

NOVEMBER 13-15, 2024

ROLAND E. POWELL CONVENTION CENTER OCEAN CITY, MD

Exhibitor Prospectus

Why Exhibit:

Get your products in front of coastal and inland buyers from throughout the Mid-Atlantic and New England regions. Attendees are looking to buy last-minute holiday merchandise and plan their spring and summer resort seasons.



Reach NEW buyers and retail markets



SHOWCASE unique products and new designs



MEET face-to-face with quality buyers



CUSTOMIZED marketing opportunities to drive sales



MAKE personal and professional connections

Who Attends:

While the show attracts retailers from up and down the Eastern Seaboard, our heaviest concentration comes from along the coast and inland from states like Delaware, Maryland, New Jersey, Virginia, North Carolina, New York, Massachusetts and Pennsylvania. Here's a sampling of the stores that attend:

- 7TH STREET SURF SHOP
- AL GOODIES
- ANGEL'S FOOD
- ARAMARK CAPE MAY COUNTY ZOO
- AVENEL & CREW H. LLC
- BARLOW FLOWER FARM
- BLOOMING BOUTIQUE
- BLUE MOUNT NURSERY
- BRIGHTON BEACH SURF
- CATALINA ANGELINA'S BOUTIQUE
- CHINCOTEAGUE SEAFOOD CO INC
- CZ COLLECTIONS.COM
- DAWSON'S MARKET

- EAST SIDE SURF SHOP
- GARDEN GREENHOUSE
- GEORGE'S CANDIES
- GIRL SCOUTS OF THE USA
- GREY GOOSE
- HARRISBURG AREA COMM COLLEGE
- LUCY THE ELEPHANT
- NOVELTY EXPRESS
- OXYGEN WEAR INK
- · SALON VIP DAY SPA
- SEA SHELL SHOP
- SNEADE'S ACE HOME CENTER

INC

- SUNSET BEACHWEAR INC
- SURF CITY 5 & 10
- SWORDS FROM SPAIN DAMASCENE JEWELRY
- TALL PINES HARBOR CAMPGROUND
- THE HAND STORE
- THE PINNACLE HOSPITALITY GROUP
- THE SAND HOUSE
- VIRGINIA STATE PARKS

Types of Businesses Represented:

The majority of our buyers are Resort/Souvenir Stores and Specialty Stores, but you'll also see these types of businesses:

- ANTIQUE/VINTAGE
- APPAREL/FASHION ACCESSORIES
- BOOKSELLER
- CARD/STATIONERY RETAILER
- CATALOG/MAIL ORDER
- CHILDREN'S/TOY
- CHRISTMAS/SEASONAL
- DEPARTMENT STORE

- DRUG STORE/PHARMACY
- FLORIST
- GALLERY/CRAFT/ HANDCRAFTED RETAILER
- GARDEN CENTER
- GROCERY/GOURMET FOOD
- HARDWARE STORE
- HOME FURNISHING/ACCESSORIES

- HOSPITAL GIFT SHOP
- IEWELRY RETAILER
- LIFESTYLE RETAILER
- MUSEUM GIFT SHOP
- ONLINE RETAILER
- SPA
- WAREHOUSE STORES

Pricing

10' x 10' Booth

\$1,350

*\$250 corner fee

*\$350 single corner fee *

\$350 premium position fee

Exhibitor booth packages include:

- 8' Side and back drapes
- · One undraped table, chairs and one wastebasket
- One outlet per booth with 500 watts of electricity
- · Booth identification sign
- Online & printed show directory listing
- Marketing materials to promote your booth

Interested in more info or ready to sign up? Contact us today!



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