



# Beyond transactions

Driving enterprise growth through great experiences

dojo<sup>®</sup>



# A payments platform made for the experience economy

Create better experiences for everyone so staff stay, and customers return.



## Boost customer experience

Speed through queues with our payment products – increasing staff efficiency and customer loyalty.



## Drive business efficiency

See transactions for all locations on your app – with one single source of truth for your payments ecosystem. View on your desktop, tablet or phone.



## Make transactions seamless

Take effortless payments every time. With industry-leading 99.99% uptime<sup>1</sup>, our Dojo Go is built to be reliable. And keeps you connected with Wi-Fi and 4G.

<sup>1</sup>For face-to-face Dojo Go payments throughout Dojo history. Uptime is exclusive of other connection issues.

# Why switch to Dojo?

Dojo outperforms competitors on every major customer need\*



## Rapid payments

Take payments 58% faster than the industry average<sup>1</sup>. So you can boost revenue and efficiency.



## 4G connectivity

Increase daily takings by up to 9%<sup>2</sup>. If the Wi-Fi goes down, devices automatically connect to 4G, so staff can keep trading.



## Award-winning support

Get a dedicated Account Manager and award-winning contact centre for your teams. At Dojo, we answer calls 4 times faster than competitors<sup>3</sup>.



## Next-day transfers

Get your takings every day, even on public holidays and weekends. That's 2.5 times faster than the market average<sup>5</sup>. So you can boost cash flow and free up working capital.



## Real-time fraud detection

Our automated systems work to identify complex attacks in fewer than 30 milliseconds.



## Intuitive interface

Devices are user-friendly and require minimal training. So staff can complete everyday tasks almost twice as fast<sup>4</sup>.



## Multiple EPOS partners

Integrate with your preferred provider. Choose from over 600 partners to best suit your business needs and set-up.

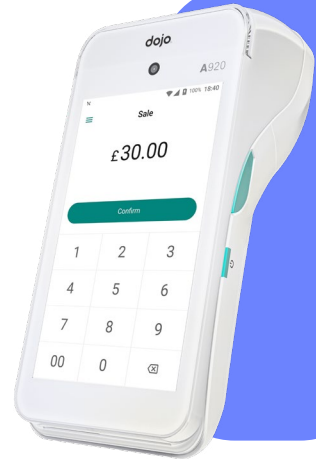




# Cutting-edge tech for seamless transactions

dojo go™

# Speed up service with effortless payments



## Keep queues moving

Take payments 58% faster than the industry average<sup>1</sup> with our fastest card machine. With a 10-hour battery life, it's perfect for busy businesses.



## Take seamless payments

Automatically connect to 4G if your Wi-Fi goes down. Switch from integrated to standalone mode if your EPOS isn't working. So there's always a back-up.



## Train staff faster

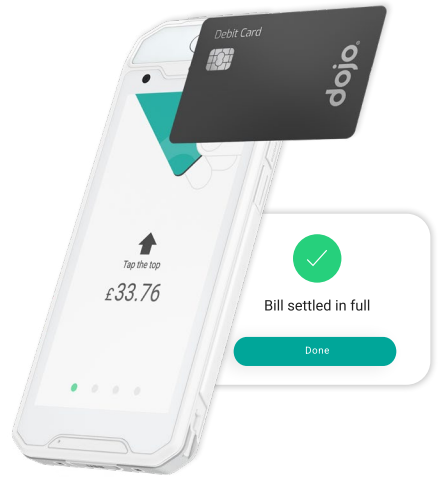
Staff learn quickly with simple, intuitive features. So they can easily split bills, print receipts and catch declined transactions.



<sup>1</sup>For face-to-face Dojo Go payments throughout Dojo history. Uptime is exclusive of other connection issues.

# dojopocket

## Take orders and payments from one device



### Take your till with you

Connect to your EPOS in the cloud. Take orders and get paid from one pocket-sized device.



### Boost revenue

Serve customers faster and turn more tables with handheld card machines for all your staff.



### Protect your profits

Prevent walkouts with our upfront payments option. Plus, customers don't have to wait for the bill.





# Tap to pay on iPhone

Accept contactless payments using only an iPhone



## Get started in a few taps

No sign-up needed. Simply enable with a tap of a button in the Dojo for business app and get access to powerful mobile payments.



## Power through queues

If you have an iPhone, you can take payment. Meaning more ways to get paid when things get busy – and less stress when the lunchtime rush hits.



## Get it in the app

Accept in-person payments with only an iPhone – no extra hardware needed. Just open your Dojo for business app and start taking payments.

# Pay by QR

Let customers pay from their table with a QR code



## Boost your revenue

Turn more tables as customers can pay instantly. Easily track who's paid as everything's linked to your EPOS.



## Increase your Google rating

Automatically prompt diners to leave a Google review after they've paid. Only publish top-rated reviews and attract more customers.



## Improve diner experience

Customers can split bills, add tips and leave when they're ready. And staff are free to tend to other diners.



## Get everything from one provider

Cash up faster as all your transactions are on the Dojo app. And get next-day transfers on all payments.



# Remote payments

Give customers more ways to pay



## Next-day transfers

Just like in-person payments, you'll get your takings every single day. Even on bank holidays and weekends.



## See all payments in one

View both online and in-person payments in the same place on your app with no need to check multiple platforms.



## Online checkout

Take payments on your website or app

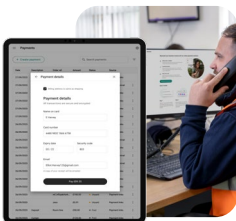
- **Integrate with your existing website or app.**  
Create your own integration with our developer tools or use our plug-ins (Woocommerce/Magento Opencart/PrestaShop/Adobe).
- **Customise your checkout page.**  
Make it fit with your brand.



## Payment links

Let customers pay via a secure payment link

- **Share them anywhere.**  
Send by text, email, or attach to an invoice – it's simple and easy.
- **Payments are secure.**
- **Personalise them for your business.**  
Add a description and easily resend links to remind customers.



## Virtual terminal

Take payments over the phone

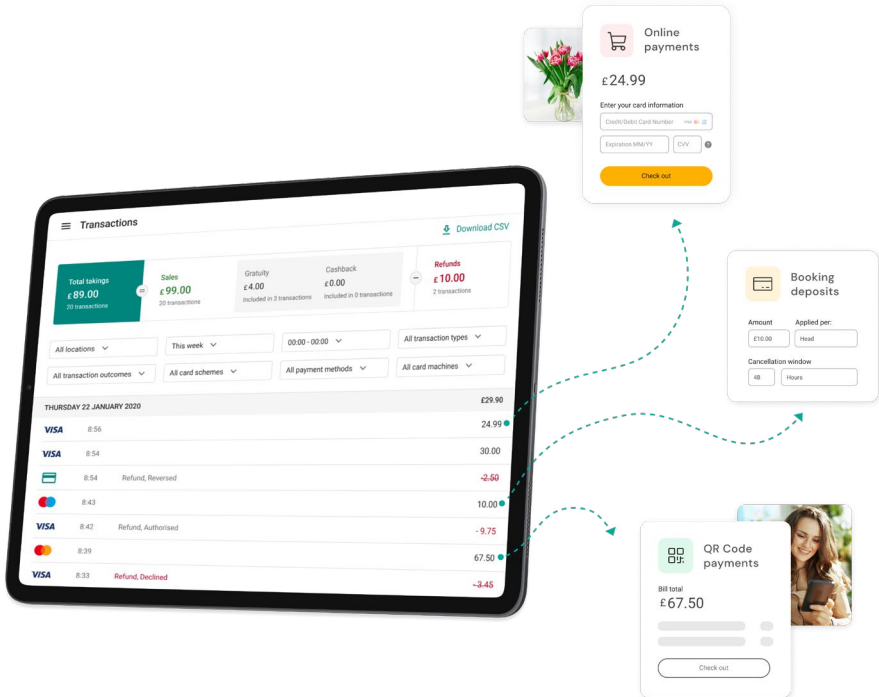
- **Process payments instantly.**  
Just enter the card details in your Dojo app.
- **Integrate with your head office systems via API.**  
So your team can start taking phone payments straight away.
- **Set user permissions.**  
Only give access to certain staff members.

# Tools to empower your enterprise



# Dojo for business app

Easily find data and analyse spending habits



## View transactions in one place

See all sales and refunds for in-person and remote payments in real-time on your phone, tablet, or desktop.



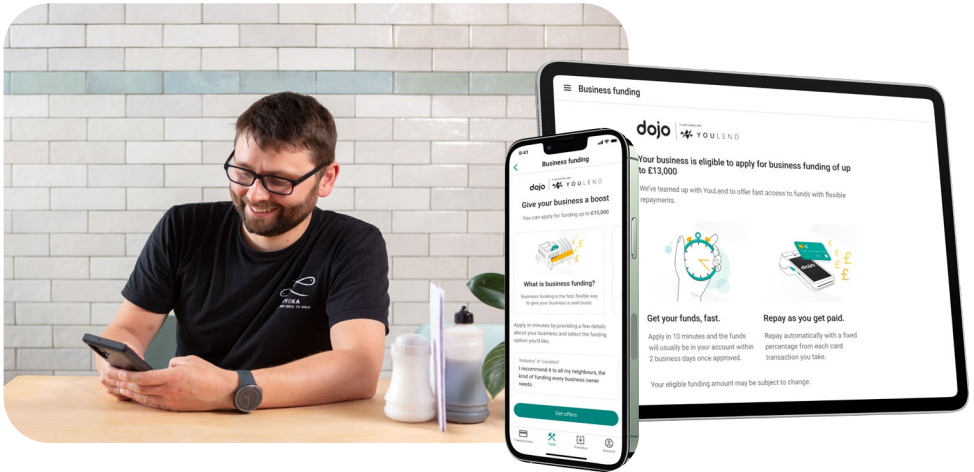
## Use filters for easy reconciliation

Filter by payment method, card scheme, or date. Download custom reports and easily find discrepancies.



## Make data-driven decisions

Compare sales over any time period and track returning customers. So you can better measure your enterprise and plan for the future.



# Business funding

Borrow up to £1 million with flexible repayments



## Invest in your enterprise

Expand, improve or boost cash flow and take your enterprise to the next level.



## Get flexible repayments

Choose your repayments plan as a fixed percentage of daily card takings.



## Top up as you go

Once you're on board, you'll get great renewal rates and more funding if you need it.



## Access funding fast

Apply in the app or online in minutes. Once approved, we'll pay funds within 48 hours.

**dojo** business  
funding

Powered by



# Award-winning customer support

Help when you need it for your staff and head office



## Proactive account management

If your annual card turnover is £5 million or above, you'll get a named Account Manager. They'll provide strategic expertise and help anticipate problems with regular check-ins and business reviews.



## UK-based account support

Get fast help with any back-office or Dojo account issues. Our team is available Monday to Sunday (8am to 6pm).



## UK-based tech support

Get back up and running in no time. Our trained experts can log in and fix technical issues remotely. Available Monday to Sunday (8am to 11pm).



## Online guides and FAQs

Get help seven days a week from our help centre. See answers to common questions, guides and troubleshooting support.



# Manage your restaurant with Dojo bookings

Attract, seat, and organise diners



## Boost bookings

Take bookings from Google or your own site, launch offers, and get discovered by over 800,000 customers on the Dojo diner's app.



## Manage everything in one

Manage any booking from walk-ins to online – all in one place, on any device. And save time with automatic table allocation.



## Protect your turnover

Don't lose out from no-shows or cancellations. Automatically take a deposit or card on file. All fully integrated with your Dojo payments setup.



## Get help if you need it

Get started in no time with our onboarding team. Once you're set up, our live chat team is on hand to help (8am to 11pm daily).

**ATHLETIC SERVICE**  
MEMORY MAESTRO  
1-2-1 SPECIALIST

**Walk-in wonder.**  
Has a new home from home.  
Katie Groves

**GREAT TIPPER**  
WALK-IN WONDER  
MENU ADVENTURER

**Walk-in wonder.**  
Has a new home from home.

Planner  
Today < Wed 30 Aug >  
Tables (44) Available 39 In use 5 Dessert 0 Paying 0 Dirty 0  
Table 00 12:16 13:00 14:00 15:00  
Restaurant  
34 2-3 Darren Bolton  
35 2-3 Will Haggie 3 ngelica Wales 3  
36 7 Olivia Harmer 37, 38 6  
Olivia Harmer 36, 38  
Olivia Harmer 36, 37  
200 13 2 2 0 10 7 6 2 14 0 0 0 14 4 3 0 14  
1 5 1 0 4 1 2 1 3 0 0 0 3 1 1 0 6

# Smart additional features

Designed to boost efficiency



## Flexible banking windows

Choose a banking window that fits you. Select 12am, 3am, or 7am as your daily cut-off time.



## Fast terminal replacement

We'll try to fix your card machine remotely. If not, we'll replace it in 24 to 48 hours.



## Centralised refunds

Refund transactions on your Dojo app. Everything's remote, so issuing refunds from head office is simple.



## Consolidated billing

Pay bills for all locations in one invoice. And download a detailed breakdown for each site.



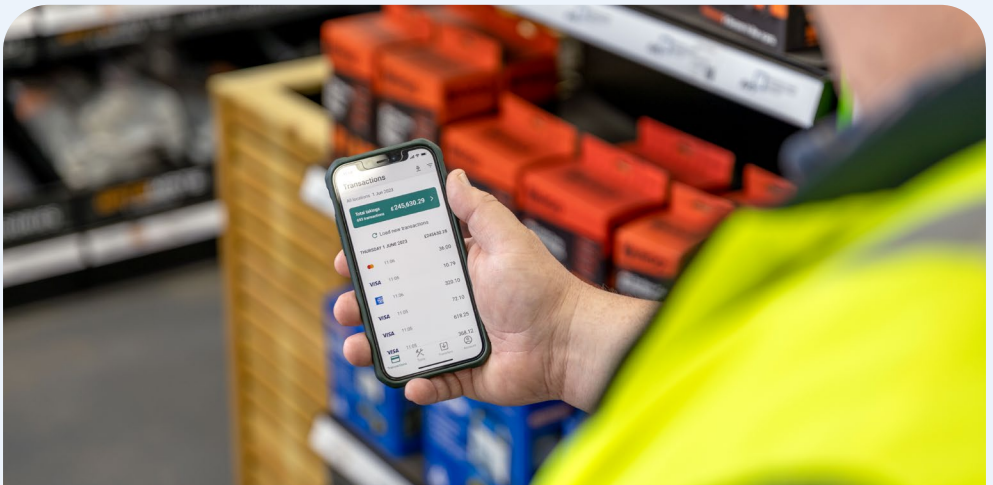
## Integrated pre-authorisation

Streamline transactions, simplify operations, and enhance customer experiences. All integrated with your EPOS.



## Customisable gratuity

Help reward staff. Choose the amounts on your gratuity screen and encourage customers to tip.



Want to know how Dojo could help your enterprise?  
Contact your Payments Consultant for more info.

dojo®