

# Company Overview

Control your critical network  
operations with confidence



**Survalent.**

## Control your critical network operations with confidence

Survalent provides advanced distribution management systems (ADMS) for electric, water/wastewater, gas, and transit utilities across the globe. This diversity gives us a broad perspective and a tremendous base of experience from which to serve our customers.

The SurvalentONE ADMS platform is a fully integrated supervisory control and data acquisition (SCADA), outage management system (OMS), and distribution management system (DMS) solution that runs on a single, easy-to-use graphical interface. Built from the ground up on a Windows-based platform that is scalable, secure, and open, it efficiently integrates, manages, and processes data from a broad array of sources.

Our comprehensive substation automation solution, StationCentral, delivers advanced control and monitoring for enhanced network performance and protection.

**Because our solutions are easy to deploy, manage, scale, and use, they provide a low total cost of ownership.**

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### **Improvement, Innovation & Commitment: At the Heart of Everything We Do**

We provide many channels for customers to provide direct input into our product development efforts. Whether it's through our community forums, at our annual user conference, or through daily interactions, we have a culture of listening that allows us to focus on what our customers want to accomplish. It's a key starting point for product innovation, and it allows us to deliver the best possible user experience. At 21%, we spend more of our top line revenues on research and development than Microsoft, Amazon and Google.

We offer a comprehensive range of integrated support, education and professional services to help our customers maximize their investment in Survalent technology.

Our dedicated, highly qualified service teams are committed to your complete satisfaction, delivering unparalleled technical support, training and implementation services.

Strong and stable management has kept Survalent debt-free and financially strong. Unlike many ADMS suppliers – who operate as publicly-traded companies, who are focused on quarterly earnings, and who answer to shareholders – we're focused on the long-term and answer only to our customers. We work hard to do right by our customers and don't hide behind complex contracts.

**And while price is what you pay, value and commitment is what you get.**

# Our unwavering commitment to excellence and to our customers has been the key to our success for over 60 years.

## The Most Trusted Provider of ADMS Solutions

Over 600 utilities in 30 countries rely on the SurvalentONE platform to effectively operate, monitor, analyze, restore, and optimize operations. By supporting critical utility operations with a fully integrated solution, our customers have significantly improved operational efficiencies, customer satisfaction, and network reliability.

Many of our customers have expanded beyond their initial investment in our SCADA solution to include our OMS & DMS solutions, resulting in over 800 successful project implementations.

### Survalent: By the Numbers



50+ year history dedicated to service in the utility industry



600 customers in 30 countries



800 successful implementations



98.6% customer retention rate since 1983



21% of top line revenues invested in R&D



High performance system proven to handle 10+ million meters

## Control your critical network operations with confidence

With Survalent, you can control your critical network operations with confidence. We're the most trusted provider of advanced distribution management systems (ADMS) for electric, water/wastewater, gas, and transit utilities across the globe.

Over 600 utilities in 30 countries rely on the SurvalentONE platform to effectively operate, monitor, analyze, restore, and optimize operations. By supporting critical utility operations with a fully integrated solution, our customers have significantly improved operational efficiencies, customer satisfaction and network reliability. The company's comprehensive substation automation solution, Survalent StationCentral, delivers advanced control and monitoring for enhanced network performance and protection.

Our unwavering commitment to excellence and to our customers has been the key to our success for over 60 years.

“Electric utility people don't use the words “good” and “reliable” lightly. We just don't throw around words like that very often. But with Survalent, it's well deserved.”

- Central Georgia EMC

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