



Trends, transitions, and challenges in modern penetrators for UUVs, Sea Floor Systems, Towed arrays, and Submarines

Charles Westerfield, Director of Business Development <u>Charles.Westerfield@ametek.com</u> Steven Thumbeck, Director of Sales Steve.Thumbeck@ametek.com

### Abstract

- The Undersea Business Climate is moving in a positive direction
  - Investment is returning, thus driving the desire for innovative new products.
- Users are demanding new capabilities and the connectivity solutions must evolve
- The evolution of new products are impacted by the associated Market, Technical, and Business Trends
  - impact the Connectivity / Penetrator Suppliers as they adapt to these strenuous new user requirements
  - Accommodating the demands for increasing bandwidth, power, a diversity of signal types, and the demand for lower size and weight





- Penetrator Overview
- Market Trends
- Technology Trends
- Business Trends





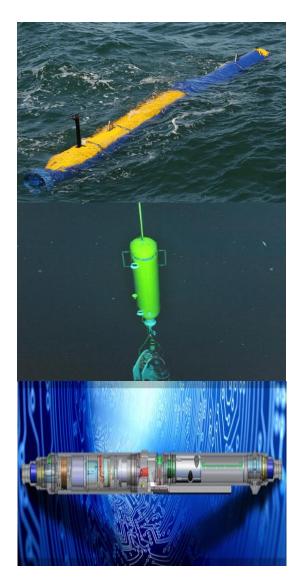
Penetrators Are The Gateway To The Outside World

- Sight Cameras, Sonars, LIDARs
- Sound Hydrophones / Acoustic Sensing
- Touch Command / Control / Temperature / Strain / Stress / Health
- Smell / Taste ChemBio / Salinity

### Who Uses Penetrators



- Submarines / Submersibles
- UUV / AUV / ROV / USV
- Towed Arrays
- Environmental Data Collection
- Sea Floor Systems
- Energy / O&G
   Downhole

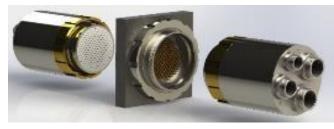


**AMETEK**<sup>®</sup> CLEAR VISION SOUND STRATEGIES SOLID PERFORMANCE

### **Pressure Hull Penetrator Functions**

- Gateway Through The Pressure Boundary
  - Connect circuits from systems located outside the pressure hull to processing and power equipment located inside the pressure hull
  - Assuring connectivity under subsea operating conditions
- Maintain Water-tight Integrity
  - No Leak Path
  - Protect personnel & equipment inside pressure hull
  - If outboard cable breaks, water will not pass water to inside cable
- Multiple Types To Meet Many Requirements
  - Connect ethernet cables as well as coaxial, fiber optic, RF, microwave, and / or power connections.





#### **Pressure Hull Penetrators**

- PHPs are the gateway to providing C4ISR, Defensive, and Offensive capabilities
- The failure of a PHP may cause a catastrophic event
- Designed to safely penetrate the pressure hull so that sailors may interact with the external systems

Ambient Outboard Environment

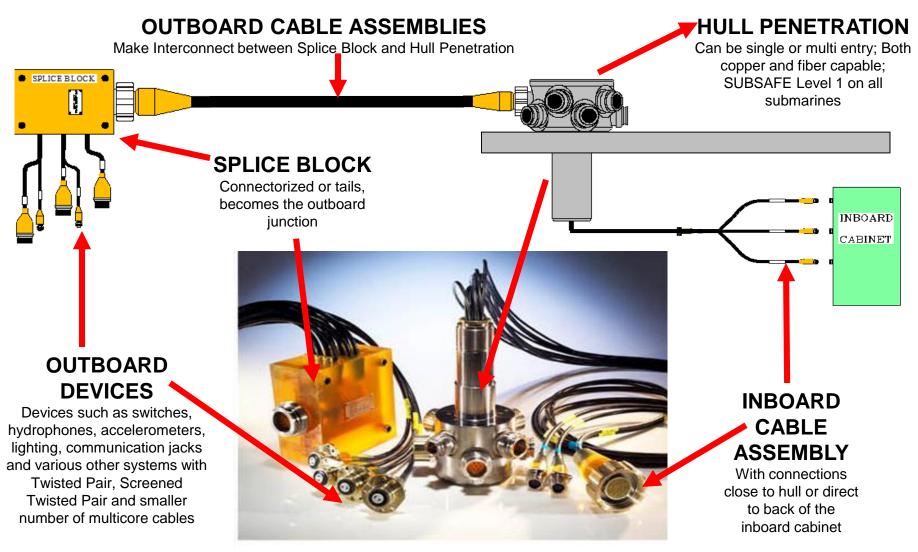
**Controlled Inboard** 

Environment

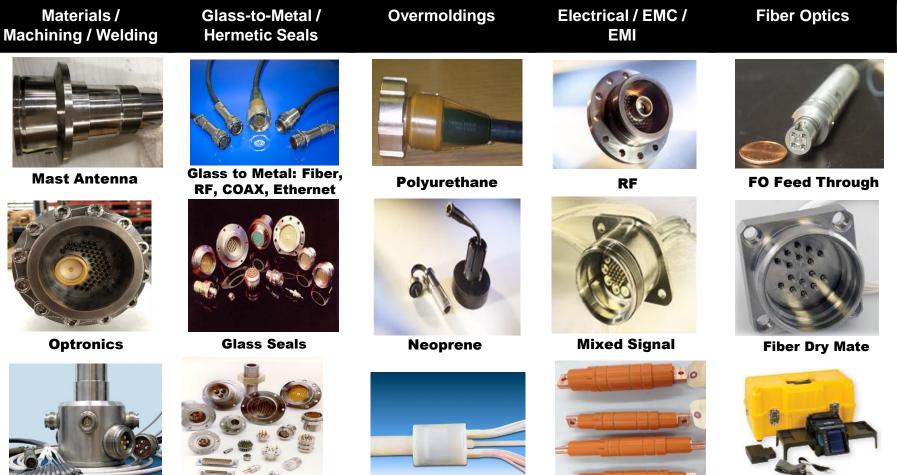
DRINETING DRINET

WARN'T KARAMAN, Y

### **Installed Penetrator**



### **Technologies Needed To Build Penetrators**



**Fiber Optic** Multiport

Instrument and **High Density** 

**Polyethylene** 



Power

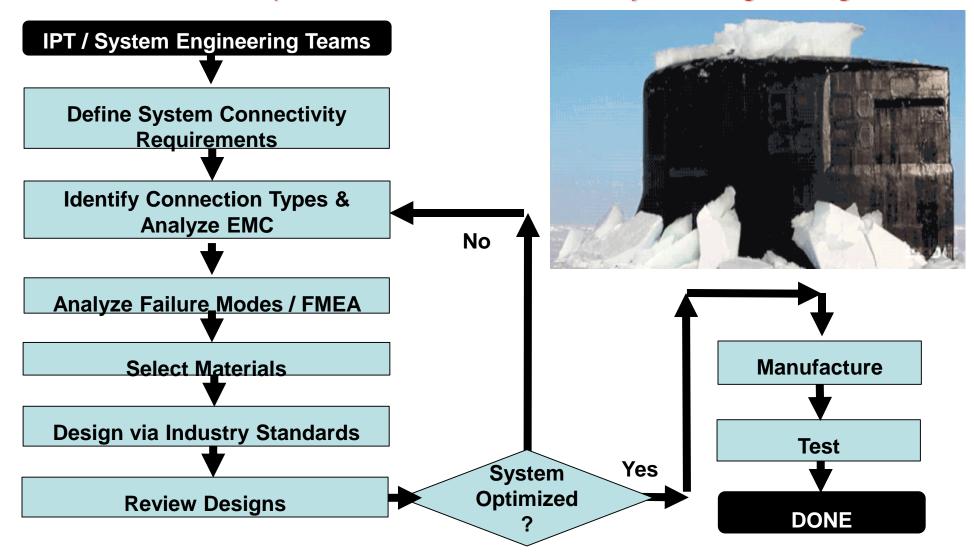


**Fusion Splicing** 

### **Penetrator Types**

Туре	Fiber Optic Feed Through	Coax	Elite Dry Mate	High Pressure High Temperature
In. / cm	0.5 / 1	1/3	2/5	3/7
Туре	RF and Mixed Signal	Submarine Hull	Bulkhead	Power
In. / cm	6 / 15	8 / 20	8 / 20	12/30

#### Penetrator Optimization via Collaborative System Engineering







Where Quality and High Performance Run Deep



# **Market Trends**





### Market Trends - Market Stage Definition

Market Stage	Declining Or Stagnant Sales	Introductory Or Recovering Sales	Emerging Or Re-emerging Sales	Peak or Expanding Sales	Maintenance Sales
Characteristics	<ul> <li>Only legally required sales</li> <li>Equipment may be allowed to deteriorate</li> </ul>	<ul> <li>Engineering prototype activity</li> <li>Pre- Production</li> </ul>	<ul> <li>Low Rate Production</li> <li>Field Testing</li> <li>Proof of Concept</li> </ul>	<ul> <li>Full Rate Production</li> <li>Engineering Change Orders</li> <li>Repeat Orders</li> </ul>	<ul> <li>Equipment kept near 100% operating efficiency</li> <li>No new capabilities introduced</li> </ul>





## Market Trends - Submarines

Submarket	2017	2018	2019	2020
USA				
UK				
Australia				
Asia				
Non-UK Europe				
South America				





Emerging Or Peak Or Re-Emerging Expanding

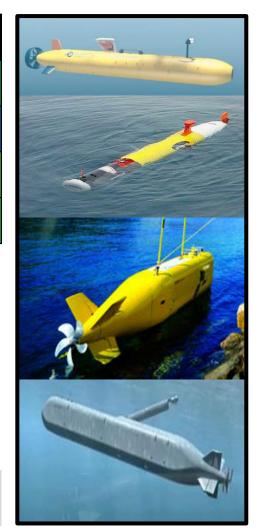






# Market Trends - UUV / AUV / ROV

Submarket	2017	2018	2019	2020
Small				
Medium				
Large – LDUUV				
X-Large – XLDUUV				





Emerging Or Peak Or Re-Emerging Expanding







### Market Trends - Towed Arrays

Submarket	2017	2018	2019	2020
Ships				
Subs				
UUV				
O&G /Energy				



Emerging Or

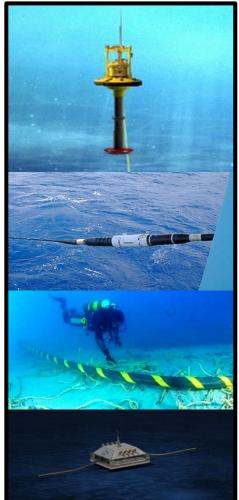






#### Market Trends - Energy / Scientific / Sea Floor

Submarket	2017	2018	2019	2020
Energy / O&G				
Energy / Green				
Scientific / Environmental				
Sea Floor - Commercial				
Sea Floor - Defense				





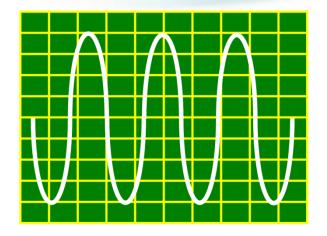
Emerging Or Peak Or Re-Emerging Expanding







Where Quality and High Performance Run Deep



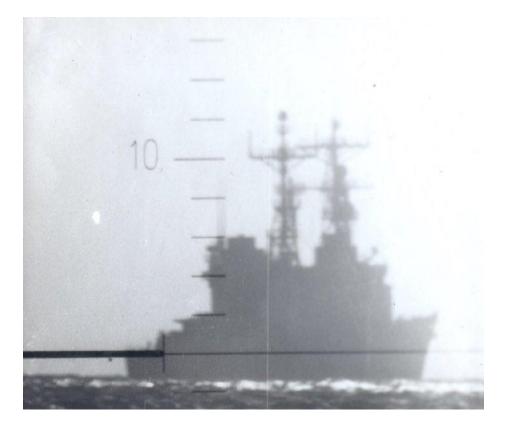
# **Technical Trends**



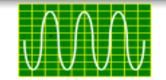


#### **Technical Trends – Higher Speeds And Feeds**

- Driven by Video / Photonics
- Photonics, LIDAR, Side
   Scan SONAR and other
   Imaging and Video
   technologies are at the
   top of every User's wish
   list for technology.
- Great improvement has been made with these technologies, but at the cost of much higher bandwidth requirements.



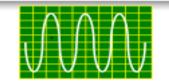




#### Technical Trends – Higher Density Connectors

- Pin counts are increasing without increasing the Outside Diameter (OD) or even decreasing the diameter
- Solution designers want to maximize the mission capability while minimizing or maintaining the number and size of hull penetrations.
- This results in the need to keep adding additional signals and pins in penetrators and connections.
- In addition to the mechanical challenge this presents, the design is now exposed to greater Electro-Magnetic interference (EMI) challenges (copper only).

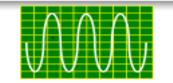




#### **Technical Trends - Higher Power Requirements**

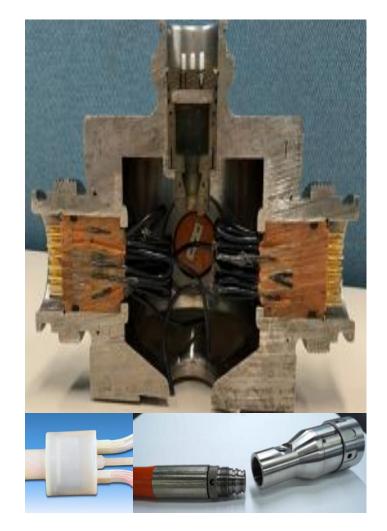
- Driven by higher speeds and High Power Performance Subsystems
- Higher bandwidth technologies and longer duration missions require increased power and energy.
- Higher power requirements result in thermodynamic issues that must be accommodated.



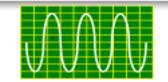


# **Technical Trends - Reliability**

- 20+ years of service life
- Requirements needs to be fully understood
- Customer needs to have a total system view to maximize service life
- Materials must be carefully selected
- Manufacturers must have credible experience / expertise
- Shock, Vibration, O-Ring Failure, Leakage, Signal Continuity

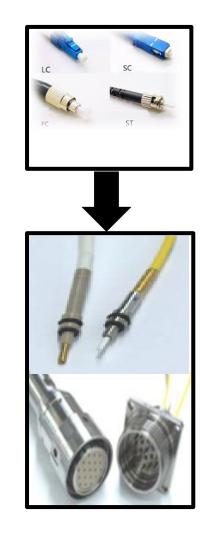






# **Technical Trends – Fiber Optics**

- Fiber Optics on Mobile Platforms is a growing trend
  - In motion, e.g., towed array
  - Bending, e.g., periscope
  - Rugged / Robust issues for connectors
- Training for design, manufacturing, handling, installation
- As a technology enabler, as a sensor
  - Lasers
  - Distributed Temperature Sensing







Where Quality and High Performance Run Deep

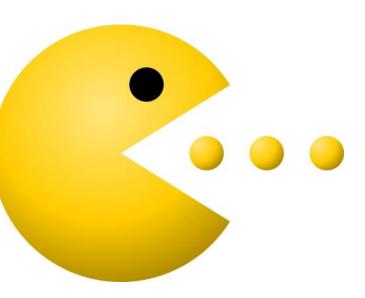


# **Business Trends**



# **Business Trends - Market Consolidation**

- Big companies continue buying smaller companies
- Since 2000, there have been approximately 500 acquisitions of smaller suppliers.
- Supplier culture / behaviour changes with new company





# **Business Trends - Supply Chain**

- Creating constant churn in the supplier base
- No long term partnerships / relationships
- Suppliers eventually leave the market, contracting the supplier base and thus reducing competition







### **Business Trends – Geo-Political / World Events**

SOLID PERFORMANCE

- BREXIT
- US Public Policy
  - Tariffs Material Cost Increases
  - US DoD Budgets Increasing: Undersea Funding Very Good
  - 2020 Budget is proposing Three Virginia Class Subs per year
  - Columbia Class Lead Boat Long Lead items started
  - US / UK Cooperation on Submarine Fabrication
- World Events
  - Many Countries Desire Submarines due to growing threats
  - Of the roughly 400 non-US submarines operating the world, 75 percent of them work in the Indo-Pacific region
  - Around 160 of those subs are being operated by China, Russia, and North Korea.



### Conclusions

- From a Penetrator Supplier Perspective, All Undersea Markets are moving in a positive direction
- Users are demanding new capabilities with higher bandwidth and higher power requirements
- The connectivity industry must adapt to support these evolutions
- We live in interesting times

