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A Converjint Company

**CORPORATE PROFILE**

## COMPLEX ENGINEERING INTELLIGENT PLATFORMS SEAMLESS INTEGRATION

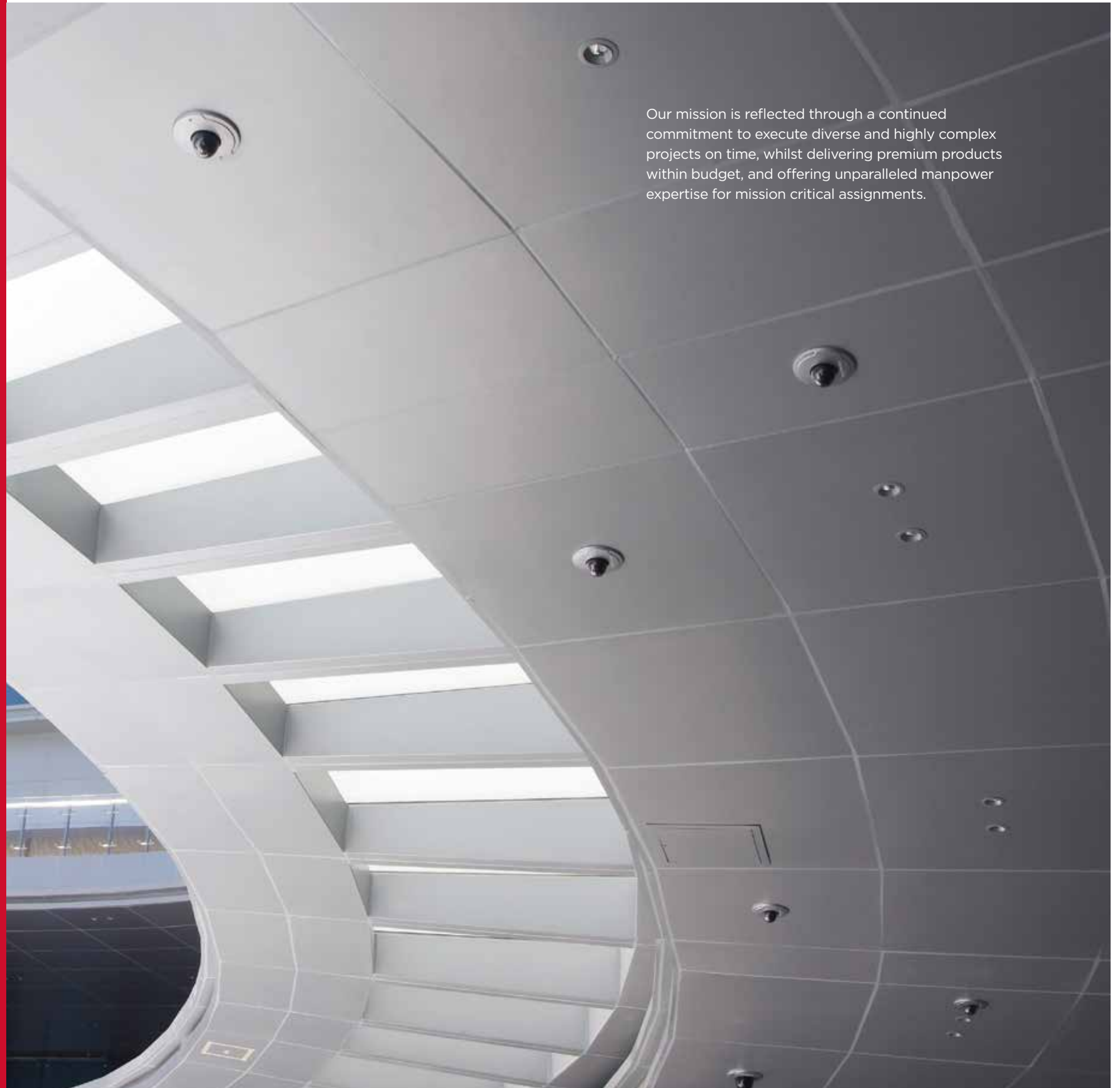
### Engineering expertise and ingenuity, at the heart of MVP Tech - A Convergent Company

MVP Tech was founded on the principle that engineering expertise is the driving force behind great systems integration providers. Since our launch in 2003, we have pioneered the industry and created industry-leading bespoke Security, IT Infrastructure, Data Centres and AI Software solutions and service for the private sector, military, and government applications.

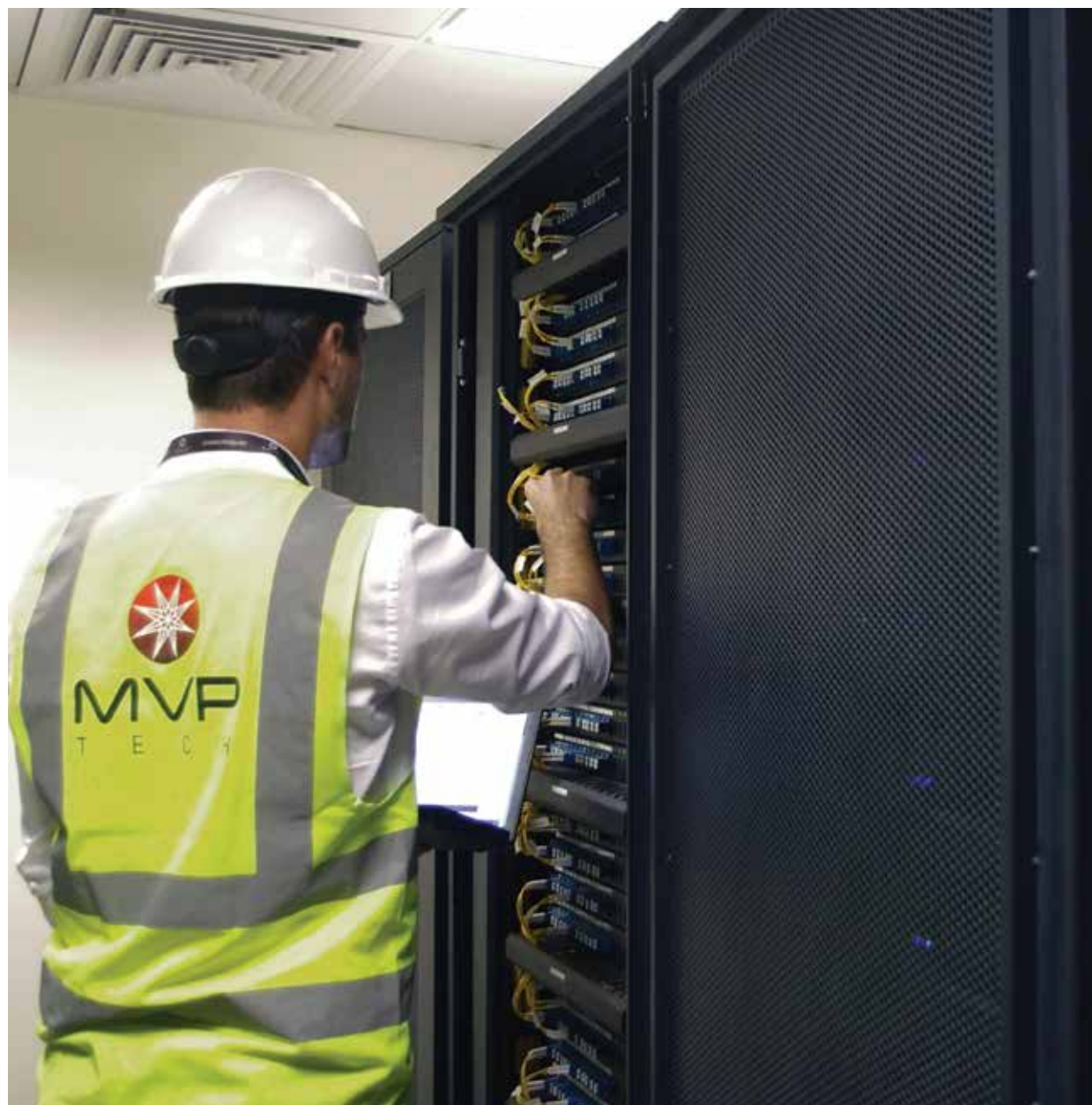
Powered by our parent company Convergent, and with an on-the-ground workforce larger than any of the international players, we're one of the few companies combining diverse global perspectives with the localized knowledge needed to deploy mission-critical solutions across the MENA region.

Bridging the gap between local knowledge and international service, the company has grown exponentially over the last 20 years. The vision of our founders was to focus, from the beginning, on growing our engineering capabilities and technical skills, developing trusted, high-level relationships with our clients, whilst building mutually-beneficial partnerships with leading global vendors. Through an unrelenting focus on delivering for the ever-changing needs of our clients, MVP Tech has become a leading player in the security and IT systems integration and software development world.

Our mission is reflected through a continued commitment to execute diverse and highly complex projects on time, whilst delivering premium products within budget, and offering unparalleled manpower expertise for mission critical assignments.



# ENGINEERING DRIVEN



**We believe the strongest tool we have is the competence of our team and their ability to adopt and deploy change-making technologies in market faster than anyone else in the region.**

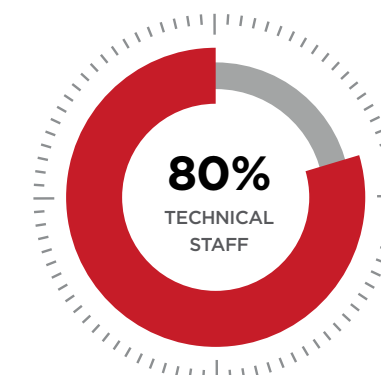
From the company's inception, engineering has been the cornerstone of our operation, customer support and position as the leading market provider of truly turnkey solutions. Committed to providing tangible value to our clients over the long-term, we take pride in delivering meticulously-designed systems developed by some of the best minds in the business.

Highly skilled and continually trained in the latest products, technologies and regulations, our team is made up of over 250 colleagues in the region and 9,000+ colleagues globally, the key driver and differentiator our business.

We understand that unqualified subcontractors are an all-too-present problem in our industry. That's why our workforce is 80% comprised of individuals with a proven technical background, giving our clients the confidence that their projects will be managed from start to finish by dedicated members of our expert, in-house team, and delivered by an on-the-ground force larger than any of the International players currently in market.

Bringing engineering expertise and stringent standards to the design and delivery of grand-scale, highly-complex systems, we have developed a global reputation for excellence, creating

some of the most advanced security and IT systems, Data Centres and AI Software solutions ever built in the MENA region across both the government and private sectors.



**Our Experienced team comprise of:**

/ Senior Project Managers	/ Telecom Engineers
/ Project Managers	/ Fiber Specialists
/ Project Engineers - Electrical	/ Auto Cad Engineers
/ Project Engineers - Electronics	/ Technicians - Electrical and Civil
/ Project Engineers - Networking and Software	/ Engineering Support Specialists
/ Pre-sales Engineers	/ Maintenance Engineers
/ Cyber Security Engineers	/ Quality Control Engineers
/ AI Product Managers	/ Computer Vision Scientists
/ Full Stack Developers	/ UI/UX Designers
/ Front and Back-end Developers	/ Software Quality Control

# DARING TO INNOVATE

## Ingrained in our Culture

Our company culture continues to be one of innovation. Always questioning, never compromising, we constantly take risks for the benefit of our clients, bringing and testing new and unproven technologies in market. Where others see challenges, we see the opportunity to deliver valuable solutions, with ease and expert precision.

## Driving Change

In the early days of IP surveillance, we were the first to receive Dubai Police-approval on an IP Surveillance system when the standards were written against analog technologies. Likewise, in 2006 we were also initial adopters of ANPR (Automatic Number Plate Recognition) technology in the region, now a standard by law. Our commitment to delivering cutting-edge technology that enhances overall operational efficiency, has seen us become a trusted partner for government law enforcement agencies across the region.


## At the Forefront of Innovation

At the same time, we have been experimenting and working with AI (Artificial Intelligence) and Video Analytics for years, developing real-world applications of these technologies in both the private and public sectors. We were also amongst the first to deploy PSIM (Physical Security Information Management, now CSIM (Converged Security and Information Management), through our pioneering vision for all subsystems to communicate holistically in order to provide real-time actionable information in a seamless manner to the operators.

Our team of engineers write and code rules that a system requires to run at optimum levels, ensuring the seamless transfer of data for operational efficiency, identification of trends and the prevention and elimination of threats.

**Utilizing our experience, we're moving towards building fully-integrated platforms that allow for the in-depth analysis of combined data sources, creating the opportunity for strategic, centralized intelligence at a single location.**



A full-page background image showing a worker in a high-visibility yellow and green vest with a red star logo and a white hard hat. The worker is positioned on a metal framework, possibly a ladder or scaffolding, within a stadium. The stadium seating is visible in the background, with rows of colorful seats in shades of red, orange, yellow, green, and blue. The scene is brightly lit, suggesting an outdoor or well-lit indoor environment.

The world is already overwhelmed with written and visual data that needs to correlate and start making sense to users.

As interconnectivity and exchange of information becomes more crucial, there will be a natural evolution towards automation, artificial intelligence and centralized command & control centres running unified operations, something that MVP Tech is already developing for our government, military and private sector clients.

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**The future of our company and the industry we operate within is not about hype, or buying into buzzwords, instead it's about producing real-time, actionable insight through state-of-the art solutions, expertly maintained, that positively impact on a businesses' operations and bottom line.**

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Quality, customized solutions that seamlessly solve today's challenges, while intelligently anticipating tomorrow's

## SERVICES AND SOLUTIONS



Adept at delivering straight forward, client-facing solutions, to highly complex problems, MVP Tech's continued success lies in our ability to understand and build for the many challenges of multi-faceted system integration.

We work only with the most reliable and recognizable industry brand names, proven time and again to perform seamlessly once deployed in the field.

However, in today's ever-shifting security landscape, building systems around the best products is not enough to stay on top. In addition to being systems integration experts, versed in the latest global developments in product and technology, our commitment to innovation goes one step further, into product and process development.

Collaborating on a strategic partner level, driven by common goals, we regularly participate in research and development projects with fellow security technology leaders. From evolving product design, to streamlining workflows, our team's collaborative ethos and dedication to knowledge sharing has helped produce a range of solutions now widely adopted by our clients and the industry.

### Services

Fully licensed to operate within the security fields in its present markets, our full spectrum of services include:

#### Design and Analysis

- / Compliance and Security Concept
- / Operational and Delivery Concept

#### Installation and Integration

- / Resource Allocation
- / Project Planning
- / FAT and Deployment

#### Testing and Handover

- / Architecture Testing
- / Reports Generation

#### Maintenance and Support

- / Training and Documentation
- / Monitoring and Warranty
- / Maintenance Contracts

#### Business Intelligence

- / Site Assessment
- / Situational Evaluation
- / Solution Concept
- / Reporting

**Our engineering capabilities include all aspects of design, integration, installation, operations and maintenance, and have allowed us to expand into the area of turn-key technology integration products, providing a single point of contact for all of our clients' needs.**





## ARTIFICIAL INTELLIGENCE

- / AI Web Application Development
- / AI Software Product Development
- / AI Customised Solutions
- / Big Data Visualization
- / Outsourcing Software Engineers and developers



## CYBER SECURITY

- / Cyber Security Solutions
- / Threat Intelligence Services
- / Investigation Support System
- / Industrial Control Systems - SCADA
- / Enterprise Fraud Management
- / Managed Security Services



## SURVEILLANCE SYSTEMS

- / IP Cameras
- / Thermal Cameras
- / Radar Systems
- / Drone Solutions
- / Mobile Surveillance
- / Security Management Systems
- / Video Analytics
- / Control Rooms
- / Central Command and Control Software



## SPECIALISED SECURITY SYSTEMS

- / X-Ray Scanners
- / Metal Detectors
- / Forensic Intelligence Tools
- / Frequency Jammers
- / Intrusion Detection
- / Blast and Bullet Proofing
- / CBR Detection
- / Communication Systems



## ACCESS CONTROL & INTERCOM

- / Enterprise Access Control
- / Biometrics
- / Time and Attendance
- / IP Audio and Video Intercom
- / Hotel Management Access Control



## CAR PARK MANAGEMENT & HOSTILE VEHICLE MITIGATION

- / Pay Park Systems
- / Gate Barriers
- / Parking Signage
- / Traffic Lights and Controllers
- / ANPR
- / Under Vehicle Scanners
- / Bollards
- / Crash Rated Barriers



## AV & RMS SOLUTIONS

- / Indoor - Outdoor Screens
- / Sound Systems
- / Digital Signage
- / IP TV
- / Video Conferencing
- / Public Address Systems



## IT INFRASTRUCTURE

- / Networking
- / Structured Cabling
- / Data Centers
- / Enterprise Storage
- / Wireless Solutions
- / IP Telephony



## DATA CENTRE SOLUTIONS

- / Consultancy, Engineering & Design
- / Tier/Rated level certification
- / Precision Cooling technologies
- / Power and Electrical Systems
- / Fire & Safety, Environment Monitoring System
- / Modular and Mobile DC



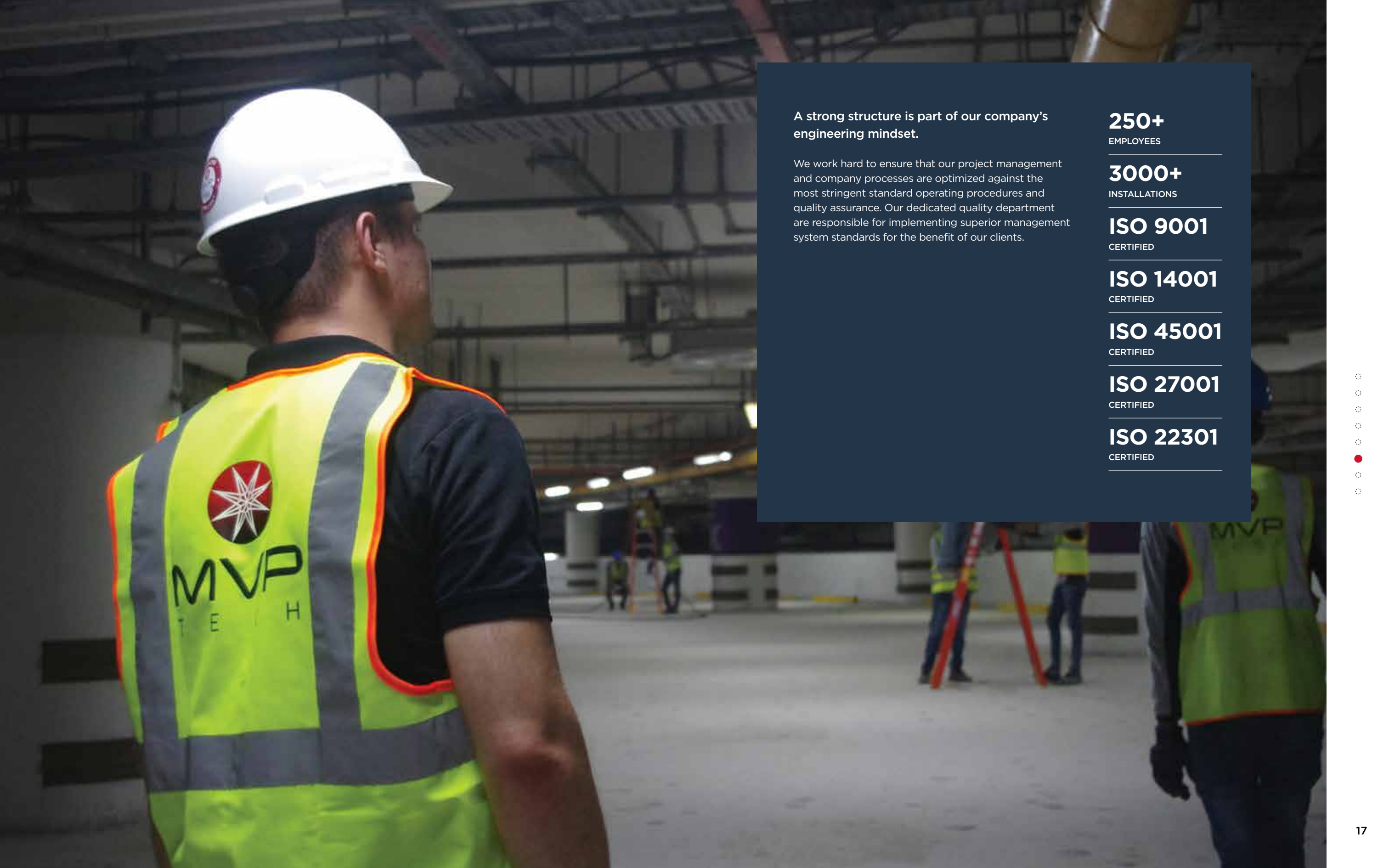
# PARTNERSHIPS



<b>SWEDEN</b> IP Surveillance Cameras Speakers	<b>DENMARK</b> Video Management Software ANPR	<b>USA</b> Access Control	<b>CANADA</b> Video Management and Access Control Software	<b>ITALY</b> Command and Control Platforms Cyber Security Solutions Tetra LTE Communications	<b>GERMANY</b> IP Surveillance cameras Access Control	<b>USA</b> Converged Security and Information Management (CSIM)	<b>UK</b> Video Analytics Software
<b>BRAZIL</b> Video Management Systems	<b>FRANCE</b> Command and Control Solutions	<b>USA</b> Video Analytics	<b>JAPAN</b> Access Control and Car Park Management	<b>USA</b> Under Vehicle Inspection Systems	<b>USA</b> Drone Detection and Identification	<b>USA</b> Intrusion Detection and Perimeter Protection	<b>SWITZERLAND</b> Biometric Access Control
<b>AUSTRIA</b> Intercom Systems	<b>ITALY</b> Access Control and Car Park Management	<b>HUNGARY</b> ANPR	<b>JAPAN</b> Intrusion Detection and Perimeter Protection	<b>USA</b> X-Ray Scanners	<b>SWEDEN</b> Anti-Ballistic	<b>SWEDEN</b> Hotel Access Control	<b>UK</b> Radar Systems
<b>AUSTRALIA</b> IP Audio Video Intercom Public Address Systems	<b>TAIWAN</b> Industrial Switches	<b>USA</b> Industrial Switches	<b>USA</b> Networking, Telephony and Video Conferencing	<b>UK</b> Fiber, Copper and Multi-Conductor Cabling	<b>USA</b> Wireless Networking Solutions	<b>USA</b> Video and Data Storage Systems	<b>GERMANY</b> Intrusion Detection Systems
<b>USA</b> Network Cabling Solutions	<b>USA</b> Network Cabling Solutions	<b>USA</b> ERP Solutions	<b>GERMANY</b> Data Centre Technologies	<b>GERMANY</b> Data Centre Technologies	<b>UK</b> IPTV, High Speed Interactive Services	<b>KOREA</b> Plasma and LCD Screens	<b>SOUTH KOREA</b> Plasma and LCD Screens







A strong structure is part of our company's engineering mindset.

We work hard to ensure that our project management and company processes are optimized against the most stringent standard operating procedures and quality assurance. Our dedicated quality department are responsible for implementing superior management system standards for the benefit of our clients.

**250+**  
EMPLOYEES

**3000+**  
INSTALLATIONS

**ISO 9001**  
CERTIFIED

**ISO 14001**  
CERTIFIED

**ISO 45001**  
CERTIFIED

**ISO 27001**  
CERTIFIED

**ISO 22301**  
CERTIFIED



## KEEPING YOUR SYSTEMS RUNNING AT PEAK PERFORMANCE

Maintenance is the most cost effective way to extend the lifespan of your security system. Regular upkeep of the operating architecture, including the various components parts, prevents sudden malfunctions and costly repairs in the future. Keeping equipment in top condition is crucial to ensuring optimal efficiency and most importantly in guaranteeing the ongoing safety of your clients, employees, visitors and the general public.

### Free 1 Year After-Sales Service

To offer the highest levels of support and to avoid unnecessary headaches, we include a free of cost, one year After-Sale Service on all installations, providing engineering support well beyond the completion of the project.

### Flexible Maintenance Contracts

Once your free service period is coming to an end, or if you need to maintain your current installation (even if it's not ours), our maintenance offering is tailor-made to operate as an integral part of your existing infrastructure, seamlessly providing the highest levels of always on, multi-layer protection.

### Continual Improvement

We see maintenance as the perfect channel to gain solid knowledge about product and system performance, to assess the requirements of our clients, and learn from their challenges and successes. This knowledge is fed directly into our Design, Pre-Sales and Projects teams, as well as our vendors and partners, to ensure continual improvement of our unique maintenance offering, client coverage and servicing.

MVP Tech's Engineering Support team will:

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/ Maintain your security system up-to-date and operating at optimal levels

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/ Ensure full compliance with local requirements, laws and regulations

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/ Conduct scheduled maintenance visits to prevent system malfunction

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/ Reduce the likelihood of costly repairs by carrying out regular on-site checks

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/ Provide a 24-hour service hotline to attend any urgent requests

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/ Deliver regular reporting on maintenance activities for full visibility

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**Our reputation for reducing business downtime, decreasing failure rates and minimising recurrent costs has resulted in a client retention rate of over 95%**





## Government and Critical Infrastructure

Our range includes complex deployments of security, cyber, intelligence and communication systems designed to enable higher authorities to take better decisions when under threat.

With the development of centralized Command and Control Centres, integrating all aspects of civil defence operations, we offer governments and enforcement agencies the unprecedented ability to provide city-wide security coverage for critical infrastructure defence.

### Actionable Intelligence

Our customized solutions are combined with forensic features to cover any security scenario. Unauthorized persons in restricted areas, loitering, queues and crowded area monitoring, unattended objects, and dwell time are just a few challenges processed automatically by our systems, arming enforcement agency officers with real time information required to assess and validate the need for action.

## Real Estate and Developers

A home should be a safe haven, where people can feel confident in the knowledge that their loved ones are protected from external threats.

### Safe at Home

Property developers are realising that visible and active security is a vital component of any new development and a strong ally in helping home owners deter and fight back against criminal activity.

From state-of-the-art home automation to high tech security designs and deployments, we offer residential-specific security management platforms that integrate various security subsystems. This holistic view at a building and community level allows property management and security representatives to reduce false alarms and enables situational awareness and visibility across the entire operation.

## Energy Sector

The energy sector is the lifeblood of the region's economy. A vast extension of production facilities and valuable assets including oil rigs, pipelines, refineries, and other infrastructures of strategic importance are high risk targets requiring sophisticated security coverage.

### Demanding Deployments

We have been brought into challenging environments, war zones and hard to reach areas to ensure a seamless deployment on the ground, delivering scalable solutions, from surveillance to intrusion, explosives detection or communications systems and more, providing an environment where people, property and data are protected and secured.

MVP Tech is a registered supplier for Achille FPAL, compliant to the most stringent HSE, Quality, Financial and Environmental Compliance international standards.

## Shopping Malls and Retailers

From petty theft, and organised shoplifting, to stock going missing, mall operators and retailers are acutely aware of the increasing negative impact of shrinkage on profitability, customer service and brand perception.

### Sophisticated Integrations

We provide integration between camera systems, inventory management search queries and Point-of-Sale transactions. Each transaction is video recorded and the user can do a host of different searches to narrow down and catch illegal transactions.

No more disputes with customers that claim they have paid, when no cash was exchanged. No more tag swapping, or freebies between employees and their friends. Now we can truly help you reduce and eliminate losses.

## Hospitality and Leisure

Hotels, Resorts and Leisure Facilities are synonymous with rest, relaxation and quality time spent away from everyday life.

### Invisible Protection

Hotels are the pride of cities and as such require, not only the latest in technology systems to maintain a true star rating, but they also need to ensure that non-intrusive security is very well entrenched in the day-to-day operations.

Hotels are also the centre of all activity in most countries worldwide, which makes them the focal points of altering major investigations or crimes committed. This is where our expertise comes in. We build and maintain systems for some of the biggest names in the hospitality industry, allowing us to create city-wide security rings on multiple properties for the same operator.

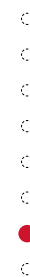
## Public Multi-Purpose Venues

Large public venues, such as museums, exhibition centres or stadiums, are in some cases the equivalent of a city neighbourhood with a number of diverse amenities that require constant surveillance, including extensive, multi-level parking areas, entertainment spaces, food and beverage outlets and children's recreational facilities.

These venues are also considered to be high risk targets, due to their capacity to host large crowds.

### Co-ordinated Response

Our centralized and integrated systems allow for a holistic view of operations, monitoring visitors across all areas of the venue. Through our converged platform for multiple security systems, incident reaction time can be greatly improved, ensuring optimal coordination with authorities and emergency first responders.



# TRUSTED BY

## Government and Critical Infrastructure



## Real Estate and Developers



## Energy Sector



## Shopping Malls and Retailers



## Hospitality and Leisure



## Public Multi-Purpose Venues



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From the beginning, our founders sought to change the perception of system integration providers, by creating a company with a different approach and a strong engineering focus at its core. Unchanged since our formation in 2003, this guiding principle is the visible thread woven throughout the company's culture and operations, setting us apart and influencing how we interact with our clients, vendors and colleagues.

**We are engineering driven. We are MVP Tech.**

For more information on how MVP Tech is driving the future of Security, IT critical infrastructure, Data Centres and AI Software Development please contact us.

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