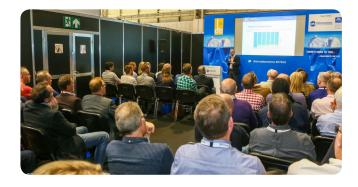


DTS - ONCE AGAIN HERALDED "THE BEST EXHIBITION FOR THE DENTAL TECH SECTOR"

For all those who attended the Dental Technology Showcase (DTS) this year, we hope you enjoyed it as much as we did! More than 1,600 dental technicians, clinical dental technicians, orthodontic technicians and lab owners joined us in May to make the most of all the enhanced CPD available throughout the diverse educational programme presented.

The event boasted too many highlights to mention them all, but the DTS Lecture Theatre was certainly one of them. Designed by the Dental Technicians Guild (DTG), the sessions covered a wide range of cutting-edge materials and innovative techniques. The DTG backed this up with live demonstrations from their stand on the trade floor by some of the world's most respected dental technicians.

The Digital & Innovation Theatre proved to be another great hit with delegates, focusing its presentations very much on digital elements of business and daily workflows. Delegates gained insight on everything from GDPR compliance to the incorporation of digital intraoral scanners and other useful technologies for the modern laboratory. For orthodontic and clinical dental technicians, the CDT Conference and OTA Seminars explored a myriad of relevant and intriguing topics, with leaders in their respective fields sharing their extensive expertise. Supported by the British Association of Clinical



Dental Technology (BACDT) and the Orthodontic Technicians Association (OTA) respectively, both programmes delivered a wealth of useful information and guidance for all delegates.

Complementing and adding to the education on offer, the trade exhibition of lab-dedicated stands provided on-stand learning, live demonstrations and exclusive show offers. With the launch of various new products, it was the ideal place to discover the very latest materials, technologies and concepts in dentistry.

With so many members of the dental community in attendance, DTS 2018 was also the perfect place to meet up with friends and colleagues. The bustling trade floor enabled everyone to mingle with trade representatives, speakers, product experts and overseas professionals, establishing and strengthening networks all round.

Feedback from DTS 2018 included:

"We're here to spend. This year we are looking at denture products, scanning, and any new machinery. We've also signed up for a few training courses. The conference programme is a great education platform, and there's been interesting CAD/CAM sessions. This is the only show we attend as it ticks all the boxes for keeping up-to-date." – Michael Doel, lab owner

"I like to look at everything from the suppliers to the CPD lectures. I think it's important for businesses to learn and get updates on different materials. I'm impressed with the 3D printers and it's been such a benefit learning straight from the



suppliers. I'd definitely recommend the event and I'll be back next year." – Sadia Muddsar, dental technician

"I come here to see the new products on the market and to meet up with people from the industry. I really like the merger between the dentistry and technology aspects as it's really relevant to my role. I have attended lectures on both sides. In fact, I'd like to see them integrated more." – Stephen Wears, clinical dental technician

"We're seasoned in the industry and we're not easy to impress but this is truly the best exhibition for the dental tech sector. The content is excellent, particularly in CAD/CAM – which we're looking at making decisions on. We came here specifically to look at new products and there's more than we can get around to be honest! The event is great as we're usually bored at exhibitions by this point but there's so many impressive stands to get around." – Robin Kerwick and Steve Rogers, lab owners

Remaining the Dental Laboratories Association's flagship event, DTS 2019 will be upon us before you know it with more great education, networking opportunities and new products. Make sure you don't miss out and save the dates!

CDT Conference 2018

Catering for all clinical dental technicians, DTS 2018 once again hosted the CDT Conference – supported by the British Association of Clinical Dental Technology (BACDT).

Key sessions were presented by Matthew Hill, Andrea Johnson and Janine Doughty, Chris Egan, Matt Burnell and Steve Taylor, Jonathan Bill and Jonathan Hughes. They looked at a wide range of topics from GDC

updates to volunteer work with the homeless community, communication with patients and metal-free partial dentures.

The trade floor also demonstrated the latest innovations in the profession and offered all the information delegates needed to select the most appropriate technologies and materials for them.





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Dedicated to Digital & Innovation DTS 2018

At the Dental Technology Showcase (DTS) 2018, the Digital & Innovation Theatre was dedicated to the latest and greatest advances in the field of digital dentistry.

Among the most popular sessions were those presented by Marcus Rickard, Wayne Hall, Marcos White and Oliver Ambridge. They covered topics like GDPR compliance, the benefits of digital workflows and modal free crowns.

Delegate feedback included:

The lecture was very good – it is a very complicated subject.

Being thrown into and arranging the necessary contracts for GDPR is very daunting. The session was useful and provided clarity.

Teresa Morton, dental technician, Marcus Rickard delegate

I enjoyed Oliver's presentation very much because it was not too basic and assumed that delegates had a certain level of digital knowledge.

Piotr Wozniak, CAD/CAM specialist, Oliver Ambridge delegate

The trade floor was also buzzing with activity as delegates browsed the lab-dedicated stands to find out what's new in the profession. Companies demonstrating their latest innovations included 3Shape, Carestream Dental, Panadent, Straumann, Techceram, Tri-Tech 3D and WHW.

Make sure you don't miss next year's DTS for more of the same!



DTS 2018 Show Statistics

The Dental Technology Showcase (DTS) 2018 was, once again, a remarkable success with **1,635 delegates in attendance!** Bringing together some of the finest speakers from across the globe, as well as more than 80 UK & International dental technology suppliers, the 2018 show certainly did not fail to impress - with more than £8million being spent on the show floor!

Visitor breakdown

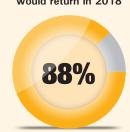
Year	No. of delegates
2018	1,635
Job Titles	% in 2018
Laboratory Owners	59 %
Technicians	30%
CDTs	7%
Laboratory Assistant/Tech trainee	3%
Other	1%

12% INCREASE IN LAB OWNERS

MORETHAN 843
INDIVIDUAL DENTAL
LABORATORIES
WERE REPRESENTED
BY THEIR TEAMS
ATTENDING IN 2018!



of delegates said they would return in 2018



of delegates came to DTS to place orders with current suppliers and source new products/services/suppliers



of delegates said they were satisfied or very satisfied with DTS 2018



of delegates made a purchase at the show or have done since with an exhibitor

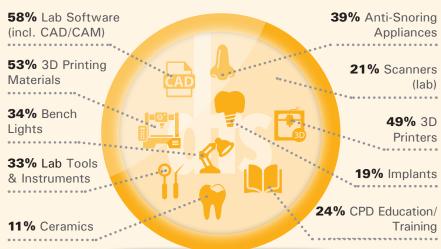


of delegates in 2018 have not visited any other dental technology exhibition in 2017/2018**



of delegates saw suppliers/ products they'd not had chance to see before*

Key product areas of interest from delegates at DTS 2018



*Results taken from DTS 2018 post show report. **Results taken from DTS 2018 post show survey.









Working together | Triumph for the for success

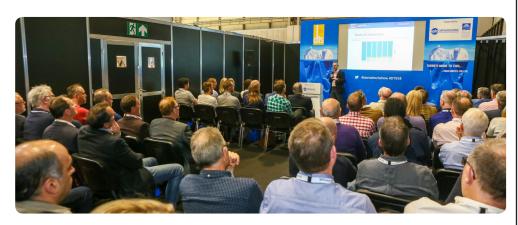
Videos and music from Bob Dylan and the Sex Pistols accompanied a lecture called "Telescope technique 2.0" co-presented by Dentist Dr Marc Römer and Master Dental Technician Andreas Leimbach in the DTS Lecture Theatre at the Dental Technology Showcase 2018.

These two passionate professionals work in close collaboration to provide high-end telescopic restorations on a daily basis and their session was part of a 2-day educational programme designed by the Dental Technicians Guild (DTG).

Marc emphasised the importance of teamwork, good communication, planning and preparation and encouraged dental technicians and clinicians to come together, learn together and to create a simple but strong workflow to help them to produce the most successful outcomes.

Andreas explained various stages of designing primary and secondary crowns and revealed the digital techniques he uses, shared tips for milling telescopic crowns and showed delegates how to achieve perfect precision, function and fit. He also engaged the audience with tips for individualising the gingiva and creating lifelike tooth shades as well as some excellent finishing techniques.

If you would like to 'come together' with other dental professionals and enjoy a couple of inspirational days away from the bench, don't miss DTS 2019.



Phenomenal educational programme at DTS 2018

Once again, the Dental Technicians Guild (DTG) did a sterling job of programming the education in the DTS Lecture Theatre at the Dental Technology Showcase (DTS) 2018.

Chaired by Phil Reddington, two days of high-calibre learning opportunities were delivered covering all genres of dental technology by some of the world's most talented dental technicians and clinicians.

Delegates enjoyed sessions renowned professionals such as Mark Bladen, Robert Arval, Roy Davies, Stephan Picha and John Wibberley, as well as Dr Finlay Sutton, Derren Neve, Andreas Leimbach and Dr Marc Römer. There was a friendly atmosphere throughout and the lectures were extremely well attended.

Bench demonstrations also took place over the Friday and Saturday at the Damaged Goods stand where even more highly skilled dental technicians from the DTG team gave up their time to educate others and share their skills. There really was something for every dental laboratory team member.



If you would like to join the Dental Technicians Guild go to: www. dentaltechniciansguild.com and don't forget to put the dates for DTS 2019 in your diary today.

DTS 2019 WILL BE HELD ON FRIDAY 17TH AND SATURDAY 18TH MAY

AT THE NEC IN BIRMINGHAM, CO-LOCATED WITH THE BRITISH DENTAL CONFERENCE AND DENTISTRY SHOW. FOR FURTHER DETAILS, VISIT WWW.THE-DTS.CO.UK, CALL 020 7348 5755 OR EMAIL DTS@CLOSERSTILLMEDIA.COM

Dental Technology Showcase 2018

The Dental Technology Showcase (DTS) 2018 shined through once again as one of the most highly commended events of the year.



In partnership with the Dental Laboratory Association (DLA) the two-day conference and exhibition presented a comprehensive programme of high quality CPD education and showcased many of the very latest

High quality education and inspiration for every laboratory team member was available all in one place, as laboratory owner Hit Parmer said: "I have 14 lab team members here from all departments and there is something of interest for every one of them."

He went on to say: "DTS provides a fantastic opportunity to meet technicians who have given up their time to share their knowledge and expertise. We also have the opportunity to see new innovations and get an insight into how dental technology is moving - all for free.'

DTS 2018 was well attended and hugely successful as delegates mingled with peers, discovered new products and browsed the lab-dedicated trade exhibition. Make sure you don't miss it next year!

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OTA SEMINARS

The OTA Seminars will cover everything from Snoring & sleep apnoea to Complex malocclusions, making this unique opportunity unmissable for Orthodontic Technicians.



Conterence

Continued from page 1

Delegate feedback included:

"Matthew Hill's lecture was a clear and concise and he was very approachable. I love this show - everything you need is close by and easily accessible." -Andrew Barrs, CDT and Past President of the BACDT

"I really enjoy DTS - it's great for gaining CPD but also for discovering new techniques and technologies, as well as finding out about courses." - Saba Zaherdoust, dental technician

DTS 2019 will be held on Friday 17th and Saturday 18th May at the NEC Birmingham, co-located with the British Dental Conference and **Dentistry Show.**

For further details, visit www.the-dts. co.uk, call 020 7348 5270 or

email dts@closerstillmedia.com



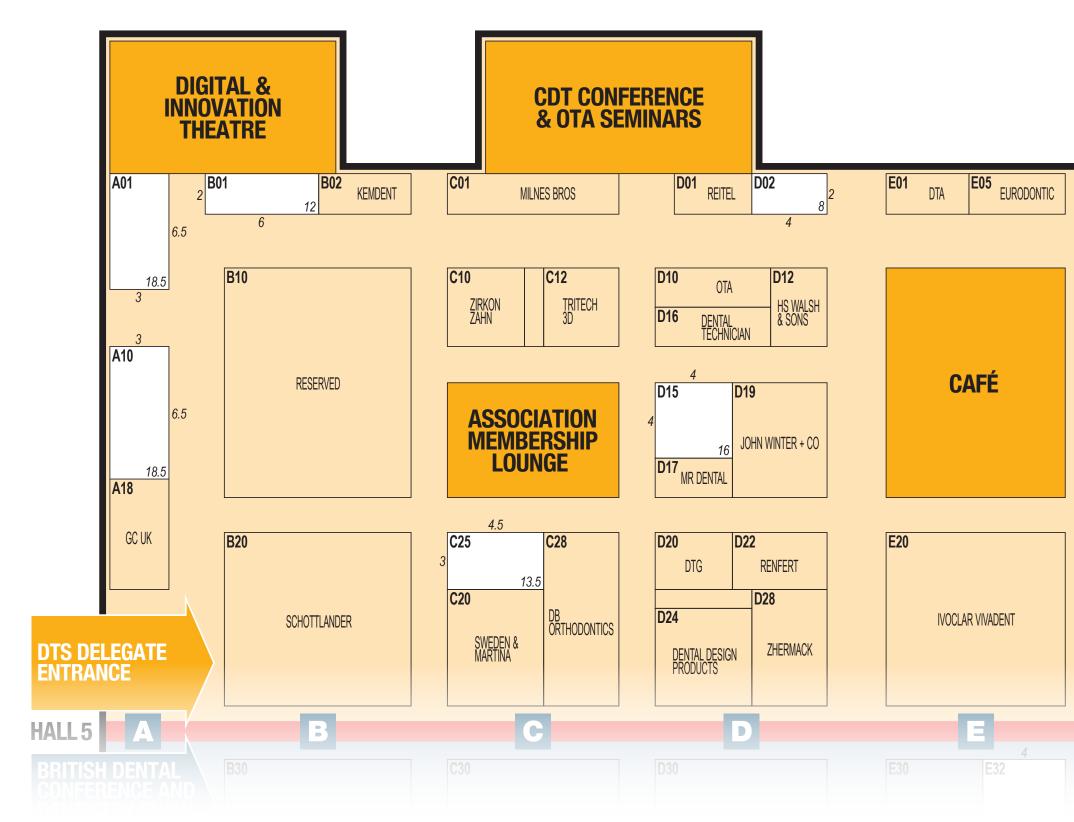


Dental Technology Showcase





2019 FLOORPLAN







SECURE YOUR FREE PASS TODAY!



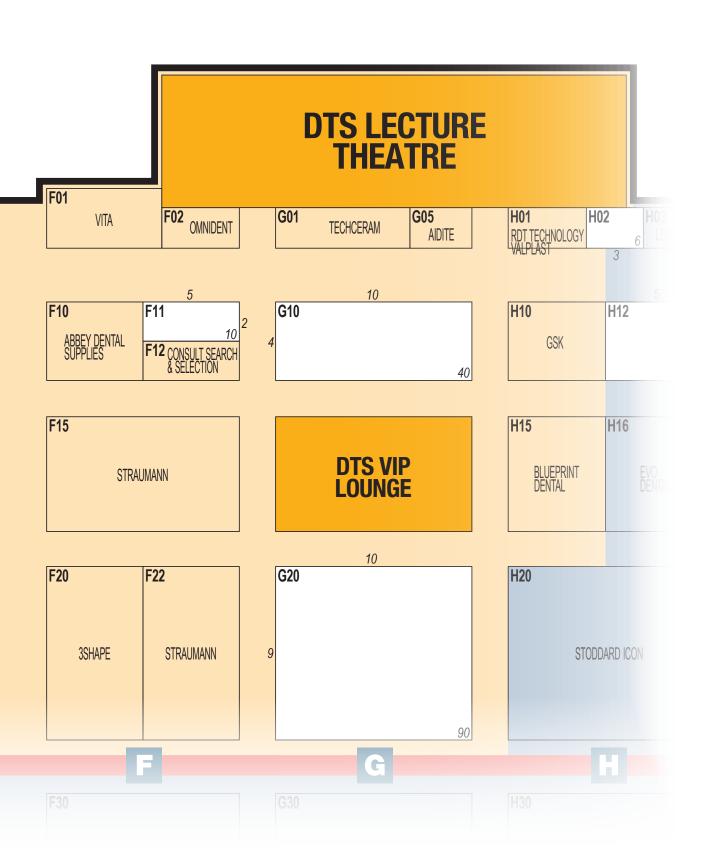












EXHIBITOR LIST

COMPANY NAME	STAND
3Shape	F20
Abbey Dental Supplies	F10
Aidite Technology Co. Ltd	G05
Blueprint Dental	H15
DB Lab Supplies	C28
Dental Design Products Ltd	D24
Detax	D02
Eurodontic Ltd	E05
GC UK Ltd	A18
GC UK Ltd	A30
GlaxoSmithKline	H10
HS Walsh & Sons	D12
Ivoclar Vivadent	E20
John Winter + Co	D19
Kemdent	B02
Milnes Bros	C01
Omnident UK	F02
RDT Technology - Valplast	H01
Reitel Feinwerktechnik	D01
Renfert GmbH	D22
Schottlander	B20
Straumann	F15 + F22
Sweden & Martina	C20
Techceram Ltd	G01
Tri-Tech 3D	C12
VITA	F01
Zhermack	D28
Zirkonzahn	C10



SECURE YOUR FREE PASS TODAY!













Everything orthodontic technology

The OTA Seminars at the Dental Technology Showcase (DTS) 2018 ensured all orthodontic technicians had access to the latest information and advice they needed on materials, appliances, techniques and technologies.

Supported by the Orthodontic Technicians Association (OTA), the lecture programme hosted a first-class speaker line-up including Stephen Prime, Daniel Shaw, Steve Evans, Archna Suchak and Seymour Hayden, Purnima Chhabra, Lucia Amato, Matt Everett.

Delegates commented:

My favourite lecture of this conference was 'The Application of Science' by Archna and Seymour. It was really good and well delivered. This is my first time at DTS - we're looking to go digital so I wanted to get more information and gain CPD. There's more in the exhibition than I expected - great variation.

Jo Clough, dental technician

I've been to DTS for the last three years and while I tend to focus on the lecture programme, I also like browsing the exhibition. This event enables me to update myself with the latest technology, see innovative ideas and gain CPD.

Ben Taylor, orthodontic technician

Save the dates for DTS 2019 today!



VIP LOUNGE

The VIP Lounge offers an exclusive area to have meetings, catch up with colleagues and enjoy complimentary tea, coffee and sandwiches.





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2018 Visitor Testimonials



It's great to come here and meet with fellow OTA members, network with our clinical colleagues and share any issues, new advances. From a dental technology point of view, this event works very well as you've got a large selection of dental laboratory suppliers and the clinical crossover encourages that all materials and techniques are up-to-date with what the clinical side requires. For a lot of people who don't get out of their clinics and labs very often, it's really good to actually see the new materials and technologies which are advancing so quickly.

Andrea Johnson, Vice Chair, Orthodontic Technicians Association (OTA) UK

I have come to attend lectures, particularly in the CAD/CAM theatre and look at the new products on the exhibition floor. The mixture of clinical and technical is the future - it provides a great education for the younger generation. Everybody is very approachable and what impresses me is that the lecturers actually tell the truth - they're realists and you get such a diversity of opinion. I'll definitely take a lot of new skills back to the lab.

> Ian Greaves, Lab Owner, Greaves Dental Prosthetics

I think the co-location with Dentistry is quite novel and it has made the event a lot better. I come to speak to the suppliers - I manage labs so it's a good opportunity to come and talk to the reps. I'm always impressed with the range of products here. Tomorrow I'm going to come back and pick up some CPD. I always recommend the shows to my colleagues, and bring as many with me as I can.

Gregg Clutton, Technical Team Lead, Manchester Metropolitan University



Dental Technology Showcase



We're seasoned in the industry and we're not easy to impress but this is truly the best exhibition for the dental tech sector. The content is excellent, particularly in CAD/CAM- which we're looking at making decisions on. We came here specifically to look at new products and there's more than we can get around to be honest! The event is great as we're usually bored at exhibitions by this point but there's so many impressive stands to get around. In fact, we've got to head off now and see more!

Robin Kerwick & Steve Rogers, Owners, Kerwick and Rogers Dental Laboratory

We're here to spend. This year we are looking at denture products, scanning, and any new machinery. We've also signed up for a few training courses. The conference programme is a great education platform, and there's been interesting CAD/CAM sessions. This is the only show we attend as it ticks all the boxes for keeping up-todate.

Michael Doel, Lab Owner, Michael Doel Lab & Tony Oswin, Dental Lab Owner, Unique Dentures









Exhibitors latest news



SOLVAY DENTAL 360

Solvay Dental 360™ is built on Solvay's world-leading high-performance polymer portfolio, including 1,500 formulations in 35 brands. Solvay Dental 360™ is committed

to revolutionizing dentistry with Ultaire™ AKP, an innovative high-performance polymer for RPDs formulated to meet critical performance requirements for removable partial dentures (RPDs). This high-performance polymer provides a metal free, comfortable, lightweight, biocompatible, and aesthetically pleasing alternative to metal frames. Strong enough to be tooth supported and 60% lighter than metal, Ultaire™ AKP RPDs may help minimize bone loss and improve patient compliance. Ultaire™ AKP was developed by Solvay Dental 360™, part of Solvay, a world leader in metal-replacing materials for the healthcare industry.

VISIT US OUR STAND B42 TO DISCUSS FURTHER



STRAUMANN ROCKING UP AT DENTAL TECHNOLOGY **SHOWCASE**

Straumann enjoyed another highly successful year at Dental Technology Showcase as delegates took advantage of seeing first-hand our extensive range of Straumann® CARES® Digital Solutions in style - on our very own juggernaut! Featuring live presentations and hands-on demonstrations of the proven digital workflow for both practice and labs from inspirational digital experts, this was a true benchmark in digital dentistry. The 16-metre-long juggernaut mobile showroom opened its doors to clinicians, CDTs and technicians to reveal the latest scanning and milling technology including the innovative 3Shape TRIOS® intraoral scanner, 3D printing and milling equipment and interconnected software platforms.

The Straumann team want to thank everyone who came to visit our stand to see the range of digital solutions we have on offer and understand that when dealing with Straumann we provide postsales support to make those solutions a success.

If you missed DTS this time round we'll be back in 2019, but in the meantime visit straumanndigitalperformance.co.uk

Straumann.co.uk - therevu.co.uk Facebook: Straumann UK - Twitter: @StraumannUK

VISIT US OUR STAND F13 & F22



ZIRKONZAHN – DENTAL TECHNOLOGY "MADE IN SOUTH TYROL"

After the success of the first 2018 lecture tour in the UK, Zirkonzahn has taken part into the DTS fair trade, keeping on building trustful relationships with many professionals interested in embracing the changes of the digital revolution. Zirkonzahn's worldwide success originates from the company's ability to launch a new starting point for further research and development from their achievements, with the constant primary aim to provide clients with new solutions to work in this fast-paced digital era. The handson approach by the company, which manufactures in-house CAD/CAM solutions, components, devices and processable materials such as the renowned Prettau® zirconia, cultivates trust with clients to compete successfully in the market place. What makes Zirkonzahn unique is their technical support available 6 days per week and "Die Zirkonzahn Schule", a complete educational programme where clients can avail of tailor-made courses in various applications, combined with a South-Tyrolean culture experience to remember.

www.zirkonzahn.com

VISIT US OUR STAND C10



2018 - TECHCERAM'S **BUSIEST DTS YET**

Bringing to the show the most impressive, world leading, line-up of Digital Laboratory

equipment. There was a marked difference in visitor

engagement at our stand. Most were looking for specific products from 3D printing, milling and software to complete lab configuration. Techceram's reputation as leaders in complete workflow, as well customer service, support and maintenance continues to grow as Techceram work with many Labs up and down the UK.

Why is Techceram growing? We believe that Lab owners large and small are looking at more than price. If you invest a significant sum in hardware and software, you want it to work right away, to make your investment pay back; we do this! We join-up the Laboratory workflow.

Ask the experts - Disruptive technology Revolution or **Evolution**

Our Ask the experts panel included speakers from NextDent, ExoCAD, 3M, 3D systems & HM Orthodontics.

Visit www.techceram.com

VISIT US OUR STAND G01



Evident has gained a reputation for providing innovative and leading-edge products for dentists, hygienists/therapists and technicians. The company, which was

founded and is managed by a dentist, is committed to only selling products of the highest clinical and technical merit, complemented by their customer care that is second to none.

Key products from their extensive range include:

- ExamVision: Loupes (2.3x 5.7x). Now available with bluelight protection in the oculars that does not change colour perception! ExamVision Portable Light Systems.
- Calaject: Computer Assisted Local Anaesthesia. Even nervous patients feel relaxed!
- Danville: PrepStart Air Abrasion System, Sandblasters, & Flowables.
- Bulk EZ: A truly predictable one-layer composite. Unlimited depth-of-cure and no leakage!
- Prelude ONE: A single component universal adhesive with incredible bond strength.
- EZ DAM: The better dry field isolation system. Work uninterrupted with less stress!
- Back-Up Stool: An ergonomic stool with adjustable back support and optional armrests.

...it's all about quality

VISIT US OUR STAND C62



SWEDISH IMPLANT

The Osstera implants are manufactured in Sweden by Swedish Implant Technology and the unique patented Osstera implant surface has been developed at the

University of Gothenburg in Sweden. It consists of a nanoporous titanium oxide layer, saturated with 11% calcium. This unique combination of calcium deposits and 3-dimensional interconnecting nano-porosity makes the surface replicate nature itself very closely and reinforces osseointegration. Successful osseointegration, as well as excellent longterm results has been clinically proven through 15 years of research. Numerous articles published globally support the efficiency of the Osstera surface.

The well-proven Osstera products are characterized by Swedish premium quality and a competitive price. Designed to suit every clinical situation, the Osstera system comes in four different interfaces compatible with Nobel Biocare and Straumann. We supply a wide assortment of prosthetic components including a range of CAD/CAM prosthetics and software for scanners.

VISIT US OUR STAND A31

Aidite

AIDITE

AIDITE is world-certificated dental zirconia manufacturer since 2007, With innovative R&D team and leading technique, AIDITE keeps releasing new product every year, that

ensure its customers get the leading materials at the first time and win in the fierce competition.

This year, AIDITE brings groundbreaking product 3D Multilayer zirconia, which combines both super translucency and strength, not only color 6-layers, but also strength and translucency is 6-layer gradient, this feature allows it be available for all cases: anterior teeth, posterior teeth, implant, full arch bridge etc.

Fast solution more and more popular around the world. In order to meet the fast demands, AIDITE has developed and produced Cameo 90min fast sintering furnace, achieve 90-minute fast sintering, which greatly saves time and realizes One Day Solution.

3D Multilayer & fast sintering furnace makes working fast and

Meanwhile, AIDITE offers full range of CAD/CAM products, from scanners to milling machines, sintering furnaces, glazing oven, consumables, etc. Warmly welcome All to drop by AIDITE stand B12.

VISIT US OUR STAND G05



Get FREE Scanner and Training for Your Dental Clinic or Lab

Scanlab is the leader in the dental scanner leasing market. Scanlab offers a free dental or laboratory scanner rental service for dental clinics or prosthetic laboratories and the production of industry-leading prosthetics in the high-tech lab.

As a digital-only dental lab, Scanlab gives you the highest quality design that mimics a real tooth. By giving you a crown with excellent fit and form, you save valuable time and money. From the initial design to the final product, Scanlab makes you successful and provide you with a stress-free restoration experience.

You already know the many clinical benefits of adding CEREC to your practice. This remarkable CAD/CAM system ranks among the most transformative advances in dental technology since the introduction of the electric dental drill in 1875. It has huge technical advantages that make you more efficient and precise in your dentistry.

VISIT US OUR STAND H64



Thank you to all the visitors to our stand who had an opportunity to partake in live demonstrations of our latest solutions. It was amazing to see the enthusiasm

towards the new TRIOS MOVE and the general optimism towards digital dentistry as a whole. It was clear from the lecturing content and general exhibition that digital technology is a key component of our industry and an exciting area of innovation that will continue to change the way we treat and communicate with patients moving forwards. It is vital for clinicians, their teams and dental technicians to understand the potential of digital dentistry and have access to quality education in this field. It is with this we are very proud to launch the 3Shape Academy UK, the new home for digital education for 3Shape users and those interested in understanding the full potential of 3Shape solutions.

Amazing shows like this create more questions than answers, if you would like to contact us with any training or product related questions, please contact us at ukenquiries@3shape.com

We look forward to hearing from you!

VISIT US OUR STAND F20







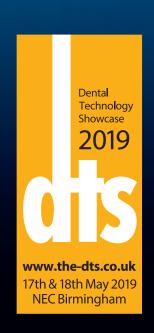
THERE'S MORE TO THIS...





In collaboration with





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