



vanilla
a TechPoint company

Bespoke electronic supply chain services

Together...it's possible



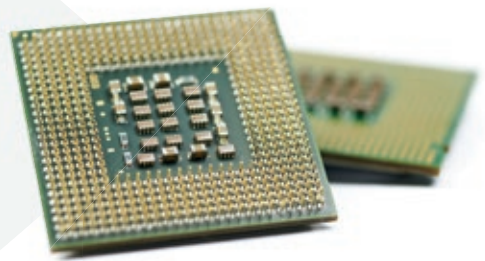
This is **WHY...** ...we're **DIFFERENT**

Vanilla Electronics provides electronics supply chain solutions for manufacturers on a global basis. Our services include product kitting, tail end spend management, 3rd party logistics, obsolescence management and box build.

Based right in the centre of the renowned 'Cambridge - Norwich Tech Corridor', Vanilla boasts an impressive array of technical expertise alongside the most up-to-date manufacturing facilities. Coupled with that, our passionate team are at the heart of everything we do, with our values centred around collaboration and integrity.

Vanilla is part of the TechPoint Group, which consists of Bela Electronics, Vanilla Electronics, Interconics and Gollodge Electronics. Our 'Centres of Excellence', as we truly believe they are, are all experts in their individual fields.

By combining our strengths and aligning with our group strategy, we can provide an end-to-end supply chain and electronics manufacturing service to a global technology marketplace.



SAFE... **SECURE...** **SUPPLY...**



Fulfilment services

Our global sourcing specialists supply genuine cost effective, fully traceable and original electronic components. All of our suppliers are carefully vetted, monitored and managed to ensure our stringent quality standards are met, helping to avoid counterfeit products.

This helps your business achieve supply continuity, despite some often challenging market conditions.



FULL
TRACEABILITY



COUNTERFEIT
AVOIDANCE



GLOBAL
SOURCING



SUPPLIER
CONSOLIDATION



3RD PARTY
LOGISTICS

This is **WHAT...**
...we **DO**

Support services

All our components come through our trusted suppliers and are fully traceable and vetted for authenticity.

We're also known for being experts at sourcing obsolete and 'difficult to find' products.

Likewise, we offer an alternative parts solutions service too.



BOX
BUILD



BESPOKE MATERIAL
KITTING



HARD TO SOURCE
CRITICAL COMPONENTS



ALTERNATIVE PARTS
SOLUTIONS



OBSOLESCENCE
MANAGEMENT

vanilla

This is **WHERE...**
...we **WORK**

Our services and electronic solutions are used in OEM markets and world class products including, aerospace, audio, commercial, communications, defence, instrumentation, medical, industrial, motorsport, offshore services and scientific.



motorsport



aerospace



audio



commercial



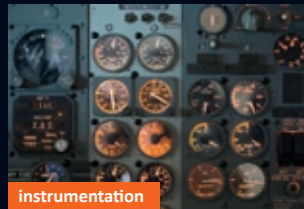
communications



defence



industrial



instrumentation



medical



offshore and subsea



scientific

Solutions for OEM markets...
...and world class products

This is **WHAT...** ...we **PROMISE**

We believe that when choosing an electronics support solutions partner, you're not only selecting a supplier, but rather a business partner that can work with you as your business changes and grows.

Our collaborative and personable team work closely with each department to ensure that all customers experience the very best levels of service.

We also have stringent Quality Control processes in place and are accredited to both AS9100/9120 and ISO-9001, which enables us to ensure the products and services you receive are truly supported through all levels of the business.

In addition, all of our production operatives and warehouse staff are accredited to a minimum IPC-A-610, which is another reason why so many businesses trust us with their projects.



vanilla

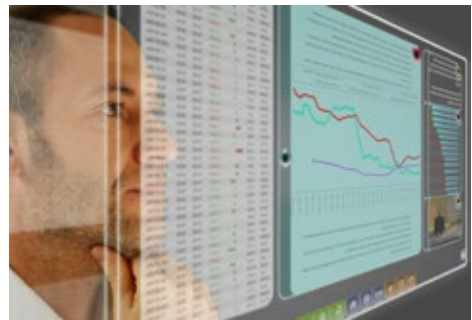
our passion

Our aim is to offer a truly comprehensive service solutions proposition, offering complete solutions to your business, whatever its shape, or its size.

Put simply, that means outstanding service and expertise are key to a great customer experience with us; we spend as much time as is needed to really understand your project needs and identify additional sector specific challenges to offer added value and resilience.

competitive **ADVANTAGE**

We'll help your business gain a competitive advantage through great pricing, and we'll help you 'get your goods to market' faster.



overcoming **CHALLENGES**

We'll help you through technical issues, with our technical manufacturing flexibility and built in resilience.



increased **PRODUCTIVITY**

We'll deliver your projects as quickly as is possible, which helps increase your workflow and reduces your costs.



We're part of something **BIGGER** ...something **EXCITING**

We're part of the TechPoint Group, and that means we can offer even more value added services.

Our aim is to offer a truly comprehensive solutions proposition, offering absolute value to your business, whatever its shape, or its size. As part of a Group that has grown organically and via acquisition, we have an unrivalled breadth of portfolio and skills, which means we are able to deliver solutions and services that work for your business. Alongside Bela Electronics, Golledge Electronics and Interconics we're able to offer an impressive array of technical expertise and experience alongside the most up-to-date testing and manufacturing facilities.

The TechPoint advantages

Being able to provide that complete end to end solution and having a partner that you can trust is what makes us different. We make doing business simple, at every stage. From initial concept and design, all the way through each stage of the manufacturing process, and our ethos permeates into the strong aftermarket solutions we provide. That's not just simple...it's smarter too.



bela.co.uk

- PCB design and assembly
- DFM support
- Fast track prototyping
- Small batch production
- Second stage conventional fit



golledge.com

- Frequency control products
- Technical testing
- FAE support
- Alternative parts solutions



interconics.co.uk

- PCB assembly
- PCB design
- Technical and consultation services
- Automated 3D inspection (optical + X-ray)
- Medium batch production



vanillaelectronics.com

- Critical sourcing components
- Supplier consolidation
- Bespoke kitting
- Alternative parts solutions
- Box build
- Robotic soldering



Together...it's possible

