

FERRANTI



MECOMS 365

# Software built for Energy and Utilities

Take full advantage of the cloud by adding various services to your platform for increased productivity and ultimate ease of use.

# Are you a future focused energy and utility company?

The energy and utility market faces lots of challenges: from energy transition and water scarcity to operational efficiency and the **ever-evolving needs of your customer** – just to name a few. Those challenges generate innovative business models. Think about solar panel sharing in an energy community, electric car charging stations, reducing water usage or optimising call-centre resources. To streamline all of the processes behind those business models, we develop **solutions tailored to your needs**, with a fast time to market and built on proven cloud technology.

What's in it for you?

# Experts in any process orchestration & integration scenarios

Today, energy and utility companies face both business and technological **challenges** that require integration & orchestration solutions ensuring **full security**, enabling **scalability** and supporting **hybrid IT landscapes**.

We have **proven expertise** in all kinds of integration & orchestration scenarios within the energy and utility market. This can go from low complexity integrations to long-running process orchestrations. Think of **automating communication flows** using self-learning **AI solutions**, enabling **preventive maintenance** by gathering data from IoT devices, other possibilities are **orchestrating move-in/move-out flows**, exchanging data in a multi-player context or running end-2-end (bad) debt collection processes. To facilitate these scenarios, Ferranti offers **MEEP: our own cloud-based integration & orchestration platform** fully tailored to the market.



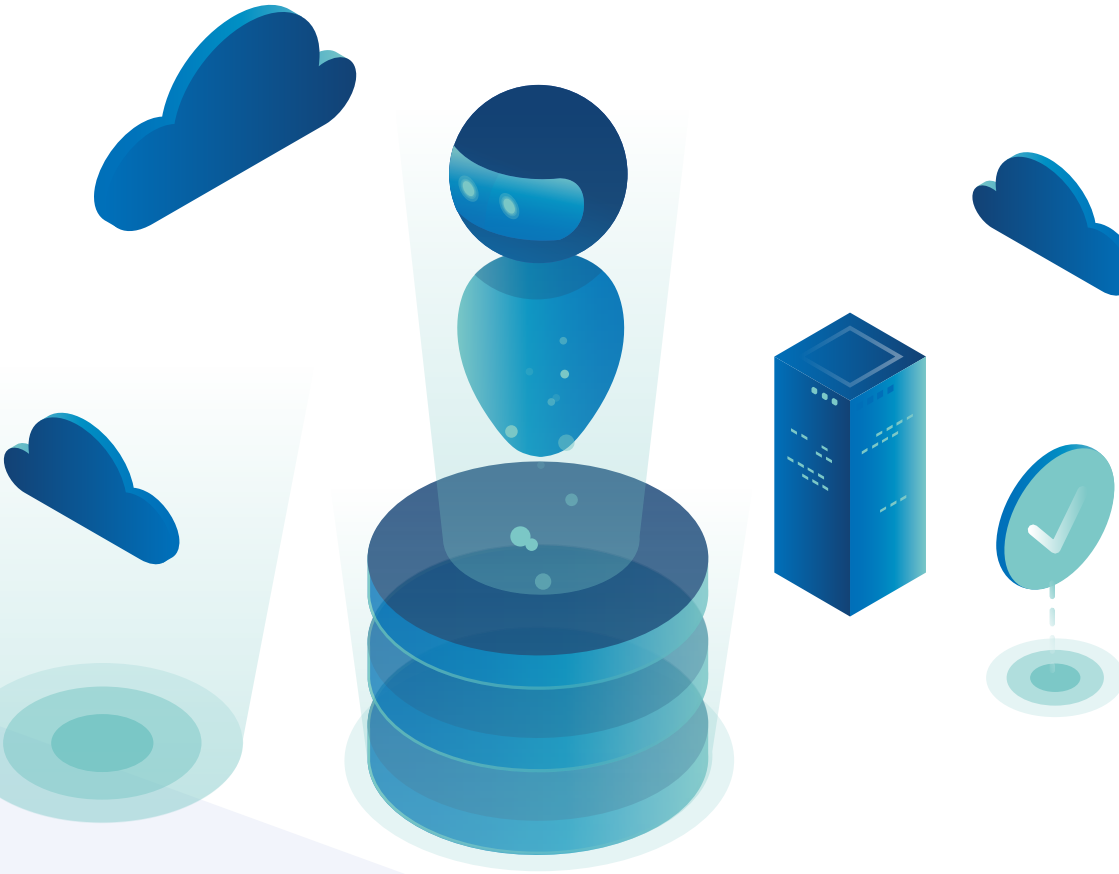


What's in it for you?

# Removing friction in manual tasks through automation

Have you ever wondered how many tasks could be automated to boost your employee productivity & customer satisfaction? Since we know exactly how energy & utility processes should be optimised, we provide you with the most **effective automation** solution, resulting in **tangible cost savings**.

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Do you recognize these situations? Multiple versions of the same Excel sheets flying around on all levels in the organization, making it challenging knowing the latest version of the 'truth'. **Approval flows** requiring inefficient manual interactions, often increasing costs, the risk of incorrect approvals or even fraud. We team up with you to develop the most **effective solutions** that help to **remove all friction and inefficiencies.**

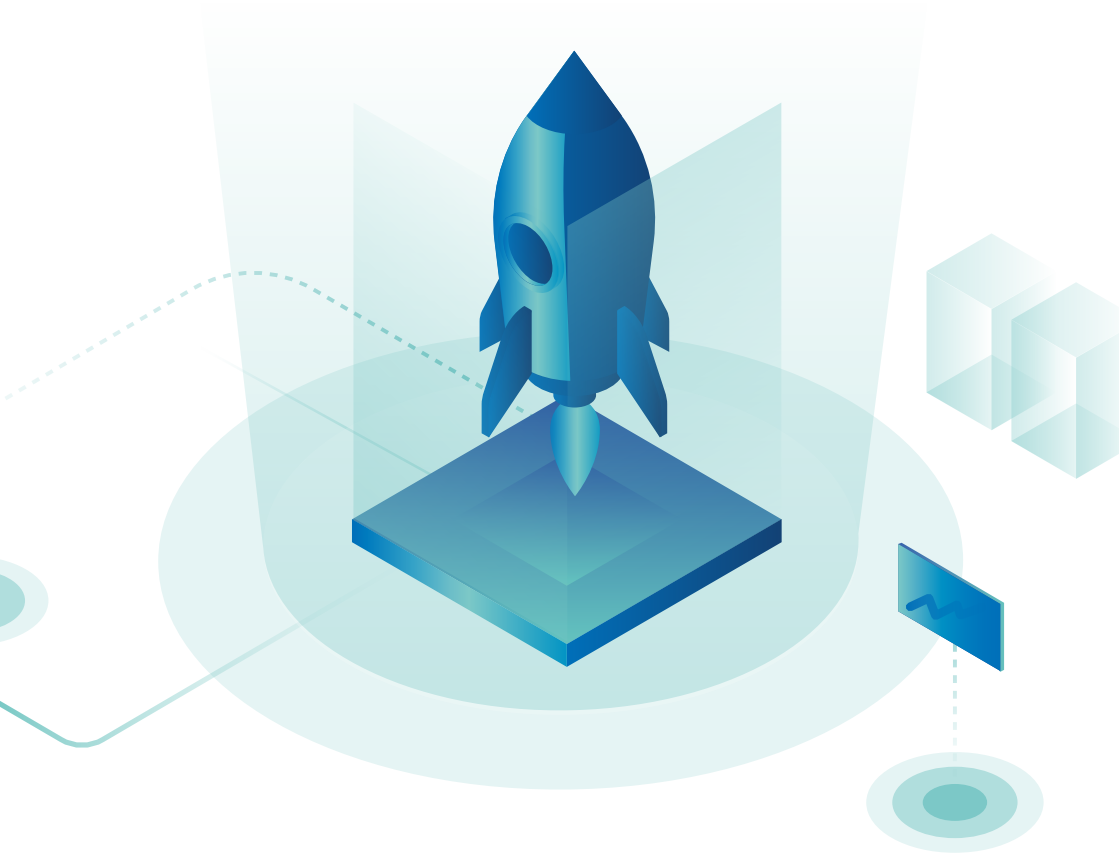
What's in it for you?

# Understanding the present and anticipating the future

Is your company taking data driven decisions based on predictive analysis? While most traditional data platforms typically report on historical data, a modern one also allows you to **predict the future** by using the numerous possibilities of cloud analytics. At Ferranti, we combine our energy & utility expertise with technical know-how to help your organization make better decisions.

We create a business case offering value in the short-term linked to your specific business goals. From there, we can jointly iterate solutions that will provide value over the long-term.





Our approach allows you to **gradually develop a data strategy leading to superior business outcomes in revenue, cost and efficiency**. Moreover, our methodology can provide new solutions to complex or even unknown problems and thus increase innovation.

## MECOMS 365 Cloud Services

# Discover how we would partner with you

Our approach is based on the following pillars/components. It must have a fast time to market, result-driven, deliver demonstrable business value (measurable and qualified), and be based on standard available tools.

Discover the four partner steps on the next page.



### 1. Inspire

Brainstorm idea's and choose those that bring the most value.



### 2. Design

Qualify the business value and technical choices for the solution.



### 3. Empower

Ensure adoption within each involved team.



### 4. Achieve

Build the solution, deploy it, and measure the business value.



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