

# Criteria for Complimentary Investor Registration

Attendees who **qualify** as eligible for complimentary investor registration include:

- Senior leadership or management with a venture or private equity firm managing assets of \$25 million or more.
- Senior management or investment staff with a fund (ETF, mutual fund, or other non-bank institution) currently invested in life sciences with at least \$25 million AUM..
- Senior management or investment staff from a pension or employee benefit plan currently invested in life sciences.
- Senior management at a family office currently or previously invested in life sciences. Family offices must be verified for complimentary registration—verification could include providing information on assets under management greater than \$25 million, a list of life science companies they are/have been invested in, or membership in a family office network.
- Senior management at an angel investor fund (or group) currently or previously invested in life sciences.
- Senior management at a charitable, patient advocacy, or not-for-profit organization with a fund of \$5 million or more currently invested in the life sciences.
- Research analyst from a FINRA (the Financial Industry Regulatory Authority) accredited institution (e.g., sell-side analysts, and investment advisors or groups at banks).
- Equity research analyst for a fund currently invested in U.S. life science companies.
- Alternative financing firms such as royalty or debt financing organizations are qualified but limited to two complimentary delegates per firm. Additional delegates will pay the general service provider rate.

An investor who receives complimentary registration is expected to participate in the BIO One-on-One Partnering™ System, with at least **THREE** meetings accepted and scheduled through the system.

If an investor does request Partnering system access but accepts no meetings, then registration may be revoked. Investors will be given the choice when applying for complimentary registration to opt-out of participating in the BIO One-on-One Partnering™ System but would therefore not be able to search the list of participating organizations or appear themselves in such a list, but such an investor could still attend program sessions and company presentations.

Attendees who **DO NOT qualify** for complimentary investor registration include:

- Financial advisors or representatives from advisory service firms.
- Service providers/consultants to the biotech industry—note that some service providers do have an investment arm; if in doubt, request more information.
- Product suppliers to the biotech industry including contract research, development, or manufacturing organizations.
- Firms that provide services and/or charge a fee to biotech companies in exchange for research/media/investor relations coverage.
- Retail/individual investors.
- Investment and merchant bankers.