

SMART ENERGY INTERNATIONAL

MEDIA INFORMATION 2024

YOUR MULTI-MEDIA GATEWAY TO THE GLOBAL SMART ENERGY INDUSTRY



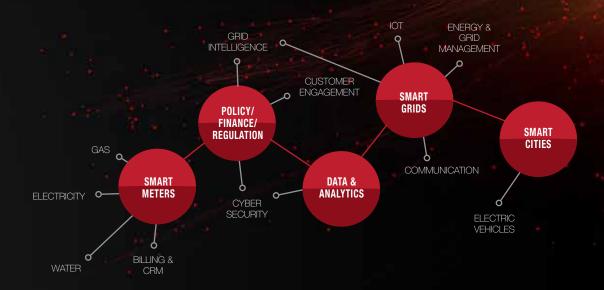
WHO WE ARE

Smart Energy International focuses on the T&D, smart grid and smart energy sectors, providing global news, analysis, commentary from industry insiders and professional resources.

Since 1996, *Smart Energy International* has been delivering high-quality multimedia content that resonates with utilities and equipment makers around the world, offering multiple routes to market and a database of key decision makers.

Smart Energy International is the official media partner of Enlit Europe. Via daily news updates on smart-energy.com, e-newsletters and an annual print edition, the media partner covers a wide range of topics including AMI and smart meters, smart grids, smart energy, IoT, data analytics, billing and customer services and many more.

CONTENT PILLARS



SMART-ENERGY.COM

- Daily news
- Partner profiles
- Regular features
- Weekly e-newsletter sponsorship
- Dedicated mailers

97,000+

UNIQUE USERS PER MONTH

145.000+

PAGE VIEWS PER MONTH

36,000

OPT IN SUBSCRIBERS







MULTIMEDIA

- Videos
- Whitepapers
- Webinars
- Industry insights
- Podcasts
- *The Guide* print magazine
- HTML emails
- Display advertising



AUDIENCE PROFILE

WEBSITE TRAFFIC







ASIA, OCEANIA



WEBINAR DATABASE









DATABASE BY SECTOR

18%

CONSULTANCY / INTERMEDIARY / AGGREGATOR

> 5% OTHER

15%

POWER GENERATION OPERATOR AND/OR DEVELOPER

5%

ACADEMIA / ASSOCIATION / NGO / NOT FOR **PROFIT**

14%

TECHNOLOGY **SERVICE / REPAIR** / SUPPLIER

4%

GOVERNMENTAL

(LOCAL /

NATIONAL /

EUROPEAN)

3%

14%

EPC / ENGINEERING

SERVICES

LARGE ENERGY USER (INDUSTRIAL / RESIDENTIAL)

13%

UTILITY (TRANSMISSION / DISTRIBUTION)

2%

RETAILER

ENERGY TRADING FINANCIAL / **DESK / ENERGY** INVESTMENT **ORGANIZATION**

5%

SOFTWARE

PROVIDER

1%

SOCIAL MEDIA



13,268 ORGANIC IMPRESSIONS/MONTH



39.215 IMPRESSIONS/MONTH

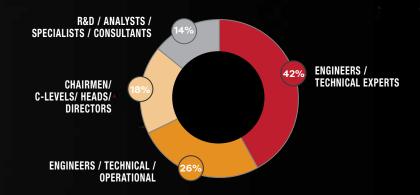


83 HOURS VIEWED/MONTH



4.282 IMPRESSIONS/MONTH

DATABASE BY SENIORITY



PRINT PUBLICATION

Smart Energy International is a contributor to The Guide by Enlit, an annual publication focused on thought leadership. Content contributions will be 'by invitation only' as we aim to provide an annual barometer of the energy sector and share expert insights into the future.



YOUR MARKETING CAMPAIGN OBJECTIVES



BRAND AWARENESS

Differentiate and Amplify your brand through multiple vehicles and channels. Through our prime positions, be recognised as an active player driving value in the smart energy industry. These tools will support in increasing traffic to your website or other online offerings.



THOUGHT LEADERSHIP

A thought leadership/education campaign authenticates your position as a subject matter expert. Engage in meaningful conversations with industry; inspire others; influence positive change; be recognised as a credible partner.



ENGAGEMENT, COMMUNITY

A social engagement campaign increases your brand's opportunity to engage with a targeted audience and their viral networks via social media platforms.



LEAD GENERATION

A lead generation campaign provides targeted sales leads by actively generating interest from decision makers and prospects in the smart energy community. Grow your database according to your geo-targets and industries, by initiating interest in order to achieve Marketing Qualified Leads and Sales Qualified Leads.

MEDIA SOLUTIONS









WEBINARS

MAGAZINE

PODCASTS

WHITE PAPERS









EMAILS

SOCIAL

DISPLAY ADS

VIDEO



Our 360-degree product and service offering positions your brand and brand story in front of the right audience that you are wanting to engage with. With an effective content marketing strategy, supported by the strength of our database, frameworks and platforms, we will work with you to deliver a strong message to market.

With a complement of Digital, Print, and Live Events, our team can work with you to develop and build your story, giving your brand and the audience a diverse set of content formats and engagement touch points throughout a calendar year. Enabling your brand and your message the opportunity to connect and engage with the <u>different geo-targets</u> through mixed media.

DIGITAL: CONTENT PLACEMENT

ASSET	COST
PARTNER PROFILE 12-month campaign	€6 000
DIRECTORY LISTING Housed on Enlit.World	
IN-HOUSE PRODUCED EDITORIAL	€3000
Content placement include:	
In-house development	
Website publication	
Social media post	
Two (2) e-newsletter insertions	
CLIENT-PRODUCED CONTENT	€1 700
[Sponsored editorial/ Commercial editorial/Video]	
Content placement include:	107
Website publication	
Social media post	
One (1) e-newsletter insertion	

PRINT: THE GUIDE

Annual Print Magazine

GLOBAL REACH

This annual publication is distributed to an highly engaged audience of utility and business executives, as well as industry associations and innovators with a keen interest in the energy transition in Europe and beyond.

ASSET	COST
Double page advertisement	€8 000
Full page advertisement: Inside Back cover and Opposite editors page	€12 500
Inside Back Cover: Advertisement	€6 000
Inside Front Cover: Advertisement	€6 000
1 Full page Advert (positioned within the publication)	€4,500
1 Full page Advert & 1 Full page Commercial Editorial	€7,000
DPS Commercial Editorial	€6,500

DIGITAL: BRAND AWARENESS & CONVERSIONS

ASSET	COST		
HOMEPAGE BANNER PLACEMENT Optional positions: Leaderboard: Homepage (728x90px) Large skyscraper: Homepage (300x600px) Sidebar block Top: Homepage (300x250px) Sidebar Block Middle 1: (300x250) Sidebar Block Middle 2: (300x250)	€3 000		
NATIVE ADVERTISING	€2 000		
RETARGETING CAMPAIGN Get real-time metric reporting on this unique campaign and watch the clicks convert to ROI.	100.000 imp: €5 500 75.000 imp: €4 125 50.000 imp: €2 750 25.000 imp: €1 750		
NEWSLETTER SPONSORSHIP (2 PER WEEK) Leaderboard Banner Intro-Ad Text By line 'Sponsored by'	€2 200		
TARGETED EMAIL CAMPAIGN An effective medium to reach a targeted audience with your custom message. Your designed html mailer will be sent to +-10 000 opt in readers. You have the option to send to a smaller, niche sub-sector audience within your geo-targeted regions.	€2 350		

DIGITAL: PACKAGES

We have strategically designed digital packages to give your brand the diversity and visibility it needs to reach and engage with a qualified market across the globe. Being able to effectively target your message at the right audience, together with measurable data around campaign performance and engagement, you can better position yourself and develop your business opportunities.

ASSET	COST		
Demand Generation Campaign	€6 500		
Webinar Campaign Package	€12 500		
Onsite Video Campaign Package	€3 250		

AMPLIFY: PACKAGES

Three carefully curated packages have been designed to AMPlify your brand and your core message 365-days a year to reach your targeted audience. Offering you a variety of touchpoints and formats, you can target your message and measure your performance.

	DIAMOND AMPLIFY Commitment: €32 500	PLATINUM AMPLIFY Commitment: €20 000	GOLD AMPLIFY Commitment: €15 000
ONSITE VIDEO CAMPAIGN PACKAGE			
MP4	3-4 MIN	3-4 MIN	3-4 MIN
e-newsletter insertions	ONE (1)	ONE (1)	ONE (1)
Website promotion	✓	✓	✓
Social Media Boosted campaign	✓	✓	✓
HOMEPAGE BANNER PLACEMENT: Activate your brand and Amplify your message with clear call-to-actions across	prime real-estate positions on	our website.	
Optional positions: • Leaderboard: Homepage (728x90px) • Large skyscraper: Homepage (300x600px) • Sidebar block Top: Homepage (300x250px)	8-weeks	4-weeks	4-weeks
 Sidebar Block Middle 1: (300x250) Sidebar Block Middle 2: (300x250) 			
PARTNER PROFILE 12-month			
Dedicated landing page	✓	√	√
Company logo listed in each weekly e-newsletter	✓	✓	√
DIRECTORY LISTING Housed on Enlit.World	✓	✓	✓
CLIENT-PRODUCED CONTENT: [Commercial editorial/Video]			
Website publication	✓	✓	✓
Insertion in e-newsletter	Six (6)	Four (4)	Two (2)
Social media post	✓	✓	✓
WEBINAR CAMPAIGN PACKAGE			
10-week Lead generation campaign with access to a broadcasting platform and recorded content file.	✓	✓	_
TARGETED EMAIL CAMPAIGN			
Your designed HTML will be sent to +-10 000 opt in subscribers.	✓	✓	✓
RETARGETING CAMPAIGN			
Real-time metric report provided	100.000 impressions	75.000 impressions	50.000 impressions







