

„We don't know what we
don't know.”
Major General Hutchings,
CEL 2023



CN Case studies – 2023/2024

Global presence

Continest markets

- Europe (Scandinavia, UK, CEE, Ukraine)
- North America (Canada, USA)
- Middle East (Israel)
- Gulf countries (KSA, UAE)
- Africa (Uganda)
- Australia

Prominent market partner countries

- United Kingdom (non-MIL)
- Scandinavia (Norway, Sweden, Denmark)

Production capability

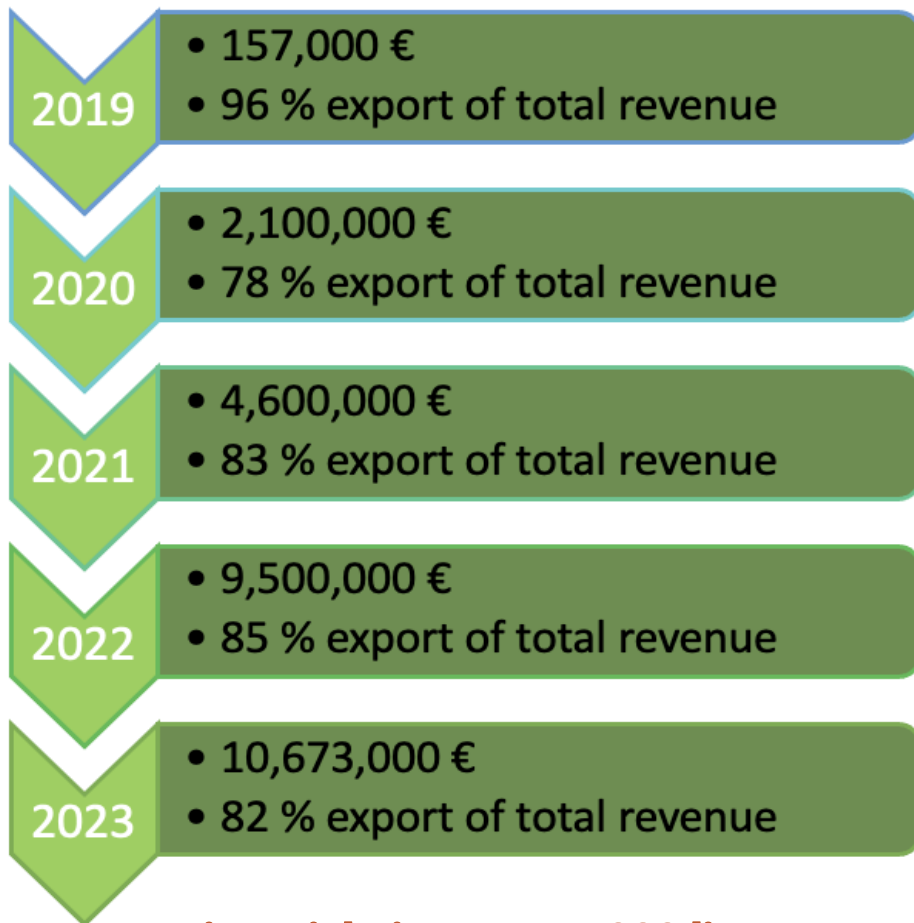
- Hungary
- United Arab Emirates – DUBAI
- USA (Q2 2024/Q4 2024)

Continest foldable containers are used in nearly 30 countries



Australia | Canada | Croatia | Czech Republic | Denmark | Finland | France | Georgia | Germany | Hungary | Israel
Italy | Lithuania | Luxembourg | Norway | Poland | Romania | Saudi Arabia | Serbia | Singapore | Slovenia | South Korea
Spain | Sweden | Switzerland | Uganda | Ukraine | United Arab Emirates | United Kingdom | USA

Financials



Financial Times Top 1000 list
18th of fastest growing companies!

Manufacturing

2021 JANUARY - YEAR END 2022

FACTORY 1

January 2021:
manufacturing begins on 850 sqm
>>> 4000 sqm

100 units/month capacity at the end of 2022

40 new employees hired in a year

FACTORY 2

September 2022:
capacity increases with additional 5000 sqm
With factory2 total capacity increased to 10,000 sqm

Automation, robots, industry 4.0

Own painting plant, prototyping, custom manufacturing

Goat: complete vertical integration
(panel, window and door production)

NATO Stock Number CN10: 5410-51-000-9513

NATO Stock Number CN20: 5410-51-000-9514

NATO Stock Number CN Mobile Shooting Range: 5410-51-000-9698

NCAGE code: 2054V

UNGM #739156

Advanced Technology with Proven Track Records

Continest Technologies Plc. offers foldable green tech container solutions. Thanks to foldability we cut 80% of the logistical burden (transport, storage) and the same amount of CO₂ emissions.

- **Mobile, scalable, and modular**
units can be custom designed to fit any need
- **Environmentally friendly**
80% reduction of CO₂ emissions
- **Fast deployment**
complete installation within few minutes
- **High comfort**
insulated units that can be cooled or heated
- **Cost efficiency**
in transport & storage
- **Infrastructure**
for relatively short-term needs in various locations



Standard products **CN10** & **CN20**

Accommodations, TOC/C2/OPS room, isolated area

CN10 Standard

Size (L × W × H):

Closed: 3000 × 2440 × 495 mm

Open: 3000 × 2440 × 2624 mm

Weight: 900 kg



 Scan the QR code to see the video



CN20 Standard

Size (L × W × H):

Closed: 6058 × 2440 × 555 mm

Open: 6058 × 2440 × 2777 mm

Weight: 1800 kg



Feasibility of land transport

Cargo capacity calculation (pcs)

Lorry (24T)



CN10
20
pcs

CN20
10
pcs



The range of **solutions**

Sustainable mobility and interoperability of deployable infrastructure solution



From 2023 to 2024...

What happened in 14 months and what is going on now?

1. Won the Pop Up City contest of the Canadian DND – IDEaS (started in 2019)
2. Got awarded our first EDF R&D project – TRAVISMOS (started in 2022)
3. Delivered our first units to USACE – ERDC – Ft. Leonard Wood (started in 2019 at CEL)
4. Delivered 'Ohana Hope Village 1.0 to Maui in cooperation with the HAW/SAC Papa (August 2023)
5. Participated in Steadfast Jupiter (RO) with NATO ENSEC COE/ERDC/CANR/BELMIL
6. Delivered the Camp Butmir project (NL Marines, started in 2019/2023)
7. Got awarded our first Civilian Defence shelter project (COTS, started in 2022)
8. Finalized the standardization program of the Mobile Shooting Range (started in 2019)
9. Got our first contract with a US disaster response general contractor (started in 2023)
10. Will host the first Continst Defence Industry Days on 9-10 April, 2024 (You are invited)



From 2024 onwards...

What happened in 12 months and what is going on now?

- 1) Pop-Up City ➡ Camp Sustain, Canada
 - 2) Travismos ➡ Next generation training platform from simulation to live fire
 - 3) ERDC ➡ Testing and evaluating usability for the US DoD
 - 4) OHV ➡ 2.0, FEMA and private disaster response companies partnerships
 - 5) Butmir ➡ Who's next?
 - 6) rescEU ➡ more national tender applications = interoperable shelter network (COTS + MOTS)
 - 7) UK Army ➡ first demo and field test
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- 1) Mobile Shooting Range ➡ HDF and other NATO and partner nations training solution
 - 2) US disaster response ☒ ➡ interoperable shelter network (COTS + MOTS) ...see point 6
 - 3) Will host the first Continest Defence Industry Days on 9-10 April 2024**

Case study 1

Military infrastructure for NATO in non-NATO locations (EUFOR)

Adaptability and flexibility in response to demand

Uniquely designed container base in Bosnia and Herzegovina

Complex, multi-level container-based buildings

Training building with air & heat management; Support element 2-story office facility; 2-story Company building; Training Facility

On behalf of the Dutch Ministry of Defence, we oversaw the production and installation of 3 tailor-made operations centers comprising container buildings at Butmir Camp designated for Dutch forces participating in the European Union Force (EUFOR) Althea mission.

The manufacturing and installation of the military working environment complex, which consisted of approximately 50 foldable CN20 units, corridor containers, and modern sanitary containers, was one of the most complex projects for our company in recent years.



Military infrastructures

Bosnia and Herzegovina



18/07/2023

Contract signing



09/08/2023

Arrival of containers
35 pcs



05/09/2023

Container complex construction completed (3 buildings)

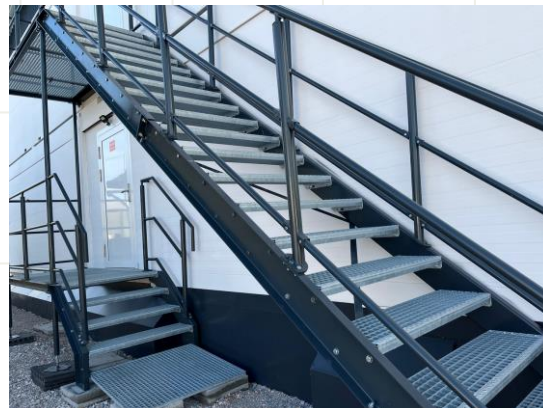


19/12/2023

Handover of the project

Military infrastructures

Butmir, Bosnia and Herzegovina



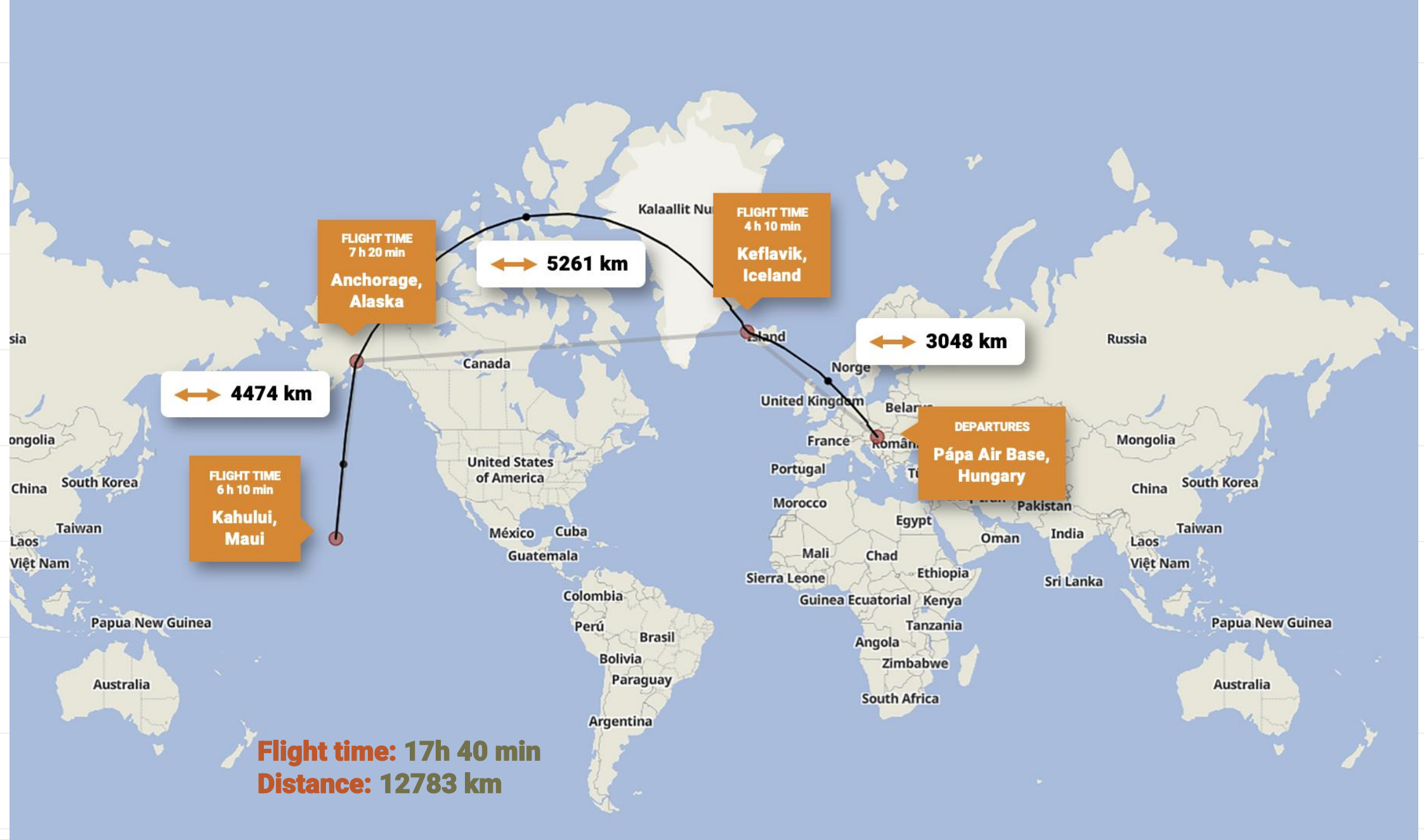
Case study 2

Humanitarian support from the CEE to the Pacific, with military logistics

Logistical summary:

- Flying 12 time zones (and landing before Air Force One)
- On-site with assets 9 days after the event (including a government decree, 48 hours of mission planning, two refuelings, and layovers).





'Ohana Hope Village, Maui

The largest temporary housing project on Maui since the Lahaina fires

COOPERATION BEST (AND WORST) PRACTICES

Industry – Continest

Government – Hungary

HAW SAC – NATO

Local partner – Family Life Center

„Vs.”

Hawaii State and Maui County

(sprinklers, water)



'Ohana Hope Village, Maui

The new benchmark for temporary housing of natural or man-made disaster victims

THE OHV CONCEPT

- Fast and efficient response (first units deployed 9 days after the fires)
- Dignifying environment for the survivors (considering local customs)
- Off-grid power (PV)

Long-term impact:

1. OHV in Lahaina
2. OHV for the pre-fire unhoused community
3. OHV as pre-positioned stock for future events



Conclusions

What did we learn during COVID, Ukraine, Maui, Israel...?

1. Responsive, reliable partners are indispensable in tackling new challenges
2. The end user (MIL) needs to understand what is available on the market and use it
3. Cooperation and funding is critical to maintain competitive advantages (EDF – Travismos)
4. Procurement has to be more streamlined (average lead times 2-3 years...)

Now you know what you know, Major General 😊





Thank you
for your attention!

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