & Lime Reed Diffuser  
120ml DIF12X6



# Sweet Orange & Cinnamon Wholesale Range

Uplifting, Christmassy and warm. Sweet orange essential oil is used in natural skin care to help boost circulation while spicy cinnamon conditions and cleanses skin.

AVAILABLE PRODUCTS:

Sweet Orange & Cinnamon Organic Glycerine Soap 150g GLY11/150GX10

Sweet Orange & Cinnamon Handmade Soap 190g CP11/190GX10

Sweet Orange & Cinnamon Organic Hand Wash 300ml HW11/300X6

Sweet Orange & Cinnamon Organic Hand & Body Lotion 300ml HBL11X6

Sweet Orange & Cinnamon Organic Bubble Bath 500ml BB11/500X6

Sweet Orange & Cinnamon Soya Wax Candle 30cl CAN11X6

Sweet Orange & Cinnamon Reed Diffuser 120ml DIF11X6

Sweet Orange & Cinnamon Bathing Box Gift Set BB-GS11X3

Sweet Orange & Cinnamon Hand Care Gift Set HC-GS11X3

Mandarin Orange Organic Lip Balm 12ml LIP11X10



# Lip Balms Wholesale Range

A new best-seller with over 50,000 sold in 2024. Organic, packaged in card tubes and now with a Whisky & Honey fragrance - a must-have in any range of **Highland Soap**.

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**AVAILABLE PRODUCTS:**

Wild Scottish Raspberry Organic Lip Balm  
12ml HSC/LIP14X10

Peppermint Organic Lip Balm  
12ml HSC/LIP08X10

Mandarin Orange Organic Lip Balm  
12ml HSC/LIP17X10

Mixed Pack – 4 fragrances x 5 in a CDU  
LIPX20T

Whisky & Honey Organic Lip Balm  
12ml HSC/LIP12X10



# Shampoo Bars Wholesale Range

Zero Waste- No Nasties- Gorgeous Hair. Our solid shampoo bars are better for the environment, more affordable and longer lasting than traditional shampoos.

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**AVAILABLE PRODUCTS:**

Wild Scottish Raspberry Shampoo Bar 140g  
HSC/CP14/140GX12

Seaweed Shampoo Bar 140g  
HSC/CP03/140GX12

Wild Nettle Shampoo Bar 140g  
HSC/CP13/140GX12



## Point of Sale Signage



HSC/12/POS  
(Whisky & Honey)



HSC/SHELF TALKER  
(Shelf Talker)



HSC/CP/POS  
(shampoo bars)



HSC/03/1L/POS  
(1L glass refill bottle beside small bottle)



HSC/14/POS  
(Wild Scottish Raspberry fragrance)



HSC/06/POS  
(Lemongrass & Ginger fragrance)



HSC/B012/POS  
(Beard oil)



HSC/POS  
(Highland Scene)



HSC/POS  
(Shaving kit)

## Counter Top Display Unit

18 Bars of 150g Organic Soap



## 3ml Organic Hand & Body Lotion Sachets



## Hand & Body Cream Tester Jars



## Hand & Body Lotion Tester Bottles



## 5 Litre Refill

Introducing a refill station in store encourages repeat customers and shows you care about the environment. Simply weigh the customer's container, fill it for them, and weigh it again, charging per ml.

**Available products:**

- Hand Wash 5L (6 Scents)
- Hand & Body Lotion 5L (6 Scents)
- Shampoo, Body Wash & Conditioner 5L (4 scents)
- Bubble Bath 5L (3 scents)



## Brackets

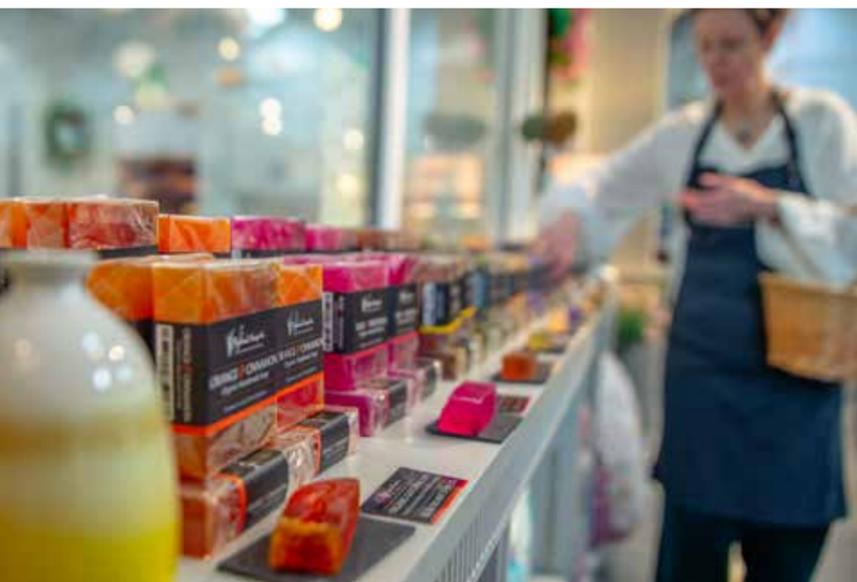
Provide your customers with our Hand Wash and Hand & Body Lotion in your public bathrooms. Customers who can try our products are more likely to purchase in store. 5L refills available.

**Options:**

- Double 300ml Hand Wash & Lotion Bracket
- 300ml Hand Wash Bracket
- Triple 250ml Shower Bracket
- Double 250ml Shower Bracket

Wall brackets are made in Scotland.

# Display examples



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