

SMART ENERGY INTERNATIONAL

MEDIA INFORMATION 2023

YOUR MULTI-MEDIA GATEWAY TO THE GLOBAL SMART ENERGY INDUSTRY



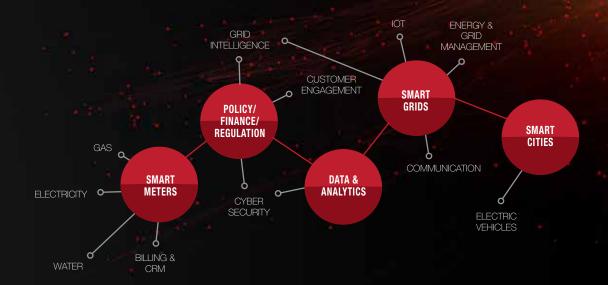
WHO WE ARE

Smart Energy International focuses on the T&D, smart grid and smart energy sectors, providing global news, analysis, commentary from industry insiders and professional resources.

Since 1996, *Smart Energy International* has been delivering high-quality multimedia content that resonates with utilities and equipment makers around the world, offering multiple routes to market and a database of key decision makers.

Smart Energy International is the official media partner of Enlit Europe. Via daily news updates on smart-energy.com, e-newsletters and an annual print edition, the media partner covers a wide range of topics including AMI and smart meters, smart grids, smart energy, IoT, data analytics, billing and customer services and many more.

CONTENT PILLARS



SMART-ENERGY.COM

- Daily news
- Partner profiles
- Regular features
- Weekly e-newsletter sponsorship
- Dedicated mailers

97,000+

UNIQUE USERS PER MONTH

145,000+

PAGE VIEWS PER MONTH

36,000

OPT IN SUBSCRIBERS



MULTIMEDIA

- Videos
- Whitepapers
- Webinars
- Industry insights
- Podcasts
- *The Guide* print magazine
- HTML emails
- Display advertising



EDITORIAL CALENDAR

February	March	April
Electric Vehicles and Transportation	Smart Grid / Grid Edge	Smart Water
May	June	July
Energy Storage	Policy	Smart Spaces
August	September	October
Interoperability	Smart Metering	Cyber Security
Interoperability November	Smart Metering December	Cyber Security
	Č	Cyber Security
November	December	Cyber Security

AUDIENCE PROFILE

WEBSITE TRAFFIC









WEBINAR DATABASE









DATABASE BY SECTOR

18%

CONSULTANCY / INTERMEDIARY / AGGREGATOR

> 5% OTHER

15%

POWER GENERATION OPERATOR AND/OR DEVELOPER

5%

ACADEMIA / ASSOCIATION / NGO / NOT FOR PROFIT 14%

TECHNOLOGY SERVICE / REPAIR / SUPPLIER 14%
EPC / ENGINEERING SERVICES

13%

UTILITY
(TRANSMISSION /
DISTRIBUTION)

5% SOFTWARE PROVIDER

4%

GOVERNMENTAL (LOCAL / NATIONAL / EUROPEAN) 3%

LARGE ENERGY USER (INDUSTRIAL / RESIDENTIAL) 2%

ENERGY TRADING DESK / ENERGY RETAILER 1%
FINANCIAL /
INVESTMENT
ORGANIZATION

SOCIAL MEDIA



13,268
ORGANIC IMPRESSIONS/MONTH



39,215
IMPRESSIONS/MONTH

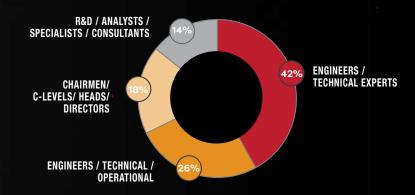


83 HOURS



4,282
IMPRESSIONS/MONTH

DATABASE BY SENIORITY



PRINT PUBLICATION

Smart Energy International is a contributor to The Guide by Enlit, an annual publication focused on thought leadership. Content contributions will be 'by invitation only' as we aim to provide an annual barometer of the energy sector and share expert insights into the future.

YOUR MARKETING CAMPAIGN OBJECTIVES



BRAND AWARENESS

Differentiate and Amplify your brand through multiple vehicles and channels. Through our prime positions, be recognised as an active player driving value in the smart energy industry. These tools will support in increasing traffic to your website or other online offerings.



THOUGHT LEADERSHIP

A thought leadership/education campaign authenticates your position as a subject matter expert. Engage in meaningful conversations with industry; inspire others; influence positive change; be recognised as a credible partner.



ENGAGEMENT, COMMUNITY

A social engagement campaign increases your brand's opportunity to engage with a targeted audience and their viral networks via social media platforms.



LEAD GENERATION

A lead generation campaign provides targeted sales leads by actively generating interest from decision makers and prospects in the smart energy community. Grow your database according to your geo-targets and industries, by initiating interest in order to achieve Marketing Qualified Leads and Sales Qualified Leads.

MEDIA SOLUTIONS









WEBINARS

MAGAZINE

PODCASTS

WHITE PAPERS









EMAILS

SOCIAL

DISPLAY ADS

VIDEO



Our 360-degree product and service offering positions your brand and brand story in front of the right audience that you are wanting to engage with. With an effective content marketing strategy, supported by the strength of our database, frameworks and platforms, we will work with you to deliver a strong message to market.

With a complement of Digital, Print, and Live Events, our team can work with you to develop and build your story, giving your brand and the audience a diverse set of content formats and engagement touch points throughout a calendar year. Enabling your brand and your message the opportunity to connect and engage with the <u>different geo-targets</u> through mixed media.

DIGITAL: CONTENT PLACEMENT

ASSET	COST
PARTNER PROFILE 12-month campaign	€6 000
DIRECTORY LISTING Housed on Enlit.World	
IN-HOUSE PRODUCED EDITORIAL	€3000
NATIVE ADVERTISING	
Content placement include:	
In-house development	
Website publication	
Social media post	
Two (2) e-newsletter insertions	
CLIENT-PRODUCED CONTENT	€1 700
[Sponsored editorial/ Commercial editorial/Video]	191
Content placement include:	
Website publication	
Social media post	
One (1) e-newsletter insertion	

PRINT: THE GUIDE

Annual Print Magazine

GLOBAL REACH

This annual publication is distributed to an highly engaged audience of utility and business executives, as well as industry associations and innovators with a keen interest in the energy transition in Europe and beyond.

ASSET	COST
Double page advertisement	€8 000
Full page advertisement: Inside Back cover and Opposite editors page	€12 500
Inside Back Cover: Advertisement	€6 000
Inside Front Cover: Advertisement	€6 000

DIGITAL: BRAND AWARENESS & CONVERSIONS

ASSET	COST
HOMEPAGE BANNER PLACEMENT Optional positions: Leaderboard: Homepage (728x90px) Sidebar block Top: Homepage (300x250px) Large skyscraper: Homepage (300x600px)	€3 000
RETARGETING CAMPAIGN Get real-time metric reporting on this unique campaign and watch the clicks convert to ROI.	100.000 imp: €5 500 75.000 imp: €4 125 50.000 imp: €2 750 25.000 imp: €1 750
NEWSLETTER SPONSORSHIP (2 PER WEEK) Leaderboard Banner Intro-Ad Text By line 'Sponsored by'	€2 200
TARGETED EMAIL CAMPAIGN An effective medium to reach a targeted audience with your custom message. Your designed html mailer will be sent to +-10 000 opt in readers. You have the option to send to a smaller, niche sub-sector audience within your geo-targeted regions.	€2 350

DIGITAL: PACKAGES

We have strategically designed digital packages to give your brand the diversity and visibility it needs to reach and engage with a qualified market across the globe. Being able to effectively target your message at the right audience, together with measurable data around campaign performance and engagement, you can better position yourself and develop your business opportunities.

ASSET	COST	
Demand Generation Campaign	€6 500	
Webinar Campaign Package	€12 500	
Onsite Video Campaign Package	€3 250	

AMPLIFY: PACKAGES

Three carefully curated packages have been designed to AMPlify your brand and your core message 365-days a year to reach your targeted audience. Offering you a variety of touchpoints and formats, you can target your message and measure your performance.

Commitment: £32 500 Commitment: £20 000 Commitment: £15 00					
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MP4 e-newsletter insertions ONE (1) ON			Commitment: €32 500	Commitment: €20 000	Commitment: €15 000
e-newsletter insertions ONE (1) ONE (1) ONE (1) Website promotion Social Media Boosted campaign HOMEPAGE BANNER PLACEMENT: Activate your brand and Amplify your message with clear call-to-actions across prime real-estate positions on our website. Optional positions: • Leaderboard: Homepage (728x90px) • Sidebar block Top: Homepage (300x250px) • Sidebar block Top: Homepage (300x600px) PARTINER PROFILE 12-month Dedicated landing page © Company logo listed in each weekly e-newsletter DIRECTORY LISTING Housed on Enlit World CLIENT-PRODUCED CONTENT: [Commercial editorial/Video] Website publication Found in enewsletter Six (6) Four (4) Two (2) Social media post WeBINAR CAMPAIGN PACKAGE 10-week Lead generation campaign with access to a broadcasting platform and recorded content file. TARGETED EMAIL CAMPAIGN Your designed HTML will be sent to +-10 000 opt in subscribers.	ONSITE VIDEO CAMPAIGN PACKAGE				
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