

IN Your Future

Your Committed Enabler



Panasonic Industry Europe GmbH

Press Kit

© May 2023



01

General

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Management Objective



Basic Management Objective:



Panasonic GREEN IMPACT



Panasonic has set ambitious targets to create a positive impact on environmental sustainability.

Panasonic GREEN IMPACT is our vision which incorporates all our initiatives to challenge ourselves to go beyond just reducing emissions from our own value chain.

In addition, we aim to contribute avoiding emissions throughout society.



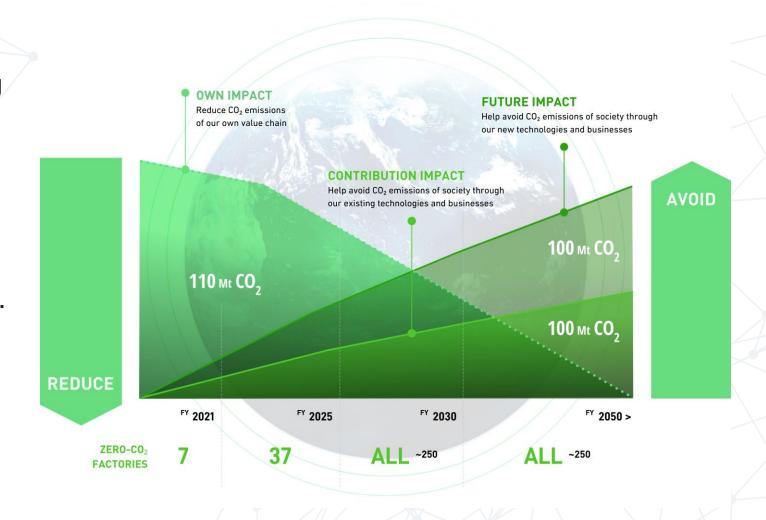
Panasonic GREEN IMPACT



We have set ourselves ambitious targets in our commitment to reducing CO₂ emissions deriving from our business operations and value chain.

This includes converting all of our approximately 250 factories into net-zero factories by 2030 and achieve net-zero CO2 emissions across our entire value chain by 2050.

In addition, our goal is to help avoid society's emissions, totaling over 300 million tons of CO₂ emissions yearly by 2050.



Milestones in Panasonic History – Japanese Heritage



1918

Panasonic launched

The founder, Konosuke Matsushita launched Matsushita Electric Housewares Manufacturing Works 1932

Corporate mission announced

Konosuke Matsushita knew the true mission of the company

1934

Employee Training Institute founded

1947

Sanyo Electric Works founded

SANYO





1929

Basic Management Objective / Company Creed established 1933

Business divisional system instituted for the first time in Japan

1935

Matsushita Electric Industrial Co. Ltd. and Matsushita Electric Works Ltd. founded



Milestones in Panasonic History – Internationalisation





"Panasonic" brand launched as a speaker brand



1959

First sales company in North America established



1962

Foundation of the first European Sales Office in Hamburg, Germany 1965

Five-day work week implemented for the first Japanese company.

First manufacturing company in Africa established

1968

Factory construction in underpopulated areas in Japan started

1973

First manufacturing company in Middle East established



1952

Technical cooperation agreement with Philips concluded



1956

Modern factories constructed in Japan

1961

First manufacturing company in Southeast Asia established 1964

Konosuke Matsushita's story covered by Life magazine globally



1966

First manufacturing company in Latin America established

1972

First manufacturing company in India established

Milestones in Panasonic History – Consolidation





1998

Panasonic Industrial Europe founded

2005

Name change to Panasonic Electric Works

Panasonic

2011

Acquisition of 100% ownership of Panasonic Electric Works and SANYO Electric 2017

Panasonic Industry Europe founded

2020

Opening of Panasonic Campus Munich



2022

1989

Acquisition of SDS-Elektro GmbH by Matsushita Electric Works

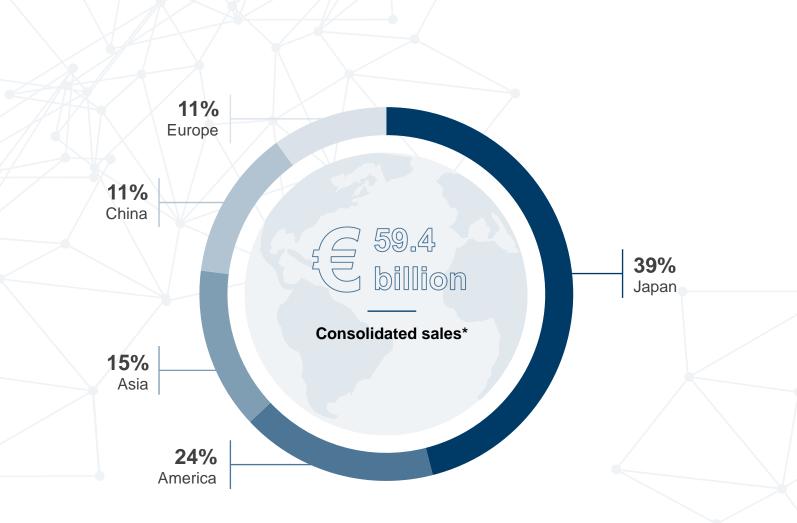
Konosuke Matsushita passed away 2008

Company name change from Matsushita Electric Industrial Co., Ltd. to "Panasonic Corporation"

2018 100th Anniversary Panasonic transitions to a Holding Company System

Sales worldwide





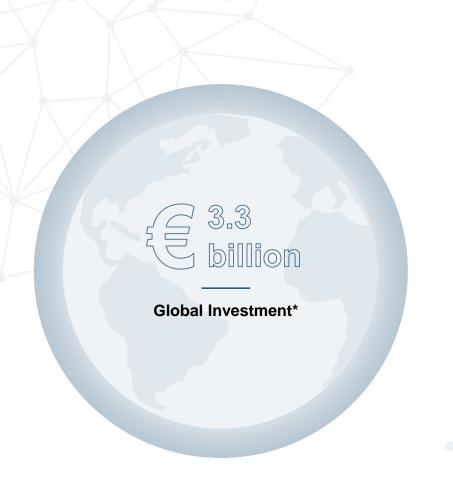
Panasonic is one of the world's leading electronic manufacturers with a century of experience.

233,391 employees work for Panasonic globally.

*Consolidated sales in FY 2022/2023 after elimination and adjustments based on average exchange rate: 1 € = 141 JPY

Global investment





5.6% of their net sales in R&D.

Panasonic ranked 8th in Japan's Best Global Brands Ranking 2023 by Interbrand.

*In FY 2022/2023 based on average exchange rate: 1 € = 141 JPY



02

Organization

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Panasonic Holdings

President: Yuki Kusumi





Panasonic Holdings

Panasonic Industry Co., Ltd

Passive components

Electromechanic & couplers

Sensors & wireless connectivity

Thermal solutions

Automation devices & solutions



Panasonic Energy Co., Ltd.

Lithium-Ion batteries

Micro batteries

Battery modules

Ni-cd batteries

Power storage

Rechargeable batteries modules

Dry batteries



Panasonic Connect Co., Ltd.

Vehicle and parcel tracking management

Network cameras

systems Secure payment systems

Inflight entertainment

systems



Panasonic Automotive Systems Co., Ltd.

Next-generation cockpit systems

Camera modules

Onboard charging systems

Navigation ETC onboard units

Inverter-integrated

compressors



Modular kitchens Flooring

Prefabricated Construction materials

bathroom units Wardrobes

Sanitary fittings

Flat panel TV Intercoms Home audio and **Telephones**

Panasonic Entertainment & Communication Co., Ltd.

video equipment Home network systems Digital cameras

(New) Panasonic Corporation

China and Northeast Asia Company Living Appliances and Solutions Company Heating & Ventilation A/C Company Cold Chain Solutions Company **Electric Works Company**











Panasonic Industry Europe





President: Johannes Spatz

Panasonic Industry Europe

Industry

Device

EMC Business Management

Electromechanical relays

PhotoMOS

Switches

Connectors



DS Business Management

Capacitors Resistors

PCC



General Business Management

IDBD motors

Compressors Induction Hub

EMBD EW devices

Metering Fuel Cell Unit



Solution

Systems & Solutions

FA sensors FA devices

Drives PLC

Laser Marker



Mobility & Transportation

Markets:

Personal Mobility **Public Mobility** Transportation





Industry & Infrastructure

Markets:

Production Infrastructure Living







Markets:

Automation Medical Infrastructure





Electric Works

Solution

Electric Works Solutions

Power Tools Fire alarm systems Home IoT



Markets:

Smart Living Security Automation



Markets:

Mobility

Appliances

Distribution



Energy

average exchange rate: 1 € = 131 JPY

Energy Sales

Energy Device

Micro batteries Ni-MH & NiCd batteries Li-Ion batteries for packmakers



Energy Solutions

Li-Ion batteries for OEM Li-Ion packs & modules

*Consolidated sales in FY 2021/2022 after elimination and adjustments based on





Markets: **Appliances**

Mobility Infrastructure







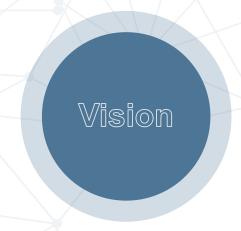
Our Brand Purpose

Your Committed Enabler

We will open the way to a better future and continue to contribute to an affluent society through a variety of device technologies.

Vision & Missions of Panasonic Industry Europe





Be a real European
Panasonic Company,
highly evaluated by
customers and employees
with a sustainable
business growth



Bring **Competence** close to the Customer

Localize Customer & Company Management

Unite Panasonic towards the Customer

Regional Presence of Panasonic Industry Europe





Regional Culture

Know and understand the customers' culture

Regional Compliance

Apply and respect regional conditions, rules and laws

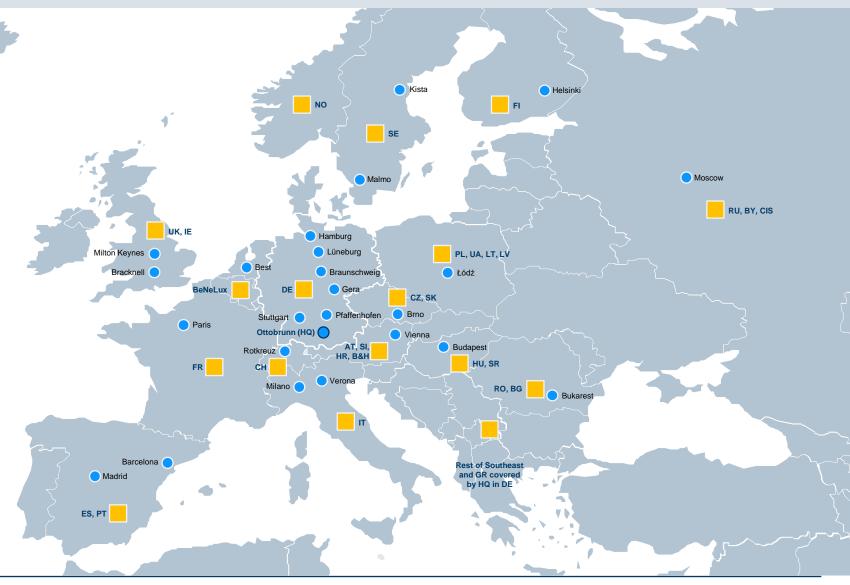
Regional Intelligence

Mirror regional and business functions and roles

26 sales offices

Territorial sales coverage

~ 900 employees





03

Growth Markets

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Growth Market: Living Space



IoT & Electrification supporting Comfort, Health and Security.



Home

Entertainment
White Goods
Brown Goods
Garden & Power Tools
and more



Personal

Beauty & Health
Wearables
and more



Energy Management
Security & Safety
Comfort & Automation

and more



Growth Market: Mobility



Electrification and Automation as drivers for a Comfortable, User-friendly, Affordable & Connected Mobility.



Personal

Automotive

eBikes

Motorbike

and more



Public

Railway

Agriculture

Aviation

Bus

and more



Goods Transportation

Logistics

Material Handling

Maritime

and more



Growth Market: Business & Industry



Automation & IoT increasing Productivity, Sustainability & Safety.



Infrastructure

Energy Communication and more



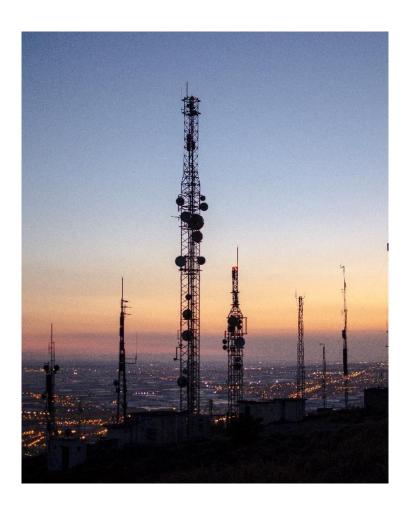
Industrial Automation

Automotive Semiconductor, and more



Professional Equipment

Medtec AV & Broadcasting, and more





04

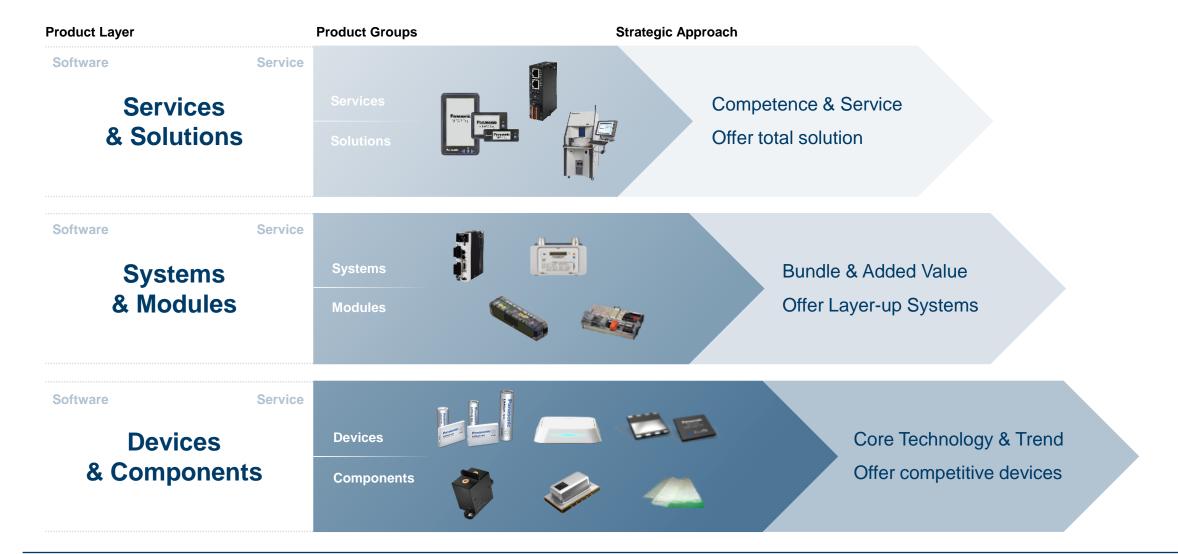
Panasonic Industry Europe

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Product Portfolio – Product Strategy





Panasonic Industry – Your benefits at a glance





More than a century of experience

Since its foundation in 1918, Panasonic has been one of the leading companies in the field of electronics and continuously thrives to continue being at the top.



High-quality products, services and trainings

With a rich range of products from small relays to complete applications, as well as services and focused trainings, we offer solutions for all kinds of business fields.



Continuous collaboration and innovation efforts

The Panasonic Industry brand never sleeps – every day, we drive collaboration and ideas forward in aiming to offer our customers more innovations and opportunities.



Bringing global competence to our local customers

As worldwide operating company we keep our supply chain as short as possible and provide first-class service all over the world.



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Our HQ location:

The Panasonic Campus Munich

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Panasonic Campus Munich / The Customer Experience Center





Innovation & Collaboration



Cooperation & Co-Working



Branding & Experience



Value & Business







Watch our teaser movie

Impressions of virtual and on-site Events inside the CXC















Contact





Panasonic INDUSTRY