

At the forefront of energy markets

MONTEL GROUP

About us

The Montel Group brings together experienced energy sector professionals from across Europe, providing you with everything you need to track energy markets in real-time and assess future developments before they happen.

We're proud to say that our values have helped shape the growth of Montel Group. We built our business based on who we are, not just what we do, and we believe it's one of the reasons we managed to spend more than thirty years helping people to follow the ever-changing energy markets.

Our culture is based on openness and transparency, the same values we defend as a provider of information to the market. It's also built on listening carefully – both to our oldest customers and our newest employees – which helps us cultivate relationships built on trust and mutual respect. So, even as our business, the people we work with and the world itself have changed through a pandemic, the energy crisis, and whatever may happen next, this has and always will remain a constant for the Montel Group.



Scan to find out more about the **MONTEL GROUP** companies

“Over the course of 30 years,
we’ve built a business around our **culture**,
not a **culture** around our business.”



What we do



News

Covering tomorrow's energy markets today, our news desk provides fast, accurate and independent news coverage, helping you to understand how global events are affecting European wholesale markets.



Market data

All the real-time and historical price data you need to stay on top of European energy markets. Assess market developments using intuitive charts and tables.



GO trading

Meet buyers & sellers, agree your price and trade your Guarantees of Origin for free.



Advisory

Our team of experienced consultants can help with anything from market entry and regulatory support to technical analysis and sustainability strategies. If you have a question and cannot find the answer, work it through with our experts.



Analytics

Added value energy market data. Multiple forecasting methods applied to energy prices, market fundamentals, weather data, power production levels and more.



Risk management

Manage your exposure to changing markets with a range of tools, including Price Forward Curves, Simulations and custom-made financial models.



Events

Bringing you Energy Days, the Green Week, Montel Masterclasses and much more, we provide our guests with highly topical content and lively debates around key market drivers and developments.



Marketing services

With a unique network of more than 1600 companies across European energy markets, Montel can offer you unparalleled opportunities to promote your business. Ask us about our event partnerships, marketing services and digital display advertising.

News



**Snjolfur Richard
Sverisson**
Editor in Chief

Has energy news ever been more important? When you look at the behaviour of markets over the past few years then it's difficult to make a case against that statement.

Certainly, for someone like myself with 20 years of experience reporting on the subject, it has been an exciting time to be a journalist. Against the backdrop of a global pandemic, fractious global geopolitics and unprecedented price-rises, I'm proud of how the team have kept up to date and met our subscriber's needs.

Our team is growing ever larger too, we are now more than 40 journalists across Europe, located in our 10 newsrooms from Madrid to Sarajevo. Reporting the news in English, we also complement our coverage with local stories and newsletters in local languages. Whether its analysing new policy announcements, putting out market moving news, gaining insights from prominent market participants or flagging up significant price movements, Montel remains a trusted source as the only real-time market intelligence service devoted entirely to energy.

The Montel Weekly Podcast continues to grow too, giving you market insights from people in the know. In each episode, we invite key energy industry experts to share their insights and discuss the latest issues affecting the energy sector. Simply search for Montel Weekly using your favoured podcast provider and subscribe for free.



Market data

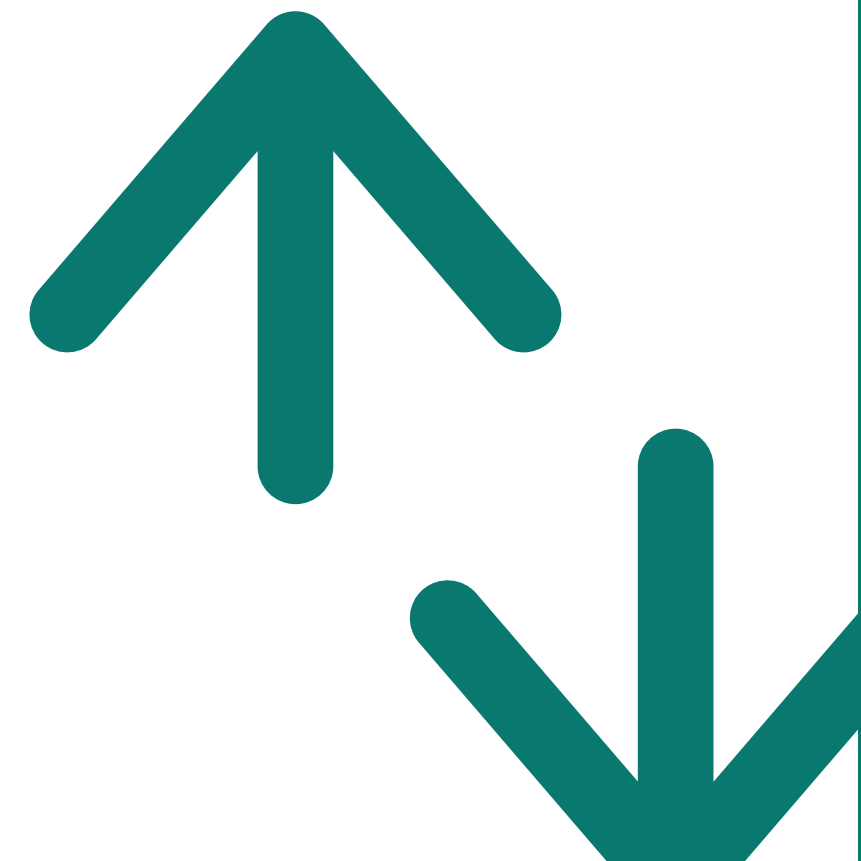


Sebastian Westergren
Business Development
Manager

Often coupled with our news offering, Montel Online provides the only source of data you need to follow European energy markets. With energy price volatility continuing both direct participants in the market and end consumers need to know what is happening across energy markets in order to manage their costs.

Our data package give you access to real-time and historical price data from 25 European exchanges and 7 brokers across all major European markets, covering power, gas, coal, oil, EUAs, green certificates & GOs, alongside fundamental data to help you understand price developments. Being able to compare so much so easily is exactly why more than 5000 subscribers across 35 countries trust us as their source on energy in Europe and beyond.

And all of this is no more than a log-in away. View prices and contracts online with our advanced charting tools, make sense of changes with our interactive maps, or have the data fed directly into your models with our Excel Feeder, API and Python solutions.



Analytics



Jonas Åkesson
Energy Market
Consultant

Where once there was Energy Quantified, Montel AI and EnAppSys, now there is Montel Analytics!

Bringing together an unmatched team of well-informed energy experts, we are enabling our customers to maximise their insights with a comprehensive offering of electricity data for European markets.

Whether you are looking for forecasting services or data regarding spot prices, fundamentals, imbalance prices, day-ahead and intraday auction curves, renewable generation, or plant availability and operations, we have the products to meet those needs.

You can even use and compare forecasts for the same thing created by different methodologies - ask us about our range of forecasting methods, including fundamental, AI-driven and seasonal pattern analysis to find out more.

We also have more bespoke products, such as the hydrology and weather data (and forecasts) we offer in partnership with the Swedish Institute for Meteorology and Hydrology. Perhaps you would like to know more about our demand forecasting tools driven by machine learning technology, or curated data sets for European energy markets, instantly comparable and ready for use in your own models.

All this is available via Montel platforms, or data feed solutions such as API or Python. Come and talk to us to see how we can help you predict the next movement in energy markets.



Silje Landmark
Business Developer
Montel Analytics



Welcoming EnAppSys into Montel Analytics

In January 2023 EnAppSys became the newest addition to Montel Analytics. Adding clear insights and visualizations of the energy markets based on data from 32 European countries.

EnAppSys is a leading energy data and consultancy services provider specializing in European energy markets. With a team of experienced professionals, EnAppSys offers comprehensive real-time data, advanced analytics, and tailored solutions for utilities, traders, regulators, and investors. The company helps clients navigate complex regulations, provides valuable market insights through reports and analysis, and ensures informed decision-making with its user-friendly platform and APIs. Committed to customer satisfaction, EnAppSys offers cost-effective solutions, responsive support, and personalized services to successfully steer clients through the ever-evolving energy landscape.



Guiding you
through the
energy
transition



Advisory

Magnus Zeisig Energy Market Consultant

The consultants who form our advisory team are energy market professionals with over 100 years' worth of combined experience. We are able to advise our clients on a range of topics: from market entry & geographical expansion; to political and regulatory business requirements; as well as contemporary topics such as sustainability strategies and charging solutions.

We are also joined by our technical analysis expert, Tom Hovik, who boasts a career lasting more than 30 years across various derivatives markets, ranging from Forex, to salmon, to energy. He already helps clients across 11 countries make the most of their trading strategies, so come and find out just how technical analysis has developed a track record of enabling traders to make more money over time.

As we welcome EnAppSys into the Montel Group, their energy market experts in the UK, Benelux and Hungary will also help widen the scope of our consultancy, giving us even more ability to guide you through the challenges posed by operating in the energy sector.

So, are you prepared for the unprecedented changes ahead for the energy sector? We are here to guide you through the energy transition and advise you on the challenges businesses face as energy markets develop.

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Risk management



Marc Hasenbeck
Managing Director
Montel price[it]

Applying knowledge from financial mathematics, our suite of software solutions and data services helps players in the energy markets hedge risk and maximise profitability.

From Price Forward Curves showing futures prices interpolated into quarterly, hourly, daily and monthly delivery series to help you trade better; to price simulations showing you thousands of scenarios – enabling you to price your flexibility and quantify your positions’ risk, we provide you with the tools and support you need to make sense of your strategies.

Take one of our off-the-shelf products or let us build something bespoke to meet your needs based on our Monte Carlo simulations. We always work closely with you to make sure you’re getting the most from our service.

Get the data delivered in the way that suits you best too, be it in our online customer area, email, (S)FTP or even via the Montel Online API/Excel feeder.



Montel Marketplace

Trade Guarantees of Origin and build your network



Minatore Zogaj
Managing Director
Montel Marketplace

So, it turns out that one year is a long time in energy! Since we launched in April 2022, Montel Marketplace has moved from strength to strength, growing all the time to include more than 700 users interested in trading Guarantees of Origin.

This has been a great step forward over the past 12 months, as getting the users onto the platform and achieving some market liquidity has helped to provide the price information, we have always wanted to show in order to make GO trading more transparent.

In that time, we have facilitated the trade of 100,000s of GWh of GOs between counterparties across Europe. Key to this has been the ability to pick which kinds of GOs you want to buy, according to volume, technology or region for example. Trading is made efficient and simple with Marketplace.

More recently, we have also added end-of-day prices to the platform, giving users a snapshot of how the GO market has moved over the last 24 hours. As with the rest of the platform, you need only create a log-in to view them and follow the trades on Marketplace.

Partnerships



**Therese
Broch-Mathisen**
Head of Partnerships

Montel's activities over the past 30 years means that we can offer you unparalleled reach to our network, including more than 1600 companies active in European energy markets.

Event partnership

More than 6,000 industry professionals attend our annual Energy Days, Green Week, Montel Masterclasses and other events, both online and in person. Partnerships offer your business a unique opportunity to make new contacts and reach customers across Europe.

Display advertising

Whether you are looking to recruit, publicise a product launch or put the word out about your services, display advertising on Montel News and within Montel Online is an effective tool to reach your audience.

Montelnews.com receives over 70.000 monthly visitors, whilst the Montel Online platform has over 3600 users each week. We offer a variety of different options in terms of size and placement.

Marketing partners

If you are operating in the energy industry but find it hard to reach your audience, talk to us about becoming one of our marketing partners. We allow businesses to outsource their marketing to us, enabling them to make use of our team's expertise through:

- Email marketing
- Digital marketing
- Lead generation
- Content creation
- Video production
- Graphic design
- Event partnerships

“Montel has always **welcomed** good partners as our co-exhibitors, representing a variety of companies and organisations with an interest in energy markets.”

Events

15 June
Finnish
Energy Day

Helsinki

24 Aug
Nordic
Energy Day

Oslo

28 Sep
Austrian
Energy Day

Vienna

5 Oct
French
Energy Day

Paris

16 Nov
Iberian
Energy Day

Madrid

Dec
Market
Insights Poland

Webinar



Marja Salonen
Communications and
Events Manager

Montel hosts a wide range of energy industry events, including our traditional Energy Days, the Green Week, Montel Masterclasses and much more. We provide our guests with highly topical content and lively debates around key market drivers and developments, all in an informal setting.

“Nothing makes us **happier** than seeing our guests enjoying our events.”



Read more about
MONTEL events and webinars

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MONTEL



www.montelgroup.com