

Criteria for Complimentary Investor Registration

Attendees who **qualify** as eligible for complimentary investor registration include:

- Senior leadership or management with a venture capital fund or private equity firm managing assets of \$25 million or more.
- Senior management or investment staff with a fund (ETF, mutual fund, or other non-bank institution) currently invested in life sciences with at least \$25 million AUM.
- Senior management or investment staff from a pension or employee benefit plan currently invested in life sciences.
- Senior management at a family office currently or previously invested in life sciences. Family offices must be verified for complimentary registration— verification could include providing information on assets under management greater than \$25 million, a list of life science companies they are/have been invested in, or membership in a family office network.
- Senior management at an angel investor fund (or group) currently or previously invested in life sciences.
- Senior management at a charitable, patient advocacy, or not-for-profit organization with a fund of \$5 million or more dedicated to investment in life sciences companies.
- Research analyst from a FINRA (the Financial Industry Regulatory Authority) accredited institution (e.g., sell-side analysts, and investment advisors or groups at banks).
- Equity research analyst for a fund currently invested in U.S. life science companies.
- Alternative financing firms such as royalty or debt financing organizations are qualified but limited to two complimentary delegates per firm. Additional delegates will pay the general service provider rate.

An investor who receives complimentary registration is expected to participate in the BIO Partnering™ system, with at least **THREE** meetings accepted and scheduled through the system.

If an investor accepts no meetings, then registration may be revoked.

Attendees who **DO NOT qualify** for complimentary investor registration include:

- Financial advisors or representatives from advisory service firms.
- Product suppliers to the biotech industry including contract research, development, or manufacturing organizations.
- Firms that provide services and/or charge a fee to biotech companies in exchange for research/media/investor relations coverage.
- Retail/individual investors.
- Investment and merchant bankers.
- Service providers/consultants to the biotech industry. (Note that some service providers do have an investment arm; if in doubt, request more information and be prepared to explain how the investment team is distinguished from the services team and to quantify investment levels.)

In its sole discretion, BIO reserves the right to make the determination of the proper classification of a registrant. Depending on this classification, a registration fee may be required for attendance. BIO reserves the right to publish materials and restrict conference and/or BIO Partnering™ system access consistent with these determinations. Contact customercare@bio.org with any questions.