

Sarpino's®

PIZZERIA

Girmantas Urbonas -
SARPINO'S FRANCHISE OWNER

"I always wanted to own my own business and Sarpino's seemed like the right opportunity. I loved the food - it's a lot easier to own a food business when you actually like the food. We're doing very well, in fact, we're growing every single month."

Doug Stoehr -
OWNER OF TWO SARPINO'S FRANCHISE LOCATIONS

"We're still growing after eight years in business, which is phenomenal. I had never worked at a restaurant prior to owning Sarpino's so I'm proof that the model works. I'm now at two locations and I'm very excited about the future."

Vasily Bykau -
OWNER OF THREE SARPINO'S FRANCHISE LOCATIONS

"Investing in Sarpino's is the best decision I've ever made. Not only does it provide a great lifestyle, but it's a business that I can be proud of. Our pizza is the best - there's no question about that - and our continued growth is a testament to that."

SPECIAL Incentives for Veterans!

Sarpino's®

PIZZERIA

Unsurpassed Training And Support

Sarpino's training is legendary. Our PAL's inspired training is built to take our owners from novice to expert in a short amount of time. Our support is unmatched, with industry-leading 30 days of site support from opening day one and extensive training before opening. We are confident that there is no other training and support program close to what we offer at Sarpino's. We want to help you get established quickly and focus on growing your business.

"The Sarpino's franchisee selection process is one of the most demanding in the industry to ensure you are only working alongside people as talented as you."



START your journey

TODAY!

CONTACT

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OR (904) 699-3975

* \$1,352,765.77 Average Store Sales*. An improvement of more than \$150K from 2021.
* Sarpino's Average Labor Cost 24%, The National Average for restaurants is 31.6%**
* Sarpino's Average Ticket (Order) is \$26.60, National Average for pizza restaurants is \$24.82***
* \$319K - \$489K Expected TOTAL investment including training, build, equipment, opening, etc.

Based on the Average Unit Volume of the top 50% of our Franchised Stores for fiscal year 2021. Based on fiscal year 2021, 9 of 43 Franchised Stores in the category (21%) met or exceeded this average. *Based on the Average Labor Cost of the top 50% of our Franchised Stores for fiscal year 2021. Based on fiscal year 2021, 16 of 43 Franchised Stores in the category (37%) met or exceeded this average. This information appears in Item 19 of our 2022 FDD - please refer to our FDD for complete information on financial performance. Your results may differ. There is no assurance that you will do as well. Sarpino's does not, by Federal guidelines, guarantee, predict or estimate your possible revenue volume or earnings (this is also for your protection), as many factors affect earnings, including location, foot traffic, management and general economic factors.

**https://www.touchbistro.com/blog/how-to-calculate-your-restaurant-labor-cost-percentage/
***https://www.womply.com/blog/how-much-do-local-pizza-restaurants-make-and-what-are-the-top-pizza-days-of-the-year/

Sarpino's®

PIZZERIA

Old World Italian Meets American Ingenuity

\$1,352,765.77
Average Store Sales*

An improvement of more than \$150K from 2021.

**Sarpino's Average Labor Cost 24%,
The National Average for restaurants is 31.6%****

**Average Ticket (Order) is \$26.60,
National Average for pizza restaurants is \$24.82*****

TOTAL Expected Investment \$319K - \$489K

Every neighborhood needs a classic old-world Italian eatery like Sarpino's.

Our rapidly changing world demands even more from restaurants: convenience, delivery, menu choices, along with the timeless classics.

On every front, Sarpino's more than measures up.



The rest of the industry is racing to catch up to where Sarpino's has been all along.

We are well ahead of consumer trends with our dedication to high-quality classic recipes while also supplying innovative menu options such as Keto friendly bowls and a full vegan menu.

The key in today's environment is our expertise with delivery, where we are decades ahead of those scrambling to manage this today.

Underlying everything is our comprehensive training and support systems which take a franchisee from novice to expert before they open the doors and allows the staff to perform from their first day on the job. Sarpino's is well ahead of key business trends and one of the most technologically advanced companies in franchising.

All of this positions Sarpino's to have an incredibly bright future. Our delivery model, robust training and support, and commitment to healthy food allow our franchise owners the ability to enjoy higher margins and better overall profit potential."



Sarpino's[®] PIZZERIA

A Proven Model With Elite Systems

Forty-four stores and counting, plus twenty plus years of experience and average sales for our top performing stores of \$1,352,765.77*, resulting from our commitment to quality, technology, training, and support. When you invest in a franchise, you buy their systems, and Sarpino's is among the most advanced in the industry.

A Bold, Creative, and Exacting Restaurant Team

Sarpino's restaurant team strives to be on the cutting edge of menu and technology innovations while keeping consistent with our core principles of fresh, hand-made, high-quality menu items made in-house, delivered to our customers 365 days a year with no delivery fees.

Delivery & Pickup Only From Inception

Born as a delivery and pickup-only concept, Sarpino's is uniquely positioned to take advantage of the transformative changes challenging the rest of the restaurant industry. While other national brands are struggling to keep up with the demand for delivery, we have excelled at delivery since day one. While other pizza chains offer cheap ingredients and pizzas off an assembly line, Sarpino's consistently delivers exceptional quality.



Large Exclusive Territories

With many brands, you're fighting for the territory scraps left behind or experiencing intrusion into your market. With Sarpino's, we want you to profit from owning and expanding your market, so we give you the territory to do just that.

Smaller Real Estate Requirement 1200ft²+

Sarpino's compact, efficient design, with no dining room, allows for substantial real estate advantages for our franchisees.

Technological Advantages

Already a tech leader, Sarpino's constantly investigates technology improvements that will help advance operations and reporting and improve the customer journey. From a POS system that offers enhanced capabilities, reporting and third-party integration, internal operational improvements, online infrastructure, and continuous investigation of the newest tech innovations.