



German Logistical Need for Contractor Support

for the CEL 2024
LtCol (GS) Dirk M. Jordan

Warsaw, 14 March 2024



Agenda



1

DEU Roles in the Reinforcement and Sustainment Network

2

Contractor Support Requirements

3

Resilience

4

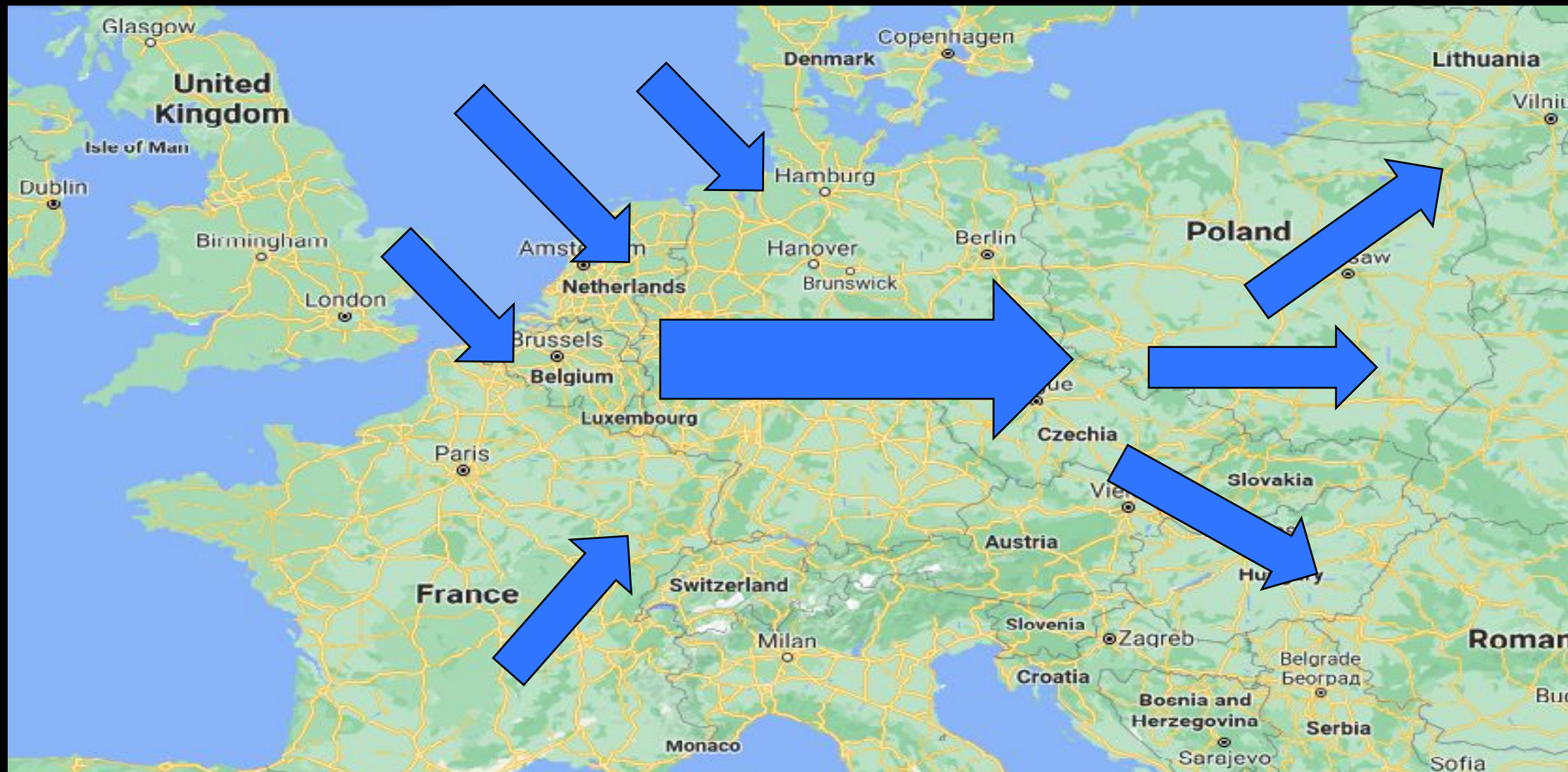
Call for Tender



Central Europe as part of the Reinforcement and Sustainment



work



Central Europe as part of the Reinforcement and Sustainment Network

Expected troops



DEU: 3 main roles in NATO

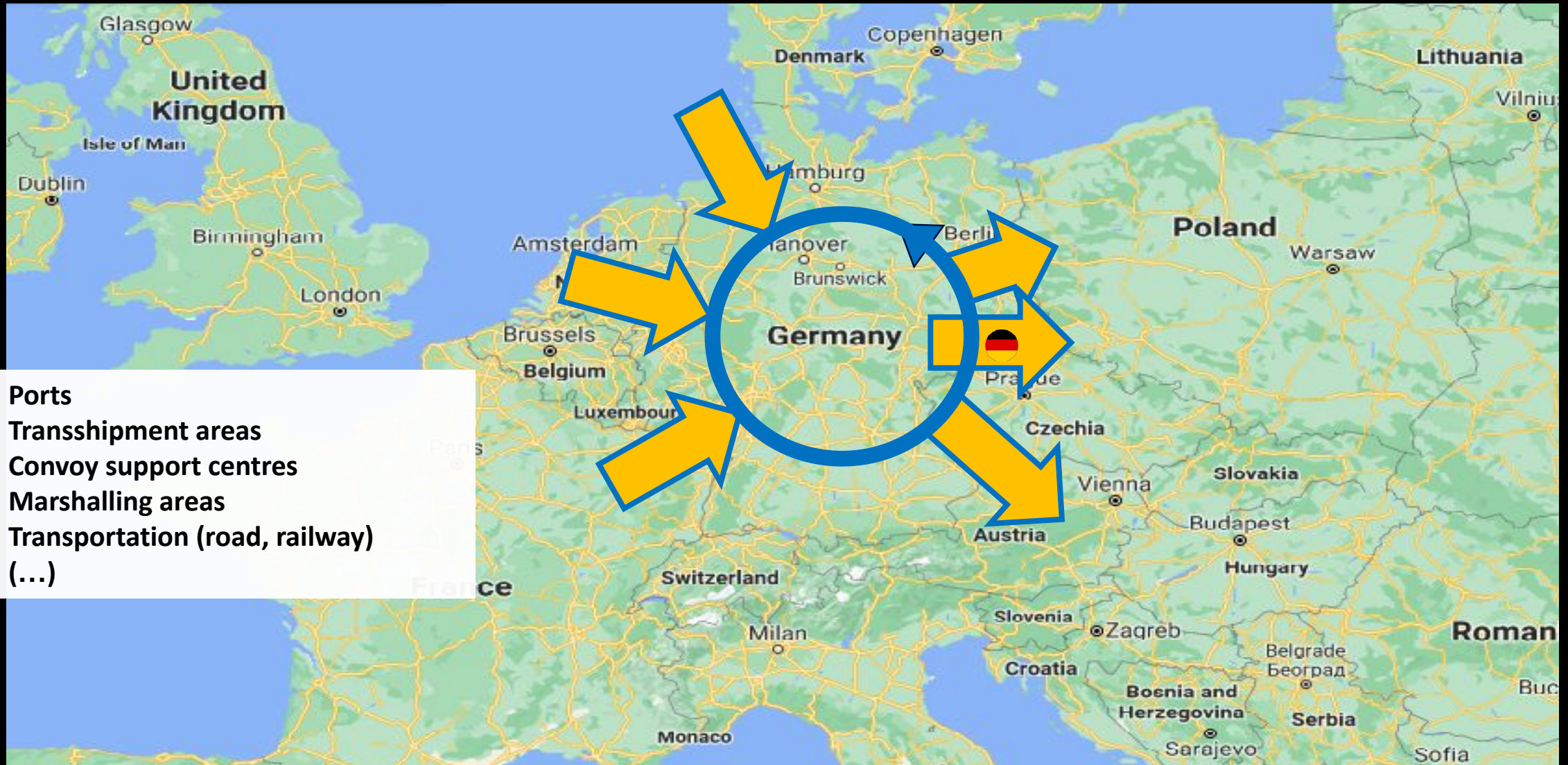
4 „big rocks“:

- Cross-Border Movement Regulations
- Tracking and Coordination of commonly used Movement Assets
- Information Exchange Processes and Interoperability
- Infrastructure Development Synchronization



Harmonized NLD-DEU-POL Military Mobility Flagship Corridor





DEU as a logistical hub





1. Material

- Industry: Weapon systems, parts, ammunition, vehicles, transshipment material

2. Strategic Transportation Assets

- CSO: Sea and air contracts (in place)
- CSO: Road and railway contracts to be adapted/established
- CSO: Containers and heavy transportation
- CSO: Dangerous goods (ammunition, POL)

3. Real Life Support

- CSO: Convoy support centres and assembly areas (Central Hub DEU)
- CSO / HNS: Support to camps
- CSO / HNS / MN: Maintenance services

4. Supply

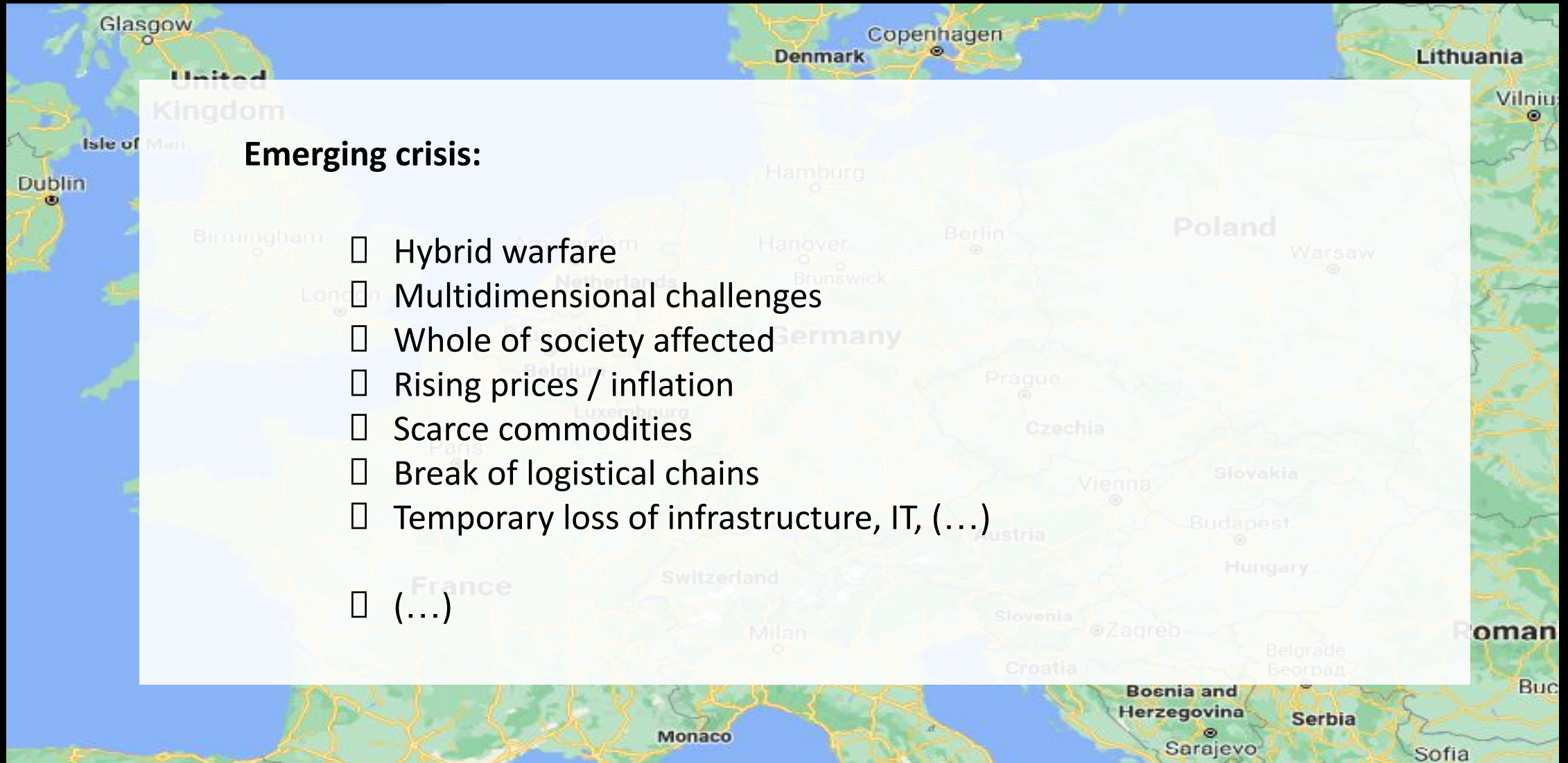
- CSO / HNS / MN: Food, water, fuel and more

5. Infrastructure

- CSO / HNS: Camps / Rest Over Night
- CSO / HNS / MN: Storages capacities

*CSO: Contractor Support to Operations
HNS: Host Nation Support
MN: Multinational Support*

Contractor Support Requirements (extract)



Emerging crisis:

- Hybrid warfare
- Multidimensional challenges
- Whole of society affected
- Rising prices / inflation
- Scarce commodities
- Break of logistical chains
- Temporary loss of infrastructure, IT, (...)

- (...)

Contested Logistics



A map of Europe showing various countries and cities. A semi-transparent white box is overlaid on the map, containing text. The map shows the British Isles, France, Germany, Poland, Czechia, Slovakia, Austria, Hungary, Croatia, Bosnia and Herzegovina, Serbia, and Romania. Major cities like London, Berlin, Warsaw, Prague, Vienna, Budapest, and Zagreb are labeled.

NATO perspective:

- Seven baseline requirements
- Layered Resilience Concept

National perspective:

- Resilience of military logistical chains
- Resilience of contracted support (e.g. contractual terms and references, state of contractor during crisis)
- Establishment of strategic guidelines

Resilience as a condition for success

A map of Southern Europe showing the Mediterranean region. It includes parts of Spain, Italy, Greece, and Albania. Major cities like Madrid, Barcelona, Tirana, and Macedonia are labeled. The Tyrrhenian Sea is also indicated.



Adherence to Delivery Dates



Risk Management / Emergency Concepts



Protection of Services



Adaptation of Prices



Handover Regulations

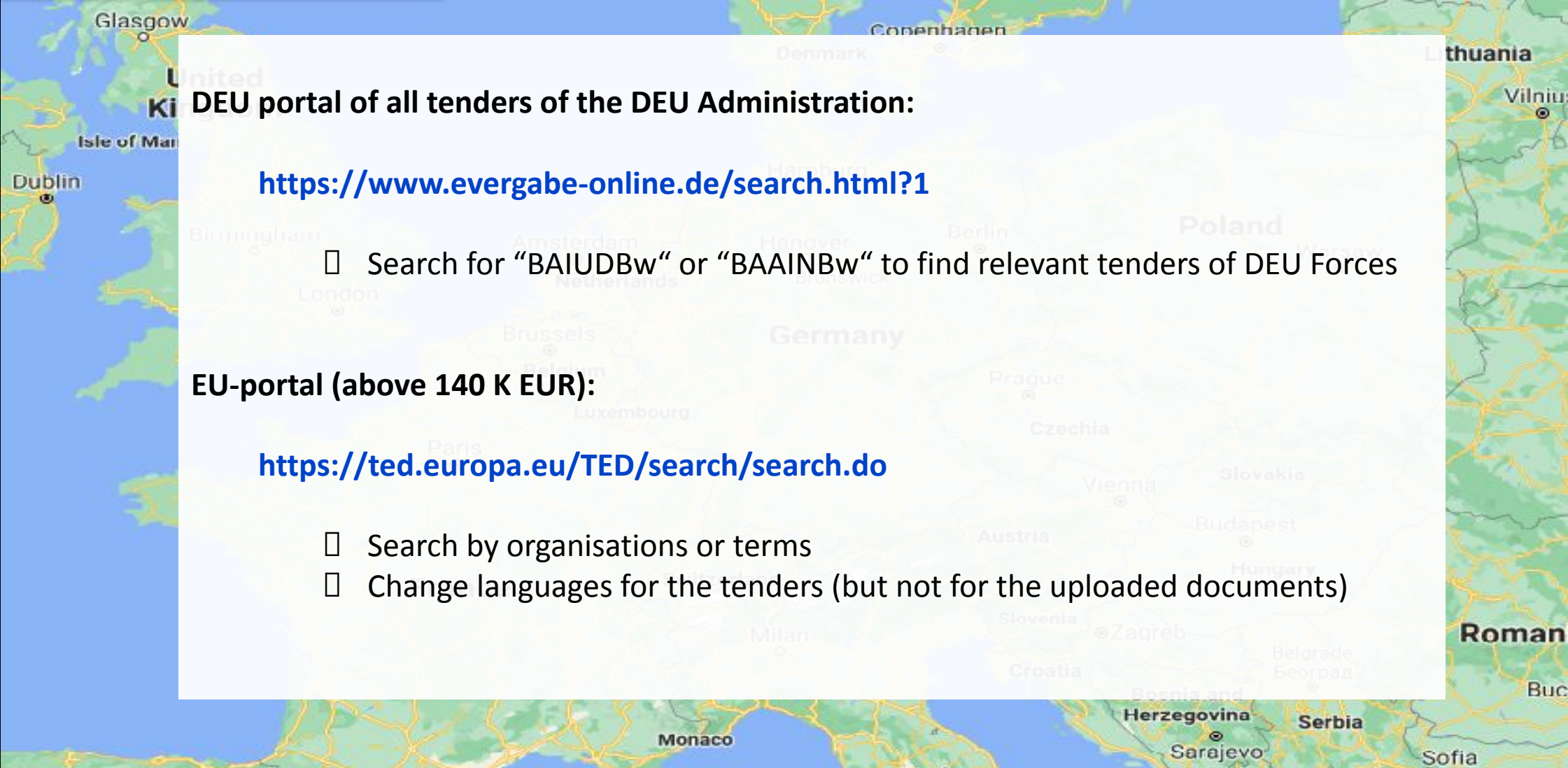


Sufficient Contract Period



Adaptation of Contract Period / Flexibility

Resilient Contractor Support (extract)

A map of Europe is visible in the background, showing various countries and cities. The map is partially obscured by a white text box.

DEU portal of all tenders of the DEU Administration:

<https://www.evergabe-online.de/search.html?1>

- Search for “BAIUDBw” or “BAAINBw” to find relevant tenders of DEU Forces

EU-portal (above 140 K EUR):

<https://ted.europa.eu/TED/search/search.do>

- Search by organisations or terms
- Change languages for the tenders (but not for the uploaded documents)

Online Portals for DEU Tenders

A map of Southern Europe is visible at the bottom of the slide, showing countries like Spain, Italy, and the Balkans. The map is partially obscured by the text box above it.



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