



SALT + STEAM

BECOME A STOCKIST

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We're passionate about finding new brands to work with.

We keep our minimum order quantities small and our terms simple, so that working together is as easy as possible!

All our stockist information is included in this document, from pricing through to our terms and conditions. You'll also find our product catalogue at the back, and more detailed product information can be found on our website.

Any questions? Send an email over to [hello@saltandsteam.co.uk](mailto:hello@saltandsteam.co.uk)!



# PRODUCT PRICING

PLEASE NOTE: ALL PRICES ARE INCLUSIVE OF VAT

# PRODUCT PRICING



## FACIAL STEAMS

### JARS - 200G

Stockist Price £6.50 | RRP £13.00

### REFILL BAGS - 200G

Stockist Price £5.50 | RRP £11.00

### TEST TUBES - 50G

Stockist Price £3.00 | RRP £6.00

## BATH SALTS

### JARS - 432G

Stockist Price £8.50 | RRP £17.00

### REFILL BAGS - 432G

Stockist Price £7.50 | RRP £15.00

### TEST TUBES - 80G

Stockist Price £4.00 | RRP £8.00

# PRODUCT PRICING



## BODY SCRUBS

JARS - 302G

Stockist Price £7.50 | RRP £15.00

## CLAY FACE MASKS

JARS - 45G

Stockist Price £9.00 | RRP £18.00

## BATH & BODY OILS

BOTTLES - 200ML

Stockist Price £12.50 | RRP £25.00

## SHAMPOO & CONDITIONER BARS

SHAMPOO 75G | CONDITIONER 50G

Stockist Price £5.50 | RRP £11.00

# PRODUCT PRICING



## ACCESSORIES

### FACIAL STEAM SCOOPS

Stockist Price £1.50 | RRP £3.00

### BATH SALT SCOOPS

Stockist Price £1.75 | RRP £3.50

### SOLID BAR COTTON STORAGE BAGS

Stockist Price £1.50 | RRP £3.00

## SAMPLES

Paper Bag £0.60 | Glass Vial £1.20

Paper bag samples are for scent testing only. Not available for bath oils, clay masks or shampoo and conditioner bars.



STOCKIST T&CS

# STOCKIST T&CS



## ORDERING

- Our MOQ is 10 units, which can be spread across our entire product range
- Orders can be placed directly through us by requesting an order form, or by using our Faire Direct link [www.saltandsteam.faire.com](http://www.saltandsteam.faire.com)

## PAYMENT

- Payment is required upfront to confirm your order. Orders will not be shipped until payment is confirmed
- For large orders, we can offer flexible payment terms

## LEAD TIMES

- Estimated lead times start from the date of invoice payment
- We make our products to order, and our average lead time is 7 - 10 working days, but this can vary during busy periods

## PRICING

- Products must not be sold below the RRP. Any discounts must be approved by Salt + Steam and must not be below 15% of the RRP
- We reserve the right to change our prices at any time, but will always endeavour to give notice of any changes

# STOCKIST T&CS



## DELIVERY

- Delivery will be through one of our chosen couriers and is priced as follows -
  - £8.50 for orders under £250
  - £12.00 for orders between £250 - £750
  - Free for orders over £750
- Please note that for deliveries to the Channel Islands and USA, pricing will vary.
- We try to keep our packaging eco-friendly, but our jars currently arrive from our supplier in plastic bubble wrap. We're talking with them about sustainable alternatives, but until then, your order will be packaged using this packaging. We feel that reusing this is the best option, and ask that you either reuse or recycle it

## RETURNS

- Returns can be made providing the products are unopened and in saleable condition
- You are responsible for the cost of returning the products to us and we recommend that you use tracked and insured shipping, as breakages will not be counted in the return
- Returns must be made within 30 days of receipt of products

## ISSUES

- We require notice of any problems with your order within 48 hours of delivery
- Breakages and damage will be refunded providing we are informed within 48 hours
- We require photos and details of the damage in order to process any refunds, and you may be required by the courier to keep the broken products for collection to allow us to make a claim against the courier



# PRODUCT CATALOGUE

# BATH SALTS



**BEAUTY SLEEP**  
Rose, Lavender &  
Clary Sage



**DREAMER**  
Orange, Rose  
Geranium & Cedar



**EVENING WOOD**  
Juniper, Cypress  
& Frankincense



**FRESCA**  
Peppermint, Lemon  
& Verbena



**HELLO LOVER**  
Ginger, Patchouli  
& Black Pepper



**IN BLOOM**  
Rose, Neroli &  
Palmarosa



**MAIN SQUEEZE**  
Grapefruit, Rosemary  
& Lemongrass



**PRACTICALLY MAGIC**  
Cinnamon, Vanilla  
& Nutmeg

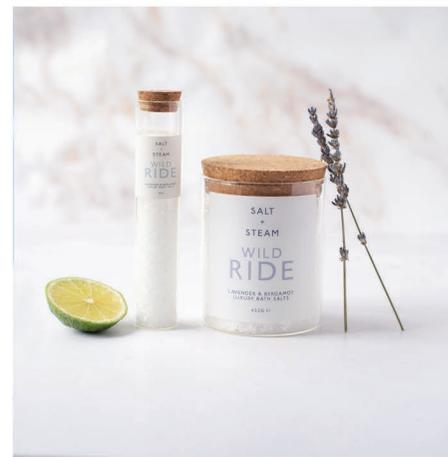
# BATH SALTS



SULTRY ROSE  
Rose & Black Pepper



VANILLA  
Vanilla & Ylang Ylang



WILD RIDE  
Lavender & Bergamot



WOODSTOCK  
Orange, Patchouli  
& Flower Petals



YULE  
Orange, Cinnamon & Clove

# BODY SCRUBS



**BASIC**  
Monoi, Neroli &  
Sweet Orange



**CHAI LATTE**  
Cinnamon, Vanilla  
& Nutmeg



**FRENCH PRESS**  
Coffee & Sweet  
Orange



**JUICE**  
Grapefruit, Basil  
& Verbena



**LIKE A BOSS**  
Ginger, Cardamom,  
Lime & Pepper



**QUEEN**  
Lavender, Rosemary  
& Lemon



**STRIP SCRUB**  
Rosemary, Tea Tree  
& Peppermint



**SWEET THING**  
Vanilla & Rose

# FACIAL STEAMS



BEAUTY SLEEP  
Rose, Lavender &  
Clary Sage



FLOWER CHILD  
Orange & Rose



GLOW  
Eucalyptus, Lemon  
& Rosemary



NOT TODAY, SATAN  
Rosemary & Eucalyptus



ROSÉ  
Rose, Lavender &  
Orange



ROUGH NIGHT  
Peppermint, Lemon  
& Tea Tree



SPRUCE WILLIS  
Juniper, Cypress &  
Frankincense



WILD WILD ZEST  
Grapefruit, Basil &  
Verbena

# CLAY FACE MASKS



**MAJOR TONE**  
Frankincense, Cedar &  
Moroccan Rhassoul Clay



**MENAGE A TROIS**  
Lavender, French Pink  
Clay & Rose



**PURE GREENS**  
Green Tea &  
Seaweed



**SKIN SAVIOUR**  
Colloidal Oatmeal &  
Chamomile

# BATH & BODY OILS



HEAVY PETAL  
Rose Geranium, Cedar &  
Neroli



LOVE POTION  
Ginger, Cinnamon &  
Vanilla



MAMA TIME  
Lavender & Jojoba



REVIVE  
Grapefruit & Bergamot



ROSE TINTED  
Rose & Jojoba



STEAM ROOM  
Eucalyptus & Juniper

# SHAMPOO BARS



CURLING ME SOFTLY  
Shea Butter, Castor Oil  
& Vanilla



DEEP CLEAN  
Activated Charcoal,  
Tea Tree & Peppermint



GREEN GARDENS  
Nettle & Rosemary



THORN TO BE WILD  
Argan Oil, Rose &  
Orange



TOTALLY NUDDY  
Rice Powder, Cocoa  
Butter & Oatmeal

# CONDITIONER BARS



COMING UP ROSES  
Rose, Coconut &  
Neroli



CURLING ME SOFTLY  
Cocoa Butter &  
Vanilla



GET FRESH  
Cedarwood, Juniper  
& Kokum Butter



TOTALLY NUDDY  
Argan Oil &  
Kokum Butter

# ACCESSORIES



FACIAL STEAM SCOOP



BATH SALT SCOOP



SOLID BAR COTTON STORAGE BAG



# STOCKIST TESTIMONIALS

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We adore the facial steams, they are the perfect gifting option, and they always sell super well! - **Pretty Parade Boutique**

Really gorgeous from the packaging to the product. A new firm favourite for our customers. - **Archie & Bea**

Everything is perfect with this product... Its simplicity, together with its fun edge, is irresistible to our customers and the test tubes sell like hot cakes! - **Home & Gift**

Both us and our customers love these bath salts, from the packaging to the salt quality - truly divine! - **Blighty's**

Our customers love the product and the packaging really appeals. Lots of returning customers so that's always a great sign. - **Dormitory**



GET IN TOUCH

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