



**WIHURI
AVIATION**



Overcoming Logistics Challenges to Contested Areas

CONTRACTOR: DEFLOG

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Introduction

Wihuri Aviation is divided into 3 business units: Jetflite (airline), Euroflite (air broker) and Jetlogistics (LSP). For the MIL & GOV sector we have combined these capabilities to the Deflog concept

Deflog is specialized in military, strategic and governmental logistics. Our employees are either former military, volunteer military or with more than a decade of experience in the field. We do not concentrate only on the transportation of goods, but also on the movement of troops as well as any other logistics needs one may have. In one word – Tailor made from scratch.

This presentation is to showcase how Deflog successfully has overcome logistics challenges in contested areas.

Significance

Overcoming logistics challenges in contested areas is of significant importance due to several reasons:

- Humanitarian Assistance
- Military Operations
- Economic Development
- Stability and Peacekeeping
- Rebuilding and Reconstruction
- Access to Basic Services:
- Diplomatic and Political Considerations

-CRISIS MANAGEMENT-



Taliban leaders meet Western diplomats in Oslo to discuss Afghan human rights



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Talous | Afganistan

Taleban-valuationkunta lentsi Norjaan suomalaisella luksusvuokrakoneella

Norjan valtio maksoi lähes 35000 euroa lennosta, joka tapahtui mediatietojen mukaan Wihuri-yhtiöiden omistamalla Dassault Falcon 7X -koneella.



Afganistanista Norjaan lentäneestä valuationkunnasta julkaistiin kuva Abdul Qahar Balkhin Twitter-tilillä lauantaina. Taustalla näkyy Jetfliten suomalaisrekisteritunnuksella varustettu kone. Kuva: TWITTER

Anni Lassila HS, Martta Kallionpää HS

16:44 | Päivitetty 19:37

AFGANISTANIA hallitsevan Talebanin 15-



Overview of Contested Areas:

1. UKRAINE

- Security risks
- Customs and border controls:
- Limited infrastructure
- Remote locations

2. EGYPT

- Sinai Peninsula
- Suez Canal
- Border controls

3. ISRAEL

- Security considerations.
- Cross-border operations
- Limited land area

4. GAZA:

- Blockade

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Focus on Ukraine Brief Backgorund

Western aid to Ukraine has faced logistical challenges in the contested area of Ukraine after the conflict in Ukraine emerged in 2014, following Russia's annexation of Crimea and the subsequent pro-Russian separatist movements in the eastern regions of Donetsk and Luhansk.

The contested area has witnessed armed clashes, territorial disputes, and political tensions, resulting in significant challenges for logistics operations. Deflog has provided logistics support to various stakeholders, including humanitarian organizations, military forces, and reconstruction efforts.

Deflog has had to navigate through various logistical challenges, such as limited infrastructure due to damaged or inadequate roads, railways, and airports. The security risks associated with the conflict have also been a significant concern, as convoys and supply routes are susceptible to attacks. Customs and border controls have presented bureaucratic hurdles, causing delays and complications in the movement of goods. Moreover, the contested areas in Ukraine often include remote and difficult-to-access regions, adding further complexity to logistics operations.

DefLog has been working to overcome these challenges by employing innovative approaches, forming partnerships, and utilizing innovation to enhance efficiency and mitigate risks. Our experience navigating the logistical obstacles in Ukraine's contested areas has contributed to their expertise in similar contexts. It has helped us develop strategies to address the specific challenges associated with contested areas.

Logistics Challenges Faced

For deliveries to Ukraine or a hub in Poland we have faced challenges:

- Finding drivers and trucks ready to drive into a war zone. For security reasons, they need to be background-checked.
- Long queues and waiting at borders.
- Short notice period.
- Have to think one step ahead – how is the unloading possibilities.
- Roadblocks on highways (strikes), very long queues on borders.





Logistics Strategies Employed

- Use the partners with experience. This means they have been with us since D-day.
- Knowledge, experience, how, when, and where is the fastest border crossing.
- If oversized cargo cannot be carried by road, rail, or sea, then a river can be utilized.
- Out of the box and use those possibilities to deliver it.



Security Measures

- Know who you are working with.
- Do not use companies without a background check in hectic times. They may offer low prices, but afterwards, you may face expensive consequences.
- Never reveal our final unloading places until it is necessary.
- Transports are not covered by insurance. Despite this, we have still been able to deliver deep into Ukraine.
- Long-term partnership and collective understanding from all parties.





Impact and Results

- Always use licensed and approved carriers by the National Security Police.
- Ensure drivers have the correct attitude and are ready to take extra steps rather than sitting and waiting.
- Coordinate needs of service with customers and offer them tailor-made solutions.
- Do not allow any failures, so we monitor every case closely and report about milestones for our customer



Lessons Learned

- Good knowledge of military and strategic cargo operations. Ready to be on duty 24/7. Dedicated and experienced personnel. No impossible situations, but focused on results and not on problems
- Very experienced employees with long know how and contacts on military logistics.
- Understanding customer needs and matching them with reality. Talking "same language" . Your supply chain is as strong as your weakest link.

Think military, a soldier focuses on the task and only on the task

Conclusion

We need:

Collaboration, common understanding,
ultimate goal.

Challenges:

Bureaucracy, rules and regulations per
country – need to be updated.

Your partner network is limited. Price is
secondary. Butterfly effect.





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