



7 – 18 November 2022 Sharm El-Sheikh, Egypt

# PARTNERSHIP PROSPECTUS

# Placing innovation and investment at the heart of COP27 to accelerate the pathway to net zero and achieve a just transition

## **Climate Action Innovation Zone**

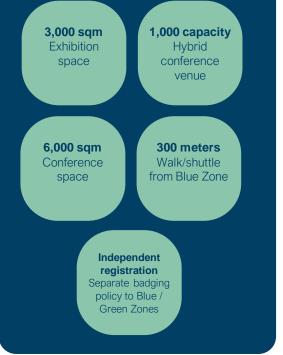
7 – 18 November 2022 Climate Action Sharm El-Sheikh, Egypt INNOVATION ZONE



#### Location

#### **OUR MISSION:**

Facilitate partnerships between business, government and investors to accelerate the adoption of low carbon solutions in order to fast track the transition to net zero.





# **Key Features**

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# Creating a space to drive exponential collaboration & innovation

Hybrid Conference Facilities for 1,000 pax	Exhibition Space	Climate Leaders Lounge	Networking Spaces	Dedicated Meeting Rooms and Event Spaces
<ul> <li>2 x plenary rooms seating 500 pax in theatre setup</li> <li>1 x breakout space</li> </ul>	<ul> <li>Space only options to maximise exposure</li> <li>Ready built shell scheme stand options for an easy turnkey solution</li> </ul>	<ul> <li>An informal meeting and working space – free to access for invited guests</li> <li>Complimentary coffee/barista and bar</li> <li>Bookable rooms for private meeting needs</li> </ul>	<ul> <li>Opportunities to network with key players from:</li> <li>Private sector vendors &amp; investors</li> <li>Cities &amp; regions</li> <li>National governments</li> </ul>	<ul> <li>Global Goals Room and Glasgow Breakthroughs Room for hosted dinners and drinks receptions</li> <li>SDG Action Stage hosting talks throughout the day - 80 PAX</li> <li>Climate Challenge Lab hosting round table discussions on solutions to climate challenges - 30 PAX</li> </ul>

# Floorplan: Conceptual Visualisation

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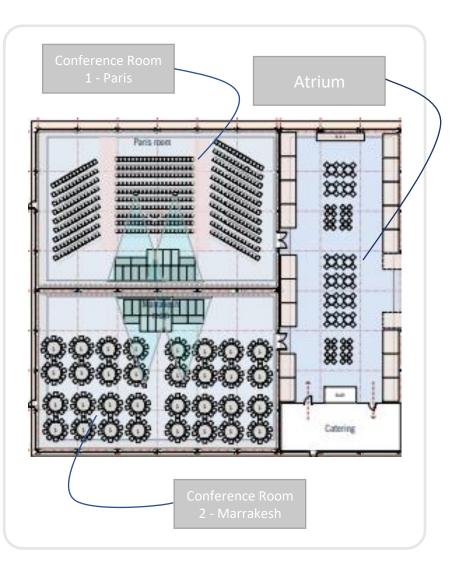
# Hybrid Conference Venue

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#### The 2,000m<sup>2</sup> space includes:

- Plenary Conference Room 1 Paris
- 600m<sup>2</sup>
- 500 pax theatre setup
- Plenary Conference Room 2 Marrakesh
- 600m<sup>2</sup>
- 320 pax cabaret set up
- Atrium breakout area of 350m<sup>2</sup>
- Speaker lounge situated in the Climate Leaders Lounge
- Audio Visual Setup
- 14m x 4.5m stage in both conference rooms
- 10m x 3m LED wall in both conference rooms
- Turnkey AV setup with hybrid capabilities
- Delegate Wi-Fi
- Conference Room Rental
- Daily Dry Hire costs = £100,000+vat per room, per day
- F&B additional cost



#### **Exhibition Stands**

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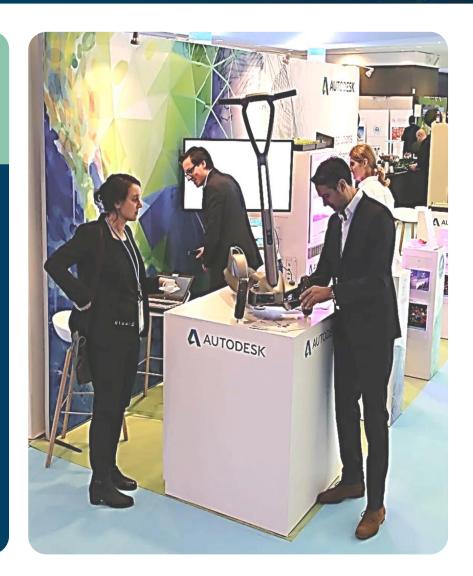
Showcasing low carbon innovation and finance at COP27 including solutions for resilience and adaption in Africa

Expo Stands 3m x 2m Shell Scheme (6m<sup>2</sup>) • Week 1 = £9,000+vat • Week 1 & 2 = £13,500+vat

**4m x 3m Space Only (12m<sup>2</sup>)** • Week 1 & 2 = £24,000+vat

Bespoke Space Only – (Size tbc)

- Week 1 & 2 = £2,000 per m<sup>2</sup>+vat)
- Expo stands are limited and are available on a first come, first served basis



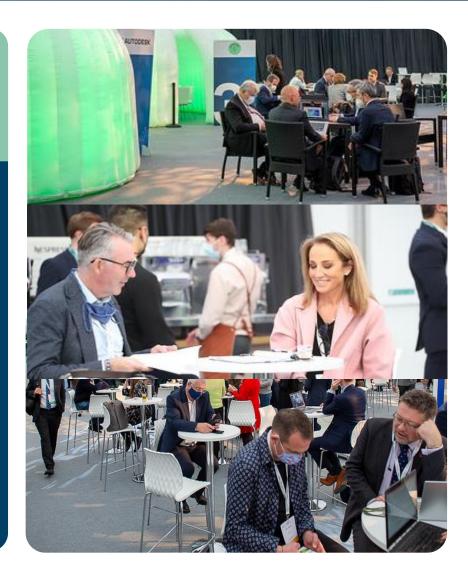
## **Climate Leader Lounge**

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#### An informal meeting and working space for CEOs, CSOs, Ministers, City Leaders, Impact Investors

- Blue Zone or Green Zone badges not required
- Free access 8am 10pm for our invited guests
- Complimentary quality coffee, water and evening bar
- Bookable meeting rooms and quiet pods for your private business needs
- Headline sponsorship package = £150,000+vat
- Includes:
  - Branded as Climate Leaders Lounge Partner
  - Promoted as Impact Partner in the pre-COP27
     marketing campaign
  - Private meeting room for 2 weeks
  - Opportunity to run a ½ day private event in the Glasgow Breakthrough Room
  - Opportunity to invite 100 guests of your choosing to have access to the Climate Leaders Lounge over the 2 week period.



#### **Private Event Spaces**

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#### **Global Goals Room**

- Offers exclusive hire of an impressive 120m<sup>2</sup> Global Goals Room, with capacity to seat up to 100 guests at banquet setup or 80 cabaret style. The room will contain a large LED wall and Standard AV setup.
- The Global Goals Room, will have five star catering from the Tonino Lamborghini Hotel, with a range of sustainable wines and drinks.
- Daily Dry Hire costs = £30,000+vat per half day

Expo and venue closed 13 November

#### **Glasgow Breakthroughs Room**

- Offers exclusive hire of an impressive 120m<sup>2</sup> Glasgow Breakthroughs Room, with capacity for drinks including a range of sustainable wines. The room will contain a large LED wall and Standard AV setup.
- Daily Dry Hire costs = £30,000+vat per half day



#### **Private Meeting Rooms**

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The private meetings rooms provide a quiet, private space to meet, in close proximity to the Green and Blue Zones, open from 6am to 10pm from 7th – 18th November.

The 3m x 5m and 5m x 5m meeting rooms come furnished with a meeting table, chairs, side table, coat rail, in room coffee machine, hot water, teas, chilled drinking water and a stocked fridge with soft drinks.

In-room catering is available for breakfast, lunch and dinner at additional cost. Meeting rooms will be air conditioned and come with an LCD screen. Additional AV and furniture can be ordered – subject to additional costs.

Meeting rooms are allocated 100 guest passes enabling external guests to enter the Innovation Zone meeting rooms, subject to pre-registration criteria.

Meeting room size:	15m <sup>2</sup>	25m <sup>2</sup>
PAX:	8	10
1 Week:	£25,000	£30,000
2 Weeks:	£35,000	£50,000







#### **Private Chalets**

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The private chalets provide a quiet, private space to meet, in close proximity to the Green and Blue Zones, open from 6am to 10pm from 7th – 18th November.

Chalets are designed to maximise the space available and are provided with turnkey amenities including: lighting; furniture; air conditioning, stocked fridge with soft drinks, Wi-Fi, LED screen, drinking water and coffee machine. Chalets come with a standard furniture package.

In Chalet catering for food and beverages, will be provided by the onsite Tonino Lamborghini, five star hotel which are subject to additional costs. Additional services available at incremental cost include: audio visual hire, furniture and plant hire.

Private Chalets are allocated 200 guest passes for your guests to enter the Innovation Zone and your Chalet, subject to pre-registration.

Chalets:	Two Floors	One Floor
Size:	<b>25</b> m <sup>2</sup>	50m <sup>2</sup>
PAX:	10	20
1 Week:	£75,000	£90,000
2 Weeks:	£100,000	£120,000







## **Headline Partner**

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The Climate Action Innovation Zone Headline Partner package provides a standout opportunity to highlight and align with the global innovation agenda in the heart of COP27.

The headline partner benefits include the opportunity to lead the conversation through active presentation of thought leadership; and the ability to convene a private full day event and a high level dinner for 50 guests.

The extensive list of benefits provide a wide range of tangible opportunities to engage senior stakeholders in the global climate and sustainability space, while also strengthening existing relationships with your clients, partners and government stakeholders.

#### **Benefits include:**

- Headline branding across all Innovation Zone assets:
- Website
- Venue branding
- Digital and Social Marketing campaign
- Extensive press engagement
- · 3 x thought leadership speaking positions across your selection of Climate Actions COP27 events
- · Branding across all Innovation Zone events
- Exclusive use of Innovation Zone conference room for a 1 x day event for 150 PAX including lunch, evening drinks reception and Standard AV
- 100m<sup>2</sup> of Expo space from 7th 18th Nov
- Private Chalet from 7th 18th Nov
- · Private dinner event for 50 guests with three course dinner & drinks

### **Platinum Partner**

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The Innovation Zone Platinum Partners are limited to a maximum of five leading sustainable brands who wish to make a powerful impact at COP27.

The extensive list of benefits provide a wide range of tangible opportunities to engage senior stakeholders in the global climate and sustainability space, while also strengthening existing relationships with your clients, partners and government stakeholders.

#### **Benefits include:**

- Platinum branding across all Innovation Zone assets:
- Website
- Venue branding
- Digital and Social Marketing campaign
- Extensive press engagement
- · 2 x thought leadership speaking positions across your selection of the COP27 events in the Innovation Zone
- · Branding across all Innovation Zone events
- 49m<sup>2</sup> of Expo space from 7th 18th Nov
- Private Meeting Room from 7th 18th Nov
- Exclusive use of Innovation Zone Global Goals room for a 1 x day event for 50 PAX including lunch, evening drinks reception and Standard AV

Investment: £250,000

## **Innovation Partner**

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Innovation Partners are actively encouraged to showcase innovation through brand activation, creating a strong emphasis on climate action at COP27.

#### **Innovation Partner categories include:**

- EV Partner
- Water Partner
- Coffee Partner
- EV charging partner
- Drinks Partner
- Food Partner

Lighting PartnerAudio Visual Partner

Packaging Partner

- Furniture Partner
- Energy Partner

Bespoke Partnerships are available on request.

Value in kind product or services can be offset against financial investment.

Thought leadership opportunities can be added or exchanged for other benefits.

Investment: £150,000

### Benefits include:

- Platinum branding across all Innovation Zone assets:
- Website
- Venue branding
- Digital and Social Marketing campaign
- Extensive press engagement
- +  $12m^2$  of Expo space from 7th 18th Nov
- Private Meeting Room from 7th 18th Nov
- Exclusive use of an Innovation Zone conference space for a half day event for 50 PAX including lunch or evening drinks reception and Standard AV

### Organiser

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#### **About Climate Action**

Climate Action has been working at the intersection of climate change policy, innovation and sustainable finance for the last 15 years. Our goal is to accelerate the transition to a global green economy to help achieve the aims of the Paris Agreement, align the global economy with the IPCC's 1.5° report and meet the Sustainable Development Goals.

For over a decade, Climate Action has worked in formal partnerships with multiple UN Agencies and key stakeholder groups to create and deliver high impact forums, digital content and the www.climateaction.org platform.

Our digital and live events platforms build tangible partnerships between business, government, UN agencies and the NGO community to accelerate the global transition to net zero and achieve the Sustainable Development Goals.



**135K** Engaged Sustainability & Climate Enablers



75K Social Media Followers



**80K** Newsletter Subscribers

#### Climate Action have been convening the Sustainable Innovation Forum alongside the UN climate change conference for 12 years



# **Climate Action Innovation Zone @ COP26**

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IN PARTNERSHIP WITH ITALY





"I'm delighted Scotland is working in partnership with Climate Action to deliver their COP26 programme in Glasgow. Together, we are building a bespoke structure adjacent to the COP26 Green Zone where we will host a Scottish innovation and investment zone showcasing the best of Scotland's net zero solutions to the world."

**Michael Matheson, Scotland Cabinet Secretary** for Net Zero, Energy and Transport

A global showcase of climate innovation and investment at COP26 dedicated to fast tracking the pathway to net zero







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# Talk to our team today to explore how you can become part of the Innovation Zone at COP27

Contact us at info@climateaction.org

Stay up to date and subscribe by visiting climateaction.org