BACD **AESTHETIC** THEATRE



FLOOR PLAN & EXHIBITOR

//// dentistry show







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**#DS17** 

for all that dentistry demands

12th & 13th May 2017 / NEC Birmingham

@dentistryshow in The Dentistry Show Network f The Dentistry Show

# ENTIST

THE DENTISTRY SHOW has entered into a partnership with the British Academy of Cosmetic Dentistry to bolster its world-class clinical agenda at this year's event, which returns to the NEC Birmingham on May 12th and 13th, 2017. With more than 8,000 delegates drawn from practice teams across the UK, coupled with more than 400 members of the dental trade showcasing products and technologies from across the world on the exhibition floor, The Dentistry Show is set to consolidate its position as the UK's biggest and most important buying, sourcing, training and education event in the UK calendar.

Organiser CloserStill Media has unveiled it's 'More than meets the eye' print, direct marketing and digital campaign which will be seen by every dental professional in the UK over the next few months.

The Dentistry Show, will yet again take place alongside The Dental Technology Showcase which draws in more than 1,700 laboratory owners and technicians - making it a truly unique event in Europe which brings in BOTH dental teams from surgeries and laboratories.

The education and training programme is as strong as ever with a world-class international speaker faculty set to top 200 across 20+ streams of CPD-accredited content. The organiser's have pledged to donate £1 for every hour of verified CPD hour recorded at the show (see story opposite) to the BDA Benevolent Fund.

One of the highlights of the show every year is the Aesthetic Dentist Theatre and this will be no different in 2017. Not only will the highly anticipated programme be delivered by worldclass professionals at the very forefront of the field, but it will also be supported by the British Academy of Cosmetic Dentistry (BACD).

The BACD is a world-leading authority on cosmetic dentistry. Its members include dentists, dental technicians and students who share a passion and commitment for clinical excellence. A proactive and dynamic group of professionals, BACD members have access to various educational events, training courses and study days, as well as the BACD Annual Conference in November. Members also receive support with marketing and recruitment through the 'Find a Cosmetic Dentist' locator tool and job advertising boards, with an extensive network of globally leading professionals to liaise with for clinical support and advice.

Utilising this vast expertise in cosmetic dentistry, the BACD Aesthetic Dentist Theatre will cover a wide range of topics from whitening to effective orthodontic treatment planning, prevention, composites, occlusion, digital smile design and the benefits of minimally invasive techniques. A wealth of information and advice will be provided to help delegates avoid potential pitfalls associated with aesthetic procedures, while also enabling them to achieve the very best results for all their patients.

The speaker line-up includes an impressive selection of professionals renowned for their skills and expertise - some



of whom are BACD members themselves. Chaired by Elaine Halley once again, speakers will include Richard Field, Jameel Gardee, James Goolnik, Christopher McConnell, James Russell and Andrea Shepperson.

About their support for the Aesthetic Dentist Theatre in 2017, BACD representatives commented: "The BACD is one of the largest Cosmetic Dentistry Academies in Europe and we are proud to be working with The Dentistry Show to share and promote our commitment to clinical excellence in cosmetic dentistry as an integral part of comprehensive dental care, to all dentists. This will be via education in the BACD Aesthetic Dentist Theatre at The Dentistry Show."

Alex Harden, Event Director for The Dentistry Show added: "We are delighted to receive the support of the BACD for the Aesthetic Dentist Theatre this year. Recognised throughout the profession as a leading academy in the field of aesthetics, their involvement adds to the quality of the programme and ensures the highest standards of education for delegates. We are once again excited to present such varied lectures with such high calibre speakers and look forward to exceeding expectations for another year."

So make sure you don't miss the BACD Aesthetic Dentist Theatre 2017 - it promises to deliver a great experience

For further enquiries about the British Academy of Cosmetic Dentistry visit www.bacd.com

# Giving something back

The Dentistry Show has adopted the BDA Benevolent Fund for its charity for the 2017 show.

With every hour of verified CPD logged by each delegate attending the show at the NEC Birmingham on May 12th and 13th, organiser CloserStill Media will donate £1 to the BDA Benevolent Fund.

The Dentistry Show has always been committed to giving something back to the dental profession and since its inception in 2007, it has delivered up to 85,000 hours of verifiable CPD for all members of the dental team.

Various dental charities have also been featured on the trade floor over the past few years, each demonstrating their fantastic work both in the UK and overseas and encouraging professionals to get involved. Among these have been Bridge2Aid, with their fun 'Summer Fete' stand that many delegates have enjoyed, as well as Dentaid and the Oral Health Foundation.

In 2017, The Dentistry Show will be celebrating its 10th anniversary and are looking to give back even more. We are delighted to announce that the event will be supporting the BDA Benevolent Fund, promoting what it does and how it helps dentists and their families survive

For every hour of verifiable CPD earned at the 2017 event, The Dentistry Show will donate £1 to the invaluable charity. Our aim is to reach 100,000 hours of verifiable CPD, which would mean contributing as much as £15,000 to the BDA Benevolent Fund!

Dr Ann Rockey, Chairman of the BDA Benevolent Fund, commented: "For over 130 years we have been the only charity solely dedicated to supporting dentists and their families in times of financial need. As an independent charity, we help people who are not able to pay for some of the normal things in life which most people in the dental profession take for granted. With your support we are able to continue assisting current and former colleagues get back on their feet and recover from hardship."

Whether through an accident, illness or bereavement, dentists can find themselves facing financial hardship for a variety of unforeseen and unavoidable reasons. The BDA Benevolent Fund is there when they have nowhere else to turn.

Help us reach our target during our 10th anniversary year by attending The Dentistry Show on Friday 12th and Saturday 13th May 2017! Remember, for every hour of free verifiable CPD you gain, we will donate £1 to the BDA Benevolent Fund, helping dentists and their families make it through tough times.

www.bdabenevolentfund.org.uk

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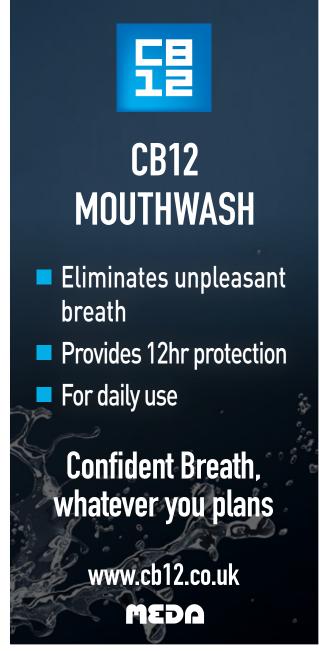












## **BACD Aesthetic Dentist Theatre**

**SUPPORTED** 



The handpicked world-renowned specialists in the BACD Aesthetic Dentist Theatre will provide you with a thorough insight into key aesthetic subjects as they relate to a modern dental practice. And more importantly show you how to combine these aesthetic treatments with your business: bringing your patients closer to achieving their aesthetic goals and allowing you to benefit from the financial opportunity provided by this growth area.

#### Friday 12th May

///// dentistry



#### Dynamic smile design

Elaine Halley, BDS MFGDP(UK) MSc(Aesthetic and Restorative Dentistry), Cherrybank Dental Spa, Perth and Edinburgh

In this presentation Dr Halley will present a step by step guide for analysing and diagnosing smiles which then leads into comprehensive treatment planning and informed consent



The secrets of successfully integrated anterior composite restorations Dipesh Palmer



#### Starting with the end in mind

Jameel Gardee, BDS, DSD Master/Instructor, Dentist/Smile Designer, DSD Instructor/SKYN Instructor

The digital planning of the proposed smile can guide every aspect of comprehensive interdisciplinary digital dentistry. By starting with the end in mind, our dentistry become more predictable, accurate

17:00



#### Aesthetics and orthodontics - an essential link

Dr James Russell, BDS, Dentist

This presentation aims to illustrate how orthodontics can play a vital role in many cases where traditionally aesthetic dentistry was undertaken without any prior alignment. The steps involved in planning and executing these interdisciplinary cases will be demonstrated.

#### Saturday 13th May

10:00 11:00



#### Everyday composite mistakes - plan properly and see the rewards!

Dr Christopher McConnell, BDS BSc (hons) DPDS, Cosmetic and Sedation Dentist, St Piran Dental, Cornwall

In this fast learning lecture we will look at why etching, drying, bonding and curing are the biggest 4 failures of composite dentistry in UK dentists. Materials and equipment has changed massively in the last 6 years and the 20 second rule is now way out of date.

12:00 13:00



#### How to legally and ethically offer your patients whiter teeth

Dr James Goolnik, BDS MSc, Dentist, Bow Lane Dental Group There is lots of confusion in tooth whitening with new products being launched at every conference. James will cut through the hype to help you understand what is important and what your patients really care about. The lecture will give you the tools to ensure you can legally whitening your patient's teeth and integrate whitening into your practice.

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#### Staying out of trouble in aesthetic dentistry

Dr Andrea Shepperson, BDS, Dentist and Speaker, Shepperson Education The enthusiasm and desire to deliver a beautiful smile can be entrancing for dentists. The outcome, when things go wrong, can be far from entrancing. Dr Shepperson will share her finely tuned radar and keen eye, as well as a practical risk assessment procedure to identify red flags.



#### The iconic solution - maximising minimal intervention

Richard Field, BDS Hons

www.knightwolffe.com

Historically, patients who have been affected by white lesions on their teeth have either had to live with the lesions, or resort to invasive dentistry to mask them. Due to modern advancements in dental materials and techniques, white spots can now be removed in a truly minimally invasive way using resin infiltration. This lecture will look at how resin infiltration can be used in every day practice to great effect in the treatment of superficial and also deep white spot lesions

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## **Compliance Clinic**

**Overview** 



With the dental profession under increasing pressure in terms of regulation and compliance, can be difficult to ensure that you

are always up to date. There are constant regulatory updates to contend with, all alongside caring for your patients and your team and running a busy business. It is therefore little wonder that many practitioners feel snowed under with their responsibilities and in particular with regulatory requirements. Concerns about regulatory compliance remain high up on the list of things causing considerable stress and anxiety to the profession.

Following on from the great success of the last two years, Apolline is delighted to be once again sponsoring the Compliance Clinic at The Dentistry Show in 2017. Our impressive list of speakers in 2016 covered subjects as diverse as keeping great patient records; business success in a world gone crazy; the tools and knowhow to make compliance achievable; ensuring your newly designed practice is in line with current regulations and the future of educating your dental team. New to last year's line up was the introduction of the core subject, infection control. This topic particularly proved to be immensely popular and is something we will running again in 2017.

With regulatory compliance becoming



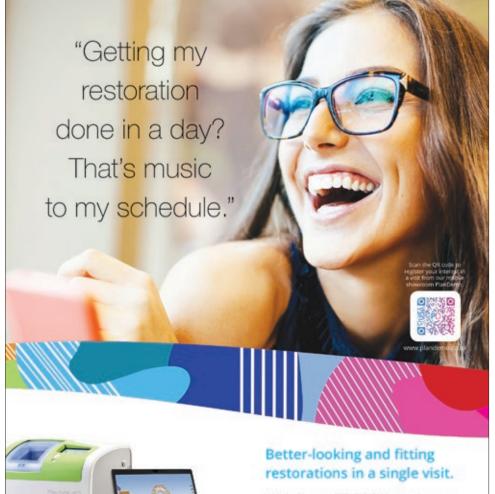


increasingly complex and time-consuming, it has never been more important to ensure you are ahead of the game. Once again, Apolline's Compliance Clinic will have speakers from all aspects of regulatory compliance to help ensure that you know what you need to know and how to do it.

We don't claim to make compliance simple but we do aim to make it achievable.

We look forward to welcoming you and your teams to the Apolline Compliance Clinic at The Dentistry Show in 2017.

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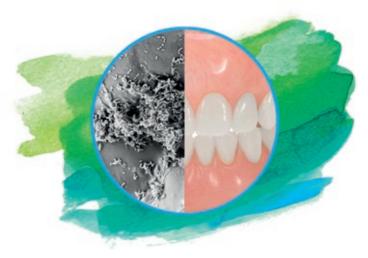
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References: 1. Glass RT et al. J. Prosthet Dent. 2010: 103(6): 384-389. 2. GSK Data on File. literature review. August 2013. 3. GSK Data on File. Fernandez et al. 2006. 4. GSK Data on File. Lux R. 2012. 5. GSK Data on File. April 2011 Trade marks are owned by or licensed to the GSK group of companies CHGBI/CHPOLG/0014/16

**@dentistryshow** 

# CALCIVIS: a preventive approach

CALCIVIS, a new UK company, has been working on an exciting new technology that will help practitioners precisely identify active carious lesions, allowing them to offer bespoke, evidence-based preventive treatment for dental caries patients. This innovative technology is the next step in true preventive dentistry and uses an advanced biotech based imaging agent to accurately identify active demineralisation on the surface of a patient's tooth.

The idea behind the CALCIVIS imaging system, which is now in the latter stages of final development, was conceived by one of the UK's eminent cariologists, Dr. Chris Longbottom.

The initial idea for what would eventually become the CALCIVIS imaging system came from a book called Glowing Genes. As Dr Longbottom was flicking through the pages, he learnt that an agent had been developed which could help identify free calcium ions by stimulating luminescence. This had great potential since, during the caries process, the tooth's calcium is brought into solution, increasing its ionic concentration – meaning this luminescent agent would be able to, in theory, highlight active demineralisation.



Back in Dundee, Dr Longbottom bought some of that material and experimented with a number of teeth in his own lab – and the initial results were good, not to mention incredibly exciting. The bioluminescent material created a number of glowing areas that corresponded with identified carious lesions, indicating an increased concentration of calcium ions that was suggestive of an active area of demineralisation.

The ramifications of this discovery are significant. The early identification of dental caries – at the point where they are still reversible – has been notoriously difficult in the past. Now, however, with the CALCIVIS imaging device in the final stages of development, dental professionals will finally be able to offer truly preventive caries treatment, giving each patient a bespoke programme of first-step care that precisely meets their individual needs.

The future of dentistry is preventive: take the first step with CALCIVIS by registering at www.calcivis.com or via info@calcivis.com

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THE DENTISTRY SHOW

#### **K05** BOC M01 KINGS COLLEGE APOLLINE L12 N10 COMPLIAN CLINIC HEALTHCARE AURA LEARNING INFECTION CONTROL **CORE CPD** L17 ORTHO WORLD **THEATRE** M16 M18 L16 L18 PRODUCTS TRIGIENE N20 SHOFU K12 K18 PREVISER N22 L20 L22 F00000 RESERVED L25 M20 HAGUE DENTAL TAKARA BELMONT N30 DB DENTAL K Ы M **GDP** L30 L32 M30 **THEATRE** HONEY SNOWBIRD FINANCE CODE N35 L35 M32 M38 N38 VIISANA DPAS M36 BTI N40 HAPPY THREADS L40 L42 LILYHEAD PRACTICE SALES GENERAL DENTAL COUNCIL N41 KINGS COLLEGE LONDON DENTAL CARE RPA SALES DENTAL L48 **DENTAL** K48 NEBDN UNI OF KENT **NURSES** EURO DENTAL DEPOT N42 CALCIVIS **FORUM** HEEKSS BADN N45 MARUCH L50 L52 M50 DENTAL PROTECTION ESCHM DIRECT N50 M52 M55 DENT 0 L55 K54 M58 N55 PRESTIGE DENTAL TANDEX HERAEUS KULZER M60 M65 L65 **HYGIENIST &** OPTIMUM DENTAL CB12 LLOYDS BANK BRAEMAF FINANCE QST **THERAPISTS** N60 SYMPOSIUM BSDHT CRALPATH BA INTERNATIONAL L76 L68 IN-LINE LUKLOUPES M70 N70 ORAL HEALTH FOUNDATION PARS BLACKWELL SUPPLIES STRAIGHT TEETH VSDENT KCO [L80 | L82BEAUTY | M80 | M82 | L85 | IAS AQADEMY | MISPO! RT-TERM O LOUNGE BADT N82 visalign: WIRED ORTHO AWS DENTAL CIRCLE ENLIGHTEI SMILES K98 N90 BACD **BACD** MEDIHOLDINGS DENTALEZ N95 **AESTHETIC DENTIST** VOCO VELOPEX THEATRE L110 L115 L120

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360 Visualise	D30	Healthcare learning	M10	Philips	J30
3M ESPE Dental	G42	Henry Schein	H25	Pinders	A10
3Shape	D70	Heraeus Kulzer	N55	Planmeca	G3
Acteon UK	E30	HL Dental	F44	Practice Plan Ltd	G4
Acumag - Deep Tissue Massager	B108	HONEY FIZZ	L30	Premier	A5
A-Dec Dental UK Ltd	F30	HST Stomatological Scientific and	B56	Prestige Dental	K5
Admor	F60	Educational Co.,Ltd		PreViser Oral Health Assessment	K1
Anglian Dental	F65	Hu-Friedy Mfg. Co. LLC	A30	Price Bailey Chartered Accountants	F5
Apolline Ltd	L10	IAS Acadmey	M80	Progress to Excellence Ltd	E100
AppointMentor Limited	B55	iComply	M30	QED Ltd	F100
Ashley Latter	E62	Implant Direct Europe AG	K60	Qudent	C7(
Aura Infection Control	M11	Implant Screwdriver (Omplant)	D62	Quick Straight Teeth	L6!
Aura9 Ltd	E72	Implantium	C58	Quick Straight Teeth	K70
Awanza Surgident Co.	L01	In-Line Orthodontic	L76	Quicklase Quickwhite	A30
AWB Textiles	M85	Invisalign	H55	Quintessence Publishing	H42
BA International	L75	IONYX	G86	RF HR Solutions	G103
Beauty & Brows	L82	ISFY Limited	B54	RIS Products Ltd	C6
Belmont	M20	Ismile	B50	RPA Dental Equipment Ltd	L40
Biomedical Tissues	E70	Ivoclar Vivadent	F35	S4S (UK) Ltd	KO
Biomet 3i	E60	JADENT GmbH	G100	Sandwell College	C100
Blackwell Supplies	M75	JPM Products	M16	School of Dentistry University of Leeds	C102
BOC Healthcare	K05	JW Hinks	F106	Scican	B80
BPP University	H50	KaVo	H75	Score Dental	F7(
Brabners LLP	B100	Kerr UK Ltd	H65	Shofu UK	L10
	L60	KIACCESSORI	J100	Sinclair Pharma	
Braemar Finance		King's College Hospital NHS			B8:
BTI	M36	Foundation Trust	N41	Sintons Law	E68
Calcivis - visualising actual tooth decay		King's College London	M01	Six Month Smiles  Smile Concents Deminic Hassell	K9:
Caradoc Dental Services	B57	Knight Wolffe	G80	Smile Concepts Dominic Hassall Training Institute	K01
Carestream Dental Ltd	D38	KOMET	H102	Smile Ortho Ltd	J78
Carestream Dental Ltd	E35	Labelman Ltd	K20	SmileTRU	K80
Cattani Esam UK Ltd	B75	Lease UK	J02	Snowbird Finance	L32
CB12	M60	Lilyhead Practice Sales	L42	Software of Excellence	J25
Christie & Co	D35	Lloyds Bank	M65	Solidents	L120
Cleancert	G83	Local Advertising That Works	C109	Southern Implants UK Ltd	A35
ClearCorrect	H20	Marsh Dental	B68	Sparkle Dental Lab	J85
Cockburn Lucas	F73	Maruchi	N45	•	H80
Colgate	H45	MC Repairs Ltd	D72	Stoddard Manufacturing Co Ltd	
Consult Search Ltd	G66	MDDUS	A48	Support Design AB	K30
Costco Wholesale Ltd	M91	MDS Medical Ltd	G68	0 7 1	H62 + H70
CosTech Dental Laboratory	E78	Medident Italia	J98	Surgisol	F78
CT Dent	C62	MediEstates & MediFinancial	L90	Survival-32	H75
CTS Dental Supplies	A60	Mediplus	A55	Swallow Dental Supplies & Q-Optics	G88
Curaprox UK	J50	Mercia Dental Equipment	J58	Swish Dental	C60
DB Dental Equipment	N30	MIAB	A52	SwissLoupes SandyGrendel AG	H108
DDS Multimedia	H60	Micro Minder	J23	Tandex	M58
Denplan	D40	MiSmile Network/MiSmile Marketing/		TDS E+W	B61
Dental Design Products	D32	DenGro+	K90	Tempdent Recruitment & Training	K42
Dental Directory	B40 + C40	Mode Medikal UK	C72	TePe Oral Hygiene Products	H82
Dental Elite	G92	Morris & Co	H40	The Dr Bob Khanna Training Institute	C105
Dental Protection Limited	M50	Munroe Sutton	F108	The Keyboard Company	G85
Dental Sky Wholesaler Ltd	K35	My Dentist	E50	The MDU	C80
dentaldiamons.co.uk	A70	Narval CC. M.R.D	J72	The Team Training Institute	G82
DentalEZ	K98	NASDAL NASDAL	E79	Titan Care	B62
Dent-O-Care	L50	National Examining Board for		Toothfilm	F107
DentoCorrect	L02	Dental Nurses	M45	Trigiene Dental	M18
DENTSPLY SIRONA UK & IRELAND	C30	Nationwide Dental Construction Ltd	N30	Trihavuk Europe	K85
DERMAPEN	B92	NEOLIX	F105	Trycare	E40
OP Medical Systems	J20	Nobel Biocare UK Limited	J60	Turn Key Dental Supplies	D88
DPAS Dental Plans	L35	Nuview	K25	UCL Eastman Dental Institute	E90
Eclipse Loupes & Products	N35	NUVOLA ORTODONZIA	J80	UK Loupes	L78
Eight Wealth Management	B105	Oasis Dental Care	K40	Univesity of Kent	M45l
Enlighten Smiles	N82	OCO Biomedical, Inc	C75	Vatech UK Ltd	C5(
Eschmann Equipment	L52	Optident Ltd	G25	Velopex International	N9
ESM Digital Solutions	D65	Optimum Dental	K65	VIISSANA	N3
Euro Dental Depot	K48	OraCoat XyliMelts for Dry Mouth	C108	Visiomed	K110
Evident	D80	Oral 7	E92	Vision Perio Brush	F7
-vident F2 Medical Supplies	E74	Oral-B	J40	VOCO	M98
-z medicai Supplies -astbraces®	N10	OralPath Ltd	L70	VSDent	L80
			J70	VSS Academy	B3!
FooCo Video and Marketing	N18	Orascoptic Ortho-Care UK Ltd	J82	WHW	K10
Frank Taylor & Associates	E98	Ortho-Tain	J106	Wired Orthodontics	L8
G9 Medical	J92			Wisdom Toothbrushes	M82
GAMA Healthcare	K50	Osstem Para Pantal	E45	Wisepress	F4:
General Dental Council	M40	Pars Dental	M70	Work-in-Style	B59
GlaxoSmithKline	B30	Patient Plan Direct Ltd	B70		E8
Hague Dental	L25	Perfection Plus	K36	Wright Health Group Ltd XENOSYS UK	
Happy Threads	N40	Performance Finance Ltd	F75		M90
Harley Academy	B72	Periochip	J90	Zenopa Ltd	G100
Interior III	G70	PFM Dental	G81		
HDX Corporation	4,0				

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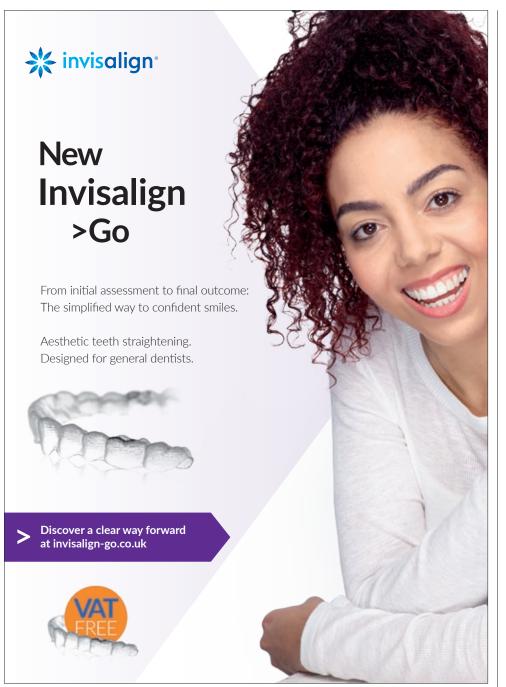


Abbey Dental	G10
AD2	C24
Aidite High-Technical Ceramic Co. Ltd	G06
AME Group	C22
Attenborough Dental	H12
Blueprint Dental	H15
Bracon Limited	D15
Bristol CAD/CAM	F20
Carbolite Gero	A06
Consilio 3D International	E28
DB	F16
DENTSPLY SIRONA UK & IRELAND	C25
Detax	C05
DOF UK	F22
Elma Ultrasoni	F19

Formlabs	F14
GC UK Ltd	A20
GSK	C20
HANDLER RED WING INTERNATIONAL	E01
Heraeus Kulzer	B01
HOIL	D10
Ivoclar Vivadent	F28
John Winter & Co Ltd	F18
Labtrac	E02
Macro Dent (INDIA)	D22
Metrodent	C10
Milnes	G16
MR. Dental	F10
Omnident	G09
Panadent Ltd	D28
DDT	HOO

Reitel	C08
RENFERT	D26
Renishaw	H10
S&S	F01
Sagemax	A02
Schottlander	B20
SMG3D	G08
Solvay	F25
Strauman	B10
Sweden & Martina	E25
Techceram	G01
Technicare Dental	A01
WHW	J10
Yenadent	C01
ZHERMACK	H18
Zirkonzan	G24











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Ian Crompton, Head of Healthcare Ian.Crompton@lloydsbanking.com / 07802 750 707

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Any property given as security, which may include your home, may be repossessed if you do not keep up repayments on your mortgage or other debts secured on it.

All lending is subject to a satisfactory credit assessment.

Lending discretion of Relationship Managers varies and some applications may be referred for further credit checks. FDs' Excellence Awards 2005-2016 supported by Real Business. For more information visit lloydsbank.com/bankoftheyear. Calls may be monitored or recorded. Please note that any data sent via e-mail is not secure and could be read by others. Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority under Registration Number 119278. We subscribe to The Lending Code; copies of the Code can be obtained from www.lendingstandardsboard.org.uk





#### **EXHIBITOR LATEST NEWS**

#### Dominate Dental.

#### **DOMINATE DENTAL**

Dominate Dental is an all-in-one marketing package.

Think of us like your personal Digital Marketing Manager, taking complete control of your dental marketing strategy.

From high-level strategy - who should you be targeting and how to reach them, to tactical implementation - dental website design, SEO, paid advertising and social media, Dominate Dental will identify, target and drive more patients to your practice.

Dominate Dental provides comprehensive and affordable dental websites and digital marketing services to dental professionals looking to grow their patient list, automate their online marketing efforts, and fill their practice.

Through expertise and proven strategies, Dominate Dental offers an under one roof, fully managed marketing solution, working towards a central goal throughout your entire campaign and ensuring the strategy is integrated and consistent across all online platforms.

The result: Dominate Dental helps you to drive patient enquiries to your practice, grow your patient list, and put you ahead of your competitors.

Find out more at dominatedental.com

#### **VISIT US AT STAND K90**



#### THE DENTAL DIRECTORY

The Dental Directory is a one-stop-shop for all your practice needs, from everyday consumables, sundries and materials to state-of-the-art surgery treatment centres and digital imaging systems.

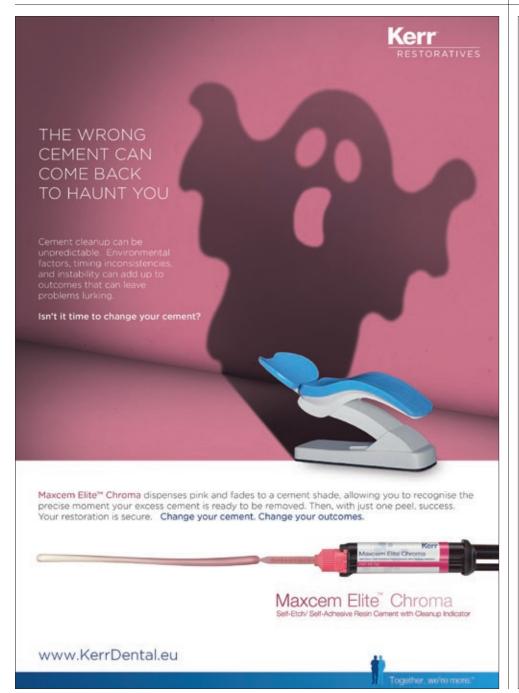
From humble beginnings more than 40 years ago, The Dental Directory has grown to become one of the UK's largest dental dealers with a product range of more than 27,000 different products that cover every aspect of modern dentistry. The Dental Directory is synonymous with fantastic quality, innovation and great customer service.

The Dental Directory offers an industry-leading 6pm order cut-off time for next day delivery and has highly-trained field-based and internal sales teams on hand to provide vital service and product information whenever you need it.

The Dental Directory takes great pride from its connections and associations throughout the profession and, through its on-going dedication to excellent products, innovation and independent guidance, is committed to helping raise the standards of dental provision across the country.

Tel:  $0800\,585\,586$ , Twitter: @THE\_DD\_UK, LinkedIn: The Dental Directory www.dental-directory.co.uk

#### VISIT US AT STAND B40 + C40





#### **EXHIBITOR LATEST NEWS**

## Smileortho

///// dentistry

#### **SMILE ORTHO**

Smile Ortho Limited is the distributor of Ortho Classic products in the UK.

The company established in 2016 to focus on providing the orthodontics

community with GREAT Savings, and a wide selection of US manufactured quality products. Our committed to giving you great product selection, low prices, and world class customer service - each and every time you order!

Ortho Classic has manufacturing root as far back as 1963 and distributes some of the highest quality products on the

Each year Ortho Classic continues to build on their product line, creating and manufacturing more and more new and innovative products. Ortho Classic is one of the few orthodontic companies in the world that manufactures the majority of its own products exclusively in the U.S.A.

From brackets to buccal tubes and elastomerics to instruments, Smile Ortho is your one-stop orthodontic resource for orthodontic products. For find out more and download the latest Product Catalog visit our website www.smileortho.co.uk

#### VISIT US AT STAND J78



#### **MC REPAIRS**

MC Repairs Ltd. is a family run business with over 35 years' combined experience in the dental industry.

Repairing all types of small dental equipment including handpieces, scalers, couplings, motors, laboratory handpieces, curing lights etc. Covering all major brands such as Anthogyr, Bien Air, Castellini, Kavo, Marathon, Mectron, NSK, Sirona, Star, Woodpecker and many more.

Using only the highest quality components sourced from around the globe we are in a position to offer generic and original manufacturers components.

Free no obligations quotations are offered on all equipment so that you can be sure costs involved are correct before any work is carried out. We don't just service your equipment and away we go, we provide a personal service of making sure you are aware of any reasons why your equipment is failing or ways we believe you can prolong the life in the future. We are confident that we are the best value repair centre in the UK.

Finally with our highly experienced team of technicians. sales executives and customer service advisors you can experience customer relations like no other.

#### **VISIT US AT STAND D72**



#### **MIAB**

MIAB provides bespoke insurance and expert advice for dental practices, dentists, dental nurses and staff.

As the approved supplier of insurance services to The DBG, LDCs Buying Group and Wrights, you may be entitled to preferential rates if you're a member.

Designed specifically for the healthcare sector, our products protect against commercial, staff, property, health and equipment-related risks. We offer:

- Practice Insurance
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- Management & Employment Practice Liability
- Cyber Liability and Data Insurance
- Income Protection, Life Insurance & Critical Illness Cover • Private Medical Insurance
- Home, Second Home and Travel Insurance
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- And more

We believe in providing the highest level of service possible and are proud of the many testimonials we receive. Visit www.miab.co.uk/dentists or call 01438 730210 to find out how we can help you.

#### VISIT US AT STAND A52



#### **SCICAN**

#### STATIM G4 - the new generation.

SciCan's STATIM autoclaves have been well recognized as being gentle and quicker than most autoclaves.

The STATIM 2000 G4 and STATIM 5000 G4 models still offer the characteristic steam technology.

Additionally to the new design, the G4 line offers many userfriendly, innovative and, above all, interactive possibilities.

The colour touch screen facilitates an easy and clear operation of the unit.

By using the integrated Ethernet port, the STATIM G4 can be connected directly to the office network. Users that access the web portal can view informations

about current cycle or any previous cycle the unit has ever

The STATIM can also email cycle data or possible cycle fault information directly to office staff or a service technician.

With its interactive possibilities, the STATIM G4 helps to streamline your surgeries processes, increase efficiency and safety and also cut costs.

For more information contact: uksales@scican.com or 07415 005 966.

#### **VISIT US AT STAND B80**



#### **THE MISMILE** NETWORK

Dr Sandeep Kumar is one of the few UK practitioners to have successfully treated over 1,500 patients with Invisalign.

His vision amplified in 2014 when he successfully launched the inaugural MiSmile clinic in Birmingham as the first solely Invisalign focussed and branded dental practice in the UK.

In 2015, following the success of his first MiSmile practice and after innumerable requests by other practitioners to learn the secret of his success, Sandeep launched The MiSmile Network, the only GDP network supported by Align Technology.

Led by a team with 10+ years Invisalign experience, joining the MiSmile Network allows members to double the number of Invisalign case submissions in the first year of membership.

Powered by lead generation from Dominate Dental, and Lead Management and Nurture from DenGro, the MiSmile Network achieved 126% growth in Invisalign case volume its first year.

To find out more and discover if the MiSmile Network is right for you, please visit mismile.co.uk/discover

#### **VISIT US AT STAND K90**



#### **COCKBURN LUCAS**

Cockburn Lucas was established in 1997 and, from their East Midland office, provides award-winning independent and trustworthy financial planning

services to both private clients and business owners. We specialise in the areas of investments, retirement planning, and tax efficient profit extraction for high-earners.

Our process-driven and outcome-based financial planning services, backed up by robust and substantial research, ensures that we can provide a tailored and bespoke service to clients with a wide range of needs and objectives covering both growth and Income related strategies.

We firmly believe that financial planning is not simply about pounds and pence, profit and loss; it is about helping our clients through the key stages of their lives.

We have recently launched Cockburn Lucas for Women, a new financial planning service designed by women, for

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#### **REGISTER FOR FREE**

www.thedentistryshow.co.uk/news

#### **PLANMECA**

Seeing more than ever before with impressions.

The field of digital dentistry

is rapidly evolving, with new dental technologies emerging as part of a more efficient and comprehensive workflow. Pairing Planmeca digital impression solution; Planmeca FIT™, with X-ray units in the Planmeca ProMax® 3D family allows dental professionals to bring together a wide range of detailed information with a seamless combination of CAD/ CAM and CBCT technology presenting new possibilities for an improved standard of care by providing a comprehensive level of clarity.

Planmeca ProMax® 3D imaging units reveal intricate information on soft and hard tissues, including the mandibular nerve canal, while the Planmeca PlanScan® intraoral scanner captures precise data above the gum line. The combination of these data ensures a complete understanding of any case and makes 3D prosthetic designing quick, accurate and easy.

So, if you would like to learn how a streamlined digital workflow will lead to a more efficient treatment environment, or how same-day dentistry is as beneficial for patients as it is for clinics, then call us Freephone 0800 5200 330 or alternatively email marketing@planmeca.com

#### **VISIT US AT STAND G30**



Sandwell College prides itself on the enthusiasm and experience its Dental Services Apprenticeships team is able to share with

trainees and employers alike. From general dental nursing, oral health, orthodontics, practice management, radiography to special care nursing, we also work alongside the Armed Forces and University dental courses.

Sandwell College is excited to be offering the NEBDN National Diploma in Dental Nursing, in addition to the existing City & Guilds Advanced Diploma.

The NEBDN National Diploma is a GDC-recognised qualification to give trainee dental nurses Clinical, Communication, Professionalism and Management and Leadership skills.

Nurses can then use this as a platform to develop their careers with post registration qualifications.

This one-year qualification enhances teamwork within dental practices and leads to a fulfilling career within the dental

Do you qualify for a free national diploma place? Call us now for more information and funding eligibility criteria on 0121

#### **VISIT US AT STAND C100**



Simplifying lead management and supporting practice growth.

DenGro is an online lead management tool built specifically for the dental industry.

Practices use DenGro to help them manage and convert leads more effectively. Brands use DenGro to understand more about patient demand and lead attribution.

Simply Effective. Built in partnership with dental practitioners, DenGro provides practices with a simple and powerful set of tools that allows them to track and influence lead conversion more effectively. DenGro's intuitive and responsive interface means everyone in the practice can use it, at any time on any

Powerful Analytics and Attribution. Underneath DenGro's simple interface lies a powerful analytics tool. DenGro plugs into practice marketing activity and understands which is the most effective in generating leads. And as leads are converted DenGro identifies the activity providing the best ROI, so you can plan to do more of it. Google? Facebook? Instagram? Walk-ins? Your website? DenGro knows what's working.

Discover why practices and brands all over the world are choosing to use DenGro. Visit dengro.com

**VISIT US AT STAND K90** 

## THERE'S MORE TO THIS...









12th & 13th May 2017 / NEC Birmingham

www.thedentistryshow.co.uk www.the-dts.co.uk

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