# British Agricultural and Garden Machinery Association



# BAGMA Guide to Membership and Services



Supporting independent agricultural, construction, garden and groundcare machinery dealers throughout the UK

INTRODUCTION BENEFITS & TRAINING

# BAGMA - Who are we?

We've been supporting independent dealers across the UK since 1917. Over this time, we've been fighting for better terms and conditions for dealers, from suppliers and manufacturers, drawing on the strength of our membership numbers to influence outcomes.

We work closely with the media and government departments to influence legislation and provide support in areas such as training and apprenticeships as well as advice to our members. We also partner with other European trade organisations through the CLIMMAR organisation to provide UK dealers with a wider industry perspective and better representation.

Sharing information, tips and best practice is a cornerstone of BAGMA. We work with a number of leading organisations to provide up-to-date advice on the topics that matter to you – legislation, workplace training, marketing, best practice and more.

The support and commitment of BAGMA's industry partners ensure we continue to provide the best support, services and information to our members.

Our industry partners include:

"The best thing about BAGMA is that the information, support, advice and services offered are invaluable to small and large businesses alike."

Peter Heming, BAGMA President

































## BAGMA -Member benefits

Your success is, and always will be, our priority. In addition to providing networking opportunities and business support, BAGMA proudly delivers industry-leading training programmes and genuine business savings for its members.

- 20% discount on BAGMA training courses
- Savings on products and services provided by BAGMA approved suppliers
- Monthly BAGMA E-Briefings containing latest advice and industry news
- Bi-Monthly BAGMA Bulletin magazine
- Regular industry networking events
- Unlimited calls to the HR & Commercial Law helplines

# **BAGMA - Training courses**

Working closely with industry stakeholders, the Health & Safety Executive, dealers, manufacturers and other industry training bodies such as LANTRA, City & Guilds, NFU, AEA and others, BAGMA offers a wide range of industry related training courses. Our courses are also recognised by the Institution of Agricultural Engineers for CPD hours.

#### Available courses include:

- Agricultural Tractor Trailer Scheme (ATTS)
- Handover and Install Products and Services to Customers
- Thorough Examination of Equipment for Serviceability
- Air Conditioning Servicing and Refrigerant Handling Assessment
- Training for Business

BAGMA delivers training courses using independent approved trainers, corporate trainers, manufacturers or suppliers training staff. The courses can be delivered at BAGMA approved training and assessment centres, or alternatively, we are able to offer regional training to suit your needs. This could either be at your premises or at a regional training centre, subject to numbers and trainer availability.

While anyone involved in outdoor power equipment or land-based industries can enrol on our courses, a discount is available to BAGMA member companies.

For more information or to book your BAGMA training course, please contact: info@bagma.com

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### **BAGMA Service Providers**

#### **Card Processing** (Global Payments)

Innovative solutions and preferential terms to help your business, from a leading worldwide provider of payment services.

#### **Commercial Law** (Maple Solicitors)

Access a free initial advice call via Maples Solicitors LLP
Commercial Law helpline.

#### **Debt Collection** (Corbital Trace & Collect)

Members can access professional credit control and debt recovery solutions based on a 'no recovery, no fee' service.

#### **Health & Safety** (SafetyAide)

Health and Safety assessments, training, audits, training and information specifically aimed at dealers and BAGMA members.

#### **Insurance** (Towergate)

BAGMA, together with Towergate Insurance Brokers, offers a bespoke insurance scheme to meet the needs of our members.

Patchwork Technology Proud British-based developer and manufacturer of GPS systems for agriculture.

AscendantFX Capital UK Limited International payments

Catalyst Computer Systems Ltd
Dealer Management Systems

Ibcos Computers Ltd Business Management Software

Brown & Brown a leading insurance broker dedicated to helping businesses protect and support their people



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#### Legal Helpline (WorkNest)

Legal advice on Employment Law, HR, Tax, VAT, HMRC and Health & Safety when you need it, free and unlimited for members

#### **Marketing** (SiteWizard)

BAGMA members can get a complimentary report to provide you with valuable insights into your website.

#### Personal & Vehicle Finance (Novuna)

Take your business to the next level through stock finance, point of sale and vehicle finance solutions from Novuna Business Finance.

#### **Recruitment** (GBR Recruitment)

BAGMA members can access exclusive discounts on recruitment fees and a bespoke recruitment service with an specialist agency.

#### **Security** (Fog Bandit)

Helping members to protect their businesses with free site surveys and demonstrations, where able, of the Fog Bandit system.

#### **Telecoms & Utilities** (Utility Options)

BAGMA has partnered with a specialist in telecoms and utility services to provide access to a wide range of money saving services.

#### Waste Management (Valpak)

Members can benefit from BAGMA's partnership with Valpak to control resource and waste management, reporting and compliance.

You can access all of these benefits and much more with BAGMA membership.



Scan here to join bagma.com/join

#### **Keep in touch**

Join the conversation and keep up to date with all the latest news and views in our industry.



@BAGMA\_tweets



@BAGMAofficial



www.linkedin.com/company/bagma