



Manufacturers, suppliers, retailers

British Furniture
Manufacturers
Association

We're stronger together





Stronger together

Association of British Furniture Manufacturers

The British Furniture Manufacturers (BFM) is a trade association, which has represented the interests of the nation's furniture industry since 1947. We have a rich history that includes a range of well-known members.

We are the voice of the industry, providing effective representation and a range of appropriate services that embrace the needs of our members and add value.

Membership is designed to enhance your business and your business interests as part of a collective body supporting your industry. It is open to manufacturing companies in all sectors including upholstery, cabinet, bathroom, kitchen, and office furniture, and mattresses and beds.

We provide regular industry updates through our news and events, as well as analyse key trends that we regularly report so members can easily identify opportunities within the sector.

We lobby and advance the interests of the furniture industry directly with government through the British Furniture Confederation (BFC) and the All Party Parliamentary Furniture Industry Group at the House of Commons.

As members of BFM, collectively we are 'Stronger Together'.

Representing the industry

BFM is part of the British Furniture Confederation (BFC) where we represent the views of the industry through lobbying that will help your company thrive. Be part of the change that affects your business.

We have a broad base of members covering domestic, contract, office and kitchen manufacturers as well as a number of suppliers to the industry, and retailers.

Membership is not limited to British Furniture Manufacturers. It is also open to organisations associated to the trade. If you supply the trade in any way, whether it is a commodity or a service, you are eligible to join the BFM as an associate member. Associates are given preferential status for referrals when suppliers are sought. Associate membership is also open to furniture retailers and ancillary organisations to the trade such as lighting or other companies involved in homeware.

Retailers who stock British made furniture are also eligible for membership. Retailers can join the BFM as a Retail Member and enjoy many of the same benefits as well as access a toolkit for marketing material that can be used as point-of-sale information on the shop floor, on your website, letterheads, social media, vehicle livery and exhibition stands.



Manufacturers

Enhance your credibility

Members can feature the BFM logo on all company materials to show credibility and build consumer trust.

By signing up to our Code of Practice to become an Approved member of the British Furniture Manufacturers will certify that your company produces at least 50% of your products in the UK.

The BFM Approved Member logo can be used on your website, letterheads, marketing and promotional material, social media, vehicles, exhibition stands and more.

Ensure your environmental, health & safety policy is sound

Manufacturing members benefit from 24-7 access to BFM's online guidance, handbooks and downloadable templates.

We will support your company with up-to-date advice through our free telephone helpline and individual on-site support at heavily discounted rates. Receive a monthly Environmental, Health & Safety Update.

Enhance your market intelligence

Be kept up to date with benchmarking and trade data including performance of the industry, import and export statistics, wages, costs and financial surveys.

Members can make sure they're not overspending with pricing data for foam chemicals, upholstery fibres, feathers, steel, wire, springs, fabrics, leather, timber and packaging.

Benefit from business support

Get FREE help with employment documentation and auditing with advice and online support.

Members receive full health and safety support including discounted annual on-site health and safety visits.

Keep your employees happy with commercial legal advice solicitors for PAYE/Payroll/VAT/IP protection.

Members can ensure they are compliant by using our guidance on EUTR timber regulations and Chain of Custody certification.

All members can network with fellow industry professionals at our seminars and events.



Why join

Suppliers

Enhance your credibility

Associate members can use the Associate BFM Member logo and receive many of the same benefits as members, which includes featuring on the BFM website and social media pages.

Receive industry news and alerts

All members receive a monthly newsletter which includes contemporary news articles, industry insights, reports, and governmental information along with a diary of future BFM events – direct to your inbox.

Receive promotional discounts

Members have access to a discount code when booking the January Furniture Show and London Fabric Show and the newly launched Furniture Component Expo.

Associate members also receive discounted sponsorship and advertising rates to promote your business at our regional and national events and via our digital channels, such as our e-newsletter.

Benefit from business support

Get FREE help with employment documentation and auditing with advice and online support.

Keep your employees happy with commercial legal advice solicitors for PAYE/Payroll/VAT/IP protection.

All members can network with fellow industry professionals at our seminars and events.

Why join

Retailers

Enhance your credibility

Retailers must stock British made furniture to be eligible for membership and demonstrate their support for British furniture manufacturers. Retailers must adhere to our Retail Code of Practice to ensure customer services and other business practices are of a high standard.

Retail members can feature the Retail BFM logo on all company materials to show credibility and build consumer trust.

Retail members can ensure customers are able to identify British-made, quality furniture by ordering from our point of sale toolkit that includes swing tickets, tent cards, stickers, vehicle livery and shop window decals.

Receive industry news and alerts

All members receive a monthly newsletter which includes contemporary news articles, industry insights, reports, and governmental information along with a diary of future BFM events – direct to your inbox.

Benefit from business support

Get FREE help with employment documentation and auditing with advice and online support.

Keep your employees happy with commercial legal advice solicitors for PAYE/Payroll/VAT/IP protection.

All members can network with fellow industry professionals at our seminars and events.



Full list of benefits for Manufacturer, Associate and Retail memberships

	Full member	Associate member	Retail member
Promote your business	✓	✓	✓
Improve your profitability	✓	✓	
Health, safety and environment (Onsite)	✓	✓	
Lobbying and representation	✓	✓	✓
Employment law	✓	✓	✓
Commercial legal advice	✓	✓	✓
Technical and legislative guidance	✓	✓	
Benchmarking and trade data	✓	✓	
Industry news and alerts	✓	✓	✓
Events discounts	✓	✓	
Regional events	✓	✓	✓
Annual conference	✓	✓	✓
Education, skills and learning	✓	✓	
Business directories	✓	✓	✓
Code of Practice	✓		✓
Marketing toolkit			✓

We're stronger together

Get in touch today

If you want to know more about how BFM can help your company thrive, give us a call today or visit us online at www.bfm.org.uk

British Furniture Manufacturers

Tel. 01295 724202

Email: info@bfm.org.uk

Web: www.bfm.org.uk

Office: Bloxham Mill Business Centre, Barford Rd,
Bloxham, Banbury, Oxfordshire OX15 4FF

 [@BritishFurnitureManufacturers](https://www.facebook.com/BritishFurnitureManufacturers)  [@BFM_LTD](https://twitter.com/BFM_LTD)

 [British Furniture Manufacturers](https://www.linkedin.com/company/british-furniture-manufacturers)