

Partnering™

Full System Tutorial

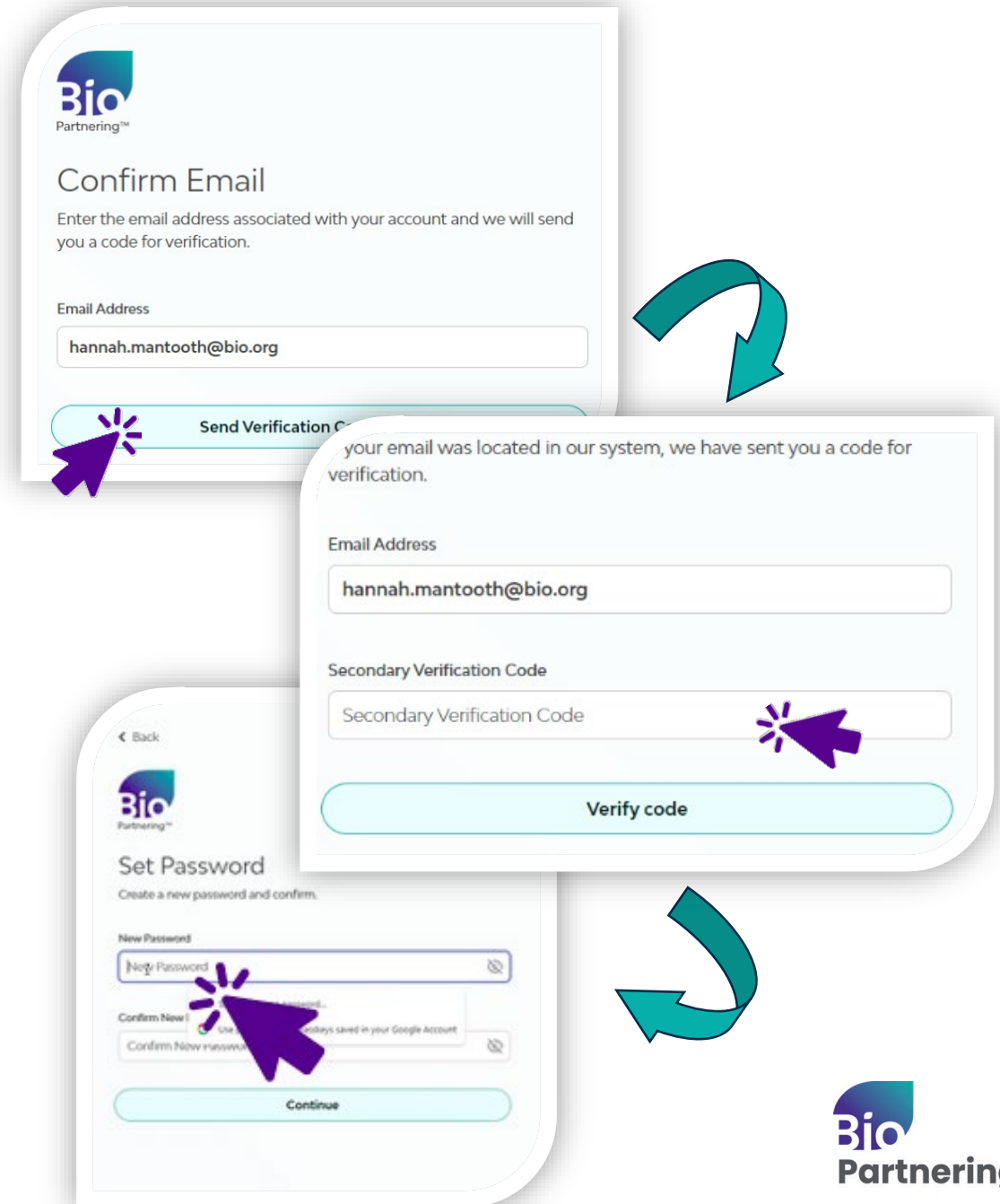
The section header consists of the Bio Partnering™ logo, which includes a teal and blue leaf-like shape above the word "Bio" in a bold, sans-serif font. To the right of the logo, the word "Partnering™" is written in a bold, dark grey, sans-serif font. Below this, the words "Full System Tutorial" are written in a large, bold, dark grey, sans-serif font.

Login

Accessing BIO Partnering™ for the first time

1. Register for the conference & receive the login email from biopartnering@bio.org
2. Click the link to the partnering system
3. Verify your email address using the new Multi-Factor Authentication System (MFA)
4. Enter the MFA code
5. Set your password
6. Login using your newly created password
7. Enter the MFA code to verify your new account & enter the partnering system

 Then bookmark <https://partner.bio.org>



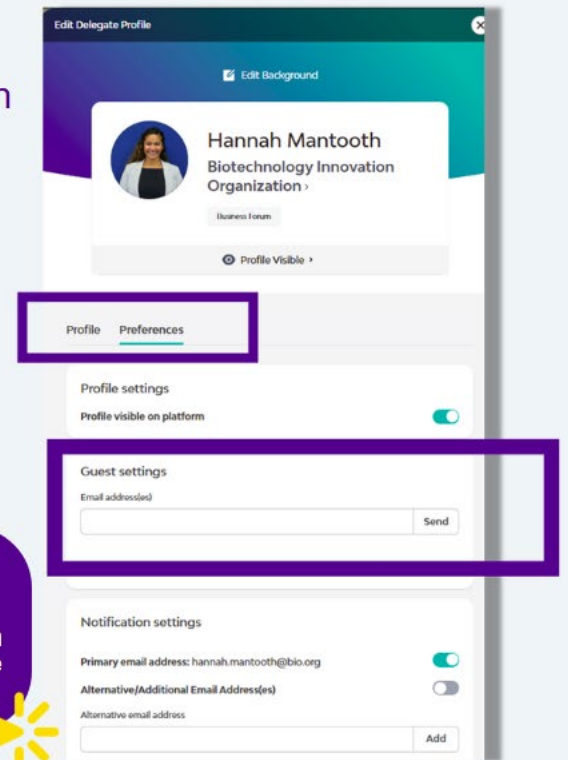
Do you have a support person managing your partnering meetings?

Add them as a guest to access your partnering account on your behalf

- 1 Click on your **Name/Headshot** in the upper right corner
- 2 Select **Edit Profile**
- 3 Click on the **Preferences** tab
- 4 Under **Guest Settings** add the email address of your guest

TIP:

Add your guest email address as the **Alternative Email Address** in the **Notification Settings** field as well so they receive important updates.



View & share the guest access tutorial at letspartner.bio.org/resources

Adding Guest Access does not constitute registration to the event, does not create a separate account for meetings and will not allow you access onsite at the event. Please register for the event to receive a partnering account.

Dashboard

Dashboard

Access event updates & news

The dashboard interface includes a left navigation bar with the following items: 'Request Meeting' (highlighted with a callout), 'Dashboard', 'Search Directory', 'My Company', 'Calendar' (highlighted with a callout and an orange notification icon), 'Meetings', 'Favorites', and 'Help + Support'. The main content area features a 'Join Our Webinar' banner for the 2026 BIO International Convention, a 'Company profile 85% complete' card for the Biotechnology Innovation Organization, and a 'Delegate Availability (4)' table. A user profile card for Hannah Mantooth shows a 70% completion status. A search bar and user profile are located at the top right.

Delegate Name	Openings	Profile Completion
Barbara Goldstein	0 openings	70% profile completion
Hannah Mantooth	0 openings	70% profile completion
Mackensie Vernetti	0 openings	80% profile completion
Ryan Lowry	0 openings	50% profile completion

Quickly request a meeting or switch between events & other pages with the navigation bar.

Open your calendar to get meetings scheduled

View profile completion status & meeting availability to maximize scheduling

Dashboard (Continued)

Meeting Requests →

Your Overview

0 Mentions 0 Required 0 Optional 0 Scheduled

Get started by using search to find your partners and send meeting requests.

Search for partners

All Requests Incoming Requests Outgoing Requests

Company Overview

- 1 Needs reply
- 3 Declined
- 2 Accepted, to be scheduled
- 1 Accepted, no availability

Meeting Request Updates →

Nov 04, 2024 03:35 PM
Unity Pharma
Mackensie sent a message

Nov 04, 2024 11:51 AM
Carl's Clinical & Legal Services
Barbara Requested the meeting

Nov 03, 2024
Opal Biosciences
Mackensie Un-canceled the meeting

Nov 03, 2024
Falcon Investments
Mackensie Accepted the meeting and sent a message

Nov 03, 2024 06:42 AM
Summit Biotech
Mackensie Requested the meeting and sent a message

Nov 03, 2024 06:41 AM
BlueSky Pharmaceuticals
Mackensie Requested the meeting and sent a message

Multiple ways to quickly search

Take quick action with insightful meeting overview.

Keep track of meeting request responses

See the latest updates to your company's meeting requests.

My Company

My Company (continued)

Maximize your searchability & visibility with a complete profile.

2026 BIO International Convention >

Request Meeting

Dashboard

Search Directory

My Company

Calendar

Meetings

Favorites

Help + Support

Admin >

My Company

Hannah Mantooth
Director, Partnerin...

Biotechnology Innovation Organization

Public, NPO, govt., economic development
Washington, District of Columbia · United States

Update & add to your company profile at any time.

Get quick meeting requests by sharing your profile on LinkedIn

Profile Visible

Share

Assets, Services & Market Products

Leadership & Delegates

Assets (0)

Services Offered (3)

BIO Partnering
Type: Information Technology

Membership
Type: Other

BIO Business Solutions
Type: Other

Brief Description

BIO is the primary advocacy organization for the biotechnology industry.

Description

The Biotechnology Innovation Organization (BIO) represents biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations. BIO members are striving to help fuel, feed and cure the world by being involved in the research and development of innovative healthcare, agricultural, [Show more](#)

Keywords

bio biotech biotechnology partnering advocacy business forum purchasing program bio business solutions membership association

Sponsored by:

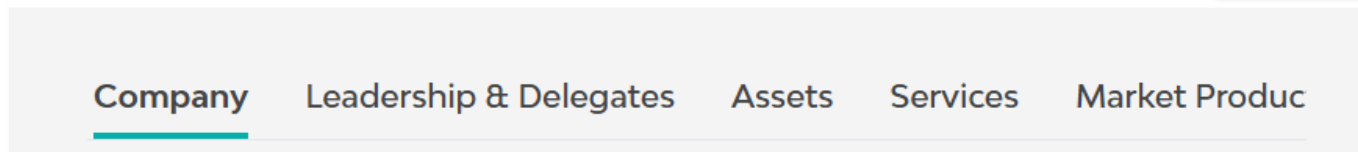
Include a brief company description that displays in search results. Use rich text to highlight, bold, italicize, underline and use color.

My Company (continued)



Customize your company background & logo to stand out!

Your company profile is visible by default.  If hidden, your company is invisible to others & unable to receive meeting requests



My Company (continued)

List multiple Geographic Areas of Interest for added visibility

Geographic Areas of Interest

Choose Geographic Areas of Interest

Brazil × Germany × Japan × South Africa × Taiwan × Turkey ×

United Kingdom × South Korea ×

As one of the most searched criteria, Country input is a requirement to maximize visibility



Add multiple company addresses

Company Addresses

Primary Address

Address 1: 1201 New York Avenue NW

Address 2: Ste 1300

* Country: United States

State: District of Columbia

City: Washington

Zip Code: 20005

Secondary Address

* Country: Choose Country

State: Enter State

City: Enter City

+ Add Address

My Company (continued)

Partnering Objectives

Choose Partnering Objectives ^

- Seeking Investment
- Seeking in-licensing opportunities
- Seeking out-licensing opportunities
- Seeking R&D Collaboration/Partnership
- Seeking non-R&D Collaboration/Partnership
- Seeking Co-Development Opportunities
- Providing Investment/Financing

Secondary Therapeutic Areas of Interest

Choose Secondary Therapeutic Areas of Interest v

Cancel Save

Include your Partnering Objectives to attract the right partners to your company profile

Assets, Market Products, & Services

Make it easy for the right partners to find you with Asset, Service & Market Product information.

The screenshot shows a user profile for 'Biotechnology Innovation Organization'. The profile includes a bio: 'Public, NPO, govt., economic development Washington, District of Columbia • United States' and a 'Profile Visible' toggle. Below the profile, there are tabs for 'Leadership & Delegates', 'Assets', 'Services', and 'Market Products'. The 'Assets' tab is highlighted with a red box. Below the tabs, there is a 'Create New Asset' section with an 'Add Asset' button highlighted by a red box. Below that, it shows 'Assets (0)' and 'No Assets Available'.

The 'Create New Asset' form contains the following fields:

- Asset Name:** A text input field with a red asterisk indicating it is required.
- Asset Type:** A dropdown menu.
- Asset Partnered:** A dropdown menu with 'Not Partnered' selected.
- Company Website:** A text input field.
- Keywords:** A text input field with an 'Add' button.
- Description:** A rich text editor with formatting options (bold, italic, underline, list, link).
- Highest Development Phase:** A dropdown menu.
- Clinical Indication:** A dropdown menu.
- Mechanism of Action:** A dropdown menu.
- Technologies:** A text input field.

At the bottom of the form are 'Cancel' and 'Save' buttons.

Assets, Market Products, & Services

(Continued)

The screenshot shows the profile page for the Biotechnology Innovation Organization. The 'Services' tab is highlighted with a red box. Below the navigation bar, there is a 'Create New Service' section with an 'Add Services' button. The 'Services (3)' section lists three services: Membership, BIO Partnering, and BIO Business Solutions. Each service entry includes a vertical ellipsis icon on the right side, which is highlighted with a red box.

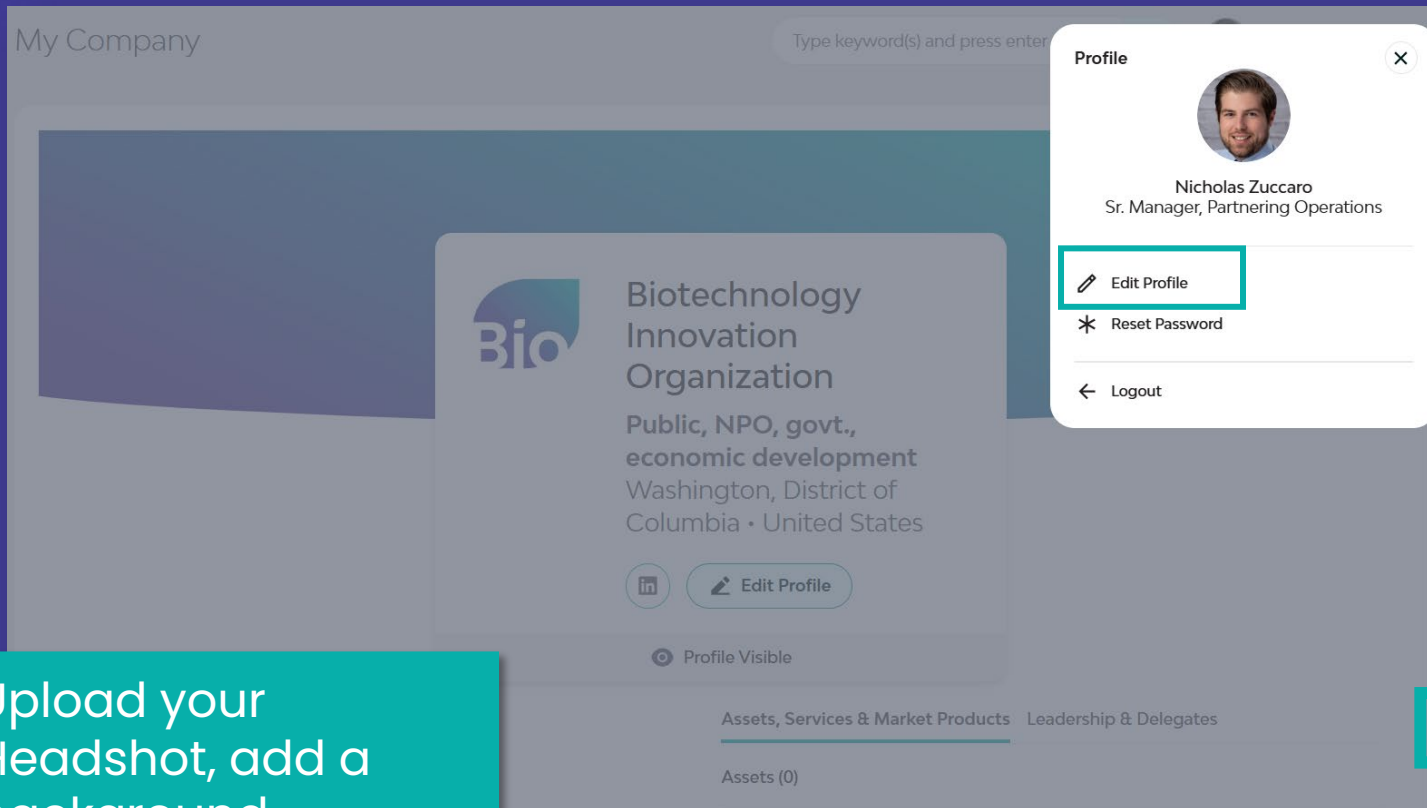
This close-up shows the 'Services (3)' list. The 'Membership' service is selected, and a context menu is open, showing options for 'Show' (with a toggle switch), 'Edit', and 'Delete'. The 'Edit' and 'Delete' options are highlighted with a red box.

Edit & Delete by Clicking the vertical ellipsis

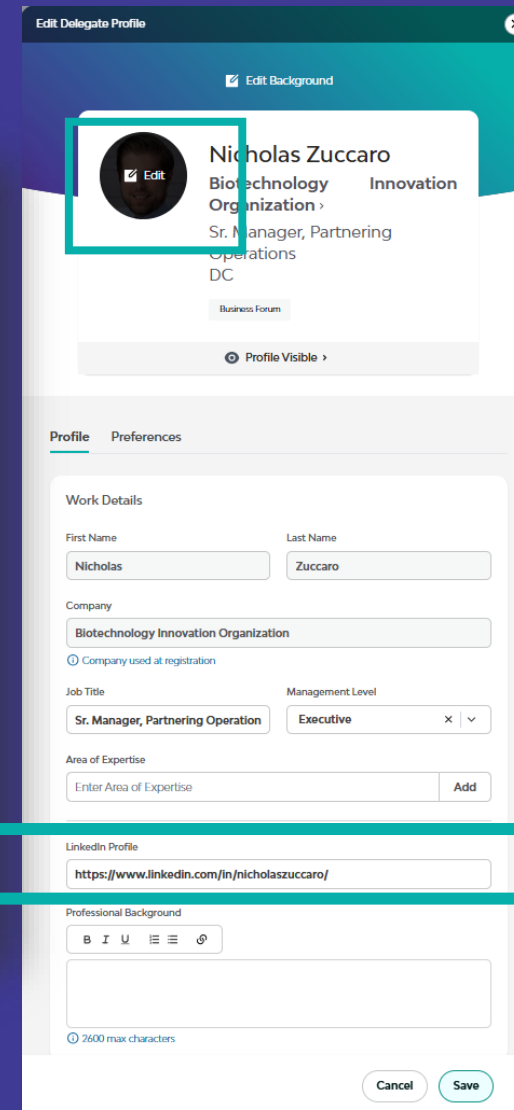
Highlight each asset, market product or service with a unique logo

This screenshot shows the 'Edit' form for the 'Membership' service. It includes a 'Service Name' field with the value 'Membership' and a 'Service Type' dropdown menu with the value 'Other'. The 'Bio Partnering™' logo is visible in the top left corner of the form.

Delegate Profile



Upload your Headshot, add a background & add a link to your LinkedIn profile



Delegate Profile (Continued)

Tailor your notification settings so you're receiving alerts that are most important to you.

Enter Keywords Add

Conference Goals/Objectives
Enter Conference Goals/Objectives Add

Ensure success of attendees >

Addresses

Use Company Address

Primary Address

Address 1 Address 2

1201 New York Avenue NW Ste 1300

Country State

United States District of Columbia

City Zip Code

Washington 20005

+ Add Address

Easily share your contact information directly within your meeting request

Receive instant meeting updates with ICS/ical notifications

Contact Info

Email

nzuccaro@bio.org

Phone Country Code Phone Number

Choose Country Code Enter Phone Number

ⓘ Your delegate contact information is private to you and is only shared with another company when you choose share your contact information on a meeting request.

Cancel Save

Profile Preferences

Profile settings
Profile visible on platform

Guest settings
Email address(es) Send

Notification settings
Primary email address: egaskins@bio.org
Alternative/Additional Email Address(es)
Alternative email address Add

Meeting notifications
All meeting requests
New request received
Request accepted
Request declined

Meetings in which you are a participant
Meeting scheduled
Meeting cancelled
Meeting messages
Request Reschedule
Calendar updates (ics)

Your company's meetings
Meeting scheduled
Meeting cancelled
Meeting messages
Meeting pending reschedule

"Add a team member to work on your behalf with their own login." or even include a link to the Guest Access tutorial.

Add an alternate email address for an assistant or general team inbox so you never miss an update.

Calendar

Manage your schedule & set your partnering availability

- Nicholas Zuccaro (...)
- Francis Madrigal
- Jeff Vallerga
- Mackensie Vernetti
- Michael Weisenburg
- Nicholas Zuccaro (Me)

View colleagues' calendars

- Export
- Event
- Individual calendar (PDF)
- Individual calendar (Excel)
- Company calendar (PDF)
- Company calendar (Excel)
- Universal calendar file (ICS)

Export in a variety of view formats



BIO Partnering™ Conference

Request Meeting

- Dashboard
- Search Directory
- My Company
- Calendar
- Meetings
- Favorites
- Help + Support

Sponsored by: Bio Partnering

Calendar

BIO Partnering™ Conference February 10 - 11, 2025 New York, NY

Nicholas Zuccaro (...)

America/New York (U...)

Mon 10

Tue 11

(2) Meetings Monday, February 10

Export

+ Event

Availability

Education Sessions (16) Topics

Conference Program

6:30 am	Non-partnering hours
7:00 am	Non-partnering hours
7:30 am	7:30 - 8:00 Pre-Conference Team Meeting At the Coffee Shop
8:00 am	
8:30 am	8:30 - 9:00 Table 1 Opal Biosciences - Partnering Opportunity for New Oncology Asset Attendance Optional
9:00 am	
9:30 am	9:30 - 10:00 Table 3 Unity Pharma - Membership Discussion for Our Trade Association
10:00 am	10:00 - 10:50 Gold Ballroom Opportunities for Financing Your Company Through Series B and Beyond Conference Program
10:30 am	

7:00 - 9:00 BF Gold Ballroom Networking Breakfast (Day 1) Conference Program
10:00 - 10:50 BF Gold Ballroom Opportunities for Financing Your Company Through Series B and Beyond Conference Program

Nicholas Zuccaro Sr. Manager, Partn...

Calendar (continued)

Personalize your time zone
(virtual or hybrid events)

The screenshot displays the Bio Partnering calendar interface. On the left is a navigation sidebar with the Bio Partnering logo and menu items: 'Request Meeting', 'Dashboard', 'Search Directory', and 'My Company'. The main calendar area is titled 'Calendar' and shows the 'BIO Partnering™ Conference' for 'February 10 - 11, 2025' in 'New York, NY'. At the top right, there is a search bar and a user profile for 'Nicholas Zuccaro, Sr. Manager, Partn...'. Below the header, there are controls for the user (Nicholas Zuccaro), time zone (America/New York (U...)), and the current date (Mon 10). The calendar shows two meetings on Monday, February 10. The first is a 'Pre-Conference Team Meeting' at the Coffee Shop from 7:30 am to 8:00 am, with an orange background and a toggle switch. The second is 'Opal Biosciences - Partnering Opportunity for New Oncology Asset' from 8:30 am to 9:00 am, with a light blue background and a toggle switch. A third event, 'Unity Pharma - Membership Discussion for Our Trade Association', is partially visible at 9:30 am. On the right side, there are 'Education Sessions (16) Topics' and a 'Conference Program' dropdown menu. A blue callout box with a plus sign is positioned over the right side of the calendar. At the bottom left, it says 'Sponsored by: Bio Partnering'.

Easily distinguish event & meeting attendance type – Optional or Required

Quickly add conference programming or external meetings to your calendar

Search

Apply filters & save your search to use again! **AND** Subscribe to notifications to receive daily or weekly updates about criteria that matches your search.

Segment your search further by using these headers

The screenshot shows the Bio Partnering search interface. At the top, there is a search bar with the text "Search Directory" and a "Filter 0" button. Below the search bar, it displays "10532 Results" and a breakdown of results: "Companies 2314", "Delegates 9", "Assets 5297", "Market Products 702", and "Services 2210". A list of companies is shown, including Cytiva, Onca Bio, Stemx Bio, Tralyte Health, Khartis Therapeutics, Monash Boston Hub, GIP Exyr GmbH, and Proseek Bio. Each company entry includes a logo, name, and links for "Website", "Prior Meetings", "Notes", and "Updated today". A "Request Meeting" button is visible on the left side. A filter overlay is open in the center, showing various filter categories like "Company Filters", "Partnering Objectives", and "Primary Therapeutic Areas". On the right side, there are sorting options: "Recently Updated" (selected), "Export View", and "A-Z".

Sort by recently added & updated companies and export the list.

Favorites

Easily export your favorites.

View personal, colleague, & company-wide favorites

Quickly filter for these subgroups & view Investors Only

Search Favorites

Hannah Mantooth

Ascending (A-Z)

Export View

Companies 0 Delegates 0 Assets 0 Market Products 0 Services 0

Show Investors Only (0)

Nicholas Zuccaro ✓

Mackensie Verneti

Michael Weisenburg

Barbara Goldstein

Tamy Dalal

Company Favorites

Request Meeting

Request Meeting

1 of 1

Per page: 25

Sponsored by: Bio Partnering

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Meetings

Send Meeting Requests

Mention up to 2 Participants in your meeting requests.

The screenshot displays the Bio Partnering platform interface. On the left is a sidebar with navigation options: Request Meeting (highlighted with a red box), Dashboard, Search Directory, My Company, Calendar, Meetings, and Favorites. The main content area shows a search for 'Emerald Biotech [Test Company]' with 11161 results. A modal window titled 'New meeting request' is open, showing a form to create a meeting. The form includes fields for 'Company Name' (filled with 'Emerald Biotech [Test Company]'), 'Mentioned Participants' (a dropdown menu), 'Required Participants' (a dropdown menu), and 'Optional Participants' (a dropdown menu). A 'Request Meeting' button is highlighted with a red box in the modal. The user profile 'Hannah Mantooth, Director, Partnerin...' is visible in the top right corner.

Quickly Request a meeting from the sidebar or directly from a company search result

Request Meeting

Choose who from your company will be a Required or Optional participant - this can be modified later if needed.

Use AI Assist to craft custom meeting requests

Meeting Message Suggestions

Select a suggested message. You will be able to make edits before sending.

Innovative Approaches to Chronic Disease Therapies

Dear Ronald Phillips,
NuTherapeutics sees a unique opportunity to engage with Unity Pharma in advancing treatments for chronic conditions. With a focus on **cardiovascular and genetic disorders**, we are seeking **co-development opportunities and strategic partnerships** to bring innovative therapies to patients.
I look forward to discussing potential areas of alignment.
Best regards,
Marqo Blevins

Advancing Therapies in Cardiovascular and Genetic Disorders

Dear Ronald Phillips,
NuTherapeutics is committed to transforming medical care in areas of significant unmet need, with a focus on **gynecology, dermatology, andrology, cardiovascular diseases, genetic disorders, and genitourinary health**. Considering Unity Pharma's expertise in developing treatments for chronic conditions, we believe there is a strong potential for collaboration to address critical patient needs.
We would welcome the opportunity to discuss how our **innovative therapeutic platforms** and ongoing research could complement Unity

Cancel Apply

* Meeting Duration
30 Minutes

* Meeting Title
Enter Meeting Title
0/255 max characters

Message
B I U [List Icons] [Link Icon]
Add Message
0/4000 max characters

@ Linked Resources

Assets (0/2)

Shared Content (0/2)

Cancel Send Request

Edit the Meeting Title and Message to fit your needs.

AI Assist

Cancel and re-apply to preview alternate templates.

Meetings

The screenshot shows the Bio Partnering Meetings interface. On the left is a navigation sidebar with options like 'Request Meeting', 'Dashboard', 'Search Directory', 'My Company', 'Calendar', 'Meetings', 'Favorites', and 'Help + Support'. The main content area is titled 'Meetings | 3/150' and includes a filter dropdown set to 'All 2'. A callout box points to the 'Sort By' dropdown menu, which is open and shows options: 'Last Change (Most Recent → Old...', 'Status (A-Z)', 'Sender (A-Z)', 'Recipient (A-Z)', 'Last Change (Most Recent → Oldest)' (selected), and 'Last Sent/Received (Most Recent → Oldest)'. Another callout points to the 'Export' button in the top right. The main meeting card is for 'FROM: Opal Biosciences' with details: 'Partnership Opportunity for New Oncology Asset', 'Monday, Feb 10, 8:30 AM - 9:00 AM, BF -Table 1 @'. Below this are 'Request Reschedule' and 'Cancel Meeting' buttons. A callout points to the 'Linked Resources (0)' section. Below that is an '@Mentioned' section with a note: 'The company sending the meeting request can mention specific delegates from the receiving company. Mentioned delegates can only be selected from the company receiving the meeting request.' Below this is a mention of 'Mackensie Verneti, Vice President, Partnering'. At the bottom, there is a 'Participants' section listing 'Opal Biosciences (1)' and a 'Required' section. A callout points to the 'Request Meeting' button in the top right. A callout points to the 'Request Meeting' button in the sidebar. A callout points to the 'Request Meeting' button in the main meeting card.

Multiple sort options for quick triage and follow-up

Export

Review attached resources ahead of meeting

Export meeting details for easy follow-up

Quickly identify which meeting requests have linked resources and tags

Mention delegates on meeting requests for added attention. And see who mentioned you.

Meetings (continued)

Meetings | 57/150 ⓘ

Search Meetings ⓘ 🔍 Filter 0

Hannah Mantooth
Director, Partnerin...

All 185 | Needs Reply 8 | Incoming 21 | Outgoing 164 | Unread

Request Meeting Export ▾

Phagenova Bio, Inc.
Biotech or pharma, therapeutic R&D
Meet with BIO
Jun 16, 3:30 PM - 4:00 PM, BF-B155a (BIO)
Scheduled Jun 15, 11:49 AM EST

GHF - Golden Heart Flower Ltd.
Biotech or pharma, therapeutic R&D
Arranging a time to meet at the BIO Convention
Canceled Jun 14, 3:31 PM EST

CorriXR Therapeutics
Meet with BIO
Declined Jun 14, 1:52 PM EST

Senti Biosci

TO: Wintermute Biomedical Inc **Scheduled**

Meet with BIO
Wednesday, Jun 17
2:30 PM - 3:00 PM
BF-B155a (BIO) ⓘ

Request Reschedule Cancel Meeting

Tags (0)

Linked Resources (0)

@Mentioned **Manage Mentioned** >

ⓘ The company sending the meeting request can mention specific delegates from the receiving company. Mentioned delegates can only be selected from the company receiving the meeting request.

Identify meeting status & take quick action

View & Manage Required & Optional Participants at any time.

Meetings


Export meeting details and shared contacts for easy follow-up

The screenshot displays the Bio Partnering Meetings interface. On the left is a navigation sidebar with options like 'Request Meeting', 'Dashboard', 'Search Directory', 'My Company', 'Calendar', 'Meetings', 'Favorites', and 'Help + Support'. The main area shows a list of meetings under the heading 'Meetings | 3/150'. Two meetings are visible: one from Opal Biosciences and one to Unity Pharma. A message thread is open for the Opal Biosciences meeting, showing a 'Request Meeting' button and a 'Send a message...' input field. Below the input field are 'Share' and 'Send' buttons. An 'Export' dropdown menu is also visible, containing 'Export Meetings' and 'Export Shared Contacts' options. The user profile 'Nicholas Zuccaro' is shown in the top right corner.

Quickly send messages, include your contact information & view history & recent activity

Share Send

Meetings (continued)

Meetings | 57/150 [Ⓞ] ⓘ 🔍 Filter 0  Hannah Mantooth
Director, Partnerin...

All 185 | **Needs Reply 8** | Incoming 21 | Outgoing 164 | Unread

Select All [Clear all Selections](#)

Sort By: **Last Change (Most Recent → Olde...** ▾

Older Requests
Innovative Approaches to Infectious Disease Therapies [Ⓞ]

Requested Aug 19, 7:46 AM PST

FROM Synergy Biopharma [Test Company]
Biotech or pharma, therapeutic R&D

Innovative Approaches in Genetic Disorder Treatment

Requested Aug 19, 7:43 AM PST

FROM Merck Animal Health
Biotech or pharma, therapeutic R&D

Additional Meeting to Continue our conversation [Ⓞ]

Requests Selected (3/50)

Accept All Meetings Decline All Meetings

Add Message

B I U ☰ ☷ 🔗

Add Message (Optional)

* **Required Participants** ⓘ

Choose Required Participants ▾

Optional Participants

Choose Optional Participants ▾

Accept All

Include a general message with your response to say why you're unable to meet this time.

Batch accept or decline up to 50 meeting requests at a time!

Help + Support

Get additional help with conference specific FAQs, tips & other resources for getting started.

BIO Partnering™ Help & Support

Get started right away with our [Quick Start Guide](#)

Watch short video tutorials for step-by-step guides to main functions.

Getting Started | FAQs | Tutorials

Getting Started

- 1. Complete Your Profile**
Complete/update your company and personal profile information to make it easier for others to find you. **Remember: information = visibility. Add detail to your profile to show up in more search results.**
- 2. Select Meeting Availability**
Let us know when you're available to take meetings by opening availability in your partnering calendar.
- 3. Request Meetings**
Search for potential partners and request meetings with them.
- 4. Manage Your Meeting Requests**
View updates on the Meetings page. **Be polite by responding to all incoming meeting requests by Accepting or Declining them.**
*You can quickly **batch Accept or Decline meeting requests for up to 50 meeting requests at a time!** And include a note with your response.

Download the BIO Partnering™ Mobile App

The BIO Partnering™ mobile app puts your business development meetings at your fingertips, ensuring you stay organized and connected throughout the event.

Manage your meetings, update your company and delegate profile, view and manage your schedule, and more!

[Download for iPhone](#)

[Download for Android](#)

Sponsored by:

Contact the Team



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