

WHOLESALE LOOKBOOK



Mbira Home

Handwoven & handmade in Zimbabwe

2026 / 27 · TRADE COLLECTION

OUR STORY

A family business, by hand.

MBIRA HOME began the way the best things do — between a father and a son, across two countries. One of us works close to the source in Zimbabwe's Zambezi River region, sitting with the weavers and choosing each piece by hand. The other runs things from London.

Every basket is handwoven from natural ilala palm; every metal piece is shaped from reclaimed material. No dyes, no machinery, no shortcuts — just skill passed down through generations. Because each piece is made by hand, no two are ever the same.

We work directly with the artisans who make our pieces — so fair pay reaches the hands that did the work.





THE FAMILY · WALL BASKETS

Woven on the Zambezi.

Our signature range, handwoven from natural ilala palm and named for the family — from the small Mwana to the oversized Sekuru. Hung alone as wall art, grouped into a gallery wall, or set down as a decorative bowl.

THE FAMILY

In the home



Grouped on a shelf — as good in clusters as alone.



A deeper pattern, paired with driftwood and clay tones.



A large weave on a console, layered with pampas and linen.

Sizes & trade prices

Six sizes, each named for a member of the family. Wholesale is set at 50% of RRP across the range, for a clean keystone margin.

RANGE	DIAMETER	BEST FOR	RRP	WHOLESALE
<i>The Mwana</i> XS	10–20 cm	Tabletop, shelf, gifting	£15	£7.50
<i>The Mukoma</i> S	20–30 cm	Centrepiece, small wall	£25	£12.50
<i>The Amai</i> M	30–40 cm	Core wall piece, feature shelf	£35	£17.50
<i>The Baba</i> L	40–50 cm	Statement wall, entryways	£45	£22.50
<i>The Ambuya</i> XL	50–65 cm	Hero piece, large rooms	£65	£32.50
<i>The Sekuru</i> XXL	65–80 cm	Gallery wall, hotel lobbies	£90	£45.00

Diameter measured across the widest point. As each basket is handwoven, sizes fall within a band rather than to an exact figure.



THE MUSHANDI · UTILITY & STORAGE

Made to be used.

Hard-wearing handwoven baskets for everyday life — laundry, logs, throws and toys, or simply keeping things tidy with a little natural warmth. The same ilala palm craft, built for the home.

THE MUSHANDI

Everyday pieces



A rolled throw by the sofa.



A tidy corner companion in natural light.

SIZE	DIMENSIONS	BEST FOR	RRP	WHOLESALE
<i>Small</i>	Ø 25 · H 20 cm	Towels, blankets, small items	£25	£12.50
<i>Medium</i>	Ø 30 · H 25 cm	Laundry, magazines	£35	£17.50
<i>Large</i>	Ø 35 · H 30 cm	Throws, logs, toys	£40	£20.00

A metal sculpture of a goat, standing in a grassy field. The sculpture is made of recycled metal, with a white body and dark, weathered metal for the head, horns, and legs. The background is a blurred garden with green foliage and colorful flowers.

RECYCLED METALWORK

A second life, by hand.

Decorative animals and working garden birdfeeders, each handmade in Zimbabwe from reclaimed metal. Characterful, durable and full of life — at home on a shelf, a windowsill, or out in the garden. Sold individually and in pairs.

RECYCLED METALWORK

For the garden



The pigs on a sunlit patio — sold as a set of two.



Hedgehogs nosing along a lavender path, sold in pairs.

Characters



The goat, grazing a summer border.



The butterfly, mounted on a garden wall.



The rooster birdfeeder on a weathered stump — a working feeder.

RECYCLED METALWORK

Trade prices

Each piece is individually handmade, so dimensions vary. Wholesale is set at 50% of RRP.

PIECE	MATERIAL	RRP	WHOLESALE
<i>Goat</i>	Recycled metal · handmade	£20	£10.00
<i>Butterfly</i> SMALL	Recycled metal · handmade	£30	£15.00
<i>Butterfly</i> LARGE	Recycled metal · handmade	£55	£27.50
<i>Pigs</i> SET OF TWO	Recycled metal · handmade	£35	£17.50
<i>Hedgehogs</i> SET OF TWO	Recycled metal · handmade	£20	£10.00
<i>Meerkat</i>	Recycled metal · handmade	£40	£20.00
<i>Rooster Birdfeeder</i>	Recycled metal · handmade	£50	£25.00
<i>Cat Birdfeeder</i>	Recycled metal · handmade	£50	£25.00

Birdfeeders are fully functional. Animals suit indoor shelves and outdoor settings alike.

TRADE TERMS

Working together

MINIMUM ORDER

£100 opening order. No minimum on reorders
— start small and scale as you go.

LEAD TIME

UK stock dispatched within 3 working days.
Made-to-order pieces take longer; we confirm
timings before you commit.

PAYMENT

New accounts on pro forma. Account terms by
arrangement once established.

MARGIN

Wholesale set at 50% of RRP across every
range.

CARRIAGE

Free UK carriage on your first order.
Thereafter free over £500, or charged at cost.

HANDMADE

Every piece is made by hand. Natural variation
in tone, size and pattern is to be expected —
and celebrated.

How to order

Email luke@mbiraholdings.com with the ranges and quantities you'd like, and a pro forma will follow within 24 hours. Or meet us in person at **Home & Gift Harrogate**, Stand C-B39, Hall C, 19–22 July 2026.

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