



The Paychex Franchise Partnership Program

For Paychex, Franchising Is Personal

PAYCHEX[®]

HR | Payroll | Benefits | Insurance



Recruiting quality franchisees. Creating operational consistency. Protecting your brand.

Owning a franchise has challenges unlike any other business.

Managing these issues takes time — time that isn't always available. Paychex can help. We partner with you in a refreshingly personal way, engaging with you to learn about your brand, your owners — and what makes it unique. We then customize our partnership approach to work with you on finding the HR and payroll solutions that help meet your specific needs.

But we don't stop there.

Paychex will stand by your franchise every step of the way, providing personal service and support how and when you need it — from people you already know, who know your business. No more explaining “My Franchise 101” to an 800-number operator.

And with our all-in-one platform that grows with your brand, you'll save even more time — no more learning a new platform, setup or software. All that time saved means more time spent building a successful franchise.

Working with an IFA Preferred Vendor



Discover the benefits:

Gain confidence

- For franchisors, that's the confidence to recommend an established industry leader and integral part of the franchising community
- For franchisees of all kinds – multi-unit or single location, startup or established – it's the confidence to focus their energy on growth and building the brand

What Franchises Need

A Simplified Approach

Running a franchise is busy enough without managing several vendors on a daily basis; a provider for payroll, one for HR and still another for benefits — it's too much, for single- and multi-unit owners.

Paychex offers an all-in-one solution that features Paychex Flex®. This best-in-class technology integrates HR, payroll and benefits services while offering your brand scalability and flexibility to grow. Plus, your franchise's data can be shared easily and accurately across dozens of popular HR, productivity and financial tools to help you build efficiencies and make informed decisions.

Flexible and Scalable Solutions

- Recruiting and applicant tracking
- Hiring and onboarding
- HR administration
- Health insurance management
- Performance and learning management
- Benefits administration
- Time and attendance
- Payroll administration
- Retirement services

Brand Protection

Shielding the business from liability is challenging with ever-changing legislation and regulations. It's important to minimize the risk of fines (DOL, OSHA, IRS) to protect the brand and its reputation.

Paychex has more than 200 in-house compliance experts and a presence in Washington, D.C., proactively monitoring changes payroll tax regulations, laws at the federal, state and local level to help keep you up-to-date in understanding your compliance obligations.

We also have safety representatives who conduct audits, answer questions, provide training and more. By helping franchises understand the compliance requirements needed to maintain standards for a safe workplace, you'll also be helping to protect your brand and your employees. Plus, you could potentially save money by reducing the risk of fines and the likelihood of accidents.



Enhance and Expand Your Talent Search

Paychex clients can now post jobs directly to Indeed from Paychex Flex®, making it simple for them to find great talent faster.

Data to Drive Decisions

Data puts franchisees in the driver's seat. Having analytics on turnover, time and attendance, benefits and more and how that relates to the performance of specific locations can help owners make informed decisions on where the revenue opportunities exist. Paychex Data Analytics collects this hard data and puts it at their fingertips.

An Extra Layer of Support

Working with people who get to know you personally and understand your brand's specific challenges creates trust. Knowing that you have that support around the clock creates peace of mind. With Paychex, your brand will have a dedicated representative who focuses solely on supporting franchise systems like yours, while our 24/7 customer service team is on-call to help with your questions.



Run a Franchise from Work, Home or Anywhere

With a mobile device or a desktop, you'll have 24/7 access to payroll, benefits and more. With our self-service apps, your owners can also view check stubs, retirement balances and make changes.

"Paychex continues to grow its roster of clients in the franchise sector because it is totally committed to learning how franchise brands operate. Paychex offers solutions beyond payroll that solve the unique challenges our members face in navigating the ever-changing landscape of workforce-related policies. We're proud to continue our years-long relationship with Paychex as a preferred vendor and the ability for IFA members to receive discounts through this partnership."



Matt Haller

CEO and President,
International Franchise Association

About Paychex

By combining its innovative software-as-a-service technology and mobility platform with dedicated, personal service, Paychex empowers owners to focus on the growth and management of their business. Backed by nearly 50 years of industry expertise, Paychex works with hundreds of franchise systems across dozens of industries, pays more than 430,000 franchise employees and serves more than 10,000 individual franchisee clients in the U.S.

To learn how Paychex's personal approach to partnership can help your franchise be more productive and positioned for growth, contact us:

800-729-2439

franchisepartnerships@paychex.com

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The Power of Simplicity®