



ABOUT US



We are a family business formed in 2010 and we design, manufacture and deliver world class modular accommodation products to the hospitality sector both in the UK and across Europe.

Armadilla products are stylish, experiential, sustainable, designed for quick servicing, fitted with full climate control and operators benefit from exceptionally low running costs.

Of key importance in any purchasing decision is the ROI and we are delighted with the number of customers experiencing exceptional ROI's and returning for additional units.

We welcome customers to come to our 25,000 sq ft factory near Edinburgh and see how we build our products. Site surveys, assessments and planning support also available.

We hope you find the information in the brochure useful and please feel free to contact us for further information.

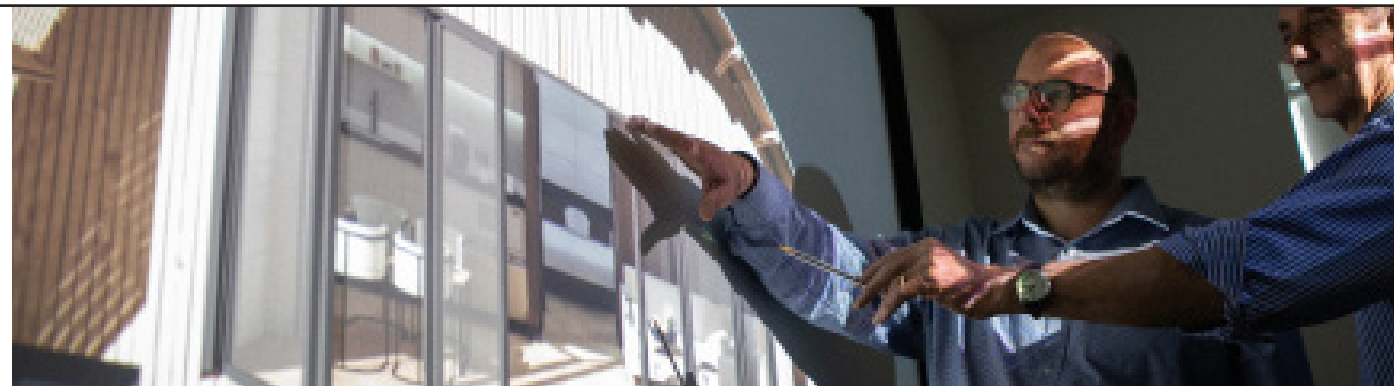
The Armadilla Team

WHY ARMADILLA

- Industry leading ROI
- Arresting design attracts potential customers browsing the internet
- Designed for 4/5 star establishments
- Rent ready and fully commissioned - just add furniture
- Industry leading eco credentials
- Exceptionally low running costs
- Designed for quick and easy turnarounds
- Minimal maintenance required
- 40 year warranty on hot dipped galvanised steel chassis
- 50-year guarantee on Accoya timber cladding
- Integrated power management system
- Remote control of electrical devices via web-app
- Legionella monitoring warning system incorporated
- Air Con, UFH & MVHR in all products
- Corporate branding options available
- Finance available on all products
- Classed as Holiday Park / Twin Unit Caravan (yes really!)

Our unique innovative approach to the design of our products resulted in us winning the highest accolade - the Queens Award for Enterprise – Innovation.

AWARD WINNING DESIGN



design for love

“Keep your eyes on the stars,
and your feet on the ground..”

THE POD

The Hotelier Pod has been designed and built for the commercial hospitality sector, to achieve high revenues and return on investment, for decades.

The Pod’s uniquely curved shape has been hailed a design classic, complementing both traditional and contemporary environments. Its extraordinary shape remains unique in the market and attracts attention from all quarters.

Particularly pleasing is the sleek appearance due to it being clad in the carvel planking method (like a yacht). With Accoya timber cladding (guaranteed against rot for 50 years) and finished with a good quality commercial grade coating this Pod will continue to look as good as new decades after its installation (requiring only minimal annual maintenance).

it has very low maintenance and running costs, which coupled with fast turnarounds, will increase the profitability of any establishment that has grounds or woodland available.

The Pod is a true Plug and Play product and can be installed on to a prepared site and connected up with minimal disruption to the client’s main facility.



“Luxury is when it seems flawless, when you reach the right balance between all elements.”



AHEAD OF THE CURVE

- Industry leading ROI – higher rental rates + extended life cycle
- Accoya timber cladding – 50 year warranty
- Hot dipped galvanised steel subframe - strength
- Classed as holiday park caravan – benefits PP and BC
- Targeted at affluent couples - luxuriously fitted out
- Striking iconic shape – Increase in enquiries
- Resilience built into system
- Targeted at affluent couples market
- Sits well with existing 4 / 5 star establishment
- Experiential product – great guest reviews
- Exemplar eco-credentials – more customers demanding this
- Simpler site preparation – reduced cost & greater choice of locations
- Lower maintenance - annual wash down, recoat cycle 6 to 8 years
- Easy access to all plumbing and electrical components (standard components)
- 19th Edition compliant electrics – electrical test certificate supplied
- All decorative panels replaceable
- Designed for easy cleaning and quick turnaround
- High levels of insulation – extremely low running costs

“Simplicity is the ultimate form of sophistication”



KEY ADVANTAGES



Guests in the Hotelier have the opportunity of an ultimate intimate immersive experience. They arWic blind they are in a world of their own.

They have a high spec sound system which they can connect to and to create even more atmosphere they can play with the wall wash colour changing lights which is a popular feature. The Super King Size floating bed (180cm x 200cm) can be access from either side and has UFH around it to maintain the warm ambience if they need to step out of bed. Even the ensuite has UFH!

A 24 inch smart TV provides entertainment and local information (embedded by site owner). They can connect by Bluetooth to the Pod Control system and consequently control all aspects of the Pod from their bed. This connection also allows the operator to upsell offers or useful information (eg 2 for 1 offer in Spa, book now for another stay and get discount etc).

The minibar fridge provides refreshment and the tea station offers the opportunity of a coffee machine and treats.

Valuables can be stored in the hotel pec safe and there is ample storage in the wardrobe and under the floating bed. Phone chargers on either side and high spec router complete the essentials.



- Luxurious and high spec finishes
- Full en-suite facilities
- Powerful mains pressure wall concealed thermostatically controlled shower
- Floating super king size bed (180cm x 200cm)
- Air conditioning
- Under floor heating – main area & en suite
- Electric blind - black out blind
- Door blind integrated in DG glass
- Controlled ventilation
- Smart TV
- Superior integrated Bluetooth sound system
- Pod Control - touch screen control of lighting, heating etc.
- Wardrobe with mirror & soft close drawers and doors
- Integrated wireless phone chargers
- Socket for personal appliances (hair dryer etc)
- Mini bar fridge
- Hotel spec safe
- Customisable feature walls
- Colour changing wall wash mood lighting
- Soundproof environment
- Towel rail
- Bluetooth app enables guests to control entire pod

THE WAVE

The Wave is a true game changer in the hospitality sector.

Whether it is in the grounds of a 5 star country house hotel, a holiday park, country estate or a private individual the Wave will generate a healthy return in all seasons.

Here now is a stunning product that is classed as a Twin Unit Caravan but which can serve as a free standing self catering accommodation suitable for either couples or families. Further, it can be supplied as a hotel style room complete with shower and ensuite.

Assembled offsite and transported in two halves with a short period of final fitout. Available in 2 sizes 30m2 and 40m2.

The dramatic unique shape captures the imagination of all who see it and guest reviews to date have been superlative.

In keeping with the Armadilla philosophy it has industry leading eco credentials and integrated tech throughout to manage energy and create a never to be forgotten experience.

Demand is particularly high for the Waves and you are advised to contact Armadilla early if these are of interest to you.



CREATING WOW



“Simplicity is the ultimate
form of sophistication”



EXCEEDING EXPECTATIONS

“Luxury is when it seems flawless, when you reach
the right balance between all elements.”

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KEY ADVANTAGES

“The details are not the details,
they make the design”

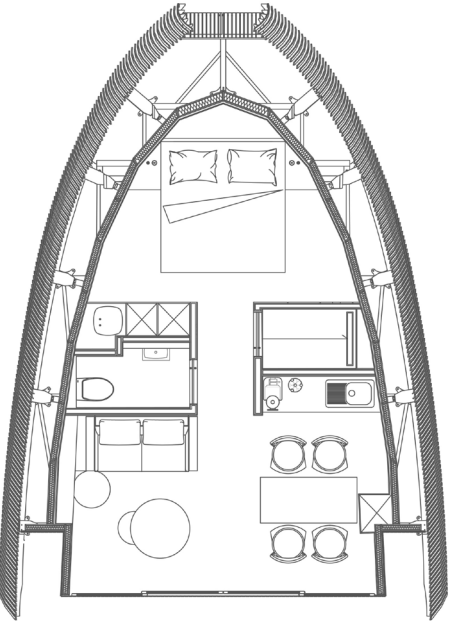
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WAVE VARIENTS

WAVE 30 SUITE

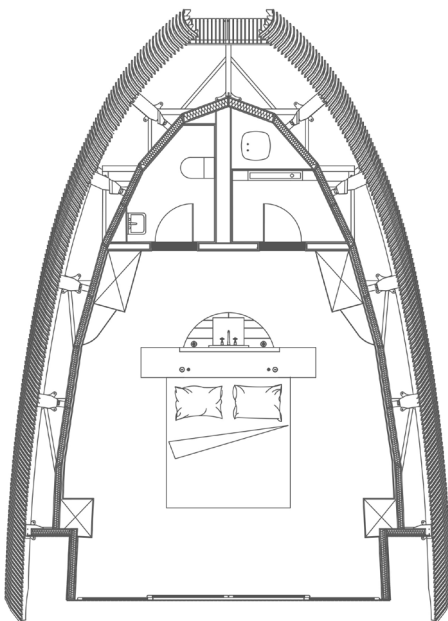
L = 9.5m W = 6.7 m M² = 30



Scan me for fly through

WAVE 30 HOTELIER

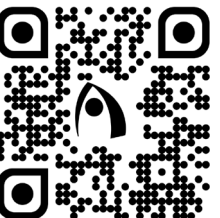
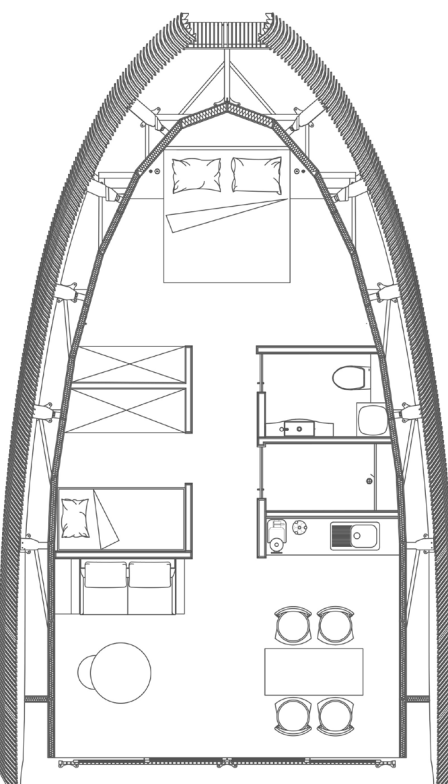
L = 9.5m W = 6.7 m M² = 30



Scan me for fly through

WAVE 40 VILLA

L = 9.5m W = 6.7 m M² = 40



Scan me for fly through

GOOD TO KNOW

- Finance available on all products – we use third party brokers who have a range of funders happy to provide HP or Leasing on our products.
- Support available for site evaluation and planning applications – we offer a service incorporating site investigation, site plans, site visuals and technical drawings ready for planning applications
- Wide range of siting options – this is feasible due to the design and structure of the Armadilla products - Pods can be sited amongst trees, on slopes, on stilts over water and other experiential locations
- Lower cost installations – all Armadilla products are built with an integrated structural steel chassis. This means simplified and lower cost installation and site preparation.
- Environmental standards – Armadillas’ credentials are second to none in this market. Your customers (and booking agencies) are increasingly going to be seeking assurances about your commitment to sustainability and the environmental standards of your suppliers.
- Capital Allowances - available if you apply for PP as a company, then request a Holiday Park Licence for the site. With that licence your P&M for Capital Allowances are the Pods and Waves. Contact us for more information. (130% super-deduction allowance due to end 31st March 2023! – 100% will continue)
- Caravan status on all products – Building Control only interested in services underground (BC does not apply to caravans)
- Biophillic design – The organic architecture of the Armadilla products creates a more relaxing and restorative environment which will induce a feeling of well being and reduced stress amongst your guests. They will enjoy the experience and want to return. Wellness retreats, hospitals, care homes, schools etc are being designed incorporating Biophillic Design. If you are still in doubt or want know more, Google “Biophillic Design Benefits”.
- The WOW factor – as guests arrive on site, the external shape of the Armadilla products starts creating the emotion which results in “Wow!” when they enter their accommodation. The interior always appears much larger than they expected it to be. The quality of fittings and the multiple features within the products increases the pleasure of their expectations being constantly exceeded.
- Brand personalisation options – products can incorporate finishes and themes to match corporate branding
- Interior & exterior lighting – The front overhang and the interior have programmable colour changing light features to personalise and create a further experience for guests QR CODE HERE?
- Warranties – 50 years on Accoya timber cladding, 40 years on hot dipped galvanised sub frame, 10 years structural warranty

POD CONTROL

Armadilla’s POD Control simplifies the integration between guest and the pod. A large 10” touch-screen allows users to control all lighting and heating within the unit as-well as music and blinds.

The POD Control system can also relay information to customers about special offers or up-coming events It also incorporates detailed instruction on all aspects of the pod.

The guest can also download a Bluetooth app that can simulate control on their smart devise.

Remote access is also available for the operator via a web based app and through a secure system the unit can be controled from anywhere.

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| • Robust and purpose built software architecture | • Secure and protected system utilising 128 Bit encryption and SSL Sockets |
| • Industrial spec electronic components used | • Occupancy sensor to shut down or reduce non essential equipment when vacant |
| • Touch sensitive integrated 10” screen | • Legionnaires warning system |
| • Bluetooth connectivity to interact with downloadable app. | • Maintenance reminders and diagnostic systems |
| • Brandable and customisable GUI to match company branding. | • Remote access by Armadilla and updates achievable |
| • Power management system which communicated to other pods to limit electrical usage | • Mechanical switches for tradition and convenience |
| • Electrical monitoring system including power meter. | • Detailed analytical data available for up-to 2 years on all units - storing all parameters |
| • Water monitoring system | • VOIP telecommunication system and room service ordering functions soon to be implemented |
| • Boiler monitoring system | |
| • Temperature analysis of key areas inside and outside the pod | |
| • Web based app allowing full control and monitoring of a POD from anywhere | |



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