

>X.



# Enhancing mobility for millions

www.thalesgroup.com

# Thales experience in ticketing: fare media issuance



# **Major Wallets**

In Hong Kong, Paris... more to <u>come</u>



+150

Transport operator customers worldwide



+340M

Thales transport cards in the field



+30 years' experience



Paris city & region



Denmark



Taiwan



Montreal region











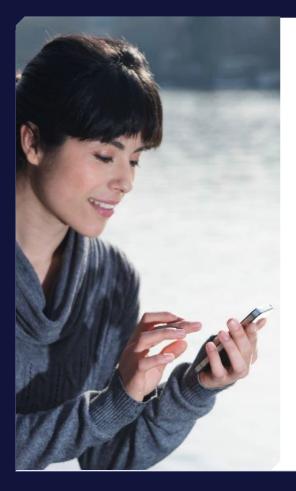








# Mobile ticketing is about User Experience



# **Customer** satisfaction

- > Increased ridership
- Transit agency brand image
- Consistent use cases in the wallet



# Lower cost of operation

#### High adoption leads to:

- > Lower issuance costs
- > Higher throughput
- > Shorter dwell time



# Behind the mobile « Passe Navigo » Success



**2** 

#### **Seamless Enrolment**

- > Multiple apps
- A large portfolio of products available in the apps and the wallet
- > Purchase in a few clicks

#### **Tap and Travel**

- > Tap without any interaction with the screen
- > Be informed in real time

#### **After Travel**

- Manage your tickets and accounts
- Manage your devices



# Use the app you already have

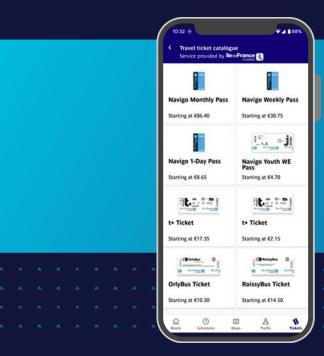




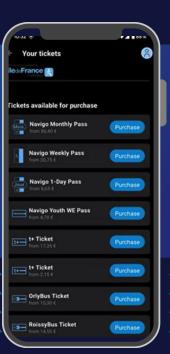




**SNCF Connect** 

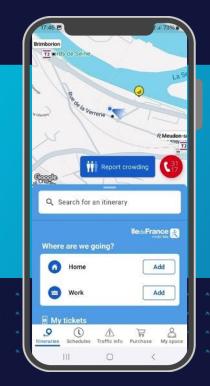






# Buy a « Passe Navigo » in a few seconds from IDFM app

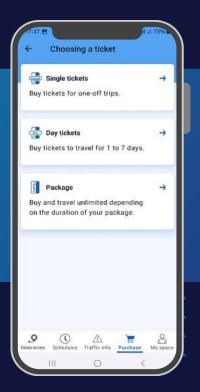




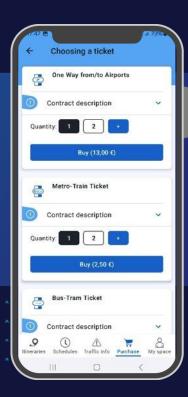
Choose « purchase » menu



Choose to have tickets « on my phone »



Choose the type of ticket



Choose the number or tickets

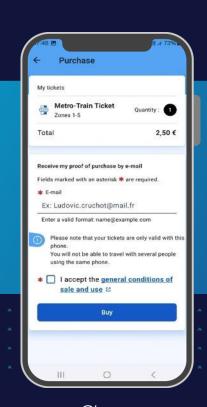


# Buy a « Passe Navigo » in a few seconds from IDFM app





Connect account or remain anonymous



Choose the payment method



Pay from app or with a card in wallet



Ticket balance is updated



# The masterkey to the city





Know it









Use it





# For non users of apps



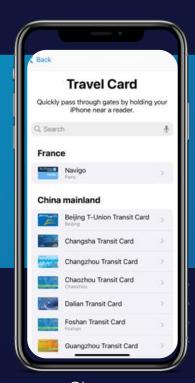








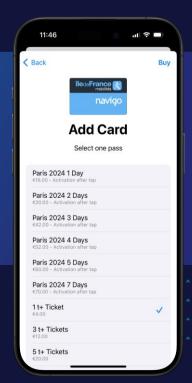
Open the Wallet Request a transit card



Chose a Navigo card



Accept T&C



Select card to purchase

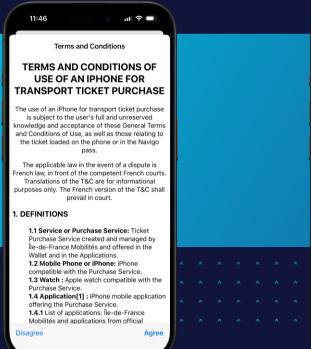


# For non users of apps

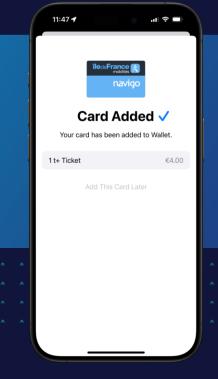


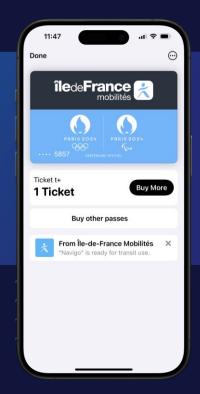












Agree to Issuer Terms

Pay with Apple Pay

Card is added to Wallet

Card is ready!



# You can now travel



« Passe Navigo » card is selected and displayed



Card is displayed in the Wallet



« Passe Navigo » may be transferred to your watch



# A comprehensive set of digital use cases through apps and wallets

#### Cards/accounts

- Request transit cards from wallet and apps
- Create and manage family accounts
- Be notified when entering a geofence



#### **Tickets**

- > Buy and (auto) renew passes
- > Buy and (auto) top up stored value accounts
- Display complete relevant information
- Set thresholds and be be alerted



#### **Devices**

- Manage life cycle (suspend, resume, delete)
- > Transfer to watch
- > Transfer to **new phone**
- > Transfer to family member's device





# Tap experience with iPhones



No need to wake up the phone

Express Transit card is selected by default, Wallet pops up on tap

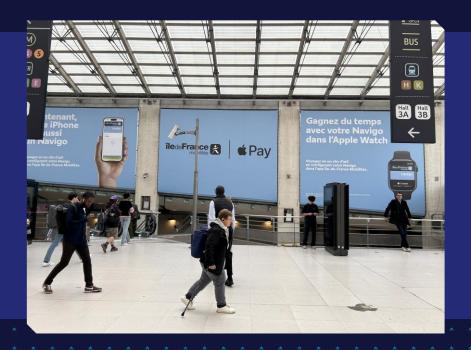
Balance ids updated



And it also works with an empty battery



# Promotion is a must to ensure success









# More adoption and ridership boosters



#### IDFM launched new fares January 1st

- > Cheaper
- > Simpler
- 2 types of ticket to travel in Ile-de-France\*



## **Geo fencing**

Increased awareness of visitors

\* Plus airport tickets



# No reasons not to leave your car home





# Technologies supported by the wallets and Thales (5) platform capabilities

	<b>EMV White Label</b>	CALYPSO	DESFIRE	FELICA
Apple Pay	✓	✓	✓	✓
Samsung Pay	✓	✓	Not yet	✓
Google Pay	✓	Not yet	NXP exclusivity	X
HCE applications	✓	✓	NXP exclusivity	✓

## With EMV

- > Benefit from the largest mobile reach
- > Be future proof and rely on open standards



# One step beyond in infrastructure rationalisation: EMV White label





#### **Transit UX**

Ticket sales and traveller information

## Minimum CAPEX

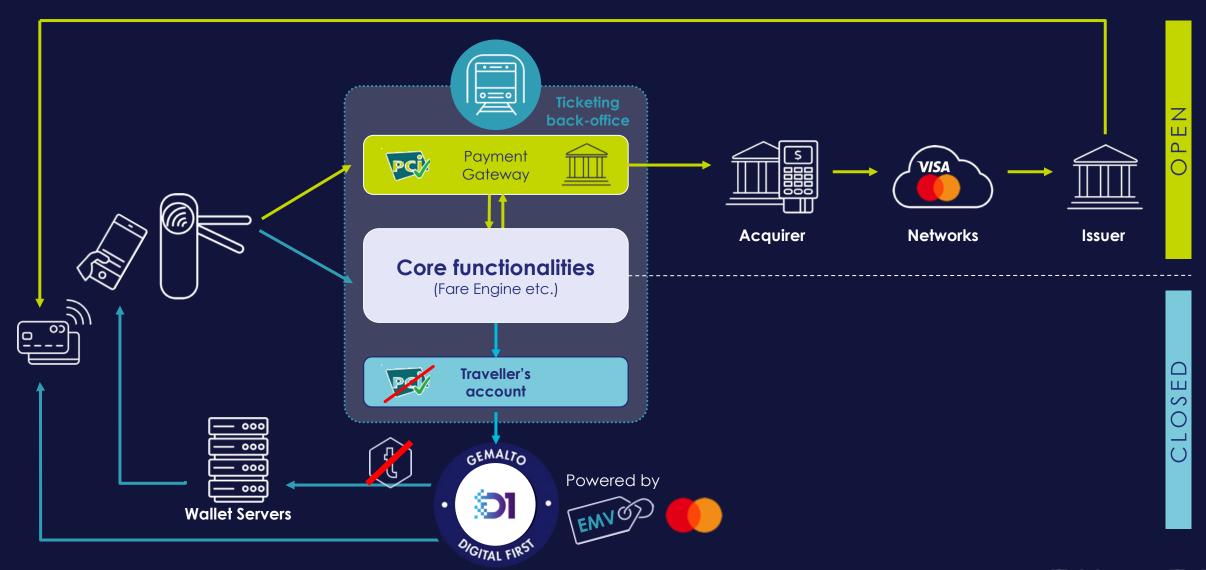
EMV/ ABT for Open-loop **and** Closed-loop ticketing

# Minimum OPEX

White Label EMV for authentication

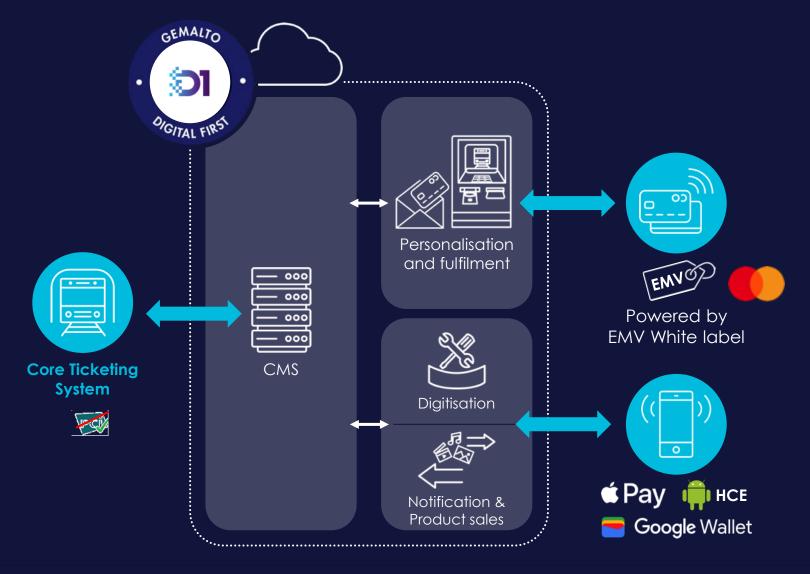


# EMV white label enables Open-loop/Closed-loop rationalisation





# Enabling issuance of transit cards by transit agencies



- > The solution maps EMV PANs to the ABT account IDs
- Events are notified to the wallets in real-time
- Fare products are sold in wallet
- Real Time APIs



# TAKE AWAY Thales EMV White Label solution: highest adoption and lowest cost





