

# Highland Soap Co.

## WHOLESALE RANGE

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2025





Wild Nettle & Heather

Fresh heather flowers from the Scottish Highlands combine with nutrient-rich wild nettle to create a subtle fragrance with a lovely woody yet floral scent.

I bought these products because I love that they are organic and that the bottles are made of sustainable sugarcane rather than traditional plastic

wholesale@highlandsoaps.com

Scottish Handmade Soaps & Skin Care



How to Order:

Phone: 01397719186  
Email: wholesale@highlandsoaps.com  
Online: highlandsoap-wholesale.com

Minimum first order:

£250 + VAT, £100 + VAT thereafter

Carriage:

UK paid carriage on orders over £300 + VAT  
For orders under £300 + VAT carriage is £10 + VAT

Scan me



# Hello and a very warm welcome to The Highland Soap Company.

ABOUT US

The Highland Soap Company was founded by Emma Parton in her kitchen 20 years ago and we remain a small, family-owned maker of soap and skincare products based in the Highlands of Scotland. We use organic and natural ingredients and ecological packaging to make what we believe are the finest and most sustainably made products made in Scotland.

These days, we've moved on from the kitchen table to a purpose-built workshop that is open to the public with a visitor centre, a beautiful shop and Larder Café. Being retailers with our own shops as well as manufacturers, we understand how to help you make a success of our range.

We love to show people round our new workshop, so if you're in the Highlands, drop by for a VIP tour!

Our products are:

- ORGANIC & NATURAL
- PARABEN FREE
- NATURAL INGREDIENTS
- NOT TESTED ON ANIMALS
- SUSTAINABLE PACKAGING





# Wild Scottish Raspberry Wholesale Range

Sweet and fruity with raspberry seed oil for its high levels of antioxidants, vitamins and minerals. Reputed to be good for sensitive, dry or inflamed skin.





# Lemongrass & Ginger Wholesale Range

Our best-selling fragrance, Lemongrass & Ginger has a wonderfully sharp, earthy and citrusy aroma that is stimulating, refreshing and energising. Strongly antiseptic, it firms, cleanses and refines dull skin.

**AVAILABLE PRODUCTS:**

Lemongrass Organic Glycerine Soap  
150g GLY06/150GX10

Lemongrass & Ginger Handmade Soap  
190g CP06/190GX10

Lemongrass & Ginger Organic Hand Wash  
300ml HW06/300X6

Lemongrass & Ginger 1 Litre Glass Hand Wash  
Refill HW06/1LX2

Lemongrass & Ginger Organic Hand & Body  
Lotion 300ml HBL06X6

Lemongrass & Ginger Organic Hand & Body  
Cream 120ml CRE06X6

Lemongrass & Ginger Organic Bubble Bath  
500ml BB06/500X6

Lemongrass & Ginger Organic Body Wash  
250ml BW06/250X6

Lemongrass & Ginger Organic Shampoo  
250ml SH06/250X6

Lemongrass & Ginger Conditioner  
250ml CON06/250X6

Lemongrass & Ginger Soya Wax Candle  
30cl CAN06X6

Lemongrass & Ginger Reed Diffuser  
120ml DIF06X6

Lemongrass & Ginger Hand Care Gift Set  
HC-GS06X3

Lemongrass & Ginger Soap & Cream Gift Bag  
SC-GS06X3

Lemongrass & Ginger Bathing Box Gift Set  
BB-GS06X3



# Whisky & Honey Wholesale Range

Like a traditional hot toddy! Our Whisky & Honey organic range has a luxurious scent reminiscent of the finest oak-aged single malt with notes of heather honey and skin-conditioning barley.



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### AVAILABLE PRODUCTS:

Whisky & Honey Organic Glycerine Soap  
150g GLY12/150GX10

Whisky & Honey Handmade Soap  
190g CP12/190GX10

Whisky & Honey Organic Hand Wash  
300ml HW12/300X6

Whisky & Honey 1 Litre Glass Hand Wash Refill  
HW12/1LX2

Whisky & Honey Organic Hand & Body Lotion  
300ml HBL12/300X6

Whisky & Honey Organic Lip Balm  
12ml LIP12X10

Whisky & Honey Soya Wax Candle  
30cl CAN12X6

Whisky & Honey Reed Diffuser  
120ml DIF12X6

Whisky & Honey Hand Care Gift Set  
HC-GS12X3

Whisky & Honey Beard Oil 30ml  
BO12X6

**NEW!** Whisky & Honey Organic Moisturiser  
120ml CRE12X6

**NEW!** Whisky & Honey Organic Body Wash  
250ml BW12/250X6

**NEW!** Whisky & Honey Shave Soap 175g  
SHAV12X6

**NEW!** Whisky & Honey Shave Soap & Brush  
Gift Set SHAV-GS12X3



# Highland Lavender Wholesale Range

Lavender essential oil has a light, soft aroma of fresh flowers and is very comforting, calming and relaxing and is known to help bring on sleep.



## WHOLESALE RANGE

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### AVAILABLE PRODUCTS:

Highland Lavender Organic Glycerine Soap  
150g GLY04/150GX10

Highland Lavender Handmade Soap  
190g CP04/190GX10

Highland Lavender Organic Hand Wash  
300ml HW04/300X6

Highland Lavender 1 Litre Glass Hand Wash  
Refill HW04/1LX2

Highland Lavender Organic Hand & Body Lotion  
300ml HBL04X6

Highland Lavender Organic Hand & Body Cream  
120ml CRE04X6

Highland Lavender Organic Bubble Bath  
500ml BB04/500X6

Highland Lavender Soya Wax Candle  
30cl CAN04X6

Highland Lavender Reed Diffuser  
120ml DIF04X6

Highland Lavender Hand Care Gift Set  
HC-GS04X3

Highland Lavender Soap & Cream Gift Bag  
SC-GS04X3

Highland Lavender Bathing Box Gift Set  
BB-GS04X3



# Wild Gorse Wholesale Range

The sultry scent of rich coconut, warming vanilla & wildflowers leaves skin soft and smelling divine. Made with the extract of wild-harvested gorse. In cosmetics, organic gorse extract helps to address the signs of aging thanks to its skin firming and tightening effect.



## AVAILABLE PRODUCTS:

Wild Gorse Organic Glycerine Soap 150g  
GLY19/150GX10

Wild Gorse Handmade Soap 190g  
CP19/190GX10

Wild Gorse Organic Hand Wash 300ml  
HW19/300X6

Wild Gorse Organic Hand & Body Lotion 300ml  
HBL19X6

Wild Gorse Organic Bubble Bath 500ml  
BB19/500X6

Wild Gorse Hand Care Gift Set  
HC-GS19X3

Wild Gorse Bathing Box Gift Set  
BB-GS19X3

**NEW!** Wild Gorse Soya Wax Candle 30cl  
CAN19X6

**NEW!** Wild Gorse Reed Diffuser 120ml  
DIF19X6



# Hebridean Seaweed Wholesale Range

Seaweed has been used for centuries as an antioxidant and for its anti-aging properties. We wild-harvest kelp near our workshop on the Moidart peninsula and love its minty-fresh fragrance.



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### AVAILABLE PRODUCTS:

Hebridean Seaweed Organic Glycerine Soap  
150g GLY03/150GX10

Hebridean Seaweed Handmade Soap 190g  
CP03/190GX10

Seaweed Shampoo Bar  
140g CP03/140GX12

Hebridean Seaweed Organic Hand Wash  
300ml HW03/300X6

Hebridean Seaweed 1 Litre Glass Hand Wash  
Refill HW03/1LX2

Hebridean Seaweed Organic Hand & Body  
Lotion 300ml HBL03X6

Hebridean Seaweed Organic Body Wash  
250ml BW03/250X6

Hebridean Seaweed Organic Shampoo  
250ml SH03/250X6

Hebridean Seaweed Conditioner  
250ml CON03/250X6

Hebridean Seaweed Hand Care Gift Set  
HC-GS03X3



# Rose & Patchouli Wholesale Range

An enchanting blend of rose absolute and patchouli oils that leaves skin smelling beautiful. Rose is an anti-inflammatory while patchouli is used in natural skincare for dry and aging skin.



## WHOLESALE RANGE

### AVAILABLE PRODUCTS:

Rose & Patchouli Organic Glycerine Soap 150g  
GLY06/150GX10

Rose & Patchouli Organic Hand Wash 300ml  
HW09/300X6

Rose & Patchouli Organic Hand & Body Lotion  
300ml HBL09X6

Rose & Patchouli Soya Wax Candle  
30cl CAN12X6

Rose & Patchouli Reed Diffuser  
120ml DIF12X6

Rose & Patchouli Organic Hand & Body Cream  
120ml CRE09X6

Rose & Patchouli Organic Bubble Bath 500ml  
BB09/500X6

Rose & Patchouli Organic Body Wash 250ml  
BW09/250X6

Rose & Patchouli Organic Shampoo 250ml  
SH09/250X6

Rose & Patchouli Conditioner 250ml  
CON09/250X6

Rose & Patchouli Soap & Cream Gift Bag  
SC-GS09X3

Rose & Patchouli Bathing Box Gift Set  
BB-GS09X3



# Wild Nettle & Heather Wholesale Range

Fresh heather flowers from the Scottish Highlands combine with nutrient-rich wild nettle to create a subtle fragrance with a lovely woody yet floral scent.



## WHOLESALE RANGE

### AVAILABLE PRODUCTS:

- Scottish Heather Organic Glycerine Soap 150g GLY02/150GX10
- Wild Nettle & Heather Handmade Soap 190g CP02/190GX10
- Wild Heather Shampoo Bar 140g CP02/140GX12
- Wild Nettle & Heather Organic Hand Wash 300ml HW02/300X6
- Wild Nettle & Heather Organic Hand & Body Lotion 300ml HBL02X6
- Wild Nettle & Heather Organic Hand & Body Cream 120ml CRE02X6
- Wild Nettle & Heather Organic Bubble Bath 500ml BB02/500X6
- Wild Nettle & Heather Organic Body Wash 250ml BW02/250X6

- Wild Nettle & Heather Organic Shampoo 250ml SH02/250X6
- Wild Nettle & Heather Conditioner 250ml CON02/250X6
- Scottish Heather Soya Wax Candle 30cl CAN02X6
- Scottish Heather Reed Diffuser 120ml DIF02X6
- Wild Nettle & Heather Hand Care Gift Set HC-GS02X3
- Wild Nettle & Heather Soap & Cream Gift Bag SC-GS02X3
- Wild Nettle & Heather Bathing Box Gift Set BB-GS02X3



# Juniper & Lime Wholesale Range

We love juniper for its fragrance of peppery gin and woody muskiness. Native common junipers are used by distilleries to flavour gin and make antiseptic, clearing and cleansing skincare products.

AVAILABLE PRODUCTS:

Juniper & Lime Organic Glycerine Soap 150g  
GLY05/150GX10

Juniper & Lime Handmade Soap 190g  
CP05/190GX10

Juniper Shave Soap 175g  
SHAV05X6

Juniper & Lime Shave Soap & Brush Gift Set  
SHAV-GS05X3

Juniper & Lime Organic Hand Wash 300ml  
HW05/300X6

Juniper & Lime Organic Hand & Body Lotion  
300ml HBL05/300X6

Juniper & Lime Beard Oil 30ml  
BO05X6

Juniper & Lime Organic Body Wash 250ml  
BW05/250X6

Juniper & Lime Organic Shampoo 250ml  
SH05/250X6

Juniper & Lime Conditioner 250ml  
CON05/250X6

Juniper & Lime Soya Wax Candle  
30cl CAN12X6

Juniper & Lime Reed Diffuser  
120ml DIF12X6





# Sweet Orange & Cinnamon Wholesale Range

Uplifting, Christmassy and warm. Sweet orange essential oil is used in natural skin care to help boost circulation while spicy cinnamon conditions and cleanses skin.



## WHOLESALE RANGE

### AVAILABLE PRODUCTS:

Sweet Orange & Cinnamon Organic Glycerine Soap 150g GLY11/150GX10

Sweet Orange & Cinnamon Handmade Soap 190g CP11/190GX10

Sweet Orange & Cinnamon Organic Hand Wash 300ml HW11/300X6

Sweet Orange & Cinnamon Organic Hand & Body Lotion 300ml HBL11X6

Sweet Orange & Cinnamon Organic Bubble Bath 500ml BB11/500X6

Sweet Orange & Cinnamon Soya Wax Candle 30cl CAN11X6

Sweet Orange & Cinnamon Reed Diffuser 120ml DIF11X6

Sweet Orange & Cinnamon Bathing Box Gift Set BB-GS11X3

Sweet Orange & Cinnamon Hand Care Gift Set HC-GS11X3

Mandarin Orange Organic Lip Balm 12ml LIP11X10



# Lip Balms

A new best-seller with over 50,000 sold in 2024. Organic, packaged in card tubes and now with a Whisky & Honey fragrance - a must-have in any range of **Highland Soap**.

AVAILABLE PRODUCTS:

- Wild Scottish Raspberry Organic Lip Balm 12ml HSC/LIP14X10
- Mixed Pack – 4 fragrances x 5 in a CDU LIPX20T
- Mandarin Orange Organic Lip Balm 12ml HSC/LIP17X10
- Whisky & Honey Organic Lip Balm 12ml HSC/LIP12X10
- Peppermint Organic Lip Balm 12ml HSC/LIP08X10



# Home Fragrance: Reed Diffusers

Our reed diffusers are lovingly hand-poured in the Highlands of Scotland using our cherished fragrance oil blends to fill the air with natural goodness.

AVAILABLE PRODUCTS:

- Whisky & Honey Reed Diffuser HSC/DIF12X6
- Highland Lavender Reed Diffuser HSC/DIF04X6
- Lemongrass & Ginger Reed Diffuser HSC/DIF02X6
- Scottish Heather Reed Diffuser HSC/DIF06X6
- Wild Scottish Raspberry Reed Diffuser HSC/DIF14X6
- Juniper & Lime Reed Diffuser HSC/DIF05X6
- NEW!** Wild Gorse Reed Diffuser HSC/DIF19X6
- Rose & Patchouli Reed Diffuser HSC/DIF09X6
- Sweet Orange & Cinnamon Reed Diffuse HSC/DIF16X6

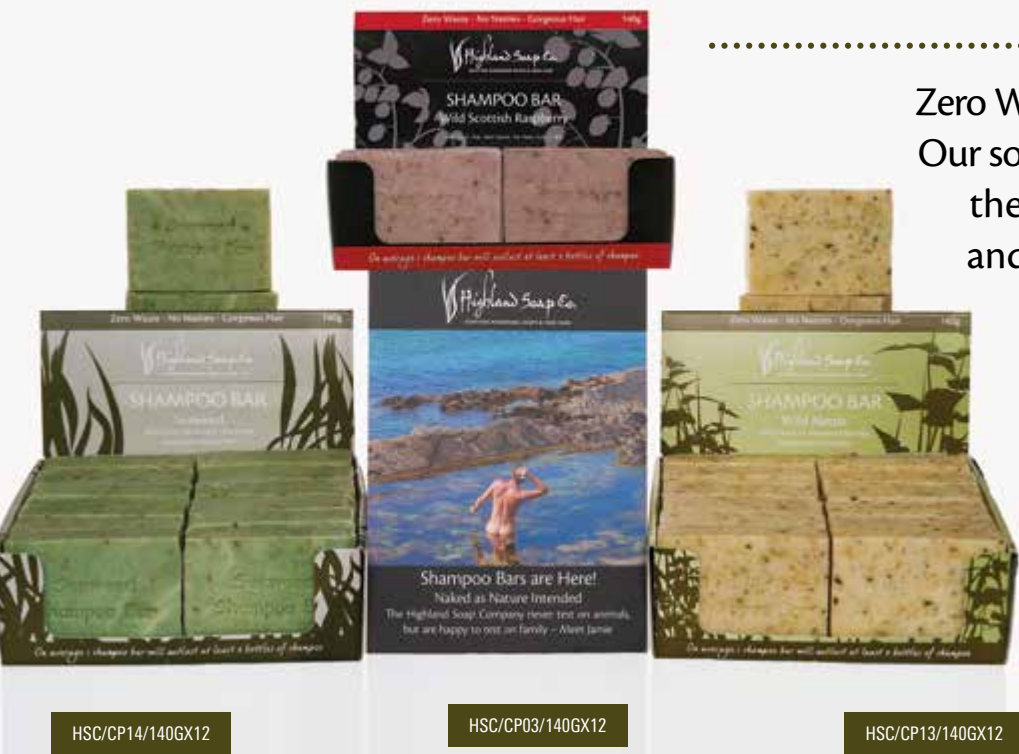


# Shampoo Bars

Zero Waste- No Nasties- Gorgeous Hair. Our solid shampoo bars are better for the environment, more affordable and longer lasting than traditional shampoos.

AVAILABLE PRODUCTS:

- Wild Scottish Raspberry Shampoo Bar 140g HSC/CP14/140GX12
- Seaweed Shampoo Bar 140g HSC/CP03/140GX12
- Wild Nettle Shampoo Bar 140g HSC/CP13/140GX12



# Scented Candles

Approximately 45 hours burning time. Hand poured in a large glass tumbler and wicked using specially treated plaited cotton thread. Natural wax from soybeans, after use: simply wash the glass tumbler in warm soapy water.

AVAILABLE PRODUCTS:

- Whisky & Honey Soya Wax Candle HSC/CAN12X6
- Highland Lavender Soya Wax Candle HSC/CAN04X6
- Lemongrass & Ginger Soya Wax Candle HSC/CAN06X6
- Scottish Heather Soya Wax Candle HSC/CAN02X6
- Wild Scottish Raspberry Soya Wax Candle HSC/CAN14X6
- Juniper & Lime Soya Wax Candle HSC/CAN05X6
- NEW!** Wild Gorse Soya Wax Candle HSC/CAN19X6
- Rose & Patchouli Soya Wax Candle HSC/CAN09X6
- Sweet Orange & Cinnamon Soya Wax Candle HSC/CAN16X6





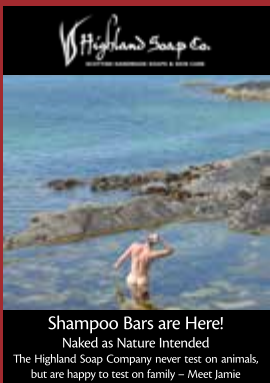
Point of Sale  
**Signage**



HSC/12/POS  
(Whisky & Honey)



HSC/SHEFLTALKER  
(Shelf Talker)



HSC/CP/POS  
(shampoo bars)



HSC/03/1L/POS  
(1L glass refill bottle  
beside small bottle)



HSC/14/POS  
(Wild Scottish Raspberry  
fragrance)



HSC/06/POS  
(Lemongrass & Ginger  
fragrance)



HSC/B012/POS  
(Beard oil)



HSC/POS  
(Highland Scene)



HSC/POS  
(Shaving kit)

Counter Top  
**Display Unit**

18 Bars of 150g  
Organic Soap



3ml Organic Hand & Body Lotion  
**Sachets**



Hand & Body  
Cream  
**Tester Jars**



Hand & Body  
Lotion  
**Tester Bottles**





5 Litre Refill

Introducing a refill station in store encourages repeat customers and shows you care about the environment. Simply weigh the customer's container, fill it for them, and weigh it again, charging per ml.

- Available products:**
- Hand Wash 5L (6 Scents)
  - Hand & Body Lotion 5L (6 Scents)
  - Shampoo, Body Wash & Conditioner 5L (4 scents)
  - Bubble Bath 5L (3 scents)



Brackets

Provide your customers with our Hand Wash and Hand & Body Lotion in your public bathrooms. Customers who can try our products are more likely to purchase in store. 5L refills available.

Wall brackets are made in Scotland.

- Options:**
- Double 300ml Hand Wash & Lotion Bracket
  - 300ml Hand Wash Bracket
  - Triple 250ml Shower Bracket
  - Double 250ml Shower Bracket



## Display examples





