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Ultimate solutions for utilities

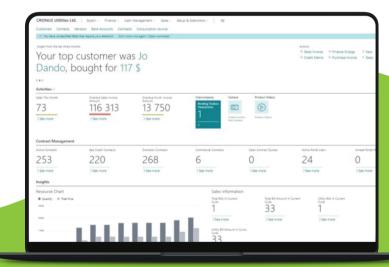
Your complete utility business in the cloud





# Capable billing solution — skybill.eu

Operational efficiency and a great customer experience underpin all successful utility businesses. To excel in these areas, utility service providers need a capable billing solution that is designed for their industry and can be configured to their specific requirements.





My Customer nr 1 BILLING ADDRESS:

Cape Town, ZA-8000

Green Street 2

### Utility Invoice

Page 1 of 1 SkyBill

1428 Openstreet Industrial Blvd. NW

Ellijay, GA 30540

Phone No. Home Page 706-229-8830 701 karlis@skybill.eu

E-Mail Tax Registration No.

Bill-to Customer No. C00150 Invoice No. C00150-05-18-1

 Document Date
 May 22, 2018

 Posting Date
 May 22, 2018

 Due Date
 May 29, 2018

Payment Terms	Net 7 days						
Туре	Description	Period	Meter Readings	Quantity	Unit of Measure	Unit Price	Amount
SERVICE ADDI	RESS: Green Street 2, C	ape Town, ZA-8000					
WATER	Water	18-05-0118-05-22	00000-25	25	M3	\$0.30	\$7.50
SEWER	Sewer	18-05-0118-05-22	00000-25	23.75	M3	\$0.025	\$0.59
ELECTRICITY	Electricity usage	18-05-0118-05-22	00000-36	36	KWh	\$0.50	\$18.00
							\$26.09
					Total	USD Excl. Tax	\$26.09
						25% Tax	\$6.53
						-	
					Total	USD Incl. Tax	\$32.62
	Mont	В	Balance carried forward from previous bill				
Monthly Bills \$				Payments received since your previous bill			
35						Late charges	\$0.00 \$0.00
30				Balance before charges this period			
20						ges this period	\$32.62
15					Total outstar	nding balance	\$32.62
5							
0	2 2 2 2	2 2 2 2	_				
	2018.01 2018.02 2018.03 2018.04 2018.05	2017.06 2017.07 2017.08 2017.09 2017.10 2017.11 2017.11					
	0 0 0 0	7.06					

### Contact Us

Customer Services: Mon—Friday 9.00—17:00 Online: VAT Registration Number: Account Number: C00030

Invoice Date: 29/11/2016
Invoice Number: C00030/1116/1

Company Ltd.

3 Maple Park

Leeds LS12 6HH

Electricity bill for 01/11/2016-30/11/2016

### Account activity

Payments received since your previous bill £0,00 CR Credits since your previous bill £0,00 CR	Balance before charges this period	£0.00 CR
Payments received since your previous bill £0,00 CR	Debts since your previous bill	£0,00 DR
	Credits since your previous bill	£0,00 CR
Balance carried forward from previous bill £0,00 DR	Payments received since your previous bill	£0,00 CR
	Balance carried forward from previous bill	£0,00 DR

### Charges for this period

Electricity used	475	kwh
Electricity Charges	£68,61	DR
Standing Charge	£7,34	DR
VAT	£3,63	DR
Total Charges this period	£72,24	DR

Total outstanding balance £/2,24 DR

### Could You Save more money on your bills?

Remember—if you have additional gas or electricity meters that we do not currently supply, let us know and we will call you near the time of your renewal with our best price.

We aim to beat every competitors renewal price by at least 10%

Contact us on



### Ways to pay

When making payment, please use your Croms Billing Company account number as a reference. Please allow up to five working days for your payment to clear.



DIRECT DEBIT

T Its easy, convenient and saves you money. Call us on to find out more



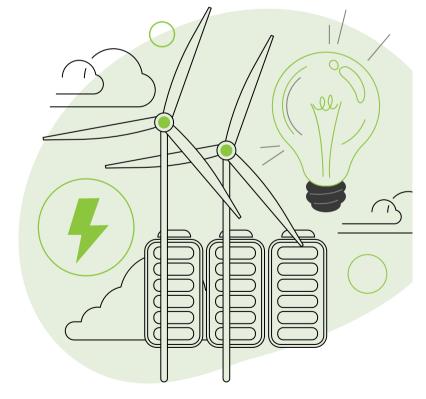
YOUR BANK OR BUILDING SOCIETY

> Pay via internet or phone banking or visit a branch. Simply quote our sort code: 16-22-04 and bank account number: 11111111 and use your Croms Billing Company account number as reference.



We have built Skybill Utility Billing to meet the needs of all types of utility company. Skybill is a fully automated meter-to-cash solution for utilities, which can run your entire business efficiently in the Cloud. Built on Microsoft Dynamics 365 Business Central, Skybill fully integrates ERP and billing operations. As a web-based solution, Skybill is accessible from any device (desktop, tablet, mobile), without installing any software.

Skybill is ideal for utility companies who have outgrown their existing systems (e.g., Access, Excel, custom-built billing systems), as well as those who are launching as new suppliers in retail energy markets.



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## **Benefits**

### **Skybill Utility Billing enables you to:**

### **Bill flexibly for any utility service**

- Bill for any utility service electricity, gas, water, waste water / sewerage, and district heating
- Support industrial, SME & residential customers
- Launch new tariffs, such as time-of-use
- Improve revenue collection by offering prepaid plans

### **Optimise your meter-to-cash processes**

- Cut operational costs with fully automated end-to-end billing processes, from collecting meter reading to receiving payments
- Eliminate error-prone manual processes to improve business efficiency
- Scale your customer base cost-effectively with a pay-as-you-grow SAAS model

### **Serve your clients better**

- Maintain a single view of your customer information with fully integrated ERP and billing, thanks to Skybill's Microsoft Dynamics 365 Business Central foundation
- Bring new services to market more rapidly
- Make it easy for customers to pay their bills and contact you via the self-service web portal and mobile app.

# Why Skybill?



We understand the utility industry and have been developing software solutions for utility service providers for over 15 years.



We treat every customer individually and customize Skybill to your specific needs. Whether you serve residential, SME, or I&C customers, and offer just one or several utility services, we can configure Skybill for your business.



Our experienced team works with you on-site (or remotely) to get your business up and running quickly with Skybill. Greenfield energy suppliers can be ready to bill new clients within weeks. Our experts are also highly skilled in migrating client data from legacy billing systems to Skybill.

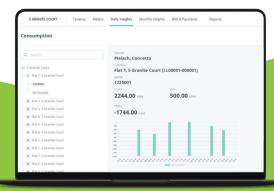


### **Customer Portal**

Can be any language, colour or even design



### **Landlord Portal**



# **Key Features**

Skybill offers a wealth of features, which can be configured to your individual needs.



### **Meter Management**

- Manage metering devices (locations, serial numbers, status, etc.)
- Automatically collect meter readings via M-Bus gateways
- Alternatively, import meter readings from MDM systems or Excel spreadsheets



### **Microsoft Dynamics Foundation**

- Built on Microsoft Dynamics 365 Business Central
- Easy-to-use and intuitive user interface
- Fully integrate your ERP, customer management and billing using the included Business Central subscription

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### **Tariffs & Rating**

- Powerful tariff configurator makes set-up of even complex tariffs easy.
- Bill any utility service (electricity, gas, water, sewerage / waste water, heating).
- Supports postpaid and prepaid plans.
- Apply consumption-based rating, fixed / step rates, TOU, periodic charges (e.g., standing/daily rates) and discounts.
- Bill by customer, customer group, or property, on any periodic basis (e.g. monthly / yearly).



### **Cloud Service**

- Software-As-A-Service (SAAS) model we take care of all the infrastructure, software & maintenance.
- Hosted on our secure data centres in Latvia, or alternatively in public cloud (AWS, Microsoft Azure) or private cloud.
- Access Skybill from anywhere via your desktop, tablet or mobile phone.
- On-premises version available on request.



### **Customised Bills & Delivery**

- Bill layouts are customised to your needs, and include your logo.
- Combine service addresses in one bill or issue separate bills for each.
- Issue bills by hard copy, email, SMS or client web portal.



### **Sales & Marketing**

- Quotes for I&C customers.
- Log all customer interactions.
- Calculate agent sales commissions.
- · Outlook integration.



### **Customer Web Portal**

- White-labelled portal can be customised for your brand (e.g., fonts, logo) and embedded in your website.
- Mobile app for customers on the go.
- Clients can view and pay bills, track consumption, and submit meter readings.



### **Integration**

- Skybill can be integrated with many other business systems, including ERP, meter gateway systems (e.g., M-Bus), meter data management systems, banks / payment merchants, SMS / messaging systems.
- Pre-integrated with popular payment merchants, such as Stripe, Payzone and PayEasy.

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