

# The Natural Gas Trading Platform of HEnEx Insights from a successful year of operation and future steps

Wednesday, 14<sup>th</sup> of June 2023

Manolis Kalaitzakis

Strategy & Business Development Director

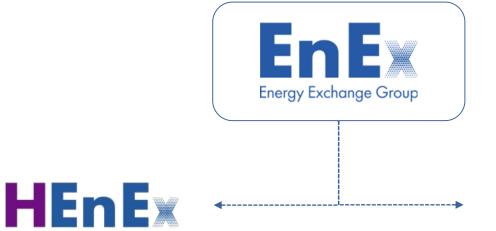
Hellenic Energy Exchange S.A.

ETCSEE 2023 14-15 June, Vienna, Austria

#### Energy Exchange Group | Overview







- Nominated Electricity Market Operator for **Power Spot Market**
- Operator of the Energy Derivatives Market
- Operator of the Natural Gas Trading Platform

Risk management, clearing and settlement

for power & gas spot markets

 Clearing and settlement of positions in the Balancing Market for Power (operated by IPTO)

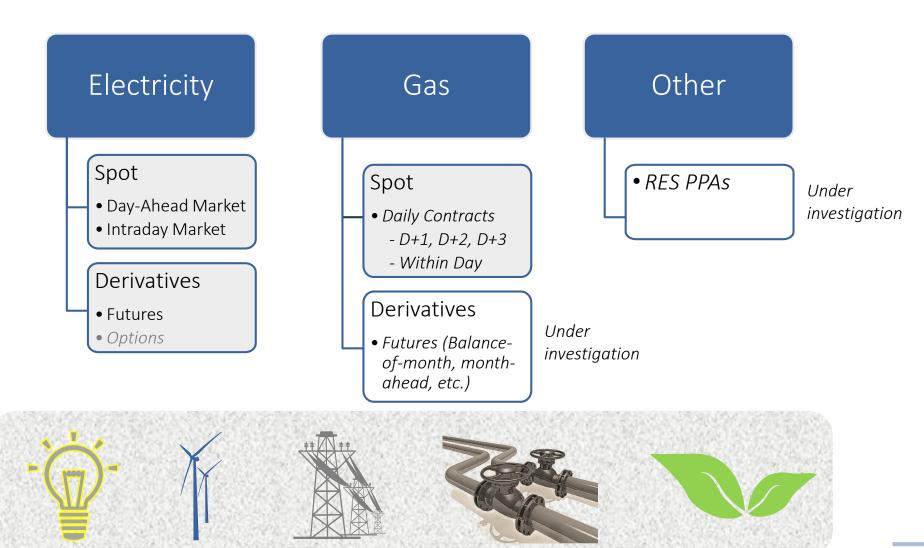
#### ATHEXClear S.A.

• Derivatives Clearing House

## Energy Exchange Group | Business scope



HEnEx provides access to a range of Energy Markets, both for Spot & Derivatives



#### Natural Gas Trading Platform | The ecosystem











Energy Exchange Group

- The platform is compatible with **EU Regulatory Standards** and consists of:
  - > A Trading System





> A Clearing System



#### Natural Gas Trading Platform | The advantages



The Natural Gas Trading Platform went live on March 21<sup>st</sup>, 2022



Fully in-line with EU Regulation 312/2014 which supports the development of a competitive short-term wholesale gas market in the European Union

02

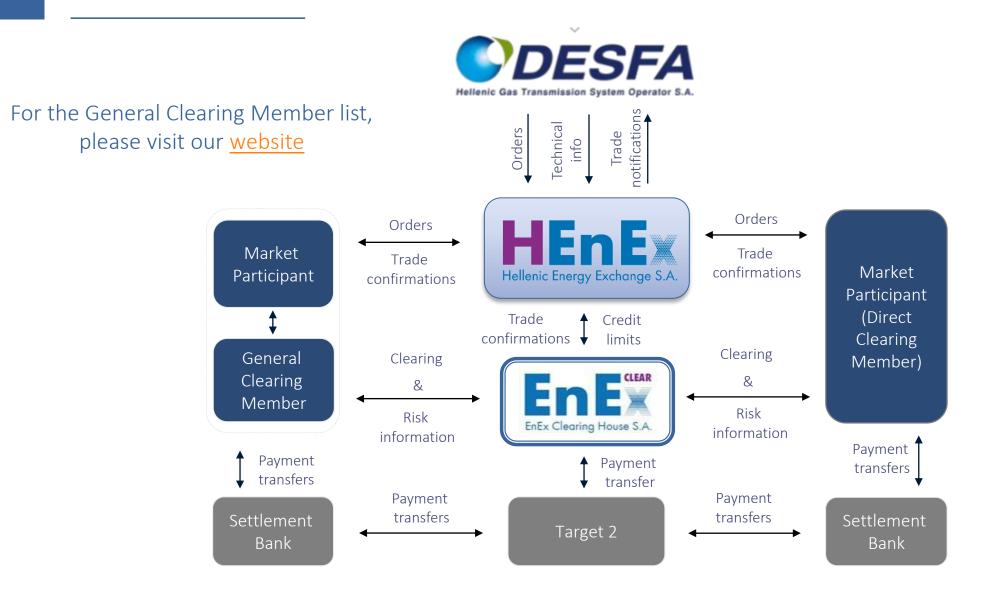
03

Designed to provide a **comprehensive exchange market** for gas suppliers, traders and final consumers along with a robust set of **reference prices** and **indices** 

Improves the risk profile of doing business in the natural gas sector in the SEE region and aims to explore synergies with the evolving infrastructure in Greece

#### Natural Gas Trading Platform | Market architecture





# Natural Gas Trading Platform | Negotiation methods



#### The platform features a combination of **continuous trading** and **auctions**

- **Continuous trading** is the main trading method
- Ad-hoc auctions can be called by  $\delta$ esfa for its balancing requirements
- Auctions enable the smooth market transition from the previous auction-based balancing platform to the natural gas trading platform

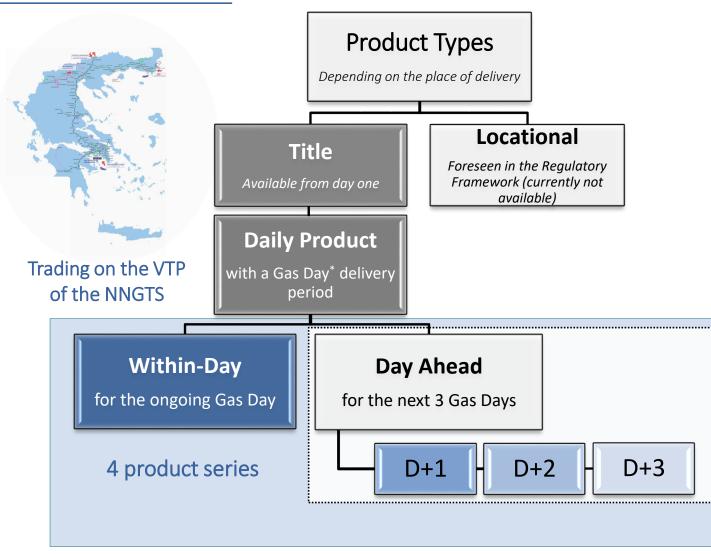




Trade registration for clearing and settlement of pre-agreed (OTC) trades between participants by EnExClear is supported

#### Natural Gas Trading Platform | Traded products





Trading Schedule Monday-Sunday (including holidays)

- Continuous trading: 08.30 – 18.00 CET
- Call Auctions: Every hour for half an hour from 07.00 (D) – 01.00 (D+1) CET for WD and DA

\* A Gas Day covers the period between 06:00 CET of day D and 06:00 CET of day D+1

## Natural Gas Trading Platform | Market participants



#### Who is eligible to become a Market Participant?

- National Natural Gas Transmission  $\checkmark$ System (NNGTS) Users
  - Registered in the Natural Gas System  $\bigcirc$ User registry kept by RAE. For more information, please visit RAE Website
  - For more information about NNGTS access please visit δesfa's website
- The Transmission System Operator (δesfa)
- Participant capacity ✓ The Market is acquired after authorization by HEnEx. For more information, please visit our website

21 companies + the Greek TSO

 $1 \delta ESFA$ 

- 2 ATTIKI GSC (FYSIKO AERIO ATTIKIS)
- 3 DEPA COMMERCIAL S.A.
- 4 ELPEDISON S.A.
- **5 HERON II VIOTIAS**
- 6 HERON THERMOELECTRIC
- 7 KEN S.A.
- 8 MET ENERGY TRADING BULGARIA EAD (BG) 22 BULGARGAZ EAD (BG)
- 9 MYTILINAIOS S.A.
- 10 PPC S.A.
- 11 VOLTERRA S.A.
- 12 WATT AND VOLT S.A.
- 13 7FNITH GAS & LIGHT
- 14 AXPO BULGARIA EAD (BG)

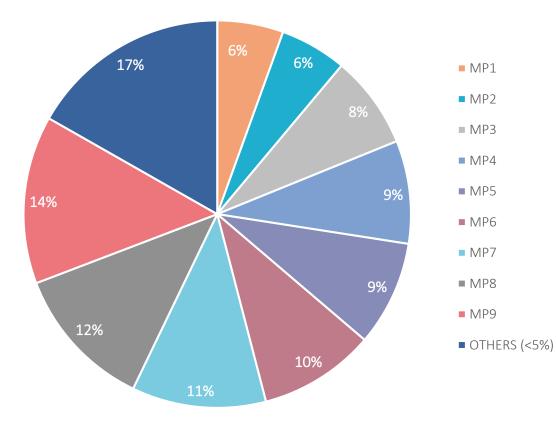
- 15 ENERGIKO EOOD (BG)
- 16 MOTOR OIL S.A.
- 17 DXT INTERNATIONAL S.A. (LU)
- 18 PROMITHEAS GAS S.A.
- 19 EDISON S.p.A. (IT)
- 20 OMV PETROM SA (RO)
- 21 GEN-I Athens SMLLC

4 companies in the final registration stage and 6 more in phase 1

#### Natural Gas Trading Platform | Market concentration



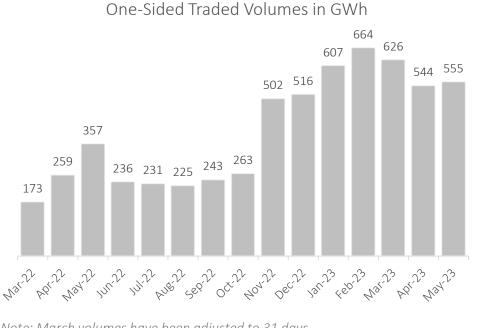
#### Market Concentration as of May 2023



- Trading activity is distributed across a number of participants (low concentration)
- 9 participants possessed a market share that was higher than 5% in May 2023
- > 11 participants accounted for 17% of traded volumes in May 2023

## Natural Gas Trading Platform | Traded volumes





Note: March volumes have been adjusted to 31 days

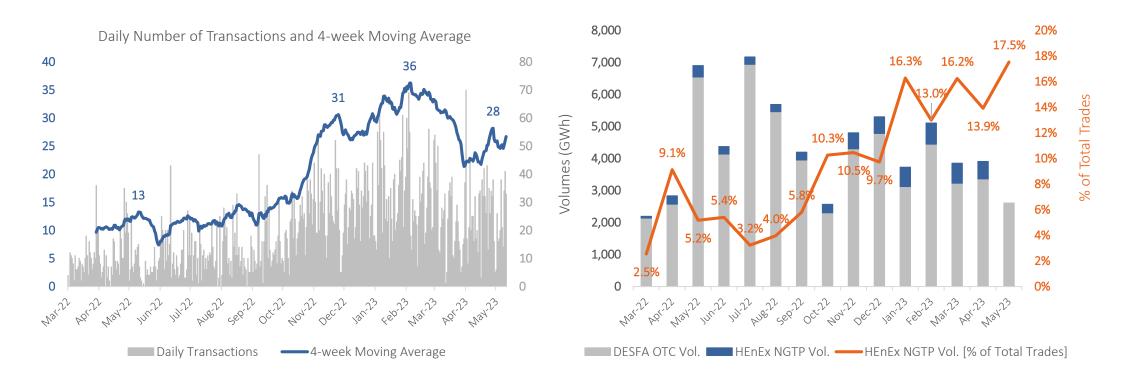


Daily Trades in GWh and 4-week Moving Average

- **5.9 TWh** have been traded (one-sided) since March 2022 >
- Traded volumes have increased sharply since November 2022. A **y-o-y comparison** for the months of > April and May indicates a **78.4% increase** of traded volumes
- The maximum volume of trades was observed on Friday, 21<sup>st</sup> of April 2023 and it was 52 GWh >

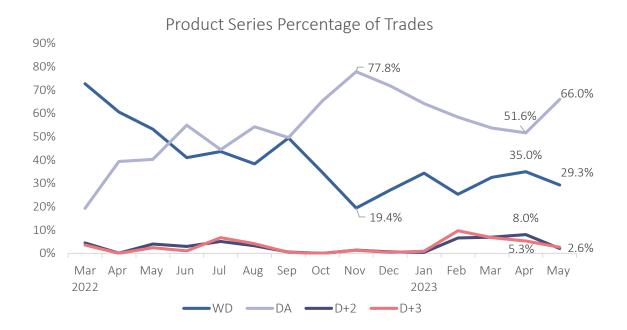
## Natural Gas Trading Platform | Transactions and VTP volumes





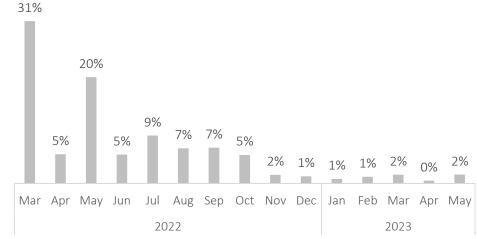
- > 8,679 transactions successfully completed since March 2022
- > The maximum number of transactions on a single day was observed 21<sup>st</sup> of April 2023 and was 70
- 8.9% of the total traded volume is traded through NGTP since March 2022
  15% of the total traded volume is traded through NGTP from January 2023 until May 2023

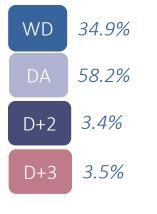
#### Natural Gas Trading Platform | Trades per product series and trading methods



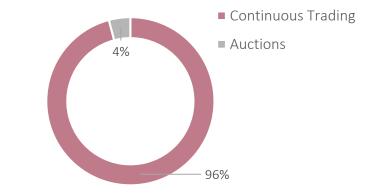
Auction volumes as a percentage of total trades

Energy Exchange Group





- Within-day and day-ahead series account for 93.1% of the trades
- The day-ahead series share shows an upward trend since the beginning of NGTP's operation
- D+2 and D+3 series traded volumes are picking up



#### Natural Gas Trading Platform | Natural gas indices





\*Data for TTF Spot EGSI: https://www.eex.com/en/market-data/natural-gas/indices

- Two Natural Gas Trading Platform indices are available: the HEnEx Gas Spot Index WD & DA (HGSIWD & HGSIDA)
- The correlation between HGSIDA and TTF EGSI is quite high (96%) up to now
- On average, HGSIDA has been ~8 €/MWh lower than TTF Spot EGSI since the launch of the NGTP
- For more information about the two indices published by HEnEx, please visit our website

APT? NON? UN? WIR SUBS? SEP? OCT? NON? DEC? 1873 LED? NOT? APT?

**46**45 **42**43

33 32

TTF Spot EGSI Average

117

**89**91

235

192

173

#### Natural Gas Trading Platform | Next steps

- Simplify access to the NGTP, in cooperation with δesfa, through the introduction of a "light" registration that aims to separate the role of the trader from that of the shipper (EFET Letter)
- > The inclusion of our **indices** in **reference publications** of the natural gas sector
- The addition of gas future products (such as balance-of-month, month-ahead, etc.) to our energy derivatives market
- > To explore **synergies** with gas exchanges in the CSEE region
- To enhance our customer service by putting an emphasis on our key account management function





# Thank you for your attention

Manolis Kalaitzakis Strategy & Business Development Director, HEnEx

<u>Strategy&BusinessDevelopment@enexgroup.gr</u>