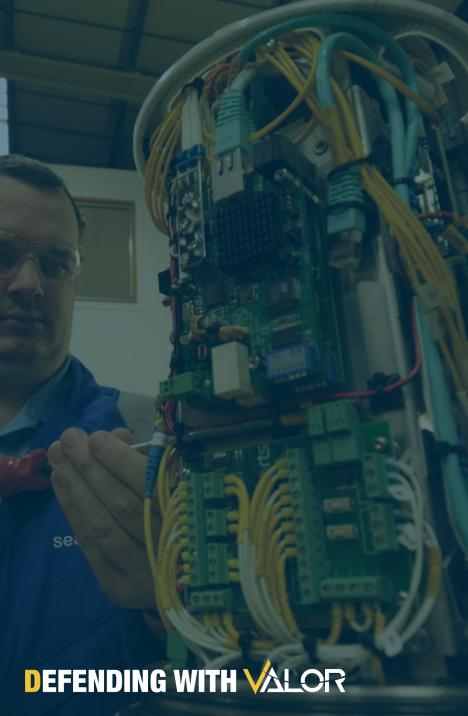
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Reaching Beyond its Class to Change the Way We Keep Our Countries Safe Derek Donaldson – VP Global Operations









Seatronics Overview

 Industry leading supplier to the Oil and Gas Sector established for >40 years

✓ Part of the Acteon Group since 2007

 Widely acknowledged as leading sensor integrator / solution provider within this sector

✓ Global footprint, considered number 1 in our field





DEFENDING WITH VALOR



The Road to VALOR

Seatronics acquire Predator ROV IP in 2010

 Purpose to offer advanced survey solutions from a small ROV platform

✓ Not our intention to become an ROV manufacturer

 Moderate success, O&G markets, reluctance to adopt new technology, tried and tested = safe

✓ Fast forward to September 2014 – Global Oil & Gas Crash





PREDITOR

The Road to VALOR - New Markets Versatile and Lightweight Observation F Invited to by US Law Enforcement / Public Safety Dive Team

Primary task – Remove divers from potentially explosive threats

 Successful demonstration results in a working group to further develop the platform

Simplify operator input / increased reliance on automation

✓ Successfully completed NIST Testing

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Introducing The VALOR

- ✓ VALOR Development Program 2017
- Actively disrupt existing markets
- Undertake tasks typically associated with work-class platforms
 More connectivity than any other platform available
 Standardise on cutting edge technology
- ✓ Offer a flexible / configurable platform
 - Do more with less
- Truly reusable capability







Versatile and Lightweight Observation ROV

VALOR Defence Applications

- / Mine Identification & Destruction System (MIDS)
- Explosive Ordnance Disposal (EOD)
- ✓ Unexploded Ordnance (UXO) Survey
- / Expeditionary & Special Forces Operations
- ✓ Anti-Terrorism & Force Protection
- Intelligence Surveillance and Reconnaissance (ISR)
- V Port & Harbor Security
- / Swimmer Detection
- ✓ Hull and Infrastructure Survey / change detection
- ✓ Search & Rescue / Diver Support





Advances in Sensor Technology





Courtesy of Advanced Navigation



✓ GPS Technology – Widely recognisable
 ✓ Environmental Monitoring Techniques
 ✓ Doppler Velocity Log

Inertial Navigation Solution



DEFENDING WITH VALOR

Technology = Big Data

- Sensor technology has improved
 ✓ HD cameras
 ✓ Multibeam sonar
 - Inertial Navigation
 - ⁴ Laser scanning solutions⁴ Photogrammetry packages

✓ Produces a new challenge

- ROV systems limited connectivity
- Advanced work class systems ~3/4GB bandwidth
- ✓ Gigabit Ethernet connectivity increasingly required
 - ✓ Localised PPS timing
 - Sensor bandwidth requirements exceed availability









VALOR – Technology

40GB Multiplexor

V

 \checkmark

Supports 10 x User configurable sensor ports
Configurable through simple to use software
10 x GB ethernet channels – if required

✓ HD Camera technology supplied as standard✓ INS embedded in system design

Solved the bandwidth problem





VALOR – Control System



✓ Syntonic Control System

✓ Vehicle sensors updating at 1Htz

 Ability to utilise 100% of available power from thruster package

Increases payload capacity / current handling capability

✓ Flexibility of the platform







VALOR – Power

✓ Ability to harness full potential from thruster package

✓ Combined bollard pull of 98kgf

Nothing in this class that offers this level of power

✓ Provides the user with a truly flexible range of solutions









VALOR - MIDS Configuration

✓ Belgian Navy MIDS ROV Toolbox – Elbit Systems

✓ Truly multi shot / multi mission capability

✓ Flexibility of payload

 Advanced machine learning algorithms for mine identification







VALOR – MIDS Configuration

✓ 2 x MIDS ROV Systems installed onboard Seagull ASV
 ✓ Ability to be rapidly deployed with a configurable payload
 ✓ Sea state 3
 ✓ Multiple sensory packages embedded into the solution
 ✓ Locate / Classify / Neutralise

- Advanced Machine learning Target Tracking / Image Classification Software
 - ✓ Enabling truly autonomous flight
 - / Target classification software



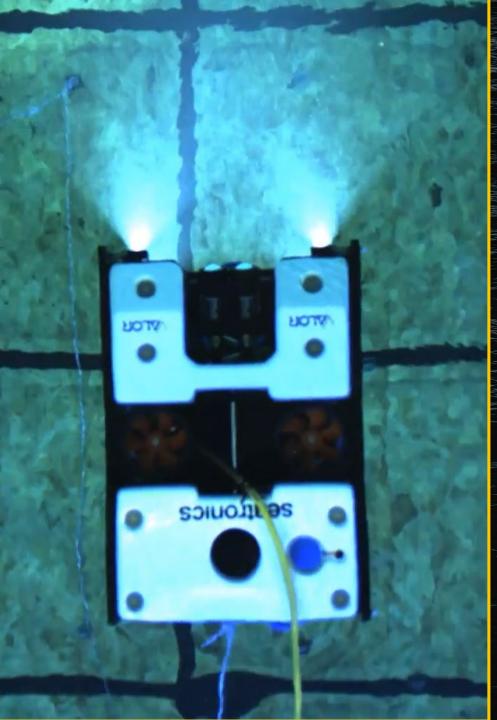




Engineered Solutions

- ✓ Detailed engineering analysis
 ✓ Vehicle performance / current handling capabilities
 - ✓ Proposed deployment solution
 - Meet and exceed specifications adding capability and an enhanced operational window
 - ✓ Conduct environmental trials
 - ✓ Edinburgh University Flow Wave Facility
 ✓ Independent verification of performance
 ✓ Comparison trials







Engineered Solutions

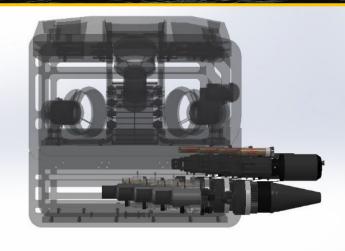
Detailed engineering analysis \vee ✓ Vehicle performance / current handling capabilities Proposed deployment solution \checkmark ✓ Meet and exceed specifications adding capability and an enhanced operational window ✓ Conduct environmental trials ✓ Edinburgh University Flow Wave Facility V Independent verification of performance V Comparison trials





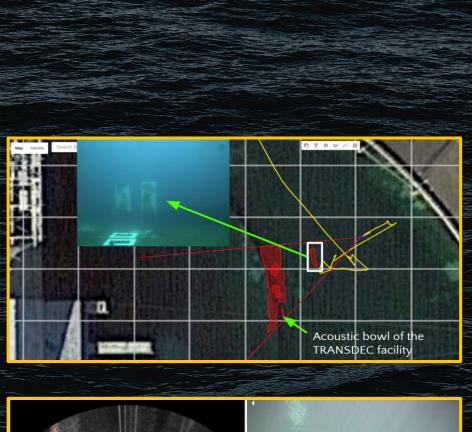
Enhanced Payload Capability

- Truly Multi shot solution
 ECS Cobra Mine Disposal Solution
 Enhanced acoustic fire control solution
 Multiple charges
 - ✓ Selectable from fire control console





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DEFENDING WITH VALOR

Intelligent Detection and Tracking

- ✓ Advanced vehicle tracking
- ✓ Object classification
 - ✓ Advanced computer vision techniques
 - ✓ AI Deep learning
- Extensive testing carried out to ensure operational suitability







CONCLUSIONS

✓ Use of advanced sensor technology

✓ Simplified operations

✓ Increased automation / system autonomy

 Ability to complete complex tasks using less skilled personnel

✓ Highly configurable multi purpose tool box



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Thank you for your time. Derek Donaldson – VP Global Operations



