# **FDIC Exhibitor Points Program Criteria**

Points are accumulated over the last three years Example: FDIC 2024 points will be calculated using 2021-2023 data.

### **FLOOR SPACE**

Sq. Ft.	Points
15,000 +	20
10,000 - 14,999	15
5,001 - 9,999	10
2,501 - 5,000	5
1,001 - 2,500	4
501 - 1000	3
101 - 500	2
100	1

### **SPONSORSHIP**

Amount	Points
\$100,000+	20
\$75,000 - 99,999	15
\$50,000 - 74,999	10
\$40,000 - 49,999	8
\$30,000 - 39,999	6
\$20,000 - 29,999	5
\$10,000 - 19,999	2
\$5,000 - 9,999	1

### **365 PRODUCT ZONE LISTING**

Package	Points	
Gold Listing	1	
Platinum Listing	2	

### **MATCH! POINTS**

Meetings	Points
MATCH Plus	1
Metro Officers Innovation Briefing Sponsorship	5

## **HYBRID EVENTS** – FDIC PN, Fire Academy, Inv. Online Events (Calculated through 2021)

Amount	Points
\$100,000 +	15
\$70,000 – 99,999	10
\$40,000 – 69,999	8
\$20,000 - 39,999	6
\$10,000 - 19,999	4
\$5,000 - 9,999	2

#### PRINT AND/OR DIGITAL MEDIA ADVERTISING - FE, FA, FFN, JEMS

Amount	Points
\$200,000+	40
\$150,000 - 199,999	30
\$75,000 - 99,999	15
\$50,000 - 74,999	10
\$40,000 - 49,999	5
\$30,000 - 39,999	4
\$20,000 - 29,999	3
\$10,000 - 19,999	2
\$5,000 - 9,999	1

#### ADVERTISING CONTINUITY –year as advertiser in three-year period

Years	Points
3	3
2	2
1	1

#### FREQUENT EXHIBITOR – longevity points added after totaling the rolling three-year average

Years	Points
1 - 4	5
5 - 9	10
10+	15

- 1. Booth selection will take place by priority points ranking. Should there inadvertently be a duplication of an assigned booth, the space will be assigned to the exhibitor with greater points.
- 2. Points may be used for the selection of hotel rooms.
- 3. Should you cancel, you will keep your points for up to one year, however, you may run the risk of losing your booth location.
- 4. If your company absorbs another company, points will **NOT** be combined. The company with the greater number will be the points on record.
- 5. If a parent company has more than one subsidiary exhibiting, there are two options for rebooking:
  - a. **Option A:** Subsidiaries may book one space up to 20,000 sq. ft. and book at subsidiary with the highest point totals rebooking time

b.	<b>Option B:</b> Each subsidiary can rebook at their set time according to their point totals.