We offer a free, no obligation, consultation to any business considering franchising. Let us help you assess your next steps for your business expansion efforts. Schedule your FREE consultation today!

Some of our clients include:

- Anytime Fitness
- Blimpie
- BHS Corrugated
- Children’s Miracle Network
- Ford
- French Fry Heaven
- Jamba Juice
- Kanga’s Indoor Playcenter
- LA Insurance
- Matco Tools
- Mad Science Group
- Massage Envy
- Maui Tacos
- Medifast
- Paint and Pour
- Rosati’s Pizza
- The Cheese Course
- The Lost Cajun
- Two Men and a Truck
- X Golf America

Franchise Evaluation:

Take our free 20-point Franchise Evaluation on the back of this flyer. To get your results when you finish answering the questions, please send your answers to: info@bigskyfranchise.com or fax it to: 855-624-4759 to get your results.

Call today 855-8-BIG-SKY
www.BigSkyFranchiseTeam.com
<table>
<thead>
<tr>
<th>Question</th>
<th>Options</th>
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| 1. Do you have an operating prototype that is the same or similar to the business you intend to franchise? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 2. Has your business been operational for 3 years or more?              | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 3. Is your business profitable?                                         | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 4. If your business is profitable, can a franchisee who owns and operates the business (NOT an absentee owner), under normal operating conditions, earn a living (salary, return, and owner’s benefits) making $50,000 or more after two full years of operation? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 5. To review profitability in another way, would a franchisee be able to earn a 20% return on their initial cash investment and make an average manager’s salary after two full years of operation? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 6. What is the total initial investment range a franchisee would need to open up one of your units or territories? | a. Less than $100,000  
   b. $100,000 to $250,000  
   c. $250,000 to $500,000  
   d. $500,000+                                                                 |
| 7. Does your service or product have a customer base beyond its local community? Would you define your business as having the potential to expand? | a. Regionally  
   b. Nationally  
   c. Internationally  
   d. None of the above                                                                 |
| 8. Does your business make a clear and distinct differentiation from your competitors? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 9. Can your business model be taught in a reasonable time (1 day to 2 months) to someone with limited or no experience in your industry or field? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 10. Does your business require a specific experience, certification, training, or other type of requirement to operate? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 11. If your business requires special industry experience, certification, training, or other type of requirement, is there a clear way to find your preferred candidates? (For example, a real estate franchise might want to sell to a licensed real estate agent or a dental franchise might want to target a dentist) | a. Yes  
   b. No  
   c. Not Sure  
   d. Does Not Apply                                                                 |
| 12. How many years of experience do you and/or your management team have in your industry or field of work? | a. Less than 5 years  
   b. 5 to 10 years  
   c. 10 to 20 years  
   d. More than 20 years                                                                 |
| 13. How would you classify the competitiveness in your industry or business field? | a. High  
   b. Average  
   c. Low  
   d. Not Sure                                                                 |
| 14. Do you have a marketing strategy that your franchisees could implement to grow their revenue when they open for business? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 15. Are there federal, state, or local laws/guidelines that make it difficult to open or operate your business? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 16. Does your brand have an appealing position within your market?       | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 17. Can the sales and marketing strategies of your business be easily replicated in other locations or territories? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 18. Have you done market research to identify long term industry trends and do you understand what the future economic indicators mean for your business? | a. Yes  
   b. No  
   c. Not Sure                                                                 |
| 19. Do you have technology systems in place to help manage and support your operations, sales, and/or financial management? | a. Yes, I have great systems  
   b. Yes, but I could improve  
   c. Yes, but I do not use them  
   d. No  
   e. Not Sure                                                                 |
| 20. Do you have the make-up and experience to be a mentor/coach/trainer that successful franchisors have in their DNA? | a. Yes  
   b. No  
   c. Not Sure                                                                 |

Submit your answers to us or schedule a consultation to analyze your results:
phone. 855-824-4759
email. info@BigSkyFranchise.com
fax. 855-624-4759