Logging In

PLEASE NOTE:
Access to partnering requires that delegates use their company/professional email address.

Email address

jdoe@bio.org

Password

••••••••

Log in

Forgot password?

Click here to reset your password.

You will receive an email confirmation with login instructions within 1-2 business days after registering for the event. If you registered prior to the opening of the partnering system, you will receive this email confirmation once the system is open.

Your partnering login email is not the same as your registration confirmation/receipt.

If you have already used the partnering system at a previous event, you may use the same password. The email will also contain a link to reset your password in case you have forgotten it.

If this is your first time using BIO One-on-One Partnering, you will need to set your password using the link provided in the email.

Homepage

Easy access toolbar:
- Company & Delegate profile
- Search
- Calendar
- Message Center
- Request a Meeting

Important Partnering Updates & Tutorials
Webinars, Special Opportunities, Help & Support

View bookmarks

Logout

ONE | HOME | PROFILE | SEARCH | CALENDAR | MESSAGE CENTER | New request | ★ BOOKMARKS

Search Bar
Quickly search for companies, assets, etc. of interest

Sponsored by

Biotechnology Organization

Bio International Convention

Search for companies and start sending requests | Search ▼

COMPANY PROFILE

Profile 95% complete
Visible | Update

About | **Sponsors** | **Member Discounts**

Partnering Feed
Sponsors & other special listings

MEETING REQUESTS

All Incoming Outgoing

Requested — 1
Accepted, to be scheduled — 0
Accepted, no availability — 0
Declined — 0

View all

Bio Events International Convention

About the 2023 BIO International Convention:

BIO One-On-One Partnering
BIO's One-on-One Partnering™ allows you to find potential business partners and request meetings through our easy-to-use online system. Expect to find senior biotech executives, business development leaders, and investors from premier firms participating this year. Your meetings will be scheduled in the Business Forum or at an Exhibitor Booth depending on your registration type.

WHEN WILL MY MEETINGS BE SCHEDULED?

BIO will begin scheduling accepted meetings with mutual availability on May 15. Scheduling will then continue on a rolling basis up through the end of the Convention.

Download the partnering mobile app!

iPhone | Android

NEWS

MEETINGS

All Incoming Outgoing

Scheduled — 0
Canceled — 0

Download ▼ | View calendar

REGISTER FOR THESE UPCOMING WEBINARS

Upcoming! 2023 BIO International Convention Preview & Partnering Basics Webinar | April 5 at 1PM ET

Register Here

Upcoming! 2023 BIO International Convention Advanced Partnering Webinar | May 3 at 1PM ET

Register Here

ONE ON PARTNERING™

Company Profile

Upload your **company's logo**

Craft a **Brief Description**, which will be directly visible in search results

PUBLISHED

Biotechnology Innovation Organization

Your profile is PUBLISHED | Unpublish

Description

Company type | Public, NPO, govt., economic dev...

Keywords
BIO, biotechnology, biotech, partnering, advocacy, business forum, purchasing program, BIO business solutions. membership

Brief description
BIO is the primary advocacy organization for the biotechnology industry.

Description
The Biotechnology Innovation Organization (BIO) represents biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations. BIO members are striving to help fuel, feed and cure the world by being involved in the research and development of innovative healthcare, agricultural, industrial and environmental biotechnology products. BIO also produces the BIO International Convention, the world's largest gathering of the biotechnology industry, along with industry-leading investor and partnering meetings held around the world. We also offer BIO Business Solutions, the largest cost savings purchasing program for the biotech industry. Members may participate for no charge to save on items they need to run a successful biotechnology enterprise - from lab products, business insurance, office supplies, shipping needs, and more.

News

Company objectives
Advance biotechnology by facilitating dealmaking, investment, and procurement on a massive scale.

Assets
Manage assets

Services
Manage services

BIO One-on-One Partnering
Information Technology

BIO Business Solutions
Other

Membership
Other

Market Products
Manage market products

Management
Edit

Jim Greenwood | CEO

Joanne Duncan | President, Membership & Business Operations Division

Tom DiLenge | President, Advocacy, Law & Public Policy Division

Delegates

Lorenzo Tucker
Coordinator, Partnering Products & Services | Work as...

Mackensie Vernetti
Director, Partnering Operations

Nicholas Zuccaro
Manager, Partnering Operations | Work as...

Content
Upload file

There are no documents attached here.

Access **delegate profiles, attendance type, notifications settings**

Add **documents, graphics, videos**

No required fields, but **all information is searchable. Add as much information as possible to increase your company's visibility**

Complete applicable fields, especially **Description, Areas of Interest, Financials, Contact Information**

Add **Assets, Services, Market Products** as appropriate

ONE ON ONE PARTNERING™

Delegate Profile & Notification Preferences

Upload your headshot

Complete applicable fields, especially **Job Title, Professional Background, Area of Expertise**

Delegate Contact Information entered here is only visible to companies with whom you share it in the Message Center
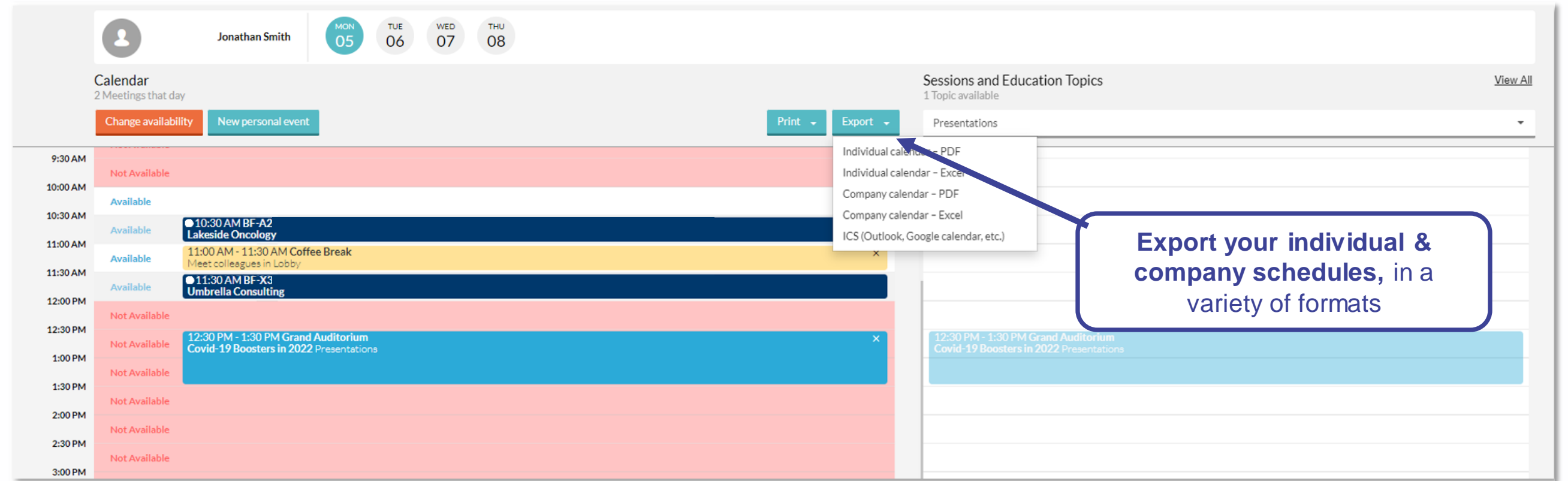
Tailor your **Notification Preferences**

Calendar

View your calendar in the conference time zone

View your **scheduled partnering meetings** and their locations

Add **program, presentations, networking**

Add **personal events/notes** to keep track of engagements outside of programming & partnering

Export your individual & company schedules, in a variety of formats

NOTE: Your Calendar is marked as unavailable by default.
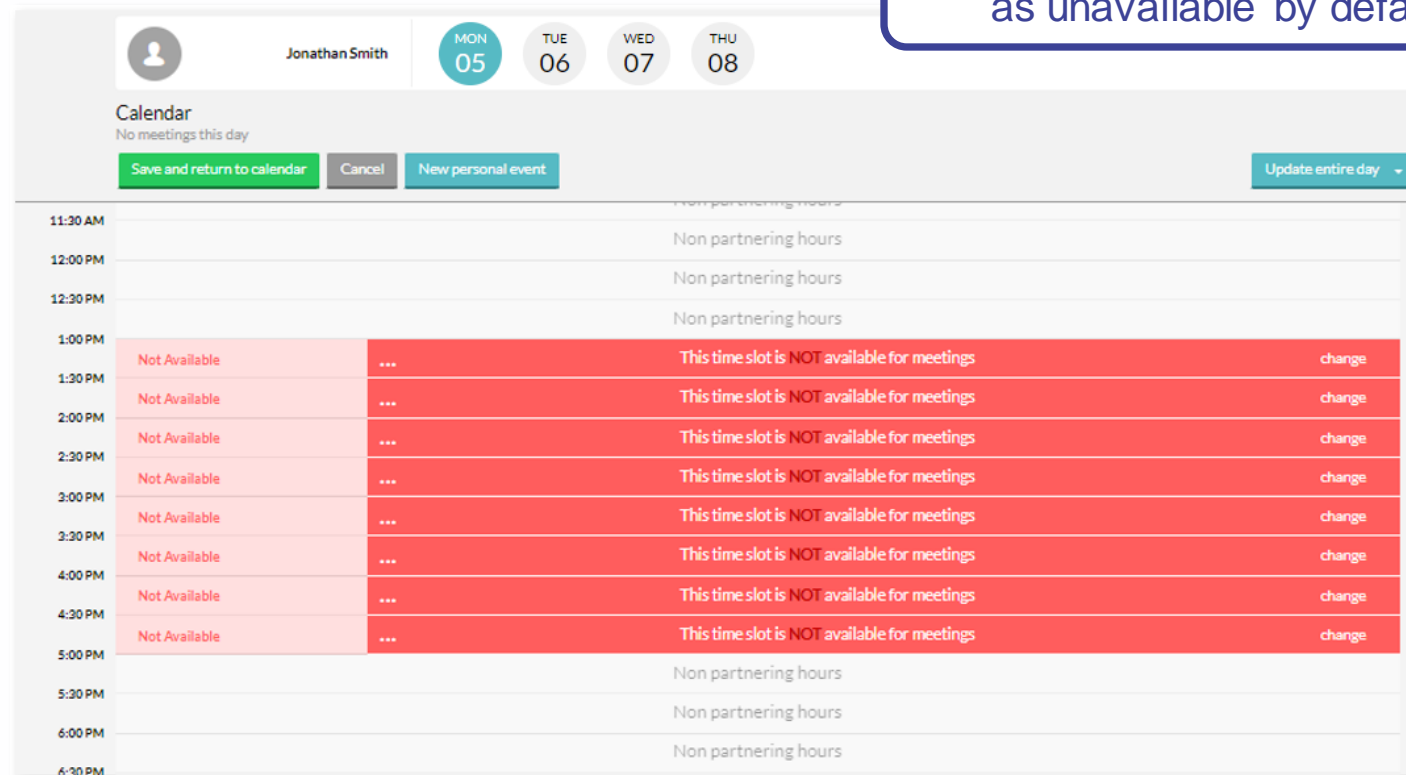
Update your availability

1. Select the appropriate delegate from the top left drop-menu
2. Select the correct day of the week
3. Click Change availability
4. Mark the timeslots available (or unavailable) by clicking Change, or update the entire day
5. Click Save and return to calendar

ONE ON ONE PARTNERING™

Search & Advanced Search

Filter for investors

Export search results

Quickly send a meeting request to an identified target

Identify newly added companies

Use headers at the top to view **Company, Delegate, Asset, Market Products, Services** listings

Use the Advanced Search to apply specific criteria, like **Company Type, Therapeutic Area, Registration Date, Location, etc.**

Save your search to easily apply the same criteria and monitor results

Message Center

View & manage your company's meeting requests. All delegates from the same company can view all the same requests

Export meeting request data in Excel

Filter by:
- Personal tag
- Unread messages
- Incoming & Outgoing
- Meeting Status

Use the **Advanced filters** to refine and combine multiple filters

Meeting Requests that are "Accepted" but with no timeslot available to schedule it will be marked with a red **"No Mutual Availability"** tag

Sending Meeting Requests

NOTE: Meeting requests are sent company-to-company rather than between individuals. The receiving company will determine which of their participants to add to the meeting

1. Click **New Request** at the top of any page, or the New Request button to the right of a search result

2. Begin typing in the name of the company you'd like to meet in the **To** field

3. Add a **Title** and **Message**

4. Add a **linked resource** from your profile if applicable and/or update meeting participants from your company if needed

5. Click **Send Request**

Responding to Meeting Requests

Accept a Meeting Request

1. Click **Accept Request**
2. Include a message (optional)
3. Click **Accept Request**

Decline a Meeting Request

1. Click **Decline Request**
2. Include a message (optional)
3. Click **Decline Request**

"Reply Only"

Click "Reply Only" to continue a conversation, ask a question, or follow-up on an existing meeting request. This allows you to add an additional comment or question, or respond to the thread without changing the request's status

Share your contact information directly with a specific company.

Updating Meetings

Request a meeting be rescheduled in the Message Center by clicking on "Request Reschedule"

Edit the required and optional meeting participants from your company

Link topical content from your Company Profile

Click **Share my contact information** to provide your personal contact details with this specific company

The system will be open for 1 year after the conference for your **follow up and data review/collection**

NEW: Optional Meeting Participants

You can now mark a meeting participant as optional on your meeting requests, allowing you to prioritize meeting attendance and get more meetings scheduled.

This is especially helpful for groups and those with busy colleagues and limited availability for meetings.

1. Click "Edit" in the participants section on a meeting request

2. Select a colleague (or yourself) and their participation type specific to that meeting - Required or Optional

3. Click "Save"

NEW: Optional Meeting Participants (Cont.)

Meetings display on your Calendar with a Required/Optional indicator.

It is possible to have more than one meeting on your calendar at the same time if you are marked as optional. **There will be only one required meeting on your calendar at any one timeslot.**

Filled circle ◖ = required
Open circle ◉ = optional

3:00 PM	Available
3:30 PM	Available
4:00 PM	Available
4:30 PM	Available
5:00 PM	Available
5:30 PM	Available

○ 4:30 PM BF- A333 (Optional)
Indigo Pharmaceuticals

● 4:30 PM BF- B221
Balsa Pharma
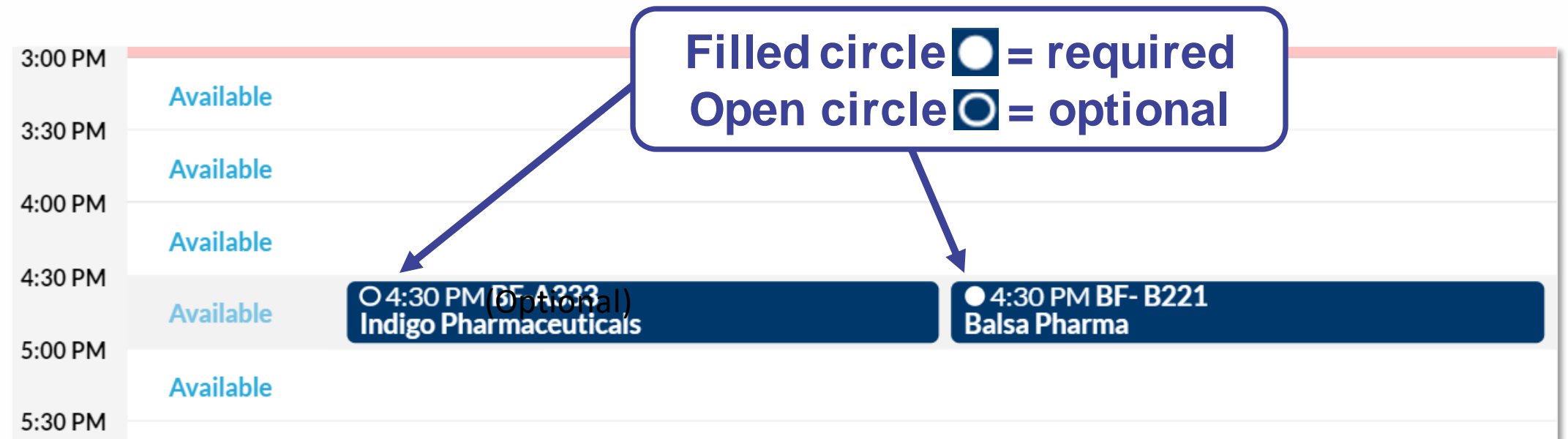
A few more details about this new feature:

- Optional participants receive all of the scheduling notifications for the meeting, including the Outlook email invitations

- Scheduling will reference the mutual availability of the required participants only, cutting down on unschedule-able meetings without mutual availability

- Required v. optional is also noted on your schedule printout and outlook/email calendar invitations

Attend Your Meetings

When on site at the conference, there are a few different ways to locate your meeting information and **get your partnering schedule**:

1. Find the meeting invitation in your personal calendar (Outlook, Google, etc.)

2. Download the BIO One-On-One Partnering mobile app, on the Apple App Store or Google Play Store, to see your most up-to-date partnering calendar

3. Use the terminal computers near the partnering customer service desk to get a schedule printout

4. You can always reference your calendar by logging into the partnering system on your computer

Contact Information

Email: BIOpartnering@bio.org

Phone: +866.356.5155 (U.S.)

+1.202.962.6666 (International)

Customer Service: Monday–Friday, 9 AM-5 PM ET