



AIT Home Delivery Global
Service Offering

Meet the team of experts

A proven management team, with over 200 years' collective experience in the logistics industry.



Gary McKelvey

Vice President Global Home
Delivery Operations



Andy Dale

Senior Commercial Director
Home Delivery Global



Steve Owen

Senior Operations Director



Rob Lamell

Vice President of
AIT Home Delivery US



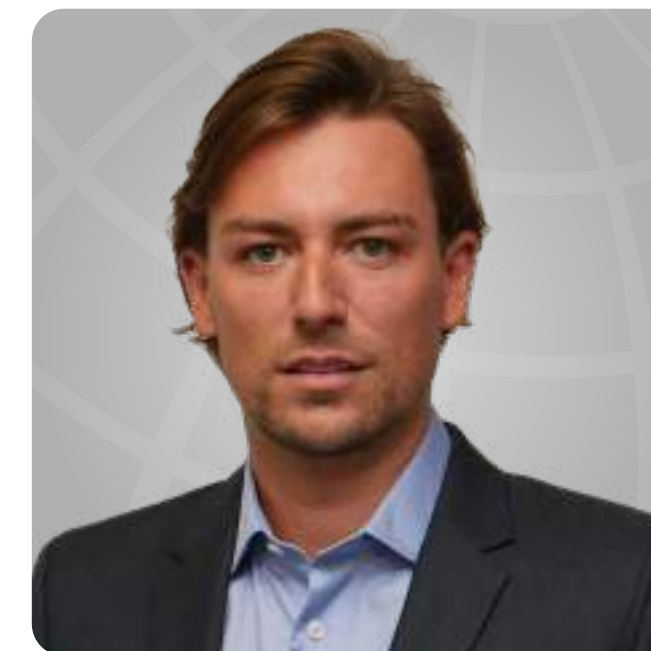
Kirsty Railton

Senior Customer Experience
Director Global



Lawrence Humble

Global Sales Director



Samuel Scott

Sales Director
UK & Europe



Matthias Kassling

Network Manager
- Germany

Our Core Values



HIGH PERFORMANCE

When we push ourselves to get out of our comfort zones and grow-both personally and professionally - we believe we become better people, better business partners who are better able to adhere to our core values.



EARN our customers' trust

Through proactive communication, AIT teammates act as trusted advisors to our customers - delivering quality solutions that earn our customers' trust.



VALUE our teammates

At AIT, we believe in teamwork, building an inclusive workforce, listening, and treating each other how we'd want to be treated. That's why we make it a point to show we Value our Teammates.



ENGAGE in our communities

Every day, around the world, AIT teammates embody our corporate social responsibility initiatives when they engage in our communities through volunteer work with the AIT Cares programme.



APPLY our ethics

At AIT, we have a moral obligation to protect your cargo as it moves through the supply chain. We also expect every teammate to do the right thing - and to speak up if they see something out step with our values.

AIT Worldwide Statistics 2024

A trusted global freight forwarder delivering customised end-to-end solutions that meet and exceed our customers' supply chain requirements

\$2.598B

GROSS
REVENUE

150+

LOCATIONS IN
26 COUNTRIES

4,980,095

TOTAL
SHIPMENTS

113,507

AIR METRIC TONS

106,603

TEUs

5,484,841

WAREHOUSE
SQ FT

AIT Home Delivery In Numbers

3,770,039

TOTAL
SHIPMENTS

\$374m

GROSS
REVENUE

2,609,000

WAREHOUSE
SQ FT

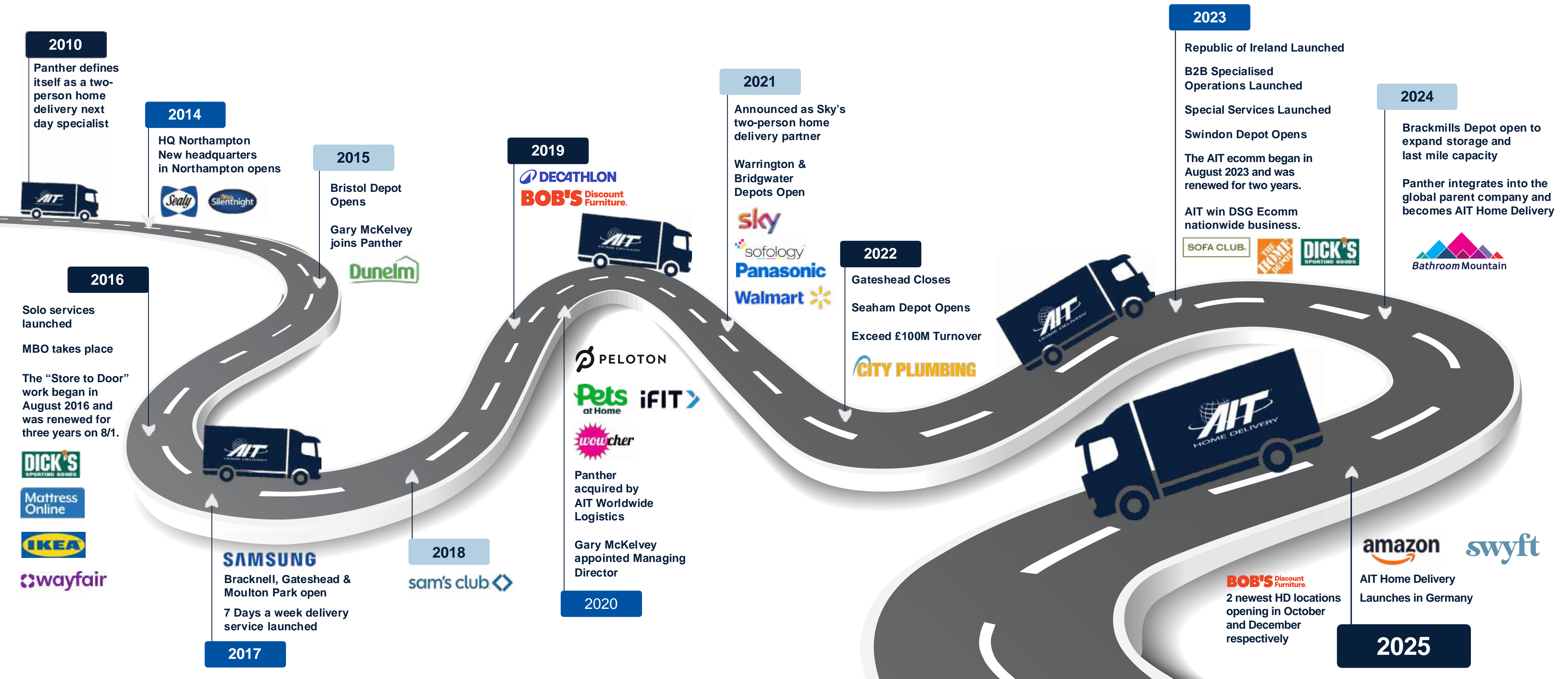
952

TOTAL
TEAMMATES

83

NUMBER OF
STATIONS

Our History



Home Delivery Services

Grow customer loyalty with industry leading residential delivery, home shipping services

Delight your customers with fast, flexible residential delivery options from home delivery logistics experts

FIRST MILE

MIDDLE MILE

FINAL MILE

Freight forwarding, in-region service and industry expertise



Sea Freight



Air Freight



Customs Clearance



Cold Chain Logistics



Third-Party Logistics



Transborder



Ground Distribution



Intermodal



Warehouse Management



Transportation Technology



White Glove Options

Home Delivery

Big and bulky goods

On demand delivery

Dedicated truck programmes

Kerbside, threshold, room of choice,

White glove and assembly

Warranty repair and reverse logistics

Commercial assembly

Warehousing Proposition

Service Lines



Racked Storage

Stock stored in racking either on pallets or shelves. Standard and oversized pallets accommodated. Space measured by pallet spaces.



Bulk Floor Storage

Stock stored on floor either loose or on pallets – single or block stacked. Stillages are also an option. Space measured by square foot.

Core Services



Full container tipping, palletising & putaway



Next-day fulfilment on item, pallet & trade picking



Two-person handling of oversized items



Full order tracking capabilities for clients



Perpetual inventory with quarterly stock counts



Dedicated Storage Account Manager

Value-Added Services



Later cut off times compared to non-stored products



Weekly KPI reports and operational calls with client



Returns management



Stock inspections, relabelling etc.











Recycling and WEEE disposal

Our multi-user facilities are fully equipped with **several loading bays, dock levellers,** a **cutting-edge warehouse management system** and **24/7 security CCTV.**

Customer Proposition

A customer proposition that is unprecedented,
hard to replicate and fundamental to AIT's impressive growth.

Service	UK & IRE	Germany	USA
 Delivery window 2hr	✓	✗	✓
 Delivery window 4hr	✗	✓	✓
 TV Wall Mounting	✓	✓	✓
 Dedicated returns facility	✓	✓	✗
 Wet and dry installations	✓	✓	✓
 Gym Equipment Configuration	✓	✓	✓
 Plug and Play	✓	✓	✓
 Next-day delivery	✓	✓	✓

Premium Services



Assembly of complex items such as wall-mounted TVs, fitness equipment, furniture and more.

Dedicated network and team of highly trained crews



Pergolas, gazebos, grills and other patio furniture perform better when professional, timely white-glove services have been provided

We help customers ensure their investments in outdoor storage deliver



Room of choice and removal of packaging

B2B deliveries into the commercial, fitness and hospitality sectors.

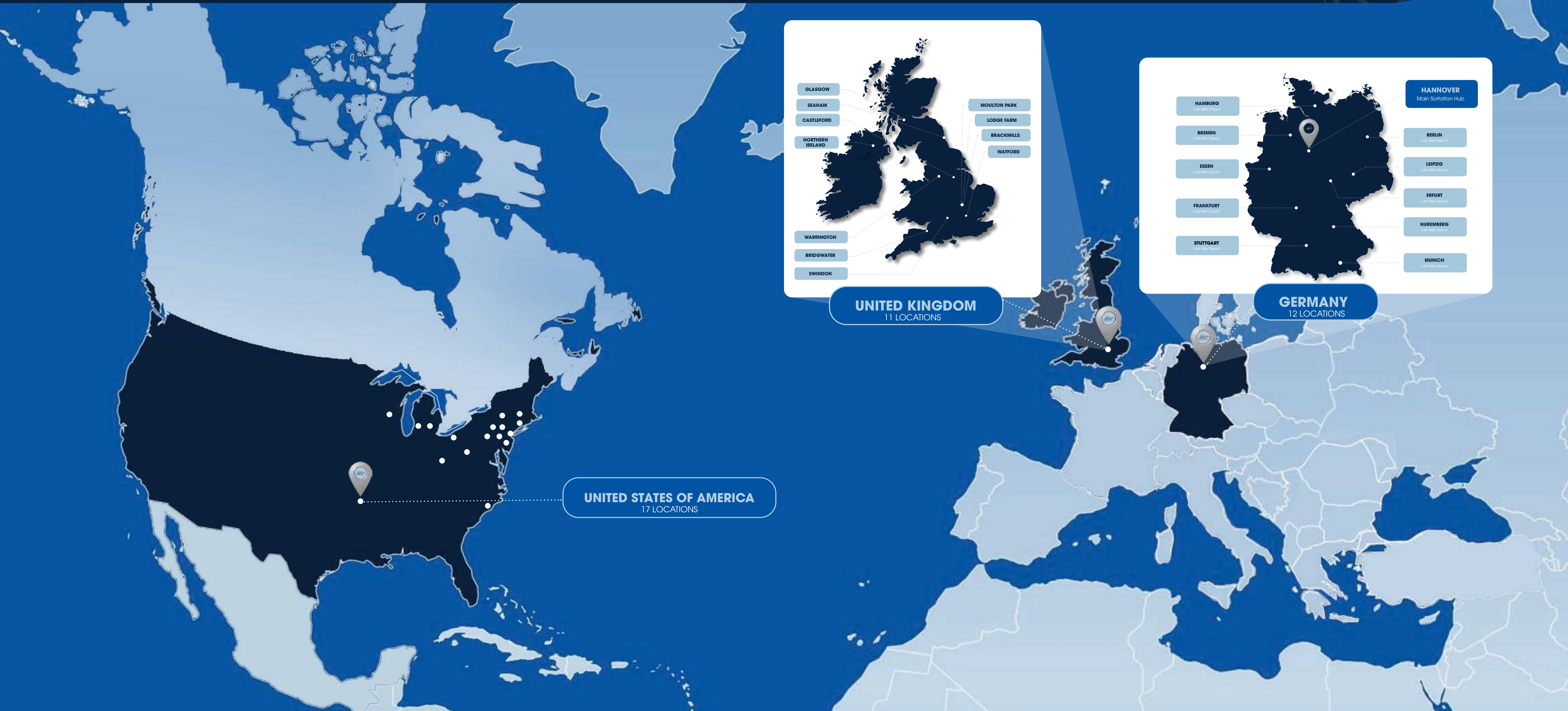


Playsets and trampolines are particularly complex, heavy, and challenging to put together

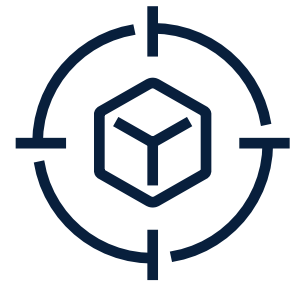
& MORE...

Regardless of what it is, customers can trust that services will be completed promptly, professionally and right the first time

Global Home Delivery Locations



End-to-End Journey



Order raised through AIT Tracker

View and amend consignments

Goods received into AIT warehouse



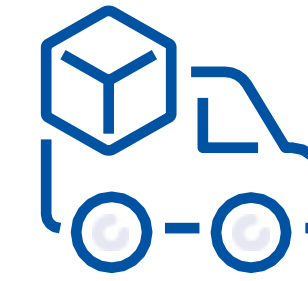
View internal notes and location scan history

*Consignment trunked to final mile delivery depot from sortation hub



Goods received at final mile delivery depot

View internal notes and location scan history



Out for delivery

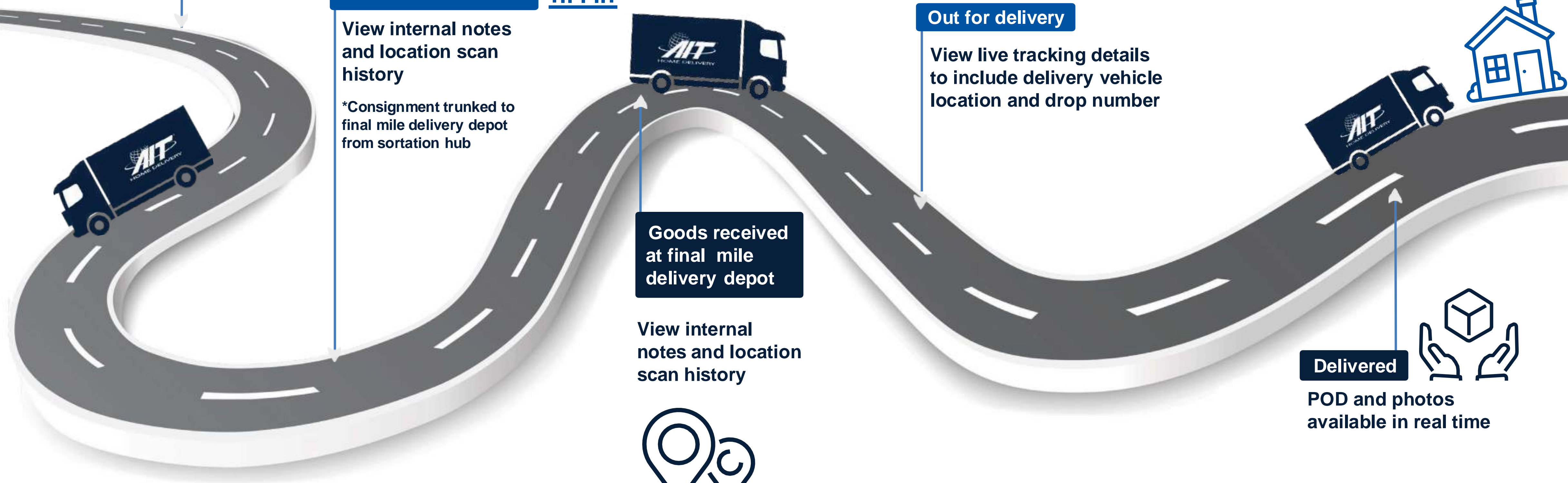
View live tracking details to include delivery vehicle location and drop number



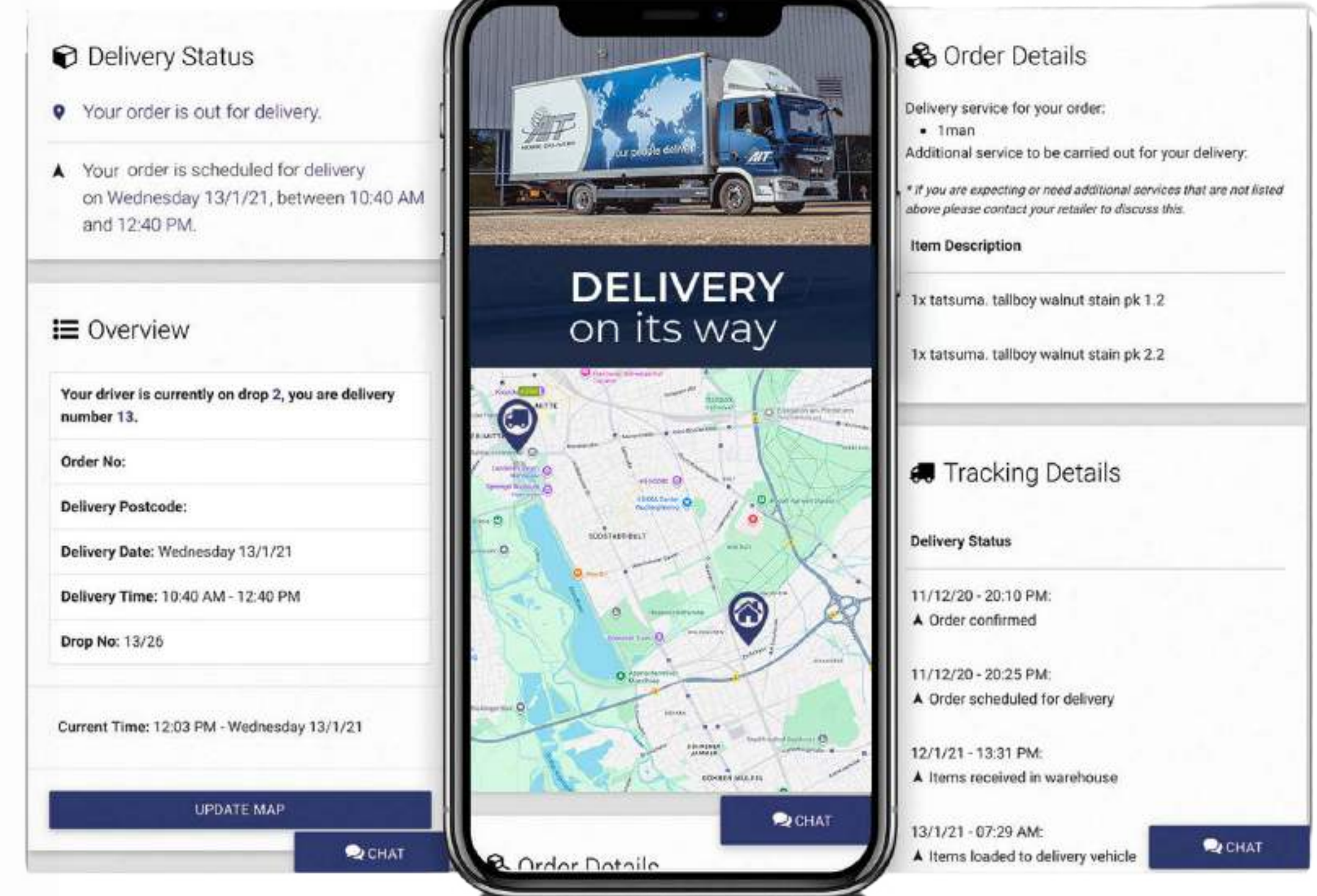
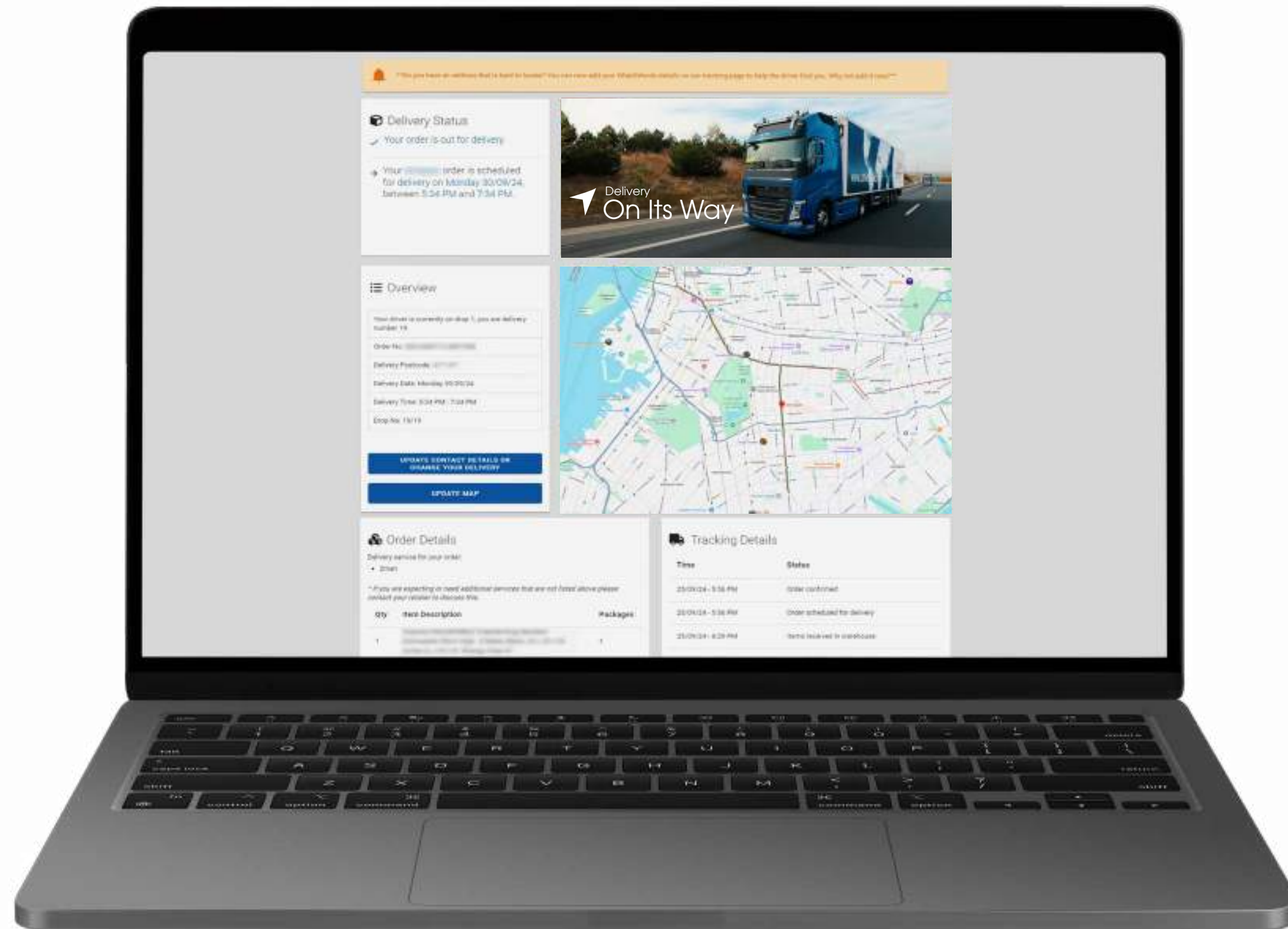
Delivered



POD and photos available in real time



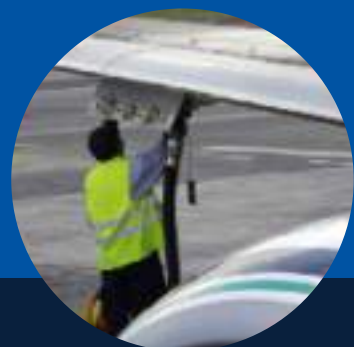
Consumer & Client Tracking



Significant multi-million investment into bespoke, proprietary, cloud-based technology platform – fully integrated with operational, routing and financial systems.

Sustainability Highlights

Ethical and responsible; rapidly moving towards a **zero-waste culture**.



41,000
mt CO₂

Abated as the result of sustainable aviation fuel purchases



THREE

Additional sustainable marine fuel agreements with ocean carriers



FOUR

New markets with EV home delivery service



40%

Renewable energy in AIT controlled warehouse



1,000+
mile

Long-haul deliveries achieved with EV tractor-trailers



>3100
mt

Recycled packaging waste



>33,000

EV deliveries completed



>3,500

Biodiesel deliveries completed

Our People Deliver





THANK YOU