

From zero to one: how to use design thinking and data to improve patient care









Laura SmithService Designer



Martyn Evans Head of Product



Dr William BradlowCardiologist

The problem

A colleague got in touch...



07/07/2025 10:15

I finally took my letter my Dad had to the GP saying I had a relative with HCM and the GP needed to refer me. I gave this to my GP who called me confused and asked to see me to do an ECG and check me over ... not what the letter was asking him to do!

An unwanted role



Current screening; a gauntlet



Might not get told



GP might not refer to specialist services



Proband's details might be missing (ID, relationship, phenotype, genotype and consent)



Delays in diagnostic tests

Proband experience





Screening is **disjointed**, delivered across several services and **hard for relatives to navigate**.

The resulting user experience is likely to impact uptake.

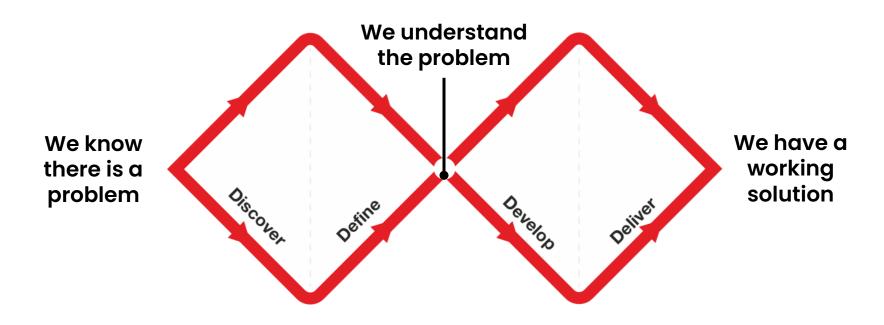
It's also hard to connect and collect data, **hampering evaluation** and efforts to **improve screening** in the future.

A partnership



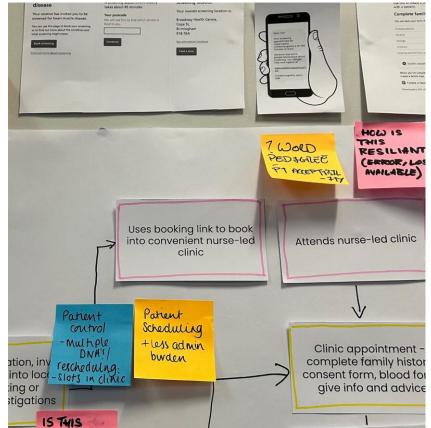
Our approach

The design journey









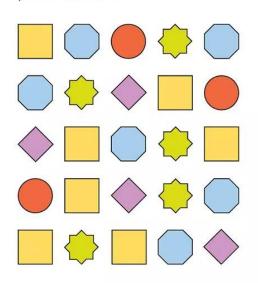
From this...



...to this

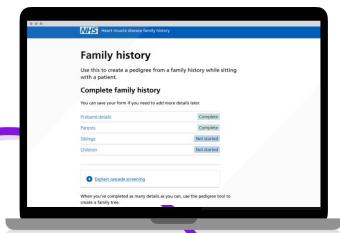
PLATFORMLAND

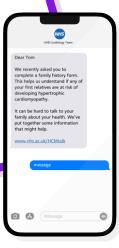
An anatomy of next-generation public services

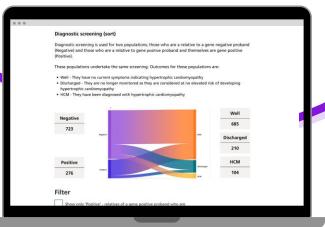


Richard Pope

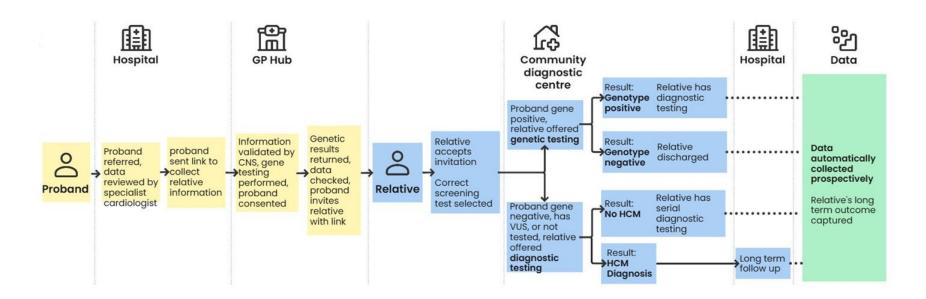
Prototyping







New pathway



How did design help?

Outcomes

Concept

- Flashy tech-led solution
- Build, get funding and scale quickly
- Narrow scope

Reality

- Faster and more human pathway, without building anything
- Relational approach, resulting in large group of stakeholders/advocates
- Broad applicability, opening wider opportunities

Why aren't we doing more of this?

It is happening...



Public health



The magnitude of sudden cardiac death in the young: a death certificate-based review in England and Wales

Michael Papadakis^{1,2}, Sanjay Sharma^{1,2}, Steve Cox³, Mary N. Sheppard⁴, Vasileios F. Panoulas², and Elijah R. Behr⁵*

*King's College Hospital, London, UK. **Luhevinity Hospital Levelham, London, UK. **Cardiac Risk in the Young London, UK. **CRY Centre for Cardiac Pathology, National Heart and Lung Institute, Imperial College, London, UK; and **Cardiac and Vascular Division, St. George's University of London, Cranmer Street, London SW17 ORE, UK.

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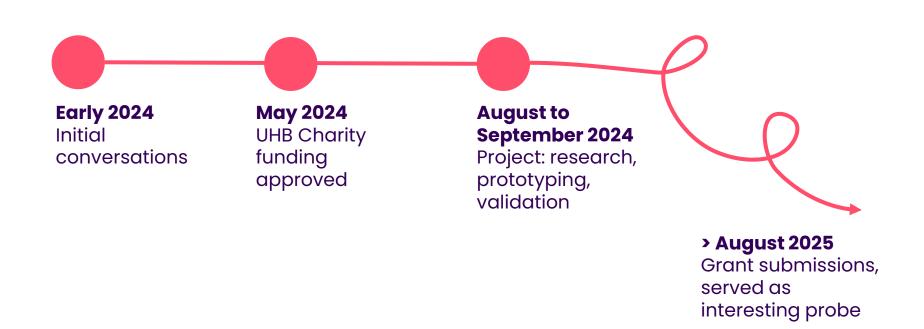
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Timeline



3 ways to avoid death



What we've learnt

- 1. Find a clinical champion, with funded time
- 2. Find the right problem to solve
- 3.Show value quickly and often

- 4. If you don't know, ask
- 5. Look for external validation, often outside clinical circles

Thank you



Laura Smith



William Bradlow



Martyn Evans



