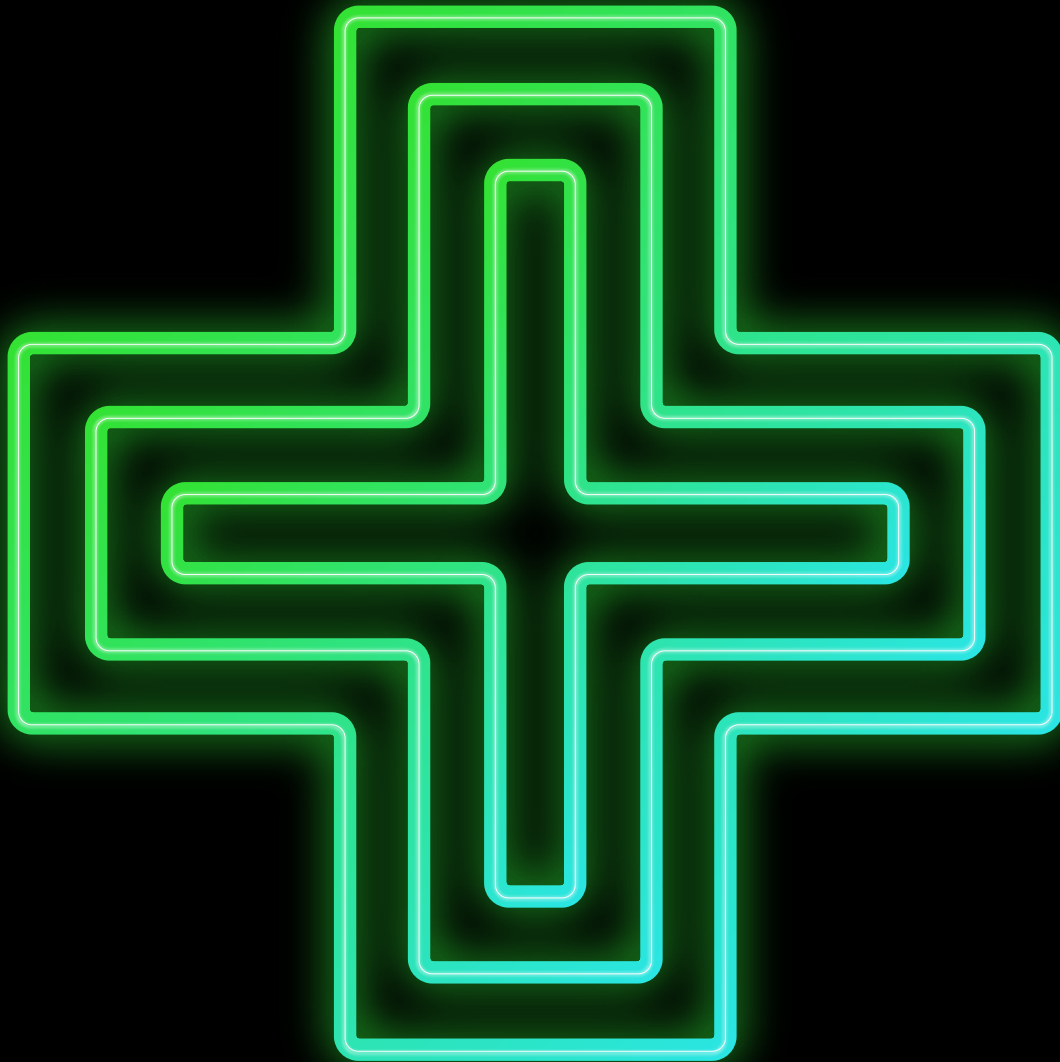


# +Pharmacy Show

13-14 October 2024 • NEC Birmingham

For all that pharmacy demands



**AN OVERVIEW OF THE UK  
COMMUNITY PHARMACY  
LANDSCAPE**

# KEY STATISTICS

**13,879** Registered pharmacies in the UK

Scotland  
1,290

England  
11,353

Northern Ireland  
525

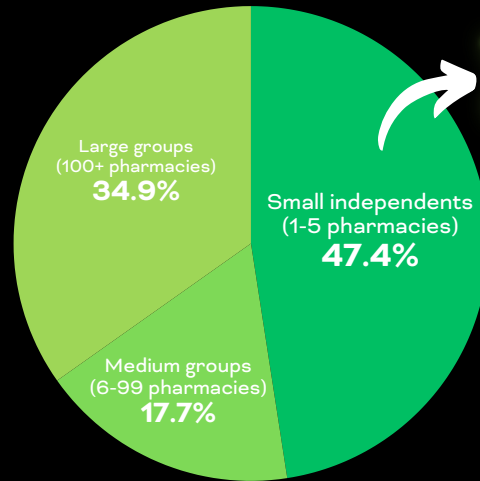
Wales  
711



## THE RISE OF INDEPENDENT PHARMACIES

“Independent multiples are now dominating the sector”  
- Leyla Hannbeck, Chief Executive, AIMp

“Independents are much quicker to react and it's much easier for them to put new things in place like Pharmacy First and take on new opportunities.”  
- Lindsey Fairbrother, Owner, Superintendent, Pharmacist and Independent Prescriber, Good Life Pharmacy.



THE LARGEST PROPORTION

PLUS



**364**

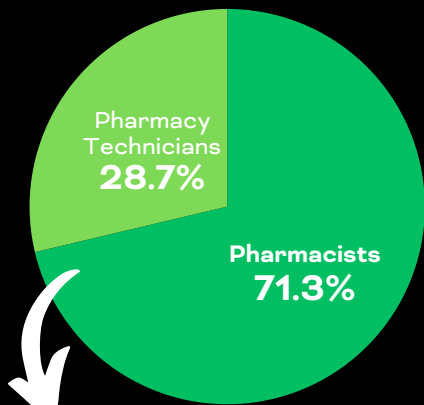
Online pharmacies

Market share in England, by size

## THE NUMBER OF PHARMACY PROFESSIONALS IN THE UK

**90,263**

Registered pharmacy professionals in the UK



28.5% of registered pharmacists (18,343) with a prescribing annotation

**64,380**

Registered Pharmacists in the UK



England **54,381**  
+3.1% YoY



Scotland **5,538**  
+2.5% YoY



Wales **2,759**  
+1.7% YoY

**25,883**

Registered Pharmacy Technicians in the UK



England **21,534**  
+2.7% YoY



Scotland **2,476**  
+4.5% YoY



Wales **1,700**  
+0.1% YoY

England, Scotland and Wales - Data as of February 2024

Northern Ireland - Date as of March 2023

Pharmacy Market Review 2023 by Christie & Co

The GPhC register as of 29 February 2024 - Trend data

<https://www.p3pharmacy.co.uk/news/a-closer-look-at-the-rise-of-the-independents>

<https://www.england.nhs.uk/2024/01/over-10000-nhs-pharmacies-begin-treating-people-for-common-conditions/>

<https://www.pharmacy.biz/technology/pharmacy-and-technology-challenges-and-enablers/>

<https://pharmacycomplete.org/pharmacy-remodelled/>

[https://assets.publishing.service.gov.uk/media/649c3299bb13dc0012b2e250/General\\_Pharmaceutical\\_Service\\_Statistics\\_for\\_NI\\_2022-23\\_-\\_Report\\_-\\_Accessible.pdf](https://assets.publishing.service.gov.uk/media/649c3299bb13dc0012b2e250/General_Pharmaceutical_Service_Statistics_for_NI_2022-23_-_Report_-_Accessible.pdf)

[https://www.ey.com/en\\_uk/health-sciences-wellness/how-pharmacy-innovation-could-improve-patient-health-care-in-england](https://www.ey.com/en_uk/health-sciences-wellness/how-pharmacy-innovation-could-improve-patient-health-care-in-england)

Pharmacy Show 2023 registration forms and post-show surveys

Images by Canva

Pharmacies can no longer be dependent on the NHS for a sustainable future. Whilst embracing the full range of NHS services, they must also develop the non-NHS part of their income including self-care support and treatment, and private services. Embracing these strategies not only ensures a sustainable future for pharmacies but also presents a significant opportunity for companies to target pharmacies as they diversify their income streams and expand their offerings beyond traditional NHS services.

## 1 | PHARMACY FIRST



More than nine in ten community pharmacies in England are offering the ground-breaking initiative, with the service making it easier and more convenient for people to access care. The service was announced as part of setting out how the **£645 million investment** pledged within the *Delivery plan for recovering access to primary care* would be used to support community pharmacy services.

## 2 | DEVELOPING ROLE OF PHARMACY PROFESSIONALS



Pharmacy professionals are anticipated to be much more actively involved in patient care in the future. They need to upskill on both consultation skills and clinical skills to support with the growing need to be comfortable in a clinical setting and being competent in providing additional services in the pharmacy. Additionally, the number of independent prescribers will continue to grow.

## 3 | PHARMACY INTEGRATION



Community pharmacy is to become further embedded as an indispensable part of the local health system. Local relationships between Local Pharmaceutical Committees (LPCs) and Integrated Care Boards (ICBs), and between pharmacy contractors and Primary Care Networks (PCNs) are critical. Community pharmacy must optimise all of the national and any locally commissioned services.

## 4 | EMBRACING NEW TECHNOLOGY



Only approximately **20-30%** of pharmacies have automation to improve efficiency, allowing pharmacy professionals to focus on patient care and counselling.



- EPOS & retail management solutions: Patient Medication Record system, Clinical Management Systems



- IT solutions & software: Apps
- Dispensary & pharmacy equipment, automated dispensing



- Medical devices & monitoring equipment
- Digital marketing

## OTHER PRODUCTS OR SERVICES THAT PHARMACIES ARE INTERESTED IN:

- Pharmaceuticals & prescription medicines
- OTC
- Beauty, skin care & personal care products
- Vitamins, minerals & dietary supplements
- Training and education & recruitment
- Wholesaler & distributor
- Pharmacy packaging
- Natural & herbal medicines & remedies
- Eye care & optical
- Pharmacy refrigeration & medicines storage
- Marketing & customer retention services
- Baby & infant care products
- Unlicensed medicines & specials suppliers
- Finance, insurance, legal advice & business services
- Shopfitting & retail displays
- CCTV & security solutions

# Get in touch today to elevate your business

**Garry Tyson**

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