



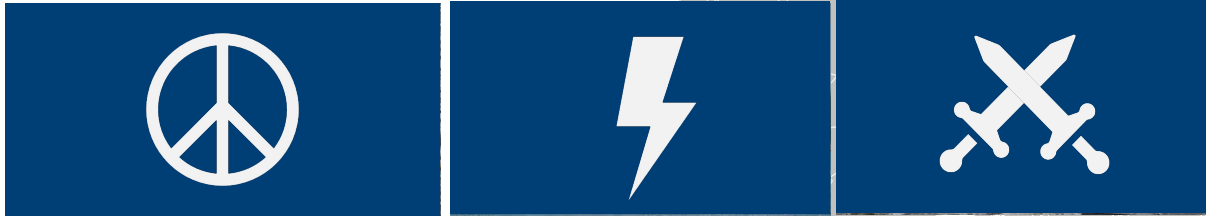
Rohde & Schwarz

ANDREY OBOLENSKY

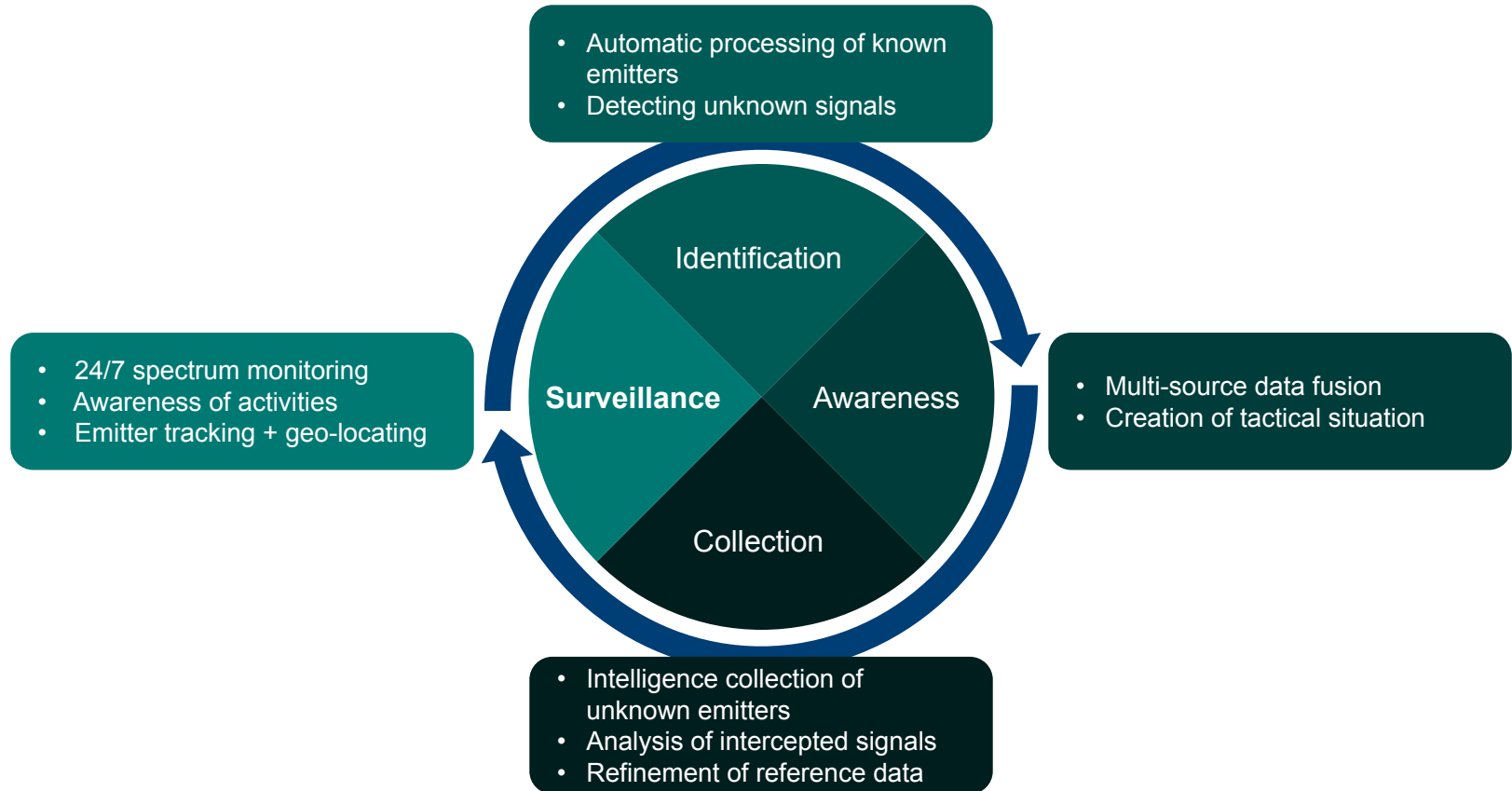
- ▶ Born 1975 in Madrid, Spain
- ▶ Married, three children
- ▶ Working in Sales – Defense for 16 years
- ▶ Officer of the German Air Force for 14 years
- ▶ Business Development for Rohde & Schwarz



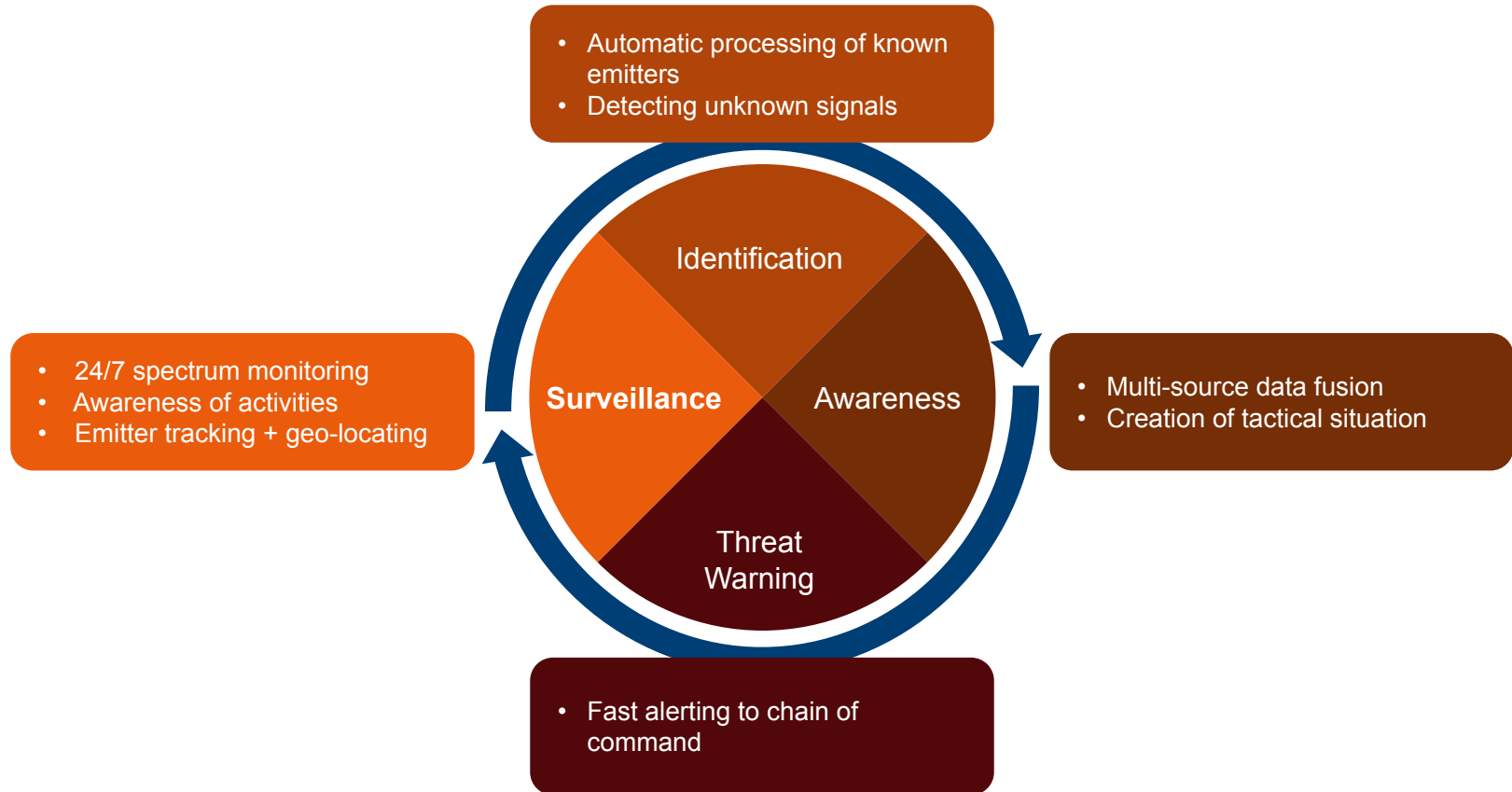
UNDERLYING CONTEXT



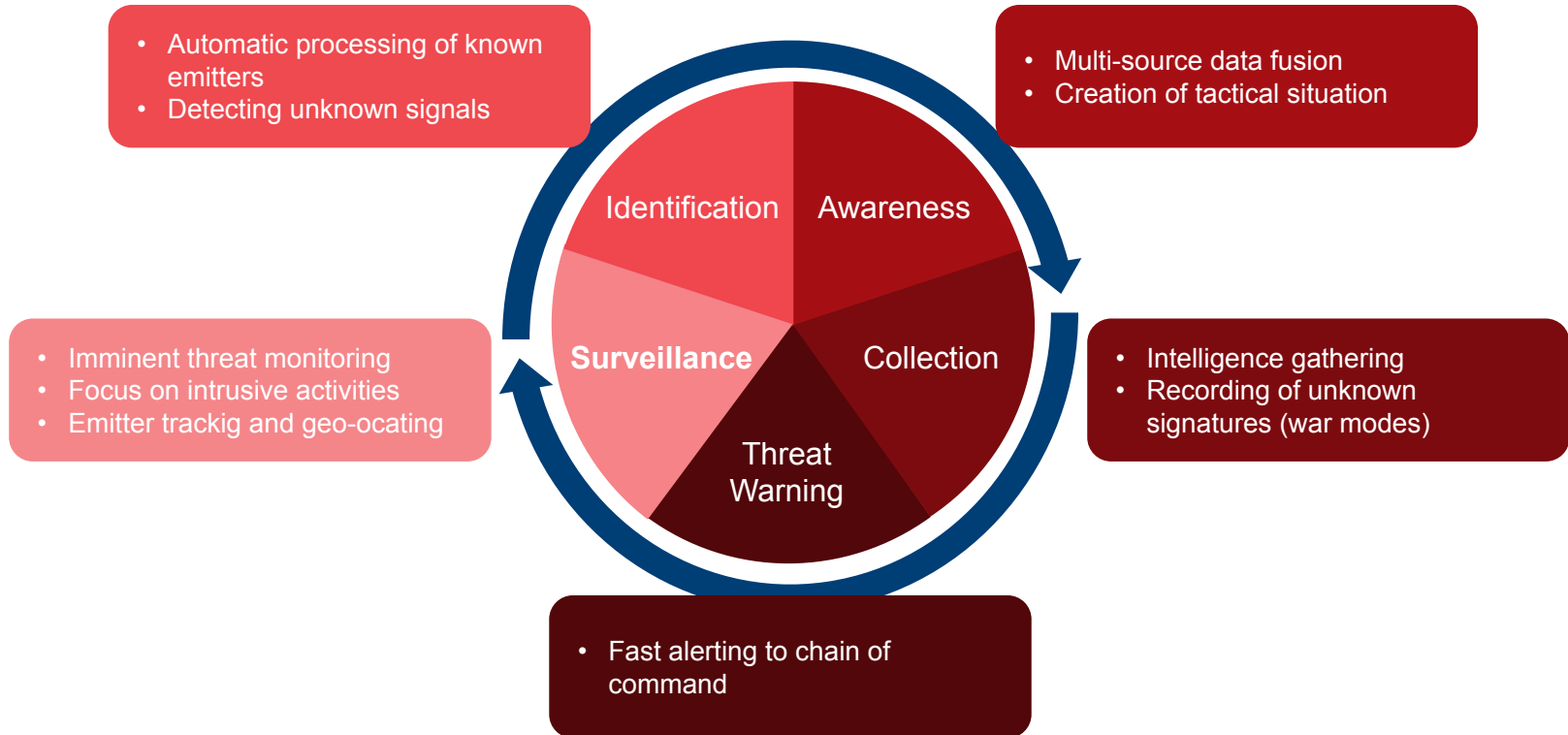
CONOPS FOR PEACE-TIME



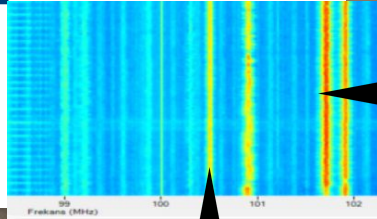
CONOPS FOR CRISIS



CONOPS FOR WAR



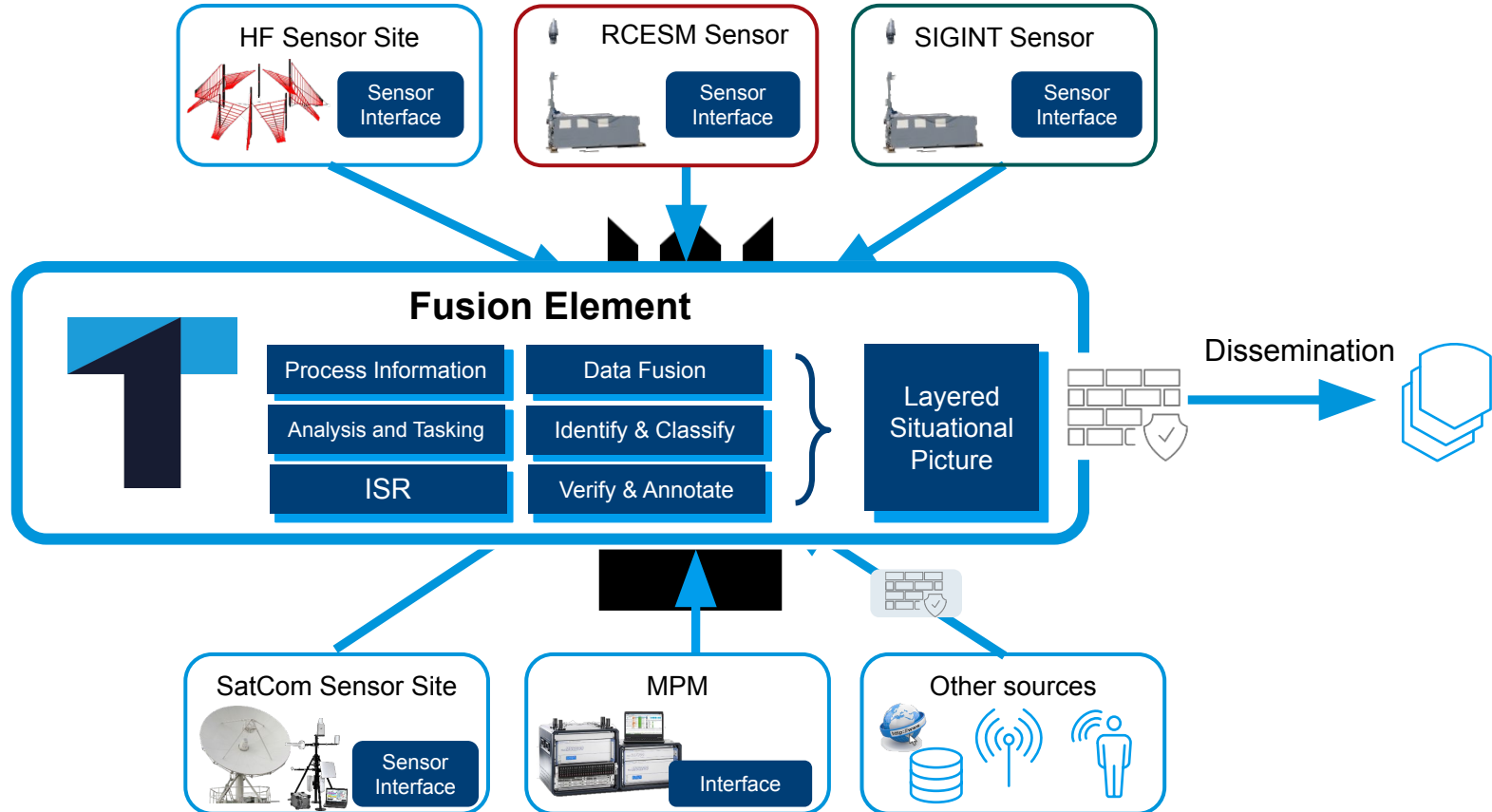
ADVANTAGE THROUGH KNOWLEDGE



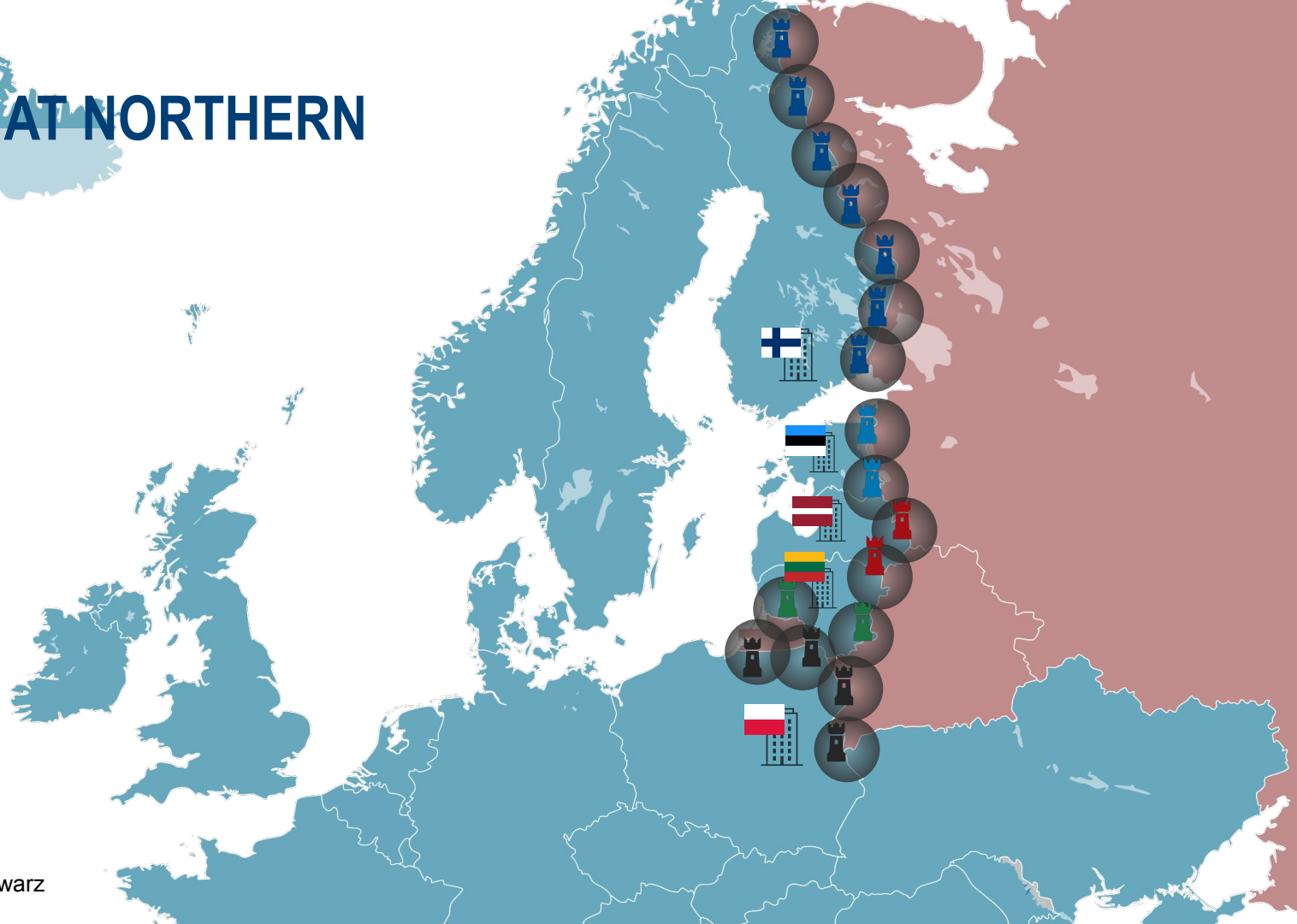
A START



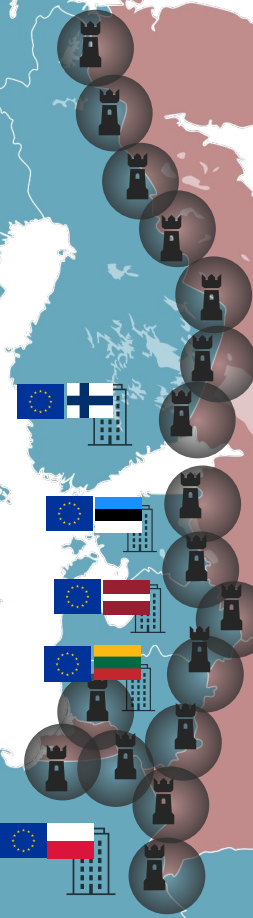
BIG DATA ANALYTICS AND MULTI-SOURCE DATA FUSION



LOOKING AT NORTHERN EUROPE



ALL TOGETHER?



WHAT ABOUT THE BALTIC SEA?

