Driving Forces and Business Model Where do you want to play with your distribution system?

Transport Ticketing Global, London, Jan 29 2020

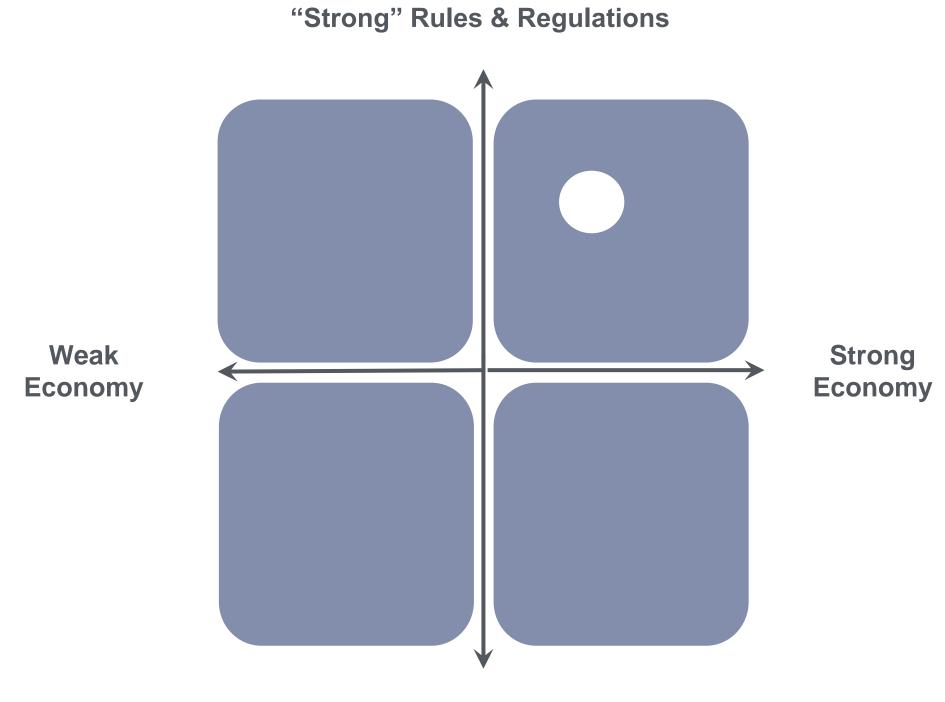






Which are the main driving forces in your business?

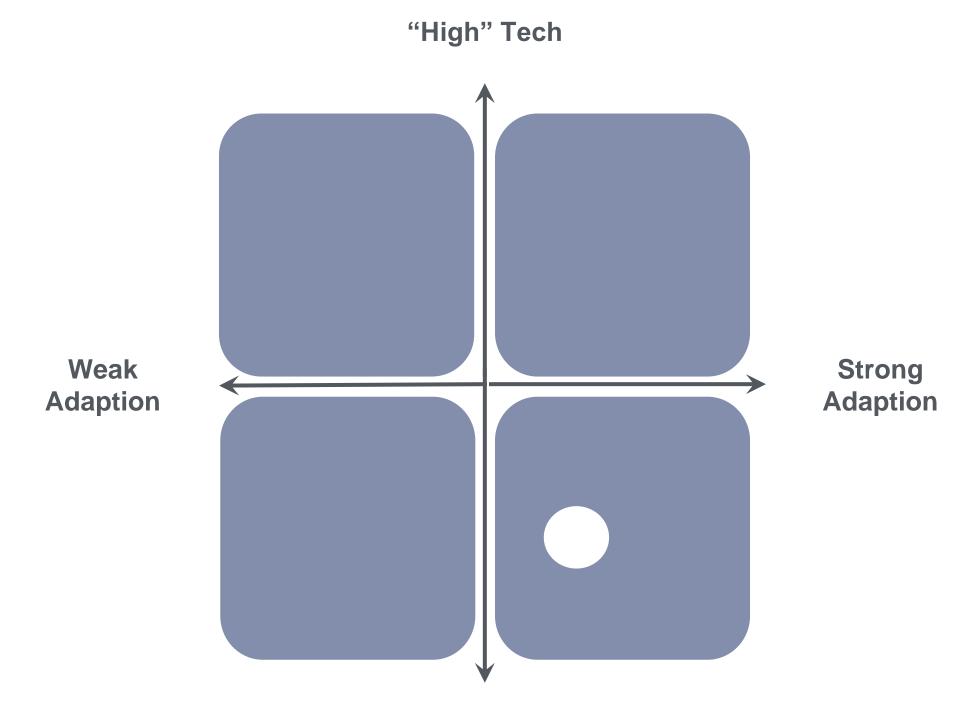
Rules & Regulations vs. Economy



"Weak" Rules & Regulations



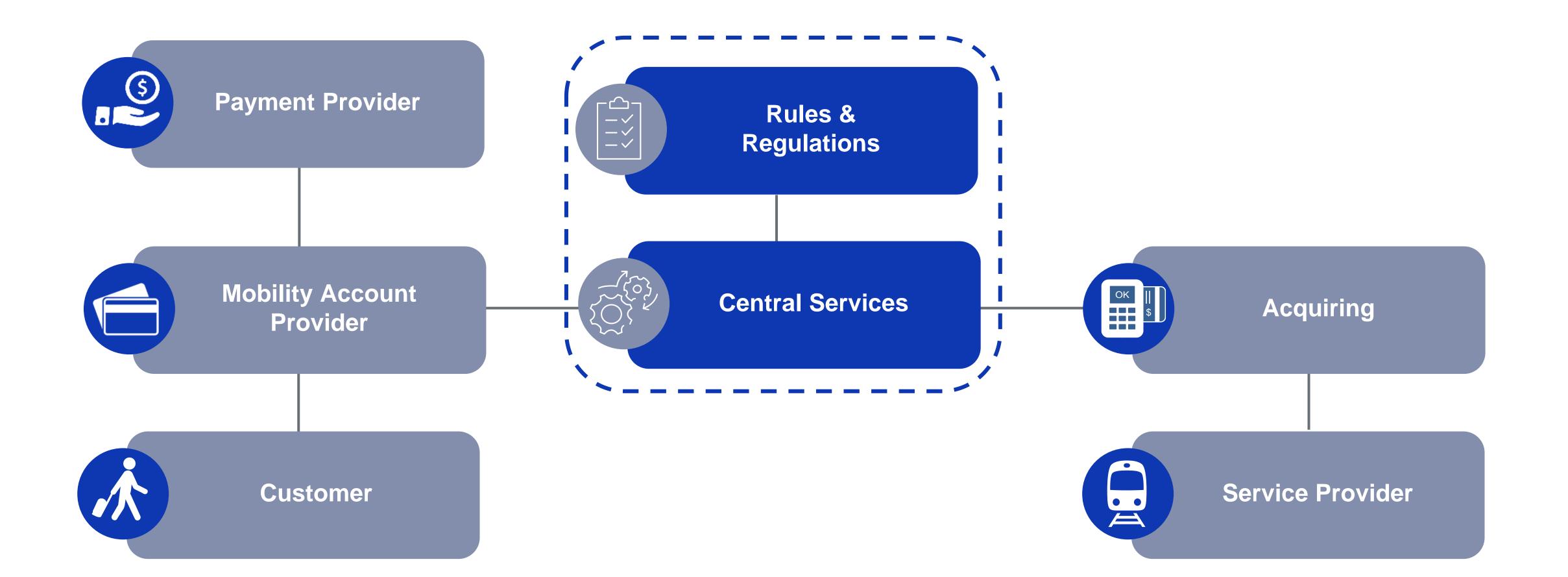
Technology vs. Adaption



"Low" Tech



In which of these playgrounds is your distribution system playing?

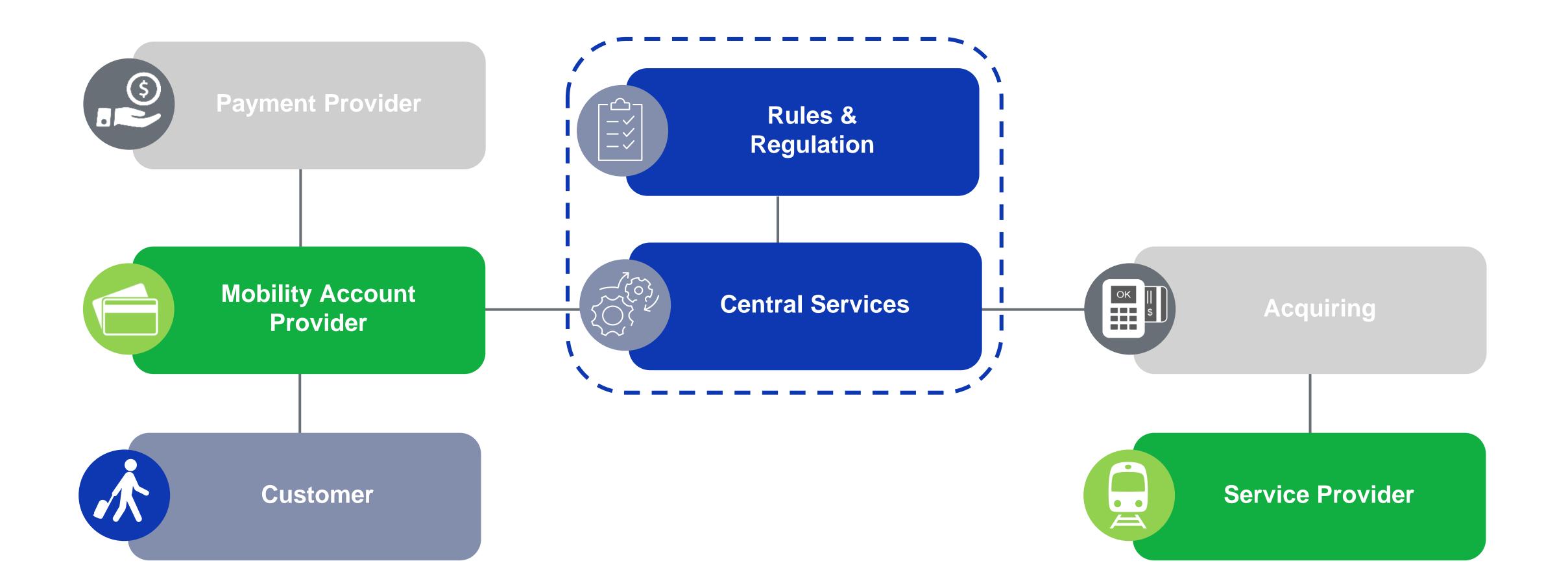








In which of these playgrounds is your distribution system playing?

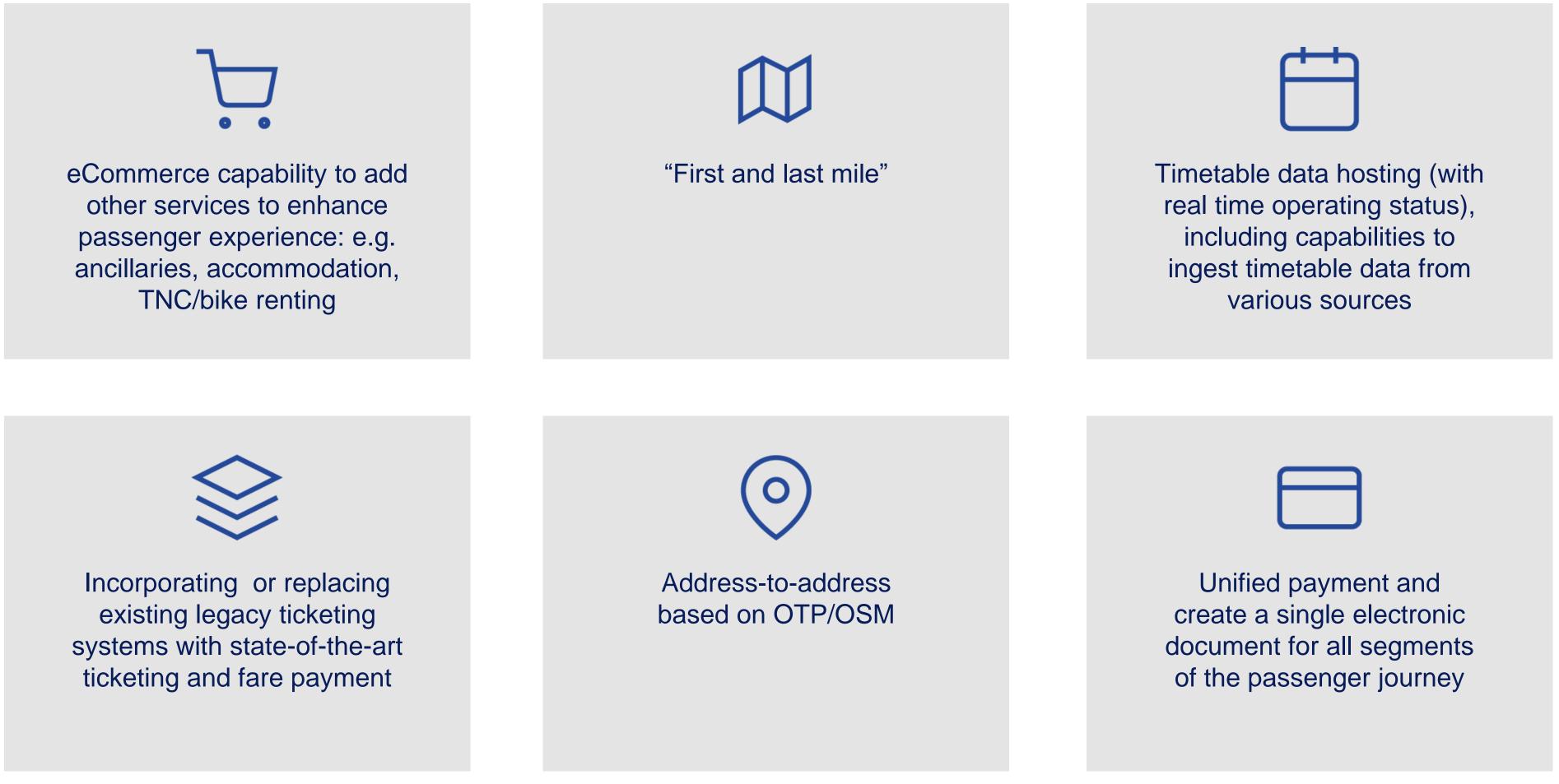








How can technology guarantee a frictionless customer experience? **Key Features**









We are introducing ...



Similar POWERED BY DB & IQUEST

Omnitiq – Integrated Mobility Platform

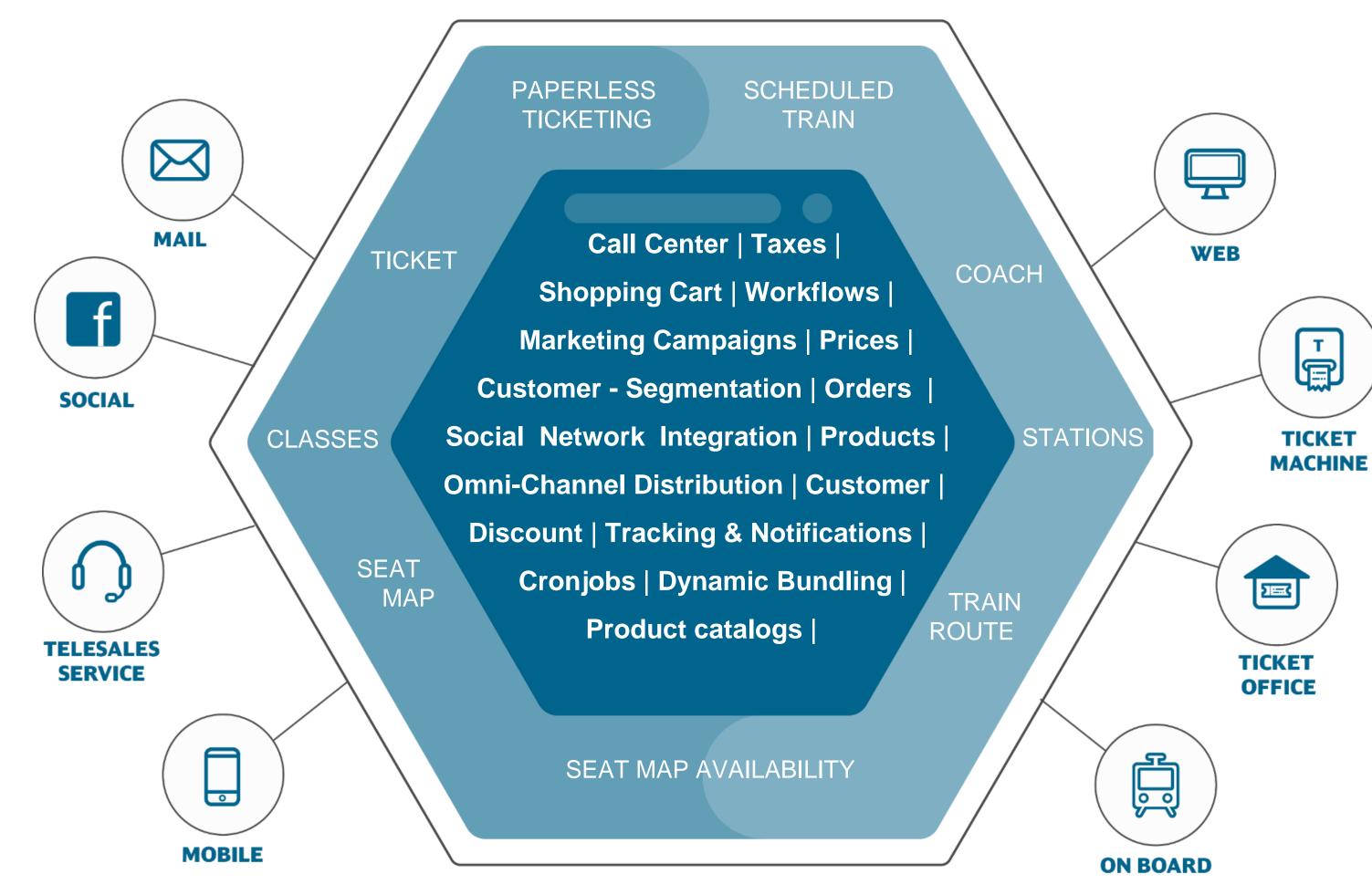
Standard Platform

- Built on a proven, robust and scalable SAP Commerce platform
- Core and useful features of an eCommerce platform (shopping cart, customer management, payment, call center, dynamic bundling of products)

Public Transport Accelerator

- Seat reservation and booking
- Train/station route mapping (journey planner)
- Paperless tickets (email, PDF or mobile app)
- Flexible pricing structures and many more

Integration to other touchpoints via APIs





STANDARD PLATFORM (SAP Commerce)

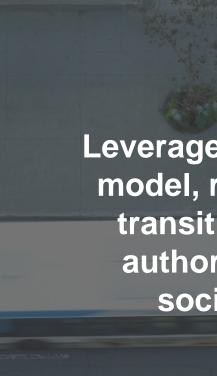
PUBLIC TRANSPORT ACCELERATOR (iQuest)



Your benefits

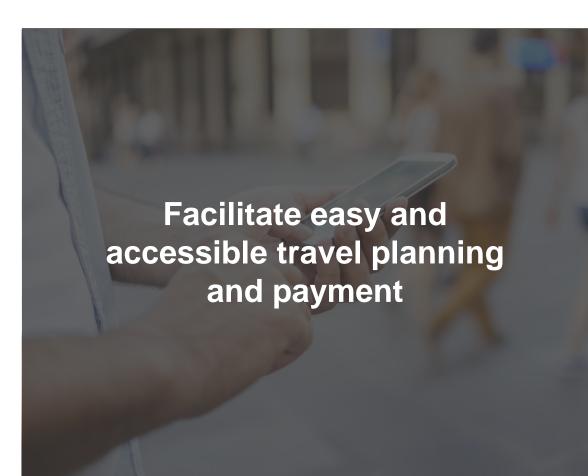
Making travel simpler and cost-effective for all communities

Reduce costs for public transport through simplification, economies of scale, and the adoption of global standards Give access to a consistent option for journey planning, reservation, ticketing, payment and other services





Leverage global business model, reduce costs for transit operators and authorities, increase social inclusion



Prioritize customer experience by reducing friction in the journey planning, reservation and payment processes



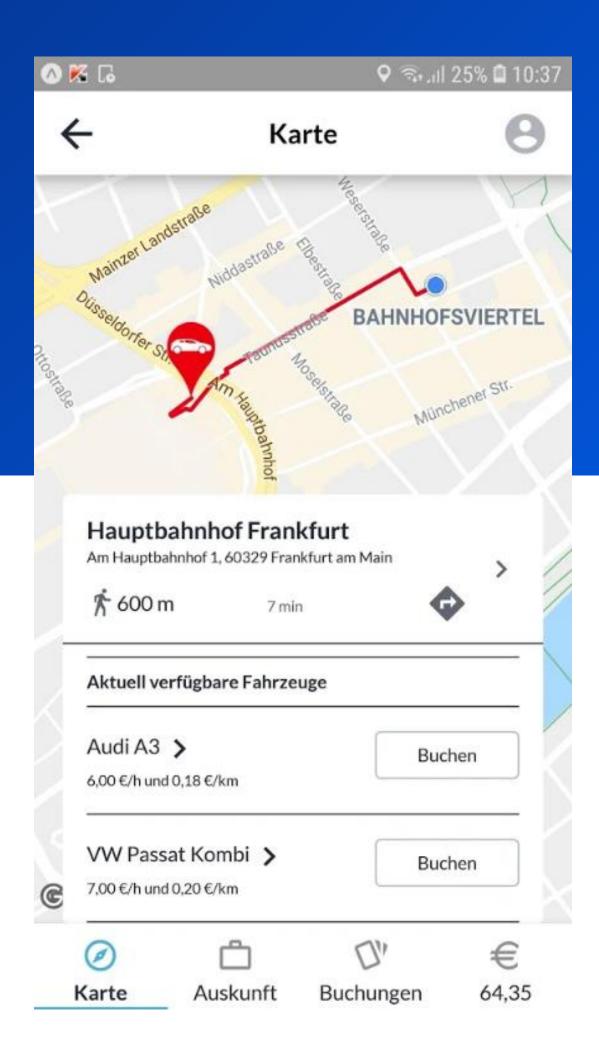
Live Solutions





Deutsche Bahn – Mobility Budget

- Companies can provide employees with an allowance they can use for personal travel
- Trips are planned, booked and managed via an app
- Includes multiple transportation options, such as bus, train, metro, bike-sharing or car-sharing.
- **Company Operational and Business Management** are provided by Omnitiq Back Office
- Time to market: 2 Months



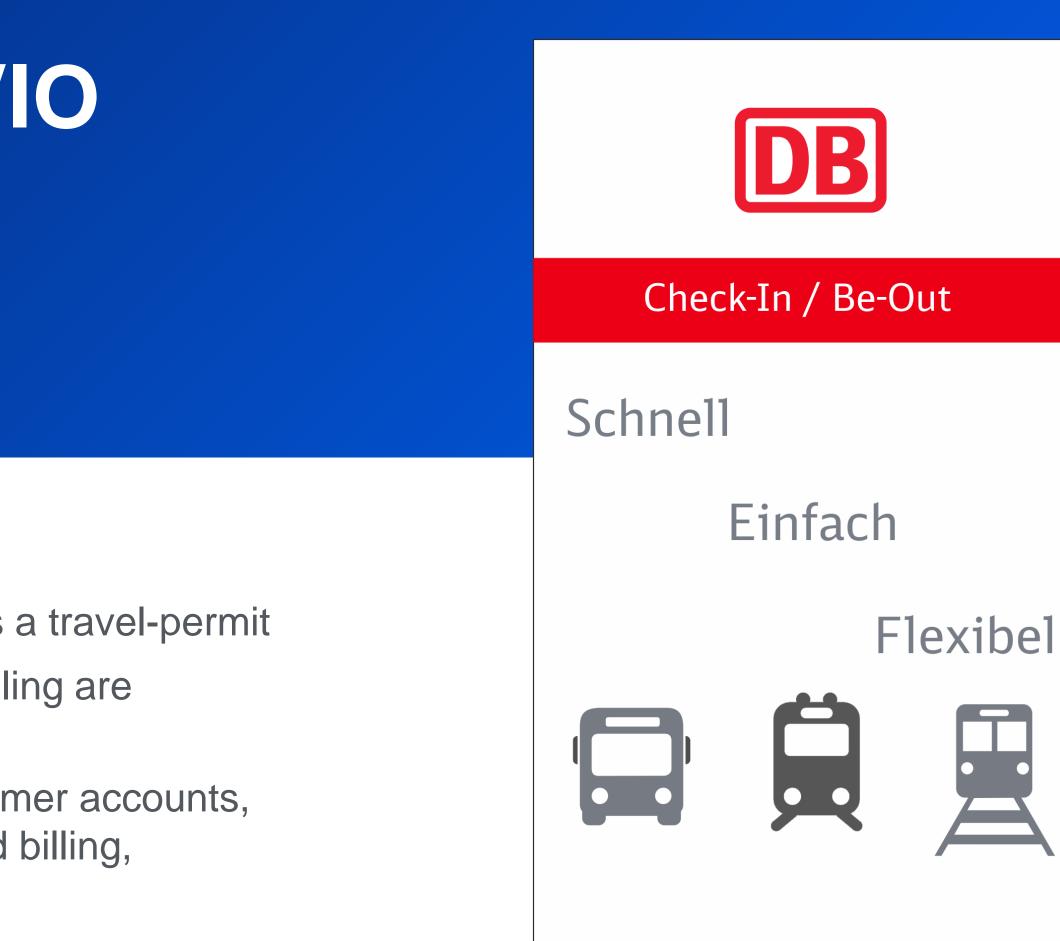
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Deutsche Bahn – TRAVIO (Check-in / Be-out)

- Multi-tenant white label solution for public transport:
- Customer starts the journey (check-in) and receives a travel-permit
- Check-out is detected by the system, pricing and billing are performed after check-out
- Omnitiq manages the entire booking process: customer accounts, pricing, customer service, cancelation, payment and billing, reporting and analytics
- Time to market: 5 Months







Martin Solf Senior Business Consultant



martin.solf@deutschebahn.com



+49 69 265-404469

Let's talk!

omnitiq@deutschebahn.com



