

**MISSION FOCUSED.
TECHNOLOGY FORWARD.**



LEVERAGING COMMERCIAL SOLUTIONS

Steve Ferguson, SVP Industrial Power Systems Division

Randy Tymofichuk, VP & GM, Caterpillar Defense

Key Messages

- **Global leader providing solutions to solve our customers' most challenging problems**
- **Diverse portfolio of machines and power solutions**
- **Commercial approach with tailored military modifications**
- **Global logistics capability – worldwide Cat[®] dealer network**
- **Serving U.S. Armed Forces and allied militaries since WWI**

This is Caterpillar



4M+

Cat® Products at Work
Around the World*

*Includes discontinued products.

1.5M+
Connected Assets



2023
Consolidated
Sales & Revenues
\$67.1B

54%
Sales & Revenues
Outside the U.S.



17 Brands

156
Cat Dealers
~190 Countries
Served



113,200
Full-Time
Global Employees



Our Values
in Action



WE HELP OUR CUSTOMERS **BUILD A BETTER, MORE SUSTAINABLE WORLD.**

WORLD'S LEADING MANUFACTURER OF:



Construction
Equipment



Mining
Equipment



Off-Highway
Diesel & Natural
Gas Engines



Industrial
Gas Turbines



Diesel-Electric
Locomotives

CATERPILLAR
FOUNDATION

CATERPILLAR®

Over \$936M

Contributed to global
communities since 1952

~150
Primary Locations

25 Countries



Focused on
Sustainability
& Innovation

Based on Year-End 2023 Data



Caterpillar.com

Caterpillar Nonconfidential

CATERPILLAR®

CATERPILLAR DEFENSE

For over 100 years, we have supplied reliable products and solutions to government agencies and military forces worldwide.

Supporting people who put their lives on the line to provide security, generate energy and supply humanitarian aid.

Today, we continue to deliver leading-edge products and global services, working around the clock and around the world to deliver the power and performance that our customers need.





OUR SOLUTIONS

MACHINES



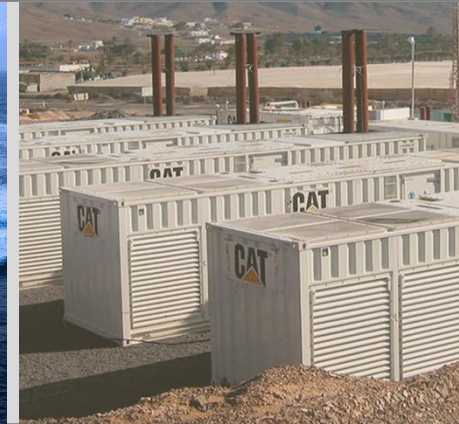
ENGINES



MARINE



POWER GENERATION



LIFECYCLE SOLUTIONS



DIVERSE PORTFOLIO OF PRODUCTS AND SOLUTIONS



Wide Range of Solutions

Machines



Powertrain / Reman



Engines



Marine



Electric Power



Parts & Services



FG Wilson Generators

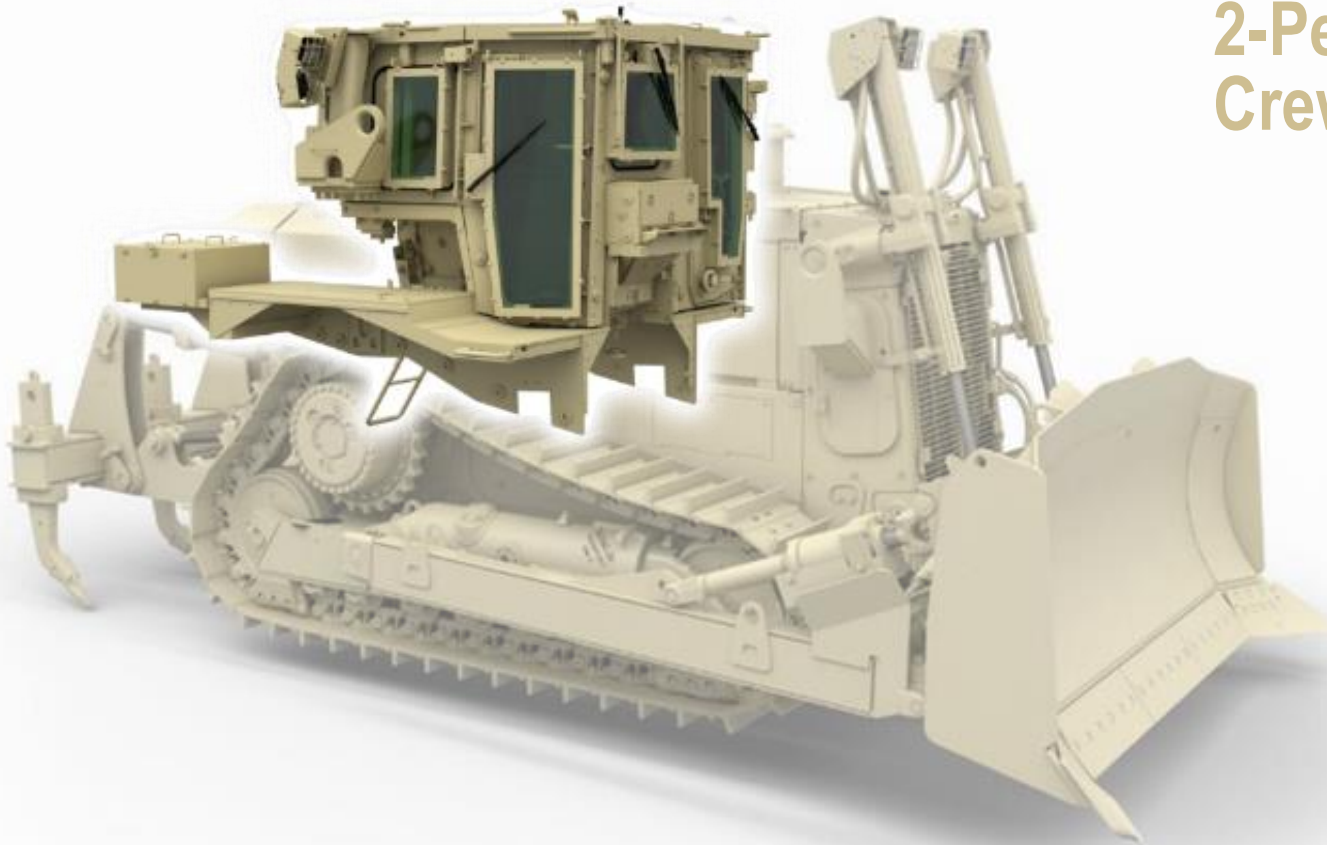


Ongoing programs





2-Person Armored Cab – Crew Protection Kit (CPK)



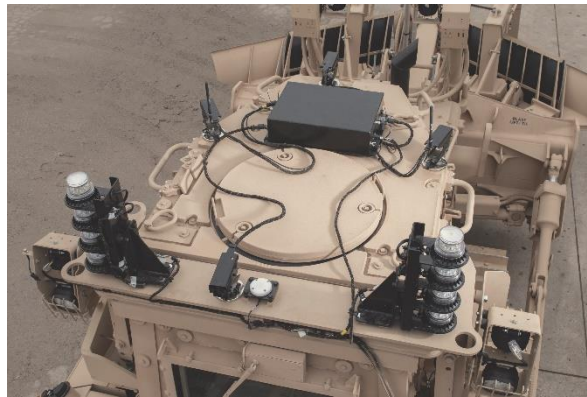
- Modular design
 - Interchangeable 1 or 2 crewman cabs
- 360° protection from small arms and fragmentation
- Transparent armor
- Rear-view camera
- ROPS protection
- Emergency egress hatch
- STANAG 2 standard
- STANAG 3 option
- RPG protection option



Advanced Cat[®] remote controls and vision systems for dozers put more distance between engineers and threats.

- **Less time spent in hazardous conditions**
- **Minimize fatigue**
- **Reduce exposure to dust and sand**

By removing the operator from the machine, **Remote Control Solutions** opens new possibilities—for safe operation in hazardous areas.



Cat[®] Command is revolutionizing commercial operations across the globe.





Caterpillar Defense designs and builds industry-leading, mission-focused power generation solutions providing uninterrupted energy for a variety of applications.





U.S. Models Offering SLEP

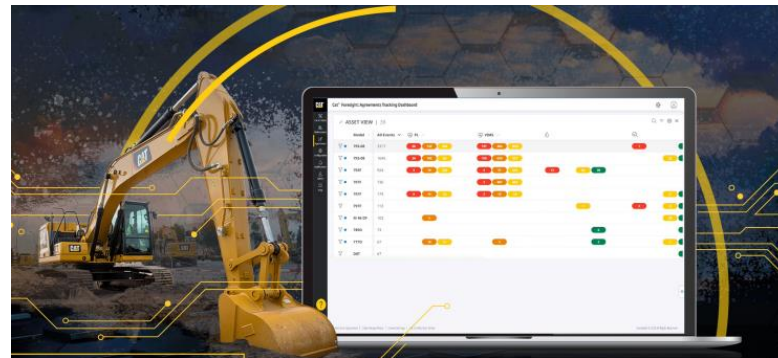
Models: D7G, 613C, 621B, 621G, CS433C, CS563D, 815HSC, DSWR, 613C WD, 130G, 120M, 966H, D7RII, D6K, 924G





Condition Monitoring | LIFECYCLE SOLUTIONS

Condition monitoring helps lower operating costs and improve availability by proactively analyzing an asset's health to provide maintenance, component replacement and repair recommendations.



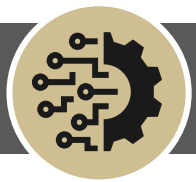
CAT[®] INSPECT

DAILY INSPECTIONS MADE DIGITAL

CAT[®] EQUIPMENT MANAGEMENT



MOVING FORWARD



Investing in Lower-Carbon Advanced Power Technology

ESTABLISHED POWER SOURCES

More efficient and fuel-flexible

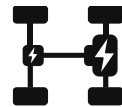


Low-Carbon Intensity Fuels

Increased use of reduced-carbon options and hydrogen blends

HYBRID & ELECTRIC DRIVE

Established power sources coupled with new technologies



Electric and Hybrid Powertrains

Electric drive transmission with power components



Microgrids

Integrate renewable energy sources into electric power systems

EMERGING POWER SOURCES

Replacing established power sources



Batteries

Stored electrical energy



Fuel Cells

Renewable hydrogen fuel as a scalable source

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2024 Customer Demo Events

Malaga, Spain

May 14th & 15th

Peoria, Illinois

November 1st & 2nd

NEW ARMORED
432 BHL
Backhoe Loader

On Display at
Caterpillar Booth 112





ANY _____ QUESTIONS?