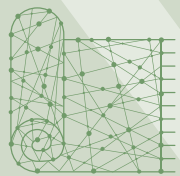


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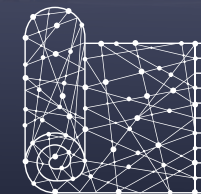


## ERP>Flooring

Connecting the dots for all  
 your business operations



**COVERING  
 EVERY SQUARE  
 METRE OF YOUR  
 BUSINESS.**



## ERP>Flooring

Sci-Net's ERP>Flooring has been specifically developed to address the unique complexities of the flooring industry. The solution has been built within Microsoft Dynamics Business Central, which has enabled Sci-Net to use the system's capabilities to deliver a comprehensive solution to businesses in the flooring industry.

# Some of the Challenges Faced by the Flooring Industry

## Complex Units of Measure

Flooring products are often sold in multiple units of measurement, such as where a customer is quoted in £ per square metre (m<sup>2</sup>) but needs to purchase materials in linear metres. Meanwhile, hard flooring like tiles and planks must account for area coverage, wastage, and cutting needs, making it difficult to manage without specialised tools.

## Variable Product Lengths and Widths

Flooring materials, particularly carpets and vinyl, can come in rolls of varying lengths and widths. This can lead to inventory management, pricing, and order fulfilment challenges.

## Customer Customisation

Many flooring projects require precise customisation, such as cutting products to fit specific room dimensions or creating custom patterns. This requires careful planning, tracking, and communication between the business and the customer.

## Diverse Sales Channels

Flooring companies often sell through multiple channels, such as direct sales to consumers, trade sales to contractors, and on-line ecommerce sales. Managing orders, pricing, and customer data across these channels can be complicated without an integrated system.



## Made To Measure Solutions

With Sci-Net's ERP>Flooring, we can provide solutions to these unique challenges by integrating business processes and automating critical tasks



### Accurate Inventory Management

ERP>Flooring helps track flooring inventory with precision, even when dealing with multiple units of measure (e.g., square meters, linear meters, rolls). This ensures accurate stock levels, reducing order errors and preventing over- or under-stocking. Furthermore, traceability from mother roll through master roll to the final cut carpet and allows for full colour matching.



### Streamlined Sales And Order Management

ERP>Flooring can handle the complexities of product pricing, promotions and measurement conversions, automatically adjusting prices based on specific units (e.g., per m<sup>2</sup>, per roll). It also helps to manage quotes, sales orders, and returns efficiently, ensuring a seamless customer experience from start to finish and via multiple sales channels.



### Improved Customer Service

ERP>Flooring enables businesses to track customer interactions, manage communications, and address issues promptly. By automating emails and SMS updates, ERP>Flooring keeps customers informed about order statuses, delivery times, and any issues, providing complete visibility into every customer interaction. Whether it's managing quotes, orders, conversions, returns, or stock levels, all activities are centred around the customer, enabling a 360-degree view of their journey.



### Real-Time Data Insights

Flooring companies can benefit from real-time data on sales trends, inventory levels, and operational performance. This allows them to make informed decisions, plan better, and respond quickly to market changes or customer demands.



### Efficient Purchasing And Supplier Management

ERP>Flooring can help businesses manage their relationships with suppliers, track purchase orders, and ensure that they are getting the best possible terms, all while maintaining the stock needed to fulfil customer orders without delays. ERP>Flooring can enhance relationships with suppliers and vendors by providing better visibility into procurement processes, order statuses, and payment schedules.



### Industry Specialised Solutions

ERP>Flooring by Sci-Net has introduced a specialised flooring measuring solution. By integrating third-party software, ERP>Flooring can help in accurately measuring and quoting flooring spaces, reducing errors, and ensures precise installations. Leading to better customer satisfaction and reduced waste.